



DEPARTMENT OF BUSINESS MANAGEMENT
ST. JOSEPH'S DEGREE & PG COLLEGE
Autonomous- Affiliated to Osmania University
Re-Accredited by NAAC with 'A' Grade with a CGPA of 3.49

BBA ANNUAL REPORT

(JUNE 2016-APRIL 2017)

ACADEMIC YEAR-2016-17

PREPARED BY:

MRS. MOLLY CHATURVEDI
ASSISTANT PROFESSOR
BBA COURSE COORDINATOR

MRS .A.DANAM TRESSA
ASSOCIATE PROFESSOR
BBA (IT) COURSE COORDINATOR

MRS.A.MARY FRANCINA
HOD

REV.FR.VINCENT AROKIADAS
PRINCIPAL

“Management is
doing things right;
leadership is doing
the right things”

--PETER DRUCKER

DEPARTMENT OF BUSINESS MANAGEMENT

VISION: To create inspired business leaders for contemporary technology enabled organizations.

MISSION:

- To provide practical, relevant and innovative solutions required for dynamics of various organizations.
- To build intellectual capital through effective program delivery.
- To enhance multi-tasking capabilities.
- To impart knowledge & entrepreneurial skills for successful career
- To build life skills through value-based education and service-oriented programs

The Department of Business Management started in the year 2001. It offers

1) Two-year full time course of Masters in Business Administration (MBA), affiliated to Osmania University and approved by All India Council for Technical Education. MBA Course started with an intake of 40 students in the year 2004-05, which was consecutively increased each year & in the academic year 2015-16 the student strength was 120.

Academic year 2014-15, Department of Business management got Autonomy to run the MBA programme with the dual specialization.

2) Three year Full time course in Bachelor of Business Administration (BBA) started under Autonomy affiliated to Osmania University from Academic year 2011 – 2012 with the student strength of 50, the present strength in the academic year 2015-16 for the BBA Programme is 120 with 2 sections running.

BBA(IT) COURSE

Department of Business Management introduced BBA IT course in the academic year 2015-16 which aims to provide an extensive understanding of management and IT in organizations both in the private and public sectors. It provides a blend of theoretical studies with practical aspects of Business Management through innovative teaching methodologies. This course has been designed in a way that provides opportunity for students to specialize in Business Management and IT.

CHAIRMAN, ACADEMICS & PLACEMENT INCHARGE HOLDING OFFICE IN 2016-17

| S.NO | DESIGNATION | NAME |
|------|---------------------|---|
| 1 | CHAIRMAN | Most Rev. Thumma Bala |
| 2 | PRINCIPAL | Rev. Fr. Vincent Arokiadas |
| 3 | HEAD OF DEPARTMENT | Mrs. A.Mary Francina |
| 4 | DEAN ACADEMICS | Mrs.R.Anita |
| 5 | PLACEMENT INCHARGE | Dr. N. Srinivas |
| 6 | COURSE COORDINATORS | Mr. P.Ganesh Anand(MBA) Mrs. Molly Chaturvedi (BBA) Mrs.A.Danam Tressa (BBA IT) Dr.N.Srinivas (BBA Data Analytics) |

FACULTY PROFILE

| S. No. | Name of Faculty | Title & Designation | Qualification |
|--------|----------------------------|---|--|
| 1 | Rev. Fr. Vincent Arokiadas | Principal & Correspondent | MA, MBA, M. Phil, (Ph.D) |
| 2 | Mrs. A. Mary Francina | Associate Professor and HOD | MBA ,(PhD) |
| 3 | Mrs. R. Anita | Associate Professor & Dean Academics | BE, MBA,(Ph.D),NET,TS-SET |
| 4 | Mrs.A.Danam Tressa | Associate Professor | MBA,MCOM,(Ph.D) |
| 5 | Mrs. K. Srivani | Associate Professor | MBA, MPhil, (Ph.D) |
| 6 | Dr. Nagunuri Srinivas | Associate Professor & Placement Officer | Ph.D, MBA ,MPhil |
| 7 | Mrs. Sangeetha Thakur | Assistant Professor | MBA,DCA,DNC |
| 8 | Mr. P. Ganesh Anand | Assistant Professor | MBA |
| 9 | Mrs. Molly Chaturvedi | Assistant Professor | MBA, TS-SET |
| 10 | Ms. Smriti Nagaria | Assistant Professor | MBA, AP -SET |
| 11 | Ms. S. Swapna | Assistant Professor | MBA |
| 12 | Ms. Jesmy Thomas | Assistant Professor | MBA |
| 13 | Dr.Lydia Nuthan | Associate Professor | Ph.D, MBA, L.L.B, PG Diploma in Vascular & Surgery Technology, PG Diploma in Hospital Administration, PG Diploma in Computer Application |
| 14 | Mrs.Laxmi Madhuri | Assistant Professor | MBA,B.Tech |
| 15 | Ms.Harriet | Assistant Professor | MBA |

| | | | |
|----|------------------|---------------------|-----|
| | Jeswina | | |
| 16 | Ms.Mary Patricia | Assistant Professor | MBA |

**RECRUITMENT OF NEW FACULTY IN THE DEPARTMENT OF BUSINESS
MANAGEMENT IN THE ACADEMIC YEAR 2016-17**

Dr.Lydia Nutan (HR Specialization)

Mrs. Laxmi Madhuri (Marketing Specialization)

Ms.Harriet Jeswina (Finance and Marketing Specialization)

Ms.Mary Patricia (Finance and Marketing Specialization)

STUDENT CENTRIC ACTIVITIES

A. ACHIEVEMENTS/RANKING OF THE DEPARTMENT

1. **Ranked 242 in** India as per Business Today June 2016
2. **150th** Rank all over India ,**127** Rank all India private category,**54th** in south zone by Week Hansa B-School survey in **October 2016**.
3. **260th** position in India with AA grade,**17th Best college** in Telangana by career 360 in October 2016.
4. **11th Rank** in best B-School all over India and **4th Rank** as private B-School in Telangana by CSR GHRDC in November 2016.

B. COURSE INTRODUCED IN THE ACADEMIC YEAR 2016-17

BBA -DATA ANALYTICS COURSE OBJECTIVES

1. To develop individuals with conceptual knowledge in the multiple disciplines of analytics comprising of mathematics, statistics, information technology and Management.
2. To develop individuals who can pursue career in the area of analytics and continue their professional development by obtaining masters degree specializing in different domains related to analytics.
3. To develop individuals who can apply analytics tools and techniques to solve business analytics problems.
4. To imbibe value based education to the students that will help them to function effectively in their business analytics career.

C. INDUCTION PROGRAMME

ORIENTATION PROGRAMMES FOR BBA II & III YEAR STUDENTS

| <u>S.NO</u> | <u>CLASS & CLASS INCHARGE</u> | <u>NO OF STUDENTS ATTENDED</u> | <u>ACTIVITIES DONE</u> |
|--------------------|--|---------------------------------------|--|
| 1 | BBA IIA ,MS.SMRITI NAGARIA | 32 | Ms.Smriti Nagaria conducted the session on Entrepreneurial Development with an exciting activity ahead - Visualize Your |

| | | | |
|---|---------------------------------------|----|---|
| | | | <p>Future.</p> <p><u>Learning outcomes of the activity:</u></p> <ul style="list-style-type: none"> ❖ To help in visualizing their way to success. ❖ To articulate about their dreams and aspirations ❖ To explain that dreams generally are based on what you believe and what's most important to you. ❖ To build internal motivation to take the necessary actions to achieve dreams. |
| 2 | BBA II B,MS.JESMY THOMAS | 34 | <ul style="list-style-type: none"> ❖ Ms. Jesmy Gave an overview of the subjects and faculty handling them, general rules & regulations ❖ Mrs. Francina conducted “Thinking out of the box”, an activity in which questions were asked to know their managerial skills, presence of mind & also to know how prepared were the students for an interview. ❖ Mrs.Laxmi Madhuri divided the students into groups and were asked to analyze the changing customer requirements/ evolution of customers. |
| 3 | BBA III A,MRS.MOLLY CHATURVEDI | 30 | <ul style="list-style-type: none"> ❖ Mrs.Molly gave overview of the subjects and faculty handling them, general rules regulations, discipline ,discussed about “Career prospects in Marketing” ,opportunities for BBA graduates in Government organization. ❖ Mrs.Anita introduced students with the subject CMPA, made them familiar about the aspects of the CMPA, gave them cross word puzzle |
| 4 | BBA III B,MS.HARRIET JESWINA | 35 | <ul style="list-style-type: none"> ❖ Mrs.Mary Francina gave overview of the subjects and faculty handling them, made them aware about project,placements,their role as a final year student. |

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|---|-------------------------------------|----------------|---|
| | | | <ul style="list-style-type: none"> ❖ Dr.Lydia introduced the class with the subject dealing ,had group activity on “Being Entrepreneur”. ❖ Mrs.Molly discussed about the future prospects in advertising field, career prospects in Govt, MNC’s |
| 4 | BBA (IT) II YR MRS.A.DANAM TRSSA | 46 STUDENTS | <ul style="list-style-type: none"> ❖ MRS .A.DANAM TRESSA MRS.A.DANAM TRESSA briefing the students about the foremost important thing for them is the Almanac,Curicukum,Subjects ,Discipline ,College Committees And So On ❖ DR.SRINIVAS Dr.Srinivas briefed about the syllabus related to Business statistics and also the contents in detail .He also told them about the inclusion of SPSS for the first time in the UG syllabus . ❖ MS.SWAPNA Icebreaking session was conducted by Ms.Swapna to know the students their result in previous semester and also their interests. ❖ MS.SUMATHI SUBJECT : ENGLISH She started her orientation with basic introduction of all the students and did an activity on” BE LIKE BILL -”every student was asked to write about his /her friend on a piece of paper and then read it aloud ❖ MR .PAVAN SUBJECT : DBMS He briefed about the syllabus and the importance of the subject for the BBA IT students .he briefed the contents of 3 units .that is introduction to DBMS , as to what data is ,difference between data and information and difference |

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| | | | between data and database. |
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ORIENTATION REPORT OF BBA & BBA (IT) I YEAR
2016-19 BATCH

Date: 30/06/2016
Time: 9:00AM to 1:30PM
Venue: Seminar Hall (Extended Campus)
Student Strength: 82

“Future orientation is combined with a notion and expectation of progress and nothing is impossible, Education isn’t what you learnt, its what you do with what you learn”

The Department of Business Management conducted an Orientation Programme for BBA & BBA (IT) I Year new students to provide a welcoming atmosphere , introduce students about the college ,give a comprehensive overview of information about BBA course structure, familiarizing them with college & campus culture and to create an atmosphere that minimizes anxiety, promotes positive attitudes and stimulates an excitement for learning.

The programme started with lightning of lamp by Rev.Fr.Vincent Arokiadas, Mrs. Mary Francina ,HOD ,Department of Business Management, senior students along with the fresher’s as light represents God’s presence and spells the darkness and illuminates which was immediately followed by a prayer song by the BBA II year, BBA (IT) & BBA III year students. Mrs Danam, Faculty ,Department of Business Management welcomed the dignitaries on to the dais and welcome address given by the principal **Rev.Fr.Vincent Arokiadas** who congratulated the students and gave a hearty welcome. Sharing of student experiences was narrated by Insiya Anwar, outgoing BBA III Year student, present students, Saleha, Siddharth (BBA III Year Student) and Imran (BBA II(IT) student) who shared their experiences at the college and thanked the faculty for their continuous support and encouragement .

Mrs.Kiran Jyothi ,Controller of Examinations, who gave an in - depth information about the evaluation pattern of the courses,CBCS,,the newly introduced assessment pattern of internal marks, criteria for pass marks, procedure for a student to get promoted.



D. ENTRY LEVEL TEST

Entry test was conducted this year for the students to get admission in the Department of Management which consists of:-

- Written test
- Aptitude Test
- Group Discussion

E. BRIDGE COURSE & CERTIFICATE COURSE

BRIDGE COURSE

| TARGET GROUP | SUBJECT | NO OF STUDENTS ATTENDED | DURATION | VENUE | FEEDBACK |
|---|---------------------------|-------------------------|----------|-------------|---|
| BBA & BBA IT I YEAR RESOURCE PERSONS: 1.MRS.SANGEETHA THAKUR,FACULTY ,DEPT.OF BUSINESS MANAGEMENT 2.MS.SMRITI, FACULTY ,DEPT.OF | Principles of Accountancy | 40 | 10 Days | Room no 102 | Students were satisfied and showed interest for bridge course and remedial classes for preparation of financial statements. |

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| BUSINESS MANAGEMENT | | | | | |
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MODULE CONTENTS

| SL. | Date | TOPICS |
|------------|----------------------------|--|
| 1 | 26 th JULY 2016 | Introduction of Accounting, Meaning , need of accounting |
| 2 | 27 th JULY 2016 | Basic Accounting terms: transaction , Debtor ,Creditor, Capital, Goods Accounting Equation :Asset = Liabilities+ owner's Capital Accounting Cycle, Accounting Concepts |
| 3 | 28 th JULY 2016 | Types of Accounts , Methods of Accounting , Double entry System :Rules of Double entry System |
| 4 | 9 th AUG 2016 | Golden rules of Accounts 1.Personal Account 2 Real account 3 Nominal account |
| 5 | 9 th AUG 2016 | Introduction to journal, Points to be considered before Journalizing , Passing Journal Entries, Ledgers |
| 6 | 10 th AUG 2016 | Problems of Journalese the transactions |
| 7 | 10 th AUG2016 | Ledger Introduction ,Classification of Ledger Accounts Format of ledger |
| 8 | 11 th AUG 2016 | Introduction to subsidiary Books, Purchase book, Cash Book Sales Book , |
| 9 | 12 th AUG 2106 | Bank Reconciliation Statements |
| 10 | 16 th AUG 2016 | Summary , ,Feed Back from Students CONDUCTED TEST |

CERTIFICATE COURSES OFFERED BY THE DEPARTMENT

| S.NO | ACADEMIC | NAME OF THE | MOU | FACULTY |
|-------------|-----------------|--------------------|------------|----------------|
|-------------|-----------------|--------------------|------------|----------------|

| | YEAR | COURSE | | COORDINATOR |
|----------|----------------|---------------------------------------|---|--|
| 1 | 2016-17 | Retail Management | Excel Enterprise (Channel Partner of Bharti Airtel) | Mrs. A. Mary Francina Mrs. Molly Chaturvedi |
| 2 | 2016-17 | Financial Markets | ICICI Direct | Mr.P.Ganesh Anand Mrs.Sangeeta Thakur |
| 3 | 2016-17 | Personal Grooming and Social Grace | VLCC | Mrs.A.Danam Tressa Dr. N. Srinivas |



Mrs.Molly felicitating Ms.Anushtha Chandra,Manager,Bharti Airtel



MR.RANDEEP (ICICI)



DR.SRINIVAS (SESSION ON FITNESS AND HEALTH)



Mrs.Danam taking session



Ms.Sujatha taking the session (VLCC)

RETAIL MANAGEMENT, FINANCIAL MARKET & PERSONAL GROOMING & SOCIAL GRACE CERTIFICATE COURSE SESSIONS

F. CLUB/CELL ACTIVITIES

MANAGEMENT CLUB :

| S.NO | DATE | TARGET GROUP | FACULTY COORDINATOR | ACTIVITY DONE |
|------|----------|----------------|-----------------------------------|---|
| 1 | 28/10/16 | BBA III A & B | Dr.Lydia, Mrs.Sangeeta & Mrs.Tina | Orientation about the Management club to BBA students |
| 2 | 1/7/16 | BBA IT II Year | Mrs.Sangeeta | |
| 3 | 19/7/16 | BBA II A & B | Dr.Lydia, Mrs.Sangeeta & Mrs.Tina | Orientation about the Management club to BBA students |
| 4 | 8/7/16 | BBA IT II year | Dr.Lydia | Ad show |
| 5 | 12/7/16 | BBA II A & B | Dr.Lydia, Ms.Smriti, Ms.Jesmy | Ad show |
| 6 | 15/7/16 | BBA IT II Year | Mrs.Laxmi & Ms.Tina | Debate |
| 7 | 18/7/16 | BBA I A& B | Dr.Lydia & Ms.Jesmy | Activities on group formation |
| 8 | 19/7/16 | BBA II B | Dr.Lydia | Activities on group dynamics |
| 9 | 22/7/16 | BBA IT I Year | Dr.Lydia | Activities on team building |
| 10 | 25/7/16 | BBA I A& B | Mrs.Sangeeta & Ms.Tina | Floor crossing |
| 11 | 25/7/16 | BBA IT II Year | Dr.Lydia | Activities on Job analysis |
| 12 | 26/7/16 | BBA II B | Dr.Lydia | Activity on team |

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| | | | | building |
| 13 | 27/7/16 | BBA I B | Dr. Lydia | Activity on group norms |
| 14 | 29/7/16 | BBA IT II year | Dr.Lydia | Marketing mix |
| 15 | 5/8/16 | BBA IT II Year | Dr.Lydia | Personality assessment |
| 16 | 8/8/16 | BBA II A | Dr.Lydia | Product innovation |
| 17 | 8/8/16 | BBA IT II Year | Dr.Lydia | Marketing mix |
| 18 | 9/8/16 | BBA I A | Dr. Lydia | Activity on group norms |
| 19 | 9/8/16 | BBA II B | Dr.Lydia | Product innovation |
| 20 | 9/8/16 | BBA IIA | Mrs.Laxmi & Mrs.Tina | Product innovation |
| 21 | 13/8/16 | BBA IT I Yr | Mrs.Sangeeta | Group Discussion |



BBA STUDENTS TAKING PART IN MANAGEMENT CLUB ACTIVITY.

G. Guest Lectures/ Seminars/ Workshops organized for BBA students

DETAILS OF GUEST LECTURES /SEMINARS

| S.NO | DATE | TIME | TARGET STUDENTS | TOPIC | RESOURCE PERSON | COMPANY /ORGANISATION | VENUE |
|------|---------|------------------|-----------------|--|----------------------------|---|-------------------------------|
| 1 | 10/8/16 | 11:45 am-1:10 pm | BBA III Years | Bombay Stock exchange protection fund seminar | Mr.Bhavanarayana Kondala , | Consultant Lotus Knowlwealth, Visiting Professor at JNTU and OU | Seminar Hall ,Extended Campus |
| 2 | 26/8/15 | 11:35-12:45 | BBA II Years | Significance of innovation and creativity for the management graduates | Mr. Mohit Chawda | Owner, Deccan Custom Motorcycles | Seminar Hall, Extended Campus |

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| 3 | 26/9/16 | 12:20-1:30 | BBA III Years | Effective Communication for corporate readiness | Mrs. Angela Assistant Professor, | Department of English | Seminar Hall, Extended Campus |
| 4 | 22/08/16 | 10.30 am-1:30pm | BBA (IT) I and II YR STUDENTS | "An overview and career prospects in digital marketing" | MR. AMITESH, CEO | Emobitise Technologies consulting | Seminar Hall, Extended Campus |
| 5 | 25/1/17 | 12:20-1:10 Pm | BBA II, III Years | Stock Mind | Manager | ICICI Direct | Seminar Hall, Extended Campus |
| 6 | 9/2/17 | 11:30 Am-1:10 Pm | BBA (IT) I and II YR STUDENTS | Innovative Marketing strategies in use today | Mrs.Mallishwari Retired Faculty | St.Francis College for women, Begumpet Hyderabad | Seminar Hall, Extended Campus |
| 7 | 14/2/17-17/2/17 | Class hours | BBA III YEAR "A & B" | Interdepartmental Guest lecture on "International Business theories and Role of WTO in India's Development" | Mr.Karthik ,Assistant Professor | Department of English, St.Joseph's Degree & PG College | Seminar Hall, Extended Campus |





MR.AMITESH ,CEO,EMOBITISE TECHNOOGIES, MS.ANGELA ENGLISH DEPARTMENT ,MR.MOHIT, MR.BHAVANARAYANA KONDALA, MRS.MALLISHWARI AND MR.KARTHIK ADDRESSING THE STUDENTS DURING THEIR RESPECTIVE GUEST LECTURE

H.) INDUSTRIAL VISIT

| S.NO | DATE & TIME | TARGET GROUP | STRENGTH | INDUSTRY VISITED | PLACE | OBJECTIVE |
|------|-----------------------|--------------|----------|--|---|---|
| 1 | 15/10/16 9 am-1 Pm | BBA III A | 49 | AGI GLASSPAC (SUBSIDIARY OF HSIL LTD) | SANATH NAGAR INDUSTRIAL ESTATE,HYDERABAD SANATH NAGAR INDUSTRIAL ESTATE,HYDE | To make students aware about the methods and management techniques adopted by the company for the production of glass wares ,which helped them in |
| 2 | 15/10/16 1 Pm-5 Pm | BBA III B | 51 | | | |

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| | | | | | RABAD | understanding their subjects (OM& OR) practically, coordination of different department ,sequencing of events and working for the accomplishment of organizational goals. |
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STUDENT FEEDBACK OF BBA III A & B STUDENTS

Apart from being Saturday, it had been a fruitful day as well. It has truly been an immense pleasure for the students of BBA III to have such an interesting and a substantial industrial visit. I thank our principal, Rev. Fr. Vincent Arokiadas ,HOD Mrs.A.Mary Francina Mam ,Class teacher Mrs. Molly Chaturvedi Mam , Industrial visit Coordinators Dr.N.Srinivas Sir & Ms.Jesmy Thomas Mam and our faculty members on behalf of BBA III A for giving us the opportunity to visit an industry where we were able to practically reach out to what we've dealt in our classes. Our visit to HSIL Ltd have proved to be worthy and left a strong mark for the ones interested in this field, life time memory for all of us.

Ezekiel Akash
BBA III A

The Industrial visit to AGI GLASSPAC, Sanathnagar, Hyderabad was organized by Department Of Business Management for third year students of BBA. The guiding faculty on site was very supportive to all students. I would like to say that we are extremely thankful to the Principal, Rev. Fr. Vincent Arokiadas , HOD Mrs. A.Mary Francina , Class teacher Mrs. Tina Sequeira for a wonderful and educative experience. We would also like to specially thank Industrial visit Coordinators Dr.N.Srinivas and Mrs. Tina Jacob Sequeira for accompanying, guiding and supporting us all throughout this trip, making sure every arrangement was implemented right and went as per schedule for our comfort and benefit

Mr. Kishan Bhayal
BBA III B

COMPANY PROFILE OF AGI GLASSPAC

AGI glaspac, an SBU of HSIL Ltd. (better known as AGI) established in 1972, are engaged in the manufacture of high quality glass containers for the packaging needs of Food, Pharmaceuticals, Soft Drinks, Spirits, Beer, Wine and other industries. Today, AGI has positioned itself as one of the leading container glass manufacturer in the country. With two state of the art manufacturing facilities, one in Hyderabad and the other at Bhongir, Near Hyderabad. AGI melts 1600+ tonnes of glass per day. AGI has played pivotal role in the development of glass containers for many critical packaging applications.

The Company has built up an excellent reputation in terms of providing quality products & caters to a large and demanding customer base with a product range covering Flint, Amber and Green containers. The product range varies from a small 5 ml Pharma bottle to a 4000 ml Chemical / Food jar. With the recent addition of Colouring Forehearth technology at the Bhongir plant, today AGI is in a position to provide glass containers in various colours which can offer great marketing advantages. With an inhouse Design Studio, Mold Manufacturing, ACL (Applied Ceramic Labeling) facilities, AGI has fully integrated operations, which enables the manufacture of quality products as well as timely deliveries.

Our customer base comprises host of Multinational companies, large Indian companies, as well as customers in North America, Europe, Africa as well as APAC regions.



BBA III YEAR SEM V, SECTION "A" STUDENTS AT THE INDUSTRY



BBA III B SEM V B SECTION STUDENTS AT THE INDUSTRY

EXHIB ON MODELS IN THE SUBJECT OF DBMS

The students of BBA (IT) were given an creative assignment make a model and were asked to give presentations on the same in the EXHIB .Models were displayed and the students who were grouped did presentations on the model. Our beloved principal Rev.Fr.Vincent Arokiadas visit the **EXHIB** and encourage the students and appreciated the efforts of the students .

Dean Administration and subject faculty is in charge for the EXHIB. The Judges for the event were

1.Mrs.Mary Francina ,Head ,Dept. of Business Management

2.Mrs.Kiran Jyothi , Head ,Dept. of Computer Science

45 students participated



PRINCIPAL REV.FR.VINCENT AROKIADASS ADDRESSING THE STUDENTS



MRS. ESTHER RATNA WITH STUDENTS EXHIBITING THE MODELS



FATHER KEENLY LISTENING TO THE PRESENTATIONS

EXPERIENTAL LEARNING

The college has organized an workshop in the subject of Environmental studies where the school students of St.Philips visited our campus to experience the models displayed by the UG students in main campus (cellar).Imran from BBA (IT) anchored and presented on the topic Global warming on 18th October ,2016

“BETTER ENVIRONMENT, BETTER TOMORROW!! SAVE THE PLANET”

St. Joseph’s Degree & PG College organized ES exhibition as part of Environmental Studies subject where the students had to make a model depicting the concept. This was followed by a video and ppt presentation



IMRAN ANCHORING AND PRESENTING



ES MODEL (BBA IT II YR)



E-WASTE MODEL(BBA II A)

I. JOSEPHIESTA 2016

OTHER EVENTS/CELEBRATIONS/COMPETITIONS CONDUCTED BY THE DEPARTMENT

ACADEMIC ACHIEVEMENTS

| S.NO | DATE/ MONTH/ YEAR | EVENT | PRIZE |
|------|-------------------------|--|-------|
| 1 | 30-08-2016---31-08-2016 | Sanjay Upadhay, Aditi Anup Pillai & Syeda Juhi Fatima attended and participated in Paper presentations for the Two Day National Seminar on Fradulent Financial Practices in Indian Capital Markets- Issues & Concerns organized by UCCBM, Hyd. | - |

SOCIAL ACHIEVEMENTS

| S.NO | DATE/ MONTH/ | EVENT | PRIZE |
|------|-----------------|-------|-------|
|------|-----------------|-------|-------|

| | YEAR | | |
|---|-----------|---|---|
| 1 | 23/6/16 | Ms. Chinmayee Rao & Mr. Kunal Chatlani- BBA III A students participated in Red cross Society Competitions (Panel discussion on the topic "Need of Blood Donation in present societal environment) | - |
| 2 | 27/9/16 | Chinmayee Rao & Shashi Priya - BBA III A students participated in the National Police Academy visit, Dundigal | - |
| 3 | 28/2/2016 | Imran- BBA (IT) II yr student participated in Rothaton organized by Rotary India Literacy Mission | - |

SPORTS ACHIEVEMENTS

| S.NO | DATE/ MONTH/ YEAR | EVENT | PRIZE |
|------|---|--|--------------------------------|
| 1 | 17/6/16- 28/6/16 17/7/16- 28/7/16 15/9/16- 18/9/16 | <p>P.Harish won first prize in table tennis competition conducted by Sakshi Areana ,also he was selected by Osmania university for the inter university National level camp at Chandigarh.</p> <p>P. Harish – BBA III A student participated in Table Tennis events organized and conducted by</p> <ul style="list-style-type: none"> • Thane National Games • Gujaart National Games • Osmaina University Inter state tournament • St.Paul Academy • Punjab National Games <p>Himachal Pradesh National Table tennis tournaments</p> | Gold Medal in all competitions |
| 2 | 17/8/16- 19/8/16 | Mr. Kunal Chatlani- BBA III A student participated in Kyanking Telangana State Championship | Bronze medal |

| | | | |
|----|---------------------------|---|--|
| 3 | 11/9/16- 12/9/16 | Neha - BBA (IT) IInd yr student participated in Basket Ball (Inter College Tournament) Organized and conducted by Osmania University. | - |
| 4 | 9/9/16- 10/9/16 | Around 12 students from BBA I yr I sem Section-A participated in various events like Rapid Chess, Sudoku, Commerce word building, Mehendi competition, Treasure Hunt & Bull's Eye events organized at Aurora fest | Treasure Hunt- Winners Bull's Eye- Ist Runner up |
| 5 | 3/09/16 | Avinash Pandey- BBA I yr I sem Section-B participated in Beat Boxing event organized at Badruka Degree & PG College fest | - |
| 6 | 24/11/16 - 27/11/16 | Nikitha Jangid of BBA II(A) participated in District Level Roller and Inline Hockey Championship held at Hyderabad | Won One Gold Medal for Inline Hockey and One Gold Medal for Roller Hockey |
| 7 | 3/12/16 - 8/12/16 | Nikitha Jangid of BBA II(A) participated in State Level Roller and Inline Hockey Championship held at Hyderabad | Won One Silver Medal for Roller Hockey and One Gold Medal for Inline Hockey |
| 8 | 23/1/17 - 29/1/17 | Nikitha Jangid of BBA II(A) participated in National Level Roller and Inline Hockey Championship held at Jodhpur | Won one Silver Medal for Inline Hockey |
| 9 | 30/11/16 - 15/12/16 | Krishna Vyas of BBA II(A) participated in Sakshi Arena and Eenadu Cup | Reached Semi Finals in Sakshi Arena Cup |
| 10 | 22/12/16 | Rizwan Jivani, Mutalib and Akhib of BBA II(A) have participated in Intercollege Tournament - Powerlifting Competition conducted by O.U | Rizwan received 4th Prize in Weight Lifting |

LITERARY & CULTURAL ACHIEVEMENT

| S.NO | DATE/ MONTH/ YEAR | EVENT | PRIZE |
|------|-------------------------|--|-----------------------------|
| 1 | 9/9/16- 10/9/16 | Nimrah Fatima, Afifa & Asnia – BBA III A students participated in various events organized at Aurora College Fest | - |
| 2 | 9/9/16- 10/9/16 | Imran- BBA (IT) II yr student participated in various events organized at Aurora College fest: <ul style="list-style-type: none"> • Jam Session • Millenium Manager • Treasure Hunt | I Prize (Treasure Hunt) |
| 3 | 08/10/16 | Imran- BBA (IT) II yr student participated in Best Manager event organized by St. Francis College | I Prize |
| 4 | | Akanksha T from BBA (IT) II yr students participated in COMMERCE CLUB- JAM bagged II prize(Intra College Level) | II prize |
| 5 | 07/11/16 | Imran- BBA (IT) II yr student participated in Opinion Writing event organized by Indian Folk | III Prize |
| 6 | 9/9/16- 10/9/16 | Mustajeeb – BBA (IT) II yr student participated in various events organized at Aurora College fest: <ul style="list-style-type: none"> • Tug of War • General Quiz • Treasure Hunt | - |
| 7 | September 2016 | Venkatesh & Vamshi - BBA (IT) II yr students participated in National Level Quiz Competition conducted by St. Joseph's College, Bangalore | 6 th Place |
| 8 | 9/9/16- 10/9/16 | Vamshi, Mukesh, C. Rahul, Owais, Andrew Reubens – BBA (IT) IInd yr students participated in various events conducted by Aurora College | - |
| 9 | 9/9/16- 10/9/16 | Around 7 students from BBA (IT) I yr I sem participated in various events like Quiz, Tresure Hunt, Joint Leg & Collage making organized at Aurora fest | II Prize Collage Making |
| 10 | September 2016 | Around 10 students from BBA (IT) I yr I sem participated in Masti Mania organized at St. Francis fest | - |

| | | | |
|----|----------------|--|-----------------------------|
| 11 | September 2016 | Tanmay & Naman Agarwal – BBA I yr I sem Section-B participated in Marketing event organized at St.Francis fest. | - |
| 12 | September 2016 | Anuraag Peesara - BBA I yr I sem Section-B participated in Poetry Slam competition organized at St.Francis fest. | - |
| 13 | 3/09/16 | Mohd, Saddam- BBA I yr I sem Section-B participated in various events like JAM & Debate organized at Badruka Degree & PG College fest | - |
| 14 | 3/09/16 | Prateek Sarpal- BBA I yr I sem Section-B participated in Instrumental Play (Tabla) event organized at Badruka Degree & PG College fest | - |
| 15 | 9/09/16 | Around 9 students from BBA I yr I sem Sec-B participated in various events like Debate, Business Quiz, Treasure Hunt, JAM, Nukkad Nattak organized by Aurora Degree College fest | Ist Prize (Nukkad Natak) |
| 16 | 9/09/16 | Abdul Wajid- BBA II yr Sec-A student participated in various events like Problem solving, Basketball, Marble & Spoon, Sack race organized by Aurora Degree College fest. | - |
| 17 | September 2016 | Aadarsh, Kanhaiya, Mahesh, Pranay Agarwal – BBA II yr Sec-B students participated in various events organized at St. Francis fest. | IIIrd Prize |
| 18 | 9/09/16 | Manish Jain, Prashanth Agarwal, Vivek Agarwal, Sushmitha, Meera, Krishna, Mahender Singh & Keerthana - BBA II yr Sec-B students participated in dance event organized at St. Francis fest. | - |
| 19 | October 2016 | Ayesha – BBA(IT) II yr student participated in Foot Loose Dance Competition held at St.Joseph’s Degree & PG College, King Koti. | - |
| 20 | October 2016 | Siddharth & Divya– BBA III yr students participated in Foot Loose Dance Competition held at St.Joseph’s Degree & PG College, King Koti. | |
| 21 | October 2016 | Sarfaraz Ahmed & Fahad - BBA II yr Sec-B students participated in dance event organized at Dynamic | Qualified for Grand Finale |

| | | | |
|----|-------------------------------------|---|---|
| | | Dance Zone, Gandhi Bhavan. | |
| 22 | | Akanksha is JELS- JOSEPH'S ENGLISH LANG SOCIETY | SYNDICATE MEMBER/ Representative- Extended Campus, SJC, Hyd. |
| 23 | | Akanksha is WOMEN EMPOWERMENT CELL | MEMBER- GOVERNING BODY, Women Empowerment Cell, SJC, Hyd. |
| 24 | 25 th January 2017 | BBA ,BBA IT I & II year students participated in the Workshop on Entrepreneurial Development :Owing your Future | A.V College of Arts, Science and Commerce,Gaga n Mahal |
| 25 | Jan 27 2017 | BBA IT II year participated and won treasure hunt first prize award | Green group "Sankruthi"of St.Francis college of women |

STUDENT ACHIEVEMENTS BBA (IT) II YR STUDENT PARTICIPATION IN FESTS

| S. No. | DATE | STUDENT NAME | EVENT NAME | ACHIEVEMENTS/ACCOMPLISHMENTS |
|--------|------------|-------------------|---|---|
| 1. | 05.06.2016 | M IMRAN | World Wildlife Fund (WWF) Round Table Conference | PANEL MEMBER, ROUND TABLE CONFERENCE- WORLD WILDLIFE FUND |
| 2. | 23.07.2016 | M IMRAN | UNIVERSITY OF HYDERABAD MODEL UNITED NATIONS CONFERENCE | AWARDED SPECIAL MENTION (PROMISING DELEGATE), COMMITTEE: United Nations Human Rights Council, as DELEGATE OF UNITED STATES OF AMERICA |
| 3. | 23.07.2016 | AKANKSHA T | FRESHERS PARTY | ANCHOR/EMCEE |

| | | | | |
|-----|-----------------------|--------------------|---|--|
| 4. | 09.08.2016 | M IMRAN | POWER BYTES- THE COMPUTERS CLUB | Appointed as THE CLUB SECRETARY FOR THE ACADEMIC YEAR: 2016-17 |
| 5. | 09.08.2016 | M IMRAN | IT QUIZ | QUIZMASTER FOR INTRA COLLEGE IT QUIZ |
| 7. | 10.08.2016 | M IMRAN | RECROI' 16- MANAGEMENT FEST, St. Francis College for Women, Hyd. | WINNER- BEST MANAGER, at Recroi 2K16, conducted by VOCTALENT, St. Francis College for Women, Begumpet, Hyderabad. |
| 8. | 11.08.2016 | AKANKSHA T. | INDIANFOLK – ONLINE ARTICLE WRITING COMPETITION | Bagged 1 st Prize in Online Article Writing Competition, held by INDIAN FOLK. |
| 9. | 11.08.2016 | M IMRAN | INDIANFOLK – ONLINE ARTICLE WRITING COMPETITION | Bagged 3 rd Prize in Online Article Writing Competition, held by INDIAN FOLK |
| 12. | 01.09.2016 | M IMRAN | INFORMATIQUE EXHIB' 16 | Club Secretary- Power Bytes, Co- coordinator for Informatique Exhib, 2016- An IT Exhibition, held at intra college level |
| 13. | 10.09.2016 | M IMRAN | ABHIYAAN 2K16 | Bagged 1 st Prize in JAM LITERARY (ENGLISH) <i>Second Time in A Row (2015, 2016)</i> |
| 14. | 10.09.2016 | M IMRAN | ABHIYAAN 2K16 | Won 1 st Prize in TREASURE HUNT with fresher students: Zohair and Vaibhav of BBA 1 A |
| 15. | 10.09.2016 | AKANKSHA T | ABHIYAAN 2K16 | Won 2 nd Prize in Debate- Inter Collegiate Level |
| 17. | Aug'16- Sept'16 | M IMRAN | E- CELL, IIT BOMBAY | College Representative, Entrepreneurship Cell, IIT Bombay, India. |
| 18. | July'16 – Sept' 16 | M IMRAN | NEARBUY (formerly GROUPON INDIA) | Marketing Ninja/ Student Ambassador Programme, Nearbuy India Ltd. Best Ambassador Award. |



**Imran World Wildlife Fund (WWF)
Round Table Conference**



Orientation for BBA (IT) I Yrs



UoH MUN- As Delegate of USA at UOH



Quiz Master-IT Quiz at main campus



Stress Interview Final Round- Best Manager, Recroi, St. Francis College, Begumpet, Hyd.

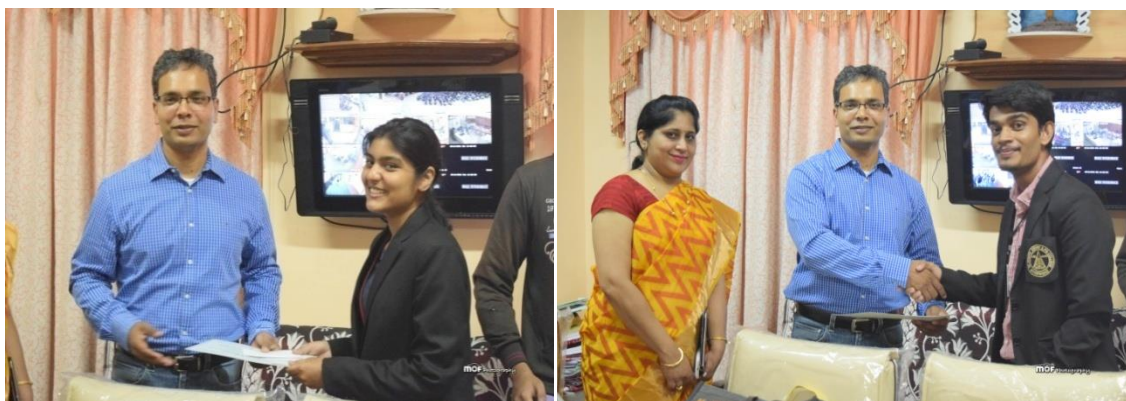




With Dr. Sr. Christine Fernandes, Principal, SFC and other Dept Heads and Judging Panel- Best Manager, Recroi St. Francis College Hyderabad.



Students achieved cash prizes -INDIANFOLK – ONLINE ARTICLE WRITING COMPETITION



Akansha and Imran receiving cash prize (I prize and III prize) for Article writing



Aurora College Fest Abhiyaan 2k16, ZOHAIR AND VAIBHAV OF BBA I-A.



TREASURE HUNT 1st PRIZE WITH JUNIORS- WINNER JAM (Literary)

K. PROJECTS AND INTERNSHIP

BBA III YEAR PROJECT DETAILS

BBA III Year have completed first phase of Project presentation, out of 101 projects. 93 are application oriented, 3 are conventional and 5 are Analytical in nature.

| S.NO | ROLL NO | STUDENT NAME | TOPIC | COMPANY | NATURE OF THE PROJECT |
|------|----------|-------------------|---|--------------------------|-----------------------|
| 1 | 14406001 | NIMRAH FATIMA | A study on Performance appraisal at Bajaj Siddi Vinayak showroom, Bahadurpur, Hyderabad | Bajaj Showroom | Application Oriented |
| 2 | 14406002 | MUHAMMAD UMAR | A study on Marketing Techniques of KFC- A Customer Prospect | KFC | Application Oriented |
| 3 | 14406003 | AFIFA QUALANI | A study on HR practices at SAS applied research & lab materials | SAS | Application Oriented |
| 4 | 14406004 | SALEHA HAMEED | A study of Job Analysis at Feather Touch Interiors, Hyderabad | Feather Touch Interiors | Application Oriented |
| 5 | 14406005 | LALITHA TOSHNIWAL | Comparative study of Insurance products of Kandel Insurance Pvt Ltd | Kandel Insurance Pvt Ltd | Analytical |

| | | | | | |
|----|----------|----------------------|---|---------------------------|----------------------|
| 6 | 14406006 | HARISH KUMAR | A study on Customer satisfaction at Jockey, Hyderabad | Jockey | Application Oriented |
| 7 | 14406008 | MOHD ANWAR IQBAL | A study on CRM at Anand food products with respect to Parle-G, Saidabad, Hyderabad | Anand Food Products | Application Oriented |
| 8 | 14406009 | ASNIA HUSSAIN | A study on quality of Customer services at Amazon.in, Hyderabad | Amazon | Application Oriented |
| 9 | 14406010 | CHIDURALA KOTI | A project report on Consumer buying behavior & customer satisfaction at Spencers Hyper Market | Spencers Hyper Market | Application Oriented |
| 10 | 14406011 | DOLLY | A study on Employee Satisfaction at Sam's Pizza, Himayathnagar | Sam's Pizza | Application Oriented |
| 11 | 14406012 | SYED IMRAN | A study on Marketing Strategies & Customer satisfaction at Metro Lodge | Metro Lodge | Application Oriented |
| 12 | 14406013 | CHINMAYEE RAO | A study on Trend analysis of credit flow to MSME sector at SBI | SBI | Analytical |
| 13 | 14406014 | LEENA GIDWANI | A study on HRIS at Care group of hospitals, Banjara Hills | Care group of hospitals | Application Oriented |
| 14 | 14406015 | SHERLEY SARAH | A study on Worklife Balance at Amazon Development Centre, Hyderabad | Amazon Development Centre | Application Oriented |
| 15 | 14406016 | REETAM CHANDRA | A study on Consumer Behavior at Bharti Airtel Ltd | Bharti Airtel Ltd | Application Oriented |
| 16 | 14406017 | EZEKIEL AKASH | A study on Comparative analysis of customer awareness on products and services of Axis Bank and ICICI Bank at Hyderabad | Freelance | Analytical |
| 17 | 14406018 | AKANKSHA | A study on Marketing Strategy of Anand Food Products, Saidabad | Anand Food Products | Application Oriented |
| 18 | 14406019 | SARDAR TANVEER SINGH | Market evaluation of Latin America for launching Nutricueticals | Seven Pharma | Application Oriented |
| 19 | 14406020 | M. MANINDER | A study on Customer Satisfaction at Hero Motors | Hero Motors | Application Oriented |
| 20 | 14406022 | TWINKLE | A study on HR policies & practices at Alankrita resorts, Thumkunta, R.R Dist | Alankrita resorts | Application Oriented |
| 21 | 14406023 | K.NIDISHA | A comparative study of Financial performance of Wipro & Infosys Ltd at Religare Securities, Hyderabad | Freelance | Analytical |

| | | | | | |
|----|----------|-------------------|--|-------------------------------|----------------------|
| 22 | 14406024 | MOHAMMED ANAS | A study on Effectiveness of Recruitment & Selection Practices at Amazon | Amazon | Application Oriented |
| 23 | 14406025 | MOHD.ABUBAKAR ALI | A study on Customer satisfaction at Jahapanah | Jahapanah | Application Oriented |
| 24 | 14406026 | ISHAAN | A study on Customer satisfaction at The Sitara Grand Hotel | The Sitara Grand Hotel | Application Oriented |
| 25 | 14406028 | GOWTHAM | A study on Customer satisfaction at Vijetha Super Market | Vijetha Super Market | Application Oriented |
| 26 | 14406029 | SARVESH | A study on Customer loyalty at Heritage Foods Ltd, Abids | Heritage Foods Ltd | Application Oriented |
| 27 | 14406030 | TEJASWINI | A study on Customer satisfaction at Makers of milkshake | Makers of milkshake | Application Oriented |
| 28 | 14406031 | D.RAHUL | Customer Satisfaction at Hero Showroom, Musheerabad | Hero Showroom | Application Oriented |
| 29 | 14406032 | SHRUTHI VAISHNAV | A study on Recruitment and selection in HDFC standard life insurance | HDFC | Application Oriented |
| 30 | 14406035 | N.D.SOFIA | A project report on Stress Management at St. Joseph's Secondary School | St. Joseph's Secondary School | Conventional |
| 31 | 14406036 | KAMAL PREETH | A study on Comparative study of PNB & SBI at Religare Securities Ltd | Freelance | Analytical |
| 32 | 14406037 | VEDANT SINGH | A study on Customer Satisfaction at Hotel Rajdhani, Hyderabad | Hotel Rajdhani | Application Oriented |
| 33 | 14406038 | SHASHI PRIYA | A project report on Employee Satisfaction at Hotel Rajdhani, Begumbazar | Hotel Rajdhani | Application Oriented |
| 34 | 14406039 | KRUTHIKA BALLARI | A study on Recruitment methods at Care group of Hospitals | Care group of Hospitals | Application Oriented |
| 35 | 14406040 | SHIV KUMAR | A study on Customer Awareness towards products and services with respect to Axis & HDFC Bank | Freelance | Application Oriented |
| 36 | 14406041 | ADNAN | A study on Motivational Strategies of Distributors at Bharti Airtel | Bharti Airtel | Application Oriented |
| 37 | 14406042 | SHYAM KUMAR | A study on Customer satisfaction at More Megastores | More Megastores | Application Oriented |
| 38 | 14406043 | MAHESHWARI | A study on Customer satisfaction at Reliance securities | Reliance | Application Oriented |

| | | | | | |
|----|----------|--------------------|---|-----------------------|----------------------|
| 39 | 14406044 | AISHWARYA | A study on Funds Flow Statement at Gloster Cables Ltd | Gloster Cables Ltd | Application Oriented |
| 40 | 14406045 | SHAIK FAIZUDDIN | A study on Customer satisfaction of Parle-G at Anand Food Products | Anand Food Products | Application Oriented |
| 41 | 14406046 | Y.RAKESH | CRM in telecom sector at Idea Cellular, Chandanagar, Hyderabad | Idea Cellular | Application Oriented |
| 42 | 14406049 | KUNAL R CHATTANI | A study on Brand loyalty of customers towards Select customer service provider in Hyderabad | Select | Application Oriented |
| 43 | 14406050 | YAMINI RAO | A study on Customer Satisfaction at Lakme, Uppal | Lakme | Application Oriented |
| 44 | 14406051 | DEEPIKA ARANI | A study on Employee Retention Practices at Amazon, Hyderabad | Amazon | Application Oriented |
| 45 | 14406052 | SYED IMRAN | A study on Customer loyalty at Big bazaar | Big bazaar | Application Oriented |
| 46 | 14406053 | ARITI SUTHAR | A study on Customer satisfaction with selective product of Bharti Airtel | Bharti Airtel | Application Oriented |
| 47 | 14406054 | A DINESH CHANDRA | A study on Customer satisfaction at Yamaha motors | Yamaha motors | Application Oriented |
| 48 | 14406055 | ALLAM VINEEL REDDY | A study on Customer satisfaction at Reliance Trends | Reliance Trends | Application Oriented |
| 49 | 13406010 | SHIRISHA | A study on Customer satisfaction towards online research philography | Freelance | Application Oriented |
| 50 | 14406056 | PANKAJ DHUKIA | A study on Financial Statement analysis at Mahindra 'n' Mahindra | Mahindra 'n' Mahindra | Analytical |
| 51 | 14406057 | ANDREA CELESTIE | A study on Customer satisfaction at Pizza Hut | Pizza Hut | Application Oriented |
| 52 | 14406058 | G.NAVEEN KUMAR | Financial statement analysis at P.A.N kids | P.A.N kids | Application Oriented |
| 53 | 14406059 | R.SAI KIRAN | A study on Customer Satisfaction at Royal Enfield, Hyderabad | Royal Enfield | Application Oriented |
| 54 | 14406060 | JOSEPH VIJAY RAJ | A study on CRM at Royal Enfield | Royal Enfield | Application Oriented |
| 55 | 14406061 | PRITI | A study on Business Correspondence model at HDFC, Begumpet | HDFC | Application Oriented |

| | | | | | |
|----|----------|----------------------|--|-----------------------|----------------------|
| 56 | 14406062 | SYED OSMAN GHANI | A study on Mutual fund diversified at HDFC bank | HDFC bank | Application Oriented |
| 57 | 14406063 | MANISHA BAJAJ | A study on Customer Preference at Kirana Ghar | Kirana Ghar | Application Oriented |
| 58 | 14406064 | B.RAHUL | A study on Customer Satisfaction at City Life Style, Kachiguda | City Life Style | Application Oriented |
| 59 | 14406065 | R.AKHIL | A study on Cash Flow Analysis of P.A.N kids, Hyderabad | P.A.N kids | Application Oriented |
| 60 | 14406067 | SAI PRANAV | A study on Customer Experience at P.A.N kids | P.A.N kids | Application Oriented |
| 61 | 14406068 | SRISHTI KHANCHANDANI | A study on Customer Satisfaction towards Reebok at Parklane, Secunderabad | Reebok | Application Oriented |
| 62 | 14406069 | WASIF UR RAHMAN | A study on Consumer Buying Behavior at Texco Ventures | Texco Ventures | Application Oriented |
| 63 | 14406070 | ATHER HUSSAIN KHAN | A study on CRM at City Life Style, Kachiguda | City Life Style | Application Oriented |
| 64 | 14406071 | DIVYA | A study on Employee Engagement at Amazon, Hyderabad | Amazon | Application Oriented |
| 65 | 14406072 | MOHD.IRFAN | A study on Consumer Buying Behavior towards Masqati Icecream at Alijah Kotla, Hyderabad | Masqati Icecream | Application Oriented |
| 66 | 14406073 | SANTHOSHI RAMYA | A study on Sales Strategy at Ikon Medical Systems, Moula-Ali, Hyderabad | Ikon Medical Systems | Application Oriented |
| 67 | 14406075 | KUNAL AGARWAL | A study on Marketing Strategies and its impact on Customers buying behavior at Navkar Motors Pvt Ltd | Navkar Motors Pvt Ltd | Application Oriented |
| 68 | 14406076 | T.TEJASWINI REDDY | A study on Customer Satisfaction at Bajaj Electronics, Saroornagar | Bajaj Electronics | Application Oriented |
| 69 | 14406077 | GEETA CHOUDARY | A study on CRM at Hotel Rajdhani | Hotel Rajdhani | Application Oriented |
| 70 | 14406078 | LAKHAN PANWAR | A study on Digital Marketing Strategies at Reliance Jio | Reliance Jio | Application Oriented |
| 71 | 14406079 | SHUBHANKAR. R.JINDEY | Customer Satisfaction Survey of staff center CAS, Hyderabad | CAS | Application Oriented |
| 72 | 14406080 | AYUSH AGARWAL | A study on Performance Appraisal at Siyaram Silk Mills | Siyaram Silk Mills | Application Oriented |

| | | | | | |
|----|----------|-------------------|---|-------------------------------|----------------------|
| | | | | | Oriented |
| 73 | 14406081 | HARITHA | A study on Inventory Management at Sri Krishna Enterprise | Sri Krishna Enterprise | Application Oriented |
| 74 | 14406082 | SHEETAL | A study on Women Worklife Balance at Bachpan play School | Bachpan play School | Application Oriented |
| 75 | 14406083 | CHILKURI PRIMALA | A study on Customer preference towards Big bazar products at Abids, Hyderabad | Big bazar | Application Oriented |
| 76 | 14406084 | SABEENA TANVEER | A study on Promotional Strategies | Amul Icecream | Application Oriented |
| 77 | 14406085 | JIGAR KUMAR JAIN | A study on Consumers perception on brand image of Hyundia four-wheeler at Lakshmi Hyundai | Lakshmi Hyundai | Application Oriented |
| 78 | 14406086 | ADIL IQBAL | A study on Marketing strategy of Bajaj motors | Bajaj Motors | Application Oriented |
| 79 | 14406087 | RAJAN GUPTA | A study on Customer Satisfaction at Hyundai | Hyundai | Application Oriented |
| 80 | 14406088 | YASHWANTH SINGH | A study on Consumer buying behavior at Bajaj Motors, Hitech city | Bajaj Motors | Application Oriented |
| 81 | 14406089 | SYED ABDUL HANNAN | A study on Customer Satisfaction at Peter England | Peter England | Application Oriented |
| 82 | 14406090 | PREM KUMAR | A study on Marketing Strategies of Royal Enfield at Jayashree Automotives, Himayathnagar | Jayashree Automotives | Application Oriented |
| 83 | 14406093 | ASHNOOR KAUR | Work culture as an instrument for change in employee effectiveness at Glendale International School | Glendale International School | Conventional |
| 84 | 14406094 | EKROOP SINGH | Compensation Management in Public Sector in Central & State govt at GHMC | Freelance | Analytical |
| 85 | 14406096 | MONICA .J | Financial statement analysis at CARE | CARE | Application Oriented |
| 86 | 14406097 | BHARAT MAHESH | A study on Impact of Advertising on Customers at Big Bazaar, Kachiguda | Big Bazaar | Application Oriented |
| 87 | 14406098 | SIRISHA | A study on Customer Satisfaction at Mc Donalds, Himayathnagar | Mc Donalds | Application Oriented |
| 88 | 14406100 | TANNA HARSHIT | A study on Marketing strategies and its effect on | Kavachi Balley | Application |

| | | | | | |
|-----|----------|------------------|--|---------------------|----------------------|
| | | | consumer at Kavachi Balley | | Oriented |
| 89 | 14406101 | MOHD ABUZER | A study on Content Marketing of KTM | KTM | Application Oriented |
| 90 | 14406102 | FARAZ KHAN | A study on Customer satisfaction at Bajaj motors Ltd, Hitech city | Bajaj motors | Application Oriented |
| 91 | 14406103 | Y SIDHARTH | A study on Working Capital on Spykar stores, Hyderabad | Spykar stores | Application Oriented |
| 92 | 14406104 | KISHAN CHOWDHARY | A study on marketing strategies of Bharti Airtel Ltd | Bharti Airtel Ltd | Application Oriented |
| 93 | 14406105 | M EESHA | A study on Employee Retention Practices at Amazon, Hyderabad | Amazon | Application Oriented |
| 94 | 14406106 | NEETU SINGHI | A study on Consumer behavior at Rajdhani Hotel | Rajdhani Hotel | Application Oriented |
| 95 | 14406107 | B VIKARAM | Financial Statement analysis at Yamaha | Yamaha | Application Oriented |
| 96 | 14406108 | WAJAHAT | A study on Customer satisfaction at Yamaha motors | Yamaha motors | Application Oriented |
| 97 | 14406109 | A SAI TEJA | A study on Advertising Impact on customers at Airtel, Balapur | Airtel | Application Oriented |
| 98 | 14406111 | R SHASHANK | A study on Customer satisfaction of 4G Network at Airtel, Balapur | Airtel | Application Oriented |
| 99 | 14406112 | JAY M | A study on Consumer buying behavior at Vakpati corporation, Ranigunj | Vakpati corporation | Application Oriented |
| 100 | 14406114 | SYED ALI TARIQ | A study on Marketing Strategy of TVS | TVS | Application Oriented |
| 101 | 14406115 | AAYEZ AHMED | A study on Training & Development at Amazon, Hitech city | Amazon | Application Oriented |

INTERNSHIP

The Pre placement talk & interview for Amazon internship opportunities was held on 17th July 2016 in Joseph's Hall, Main campus, St. Joseph's Degree & PG College.

**LIST OF BBA II & III YEAR STUDENTS FOR AMAZON INTERNSHIP
OPPORTUNITY**

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|-------------|----------------------------|--------------------------|----------------------------|
| 1 | Dhanush Jaiswal | BBA II year | Customer support Associate |
| 2 | Deepika Arani | BBA III year | Customer support Associate |
| 3 | D. Reetam Chandra | BBA III year | Customer support Associate |
| 4 | Sree Lakshmi Thulasidharan | BBA II year | Customer support Associate |
| 5 | A. Keerthana | BBA II year | Customer support Associate |
| 6 | R.Vinayak | BBA II year | Customer support Associate |
| 7 | Mohammad Mustajeb | BBA II year | Customer support Associate |
| 8 | C.K. Manisha | BBA II year | Customer support Associate |
| 9 | Nikitha Rathi | BBA II year | Customer support Associate |
| 10 | Mohd Irfanullah Khan | BBA II year | Customer support Associate |
| 11 | Ayesha Amreen | BBA II year | Customer support Associate |
| 12 | Manoj | BBA II year | Customer support Associate |
| 13 | Deepthi | BBA II year | Customer support Associate |
| 14 | Sarika | BBA II year | Customer support Associate |
| 15 | Mohd Imran | BBA II year | Customer support Associate |

L. PLACEMENT ACTIVITIES

Details of Students Registered with Placement cell, CRT

Total no. of students registered for placements (BBA III Year V Semester) = 63 students

- **Placement Orientation Programme** was conducted on 24th June 2016 by the Department of Business Management placement officer Dr.N.Srinivas and placement department coordinators Mrs.Danam and Ms.Swapna .
- **Interactive session** was organized and was held at Main campus attended by the Principal, Dean, HOD, Placement Officer, Placement Coordinators and Berkadia trainers on 13th July 2016 regarding the Job opportunities.
- Berkadia training orientation session was conducted for BBA III year placement registered students on 28th July 2016.
- Campus Recruitment Training programme was started for BBA III Year placement registered students from 17th September 2016 and was continued for one week by Globarena Institute.
- Mrs.Danam Tressa placement Department coordinator briefed the BBA III yr students for final rounds of interview in AMAZON ,Hitech city .

| DETAILS OF PLACEMENT FOR BBA III YR V SEMESTER STUDENTS | | | | | | |
|--|-------------|-----------------|----------------------------|--|------------------------------------|------------------------------|
| S.NO | DATE | COURSE | NAME OF THE COMPANY | DESIGNATION | NO OF STUDENTS PARTICIPATED | NO OF STUDENTS PLACED |
| 1. | 15-7-2016 | BBA III Yr | Amazon (Full time) | Transaction Risk Investigator & Seller support | 22 | 7 |
| 2. | 18-7-2016 | BBA II & III yr | Amazon (Internship) | Customer Support Associate | 25 | 20 |
| 3 | 16-9-2016 | BBA III yr | Unisys | Technical Support Associate | 20 | NIL |
| 4 | 01-9-2016 | BBA III yr | Hinduja Global Solutions | Customer Support Associate | 20 | 1 |

A REPORT ON PLACEMENT ORIENTATION TO BBA III YRS

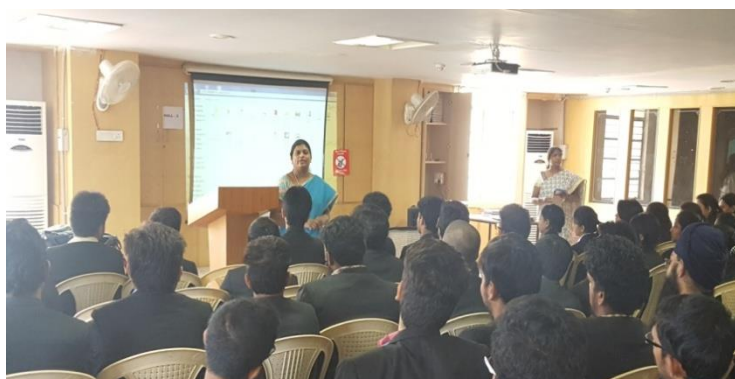
TIME: 12:20 TO 2:30 PM

DATE :24-07-2016

VENUE: SEMINAR HALL EXTD CAMPUS

On 24th June 2016, the students of BBA III yrs were given placement orientation.

Mrs.Mary Francina briefed the students about the role of placement officer and Department coordinators . she also told that the students should take the utmost benefit of the placement cell.

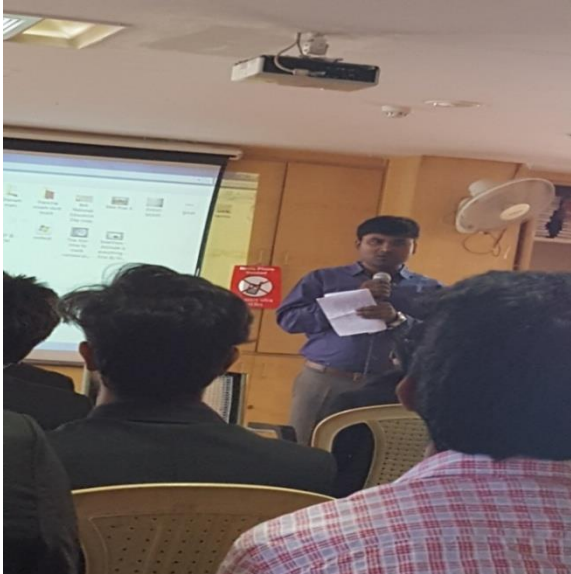


MRS.FRANCINA HOD, DEPARTMENT. OF BUSINESS MANAGEMENT

SESSION BY DR.SRINIVAS –PLACEMENT OFFICER

The session was started by Dr.Srinivas –Placement officer .He highlighted on the importance of placement cell in each department .He gave an outline on the importance of placement registration online and explained the process in detail ..

Dr.Srinivas also showed a video on **ATTITUDE** which is the first criteria the corporate will look for .So he said it is very important to have the right attitude while looking fr a job in the corporate .



DR.SRINIVAS BRIEFING THE STUDENTS

SESSION BY MRS.DANAM –DEPARTMENT PLACEMENT COORDINATOR

Mrs.Danam explained about the Registration form details (Hard copy and soft copy submission) along with the fees They were also told the basic Etiquettes for the recruitment process. She encouraged the students to attend to CRT and told the benefits of CRT . Finally she made the student s realize the **REGISTRATION DOES NOT MEAN PLACEMENT** they need to persistently work toward placement.



MRS.DANAM ADDRESSING STUDENTS



MS.SWAPNA BRIEFING THE STUDENTS

Ms.Swapna emphasized on the dress code and also the process of registration .she told them about the permission letters and attendance which is mandatory when name once given for placement drive

CAMPUS RECRUITMENT TRAINING PROGRAMME (CRT) FOR PLACEMENT REGISTERED STUDENTS

The Training & Placement Cell of St. Joseph's Degree & PG College has grown by leaps and bounds under the able leadership of the Principal Rev.Fr.Vincent Arokiadas with Dr. Nagunuri Srinivas the Placement Officer. The Placement cell works in coordination with various department placement coordinators and Pre-Placement Training Programmes conducted regularly at SJC and the Placement Officer also responsible for developing and maintaining the Corporate Relationships. It has been able to convince the top IT, Core finance, Manufacturing and service Multi-National companies for the recruitment of the graduating students from the campus.

The Institute conducts rigorous Pre-Placement Training Programmes for the under graduate and Post graduate students to make them Industry-ready throughout the academic year. In the academic year (2016 – 17) the Institute has tied-up with ***Globarena Technologies Pvt Ltd***, Hyderabad to improve the students' communication & soft skills and train the students in Aptitude, Critical Reasoning, Spoken English, Group Discussions, Technical and HR Interview skills.

The training was provided to the students on various aspects such as:

- Personality Development
- Soft skills training
- Employability skills Development
- Vocabulary, Grammar & Comprehension
- Quantitative ability
- Applied Mathematics
- Engineering Mathematics
- Logical ability
- Inductive areasoning

Total number of sessions: 20

Total no. of BBA students registered for CRT= 45 students

AMAZON PLACEMENT REPORT

- Mrs. Danam Tressa placement Department coordinator briefed the BBA III yr students for final rounds of interview in AMAZON, Hitech city .
- The Pre placement talk for Amazon full time & interview was held on 15th July 2016 in Joseph's Hall, Main campus, St.Joseph's Degree & PG College.
- The Campus recruitment team briefed the students about the company, Interview process and job profiles.
- Amazon Pre Placement orientation for BBA II year students was conducted by Dr. N. Srinivas –Placement Officer & Ms. S. Swapna- Placement Coordinator. The students were briefed about the various rounds of interview, job profile and interview tips also.



DR.SRINIVAS,MS.SWAPNA AND MRS.DANAM BREIFING STUDENTS FOR AMAZON

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|------|-----------------------|---------------|-------------------------------|
| 1 | Adnan Bin Mohammad | BBA III year | Transaction Risk Investigator |
| 2 | Mohammad Faraz Khan | BBA III year | Transaction Risk Investigator |
| 3 | M.Eesha | BBA III year | Seller support |
| 4 | Panchawati Sai Pranav | BBA III year | Transaction Risk Investigator |
| 5 | Sherley Sarah Kavoori | BBA III year | Seller support |
| 6 | D. Reetam Chandra | BBA III year | Seller support |

BERKADIA-2016

BERKADIA -MOU

The placement officer had taken initiative to have an MOU with BERKADIA director **Mr.NED MODI** .the first session of talks were held with the Principal Rev.Fr.Vincent Arokiadas. He was very happy to take this as a best opportunity for both UG and PG students .

the second round of talks were held with a team of HR recruiters and manager .they addressed all the placement coordinators of the department of Commerce and Business Management , Deans - Administration and Academics , Heads of the Department Commerce and Business Management and the Placement Officer . we all clarified few queries regarding the training session which will be conducted by the BERKADIA team and also the selection process along with the benefits which could be provided by the company to our students .

The MOU signed by father was also discussed thoroughly understand the terms and conditions 13th July 2016

Venue : main campus ,conference hall

BERKADIA ORIENTATION BY DR.SRINIVAS AND MRS.DANAM

Date : 28-07-2016

Venue: seminar hall ,Extd campus

A session was conducted by Dr.Srinivas on the history of company and also he briefed about the MOU signed by the Institution .he further briefed this is a best opportunity provided to the students of St.Joseph's and the students can take upto this opportunity to write online test.

He further discussed the pay package and monetary benefits .

Mrs.Danam discussed about the pattern of test which will be conducted by them.she further briefed them about the company and it achievements .she highlighted about the pattern of test and hoe to prepare for it .guided all the students to study from certain finance textbooks .

BERKADIA INUGURAL FOR TRAINING PROGRAMME

The dignitaries for the Inaugural were **MR.SAMUEL PETER** , Vice president –HR , **MS.SUMANA SHANKARA** ,Vice President –Operations ,Mr.Kunal ,Manager ,Mr.Jayaker –ASST Manager.The session was followed by address by Mr.Samuel peter about the company and benefits proved thereof .She briefed about the challenges at BERKADIA and the experience there of . benefits provided to the employees



LIGHTING OF THE LAMP

UG & PG STUDENTS



FATHER ADDRESSING THE STUDENTS



MR. SAMUEL PETER - VICE PRESIDENT



MS. SUMANA SHANKARA - VICE PRESIDENT

BERKADIA ONLINE TEST

Date : 13th July 2016

Venue : Main campus

The students of MBA and BBA Attended the BERKADIA online test

No. of students attended :

Agenda:

Course details (length of course 30-35 hours)

Sessions (date and timings)

Eligibility criteria (Preliminary Test)

General questions about the program

COMPANY details

Kunal Haldankar Senior Manager (Training)
 Vijay Meda Senior Manager (HR)
 Jayakar Karna Assistant Manager (Training)

List of students selected for BERKADIA BBA III YRS

| | | |
|-----|-----------------------------|-----|
| 1. | Aayez Ahmed Aayez Al Jaabri | BBA |
| 2. | Priti Jasapara | BBA |
| 3. | Kotti Nidisha | BBA |
| 4. | Sarvesh Agarwal | BBA |
| 5. | Dolly Ramchandani | BBA |
| 6. | Leena Gidwani | BBA |
| 7. | Chinmayee Rao | BBA |
| 8. | Arti Suthar | BBA |
| 9. | Akanksha Bajaj | BBA |
| 10. | Wasif | BBA |

MODULE OF BERKADIA

| S.No | Topic Name | Total Duration (Hours) | # of Sessions | Dates sessions wise |
|------|---|------------------------|---------------|--------------------------|
| 1 | Introduction | 1 | 1 | |
| 2 | CRE Basics: a. What is CMBS b. Evolution of CMBS c. Commercial Mortgage Loan Basics d. Characteristics of CMBS | 2 | 1 | 09-16-16 |
| 3 | CMBS - Three Level Perspective a. Property Level b. Loan Level c. Bond Level | 6 | 2 | 09/28/2016 10/05/2016 |

| | | | | |
|----|---|-----------|-----------|--|
| 4 | CRE - Servicing Business Overview a. Servicing Overview b. Originations & Refinancing Overview | 3 | 1 | 10-14-16 |
| 5 | Recap & Mid Assessment | 2 | 1 | 10-19-16 |
| 6 | CRE - Basics of CRE & MF Servicing a. Role of the Servicer b. Servicing Approaches c. History of Servicing d. Ethics in Commercial Servicing e. Servicing – Sources of Income | 6 | 2 | 10/25/2016 11/01/2016 |
| 7 | CRE - Life Cycle of CRE & Multifamily Loans a. The Loan Cycle b. Key players in Loan Cycle c. Property Types & Characteristics d. Property Performance | 2 | 1 | 11-07-16 |
| 8 | CRE - Servicing Agreements & Loan Documents a. Pooling & Servicing Agreement b. Sub Servicing Agreement c. Borrower Lender Loan Documents d. Property Related Documents | 9 | 3 | 11/15/2016 11/21/2016 11/28/2016 |
| 9 | Recap | | | 12-12-16 |
| 10 | Final Assessment | | | 12-21-16 |
| | | 31 | 12 | |

HINDUJA GLOBAL SOLUTIONS PLACEMENT REPORT

The campus recruitment team of Hinduja Global Solutions conducted the Campus interview for Undergraduates in Main campus on 1st September 2016.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|------|---------------|---------------|----------------------------|
| 1 | Manisha Bajaj | BBA III year | Customer Support Associate |

CONCENTRIX PVT LTD PLACEMENT REPORT

The campus recruitment team of Concentrix Pvt Ltd conducted the Campus interview for Undergraduates in Main campus on 30th November 2016.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|-------------|---------------------|--------------------------|--|
| 1 | Muhammad Umar | BBA III year | Customer Service Executives Associate |

SUTHERNLAND GLOBAL SERVICES PVT LTD PLACEMENT REPORT

The campus recruitment team of Sutherland Global Services Pvt Ltd conducted the Campus interview for Undergraduates in Main campus on 6th December 2016.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|-------------|---------------------|--------------------------|--------------------|
| 1 | Shruthi Vaishnav | BBA III year | Consultant |
| 2 | Maninder | BBA III year | Consultant |

ICICI PRUEDENTIAL LIFE PLACEMENT REPORT

The campus recruitment team of ICICI Prudential conducted the Campus interview for Undergraduates in Main campus on 7th December 2016.

SYNCHRONY FINANCIAL SERVICES PVT LTD PLACEMENT REPORT

The campus recruitment team of Synchrony Financial Services Pvt Ltd conducted the Campus interview for Undergraduates in Main campus on 9th December 2016.

AGS HEALTH PLACEMENT REPORT

The campus recruitment team of AGS Health conducted the Campus interview for Undergraduates in Main campus on 13th December 2016.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|-------------|---------------------|--------------------------|-------------------------------|
| 1 | T. Tejaswini Reddy | BBA III year | Trainee- Process Associate |

| | | | |
|---|----------------|--------------|----------------------------|
| 2 | R. Sai Kiran | BBA III year | Trainee- Process Associate |
| 3 | A. Shiva Kumar | BBA III year | Trainee- Process Associate |

GENPACT PLACEMENT REPORT

The campus recruitment team of Genpact conducted the Campus interview for Undergraduates in Main campus on 3rd January 2017.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|------|--------------------|---------------|----------------------------|
| 1 | T. Tejaswini Reddy | BBA III year | Trainee- Process Associate |

TCS PLACEMENT REPORT

The campus recruitment team of TCS conducted the Campus interview for Undergraduates in Main campus on 27th February 2017.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|------|--------------------|---------------|---------------------------|
| 1 | T. Tejaswini Reddy | BBA III year | Data Processing Associate |
| 2 | Bharath.M | BBA III year | Data Processing Associate |
| 3 | Rajan Gupta | BBA III year | Data Processing Associate |
| 4 | Reetam Chandra | BBA III year | Data Processing Associate |

WIPRO PLACEMENT REPORT

The campus recruitment team of Wipro conducted the Campus interview for Undergraduates in Main campus on 13th March 2017 for the job roles- People Ambassador & Financial Analyst.

M. JOSEPH'S SOCIAL RESPONSIBILITY (JSR)

As part of JSR the students of UG and PG of St.Joseph's Degree and Pg College visited the following places ,took an initiative to spend a day , made contributions and the details of which are given below:

| CLASS | CLASS INCHARGE | DETAILS OF NO OF STUDENTS VISITED ,CLASS STRENGTH, TIME OF VISIT AND STUDENT COORDINATORS | PLACE OF VISIT | NO .OF .INMATE S | CONTRIBUTION | |
|-----------|----------------|---|--|------------------|--------------|--|
| | | | | | CASH | KIND |
| BBA I (A) | Mrs. Srivani | 35/53 9.00a.m to 2.30 p.m. Sagar .J. Lalwani, Rohit Jain ,Sinduja ,Tanuja & James | Government Boys School, ,PoolBagh, Hyderguda, Hyderabad | 60 - 70 | 5410 /- | 4 plastic chairs for teachers, 100 colour chart sheets bundle ,100 erasers Painting colours rangeela water colours ,Smile balls packet ,100 mango sips,5 BIG SIZE Plastic Mats for children sitting,100 pencils,100 sharpners ,Painting brushes, Good quality Water Bottle 100 , 100 parle G biscuits, 100 small scales 100 colouring books Plastic Bats , 100 wafer biscuitsand |

| | | | | | | |
|-------------------|------------------------------|--|--|--|-----------------|---|
| | | | | | | 1 Teny cioit |
| BBA I(B) | Mrs. Sangeetha Thakur | 47/57 9:30 am Rachapudi Sai Dinesh, Akshintha m ,Ayush Agarwal & Narayan Jain | Don Bosco Navajeevan Orphanage , H.No11-6- 472, St.No.5,Baz arGhat,Nam pally, Hyderabad- 500001 Land:+9140 -23310305 Cell:+9196 52574937 Email:dbnjin ampally@re diffmail.co m</p | 45 Students and 5 Staff Members | ₹ .5600 | Two Ceiling fans, Note books , Pouch (Pencil Eraser Scale) Snacks : Veg .Puff, Frooti , Cupcakes , Biscuits Gifts : prizes for winners chocolates ,long size note books |
| BBA I (IT) | Mrs.Lakshmi Madhuri | 49/59 2:00 pm Mohan,Manish & Ashok | Adarna Orphanage | 40 | ₹ 5,800 | Fruits (40 apples), Stationary items (Writing Pads),Food items(Minute maid,cakes,biscuits) |
| BBA II (A) | Ms.Smriti Nagaria | 42 / 47 10:00am – 4:00pm Pavan Jashwanth, Sanjay Upadhaya, Sree Lakshmi Nair, Nikitha Jangid, Abdul Wajid, Jash, Aditi and Urvashi | People with Hearing Impaired Network - PHIN Ms 71 Govt Quarters, Malakpet, | 70 | ₹ 21,770 | Drawing books,crayon boxes,watches,ski pping ropes,cricket kit,water bottles,pencil boxes |

| | | | | | | |
|-------------------|------------------------|--|---|----------------|-----------|---|
| | | | Hyderabad, Telangana State-500 036 +91- 7702243422 , +91-40- 24063422 | | | (prizes)(pencil,eraser,sharpener,glue ,scale,& pen),ball,balloons ,footballs ,vegetable biryani,ice cream and icegolas |
| BBA II (B) | Ms.Jesmy Thomas | 43/56 10:00am to 2:30pm Dheeraj, Manish & Vivek | AMMA ODI ORPHAN AGE H.no: 3-118/A Fish Building, IACT Colony Boduppall, West Balaji Hill Colony, Malikarjuna Nagar, Telangana. Ph: 09989504253 | 50 | ₹ 11,500 | 6 Tube lights with frames, 2 Carrom boards, 3 Chess boards, 4 badminton bats, Biscuit packets, Frooty, Mixture packets were distributed, Stationary like Pencil boxes, pens, pencils, color pencils, painting books, etc were distributed |
| BBA II(IT) | Mrs.Danam | 41/46 10 am– 4.30 pm Manisha ,Mohd Imran & Mustajeeb | JOY FOUNDATION , Narepally | 15 Children | ₹ 8,000/- | Uniforms, snacks ,gifts and lunch (Biryani) |
| BBA III(A) | Mrs.Molly | 18/56 10.00 am – 1:00 pm Kamal,Tanveer & Akansha | Home For The Disabled , (5-3-419, Jeera, Bansilalpet, | 200 | ₹ 7000 | Rice – Rs 45/kg – Dal- Rs 80/kg – Sugar - Rs40/kg – Tamarind –Rs 80/kg |

| | | | | | | |
|------------------------|------------------|--|---|---|---------------|--|
| | | | Secunderabad- 500 003. Tel : 040- 27530757 | | | Tea Leaves 420/kg |
| BBA III (B) | Mrs.Molly | 41/52 10:00am -2:30 pm Ms.Ramya Santhoshi , & Ms.Priti Jaspara | Sadhana Institute for the Mentally Challenged Plot no A- 7/5,Road no 6,Industrial Park,Nachar am,Hyderab ad-500076 Contact No:- 9440625012 ,040- 20080561 | 160 mentally challenged Girls and Boys,20 Aged women being left by their family members | ₹ 8000 | Rice:- 25 kg Salt:-25 kg Tur Dal:- 5 kg Chana Dal:- 2.5 kg Moong Dal:- 2.5 kg Tamarind:- 5 kg Mirchi Powder:- 1 kg Wheat Flour:- 25 kg Poha:- 10 kg Sugar:- 10 kg Upma rawa:- 30 kg Bambino semia:- 20 kg Turmeric:- 1 kg Sanitary napkins:- 20 packets Choclates: 35 small packets Clothes |





BBA I,II,III YEARS AND BBA IT I,II YEARS MAKING JSR A GRAND SUCCESS

2. FACULTY DEVELOPMENT PROGRAMME:- MDP'S/SEMINARS/GUEST LECTURES /WORKSHOPS/REFRESHER COURSE ATTENDED

1. MANAGEMENT DEVELOPMENT PROGRAMME (MDP)

Mrs. Molly Chaturvedi and Mrs.A.Mary Francina were the resource person for conducting MDP at Idea Cellular for their senior leadership (HR, Finance, Marketing, Sales, Networking, IT) on the topic GLIDE (Grow, Learn, Innovate, DigiToze, Evolve) on August 11 2016 at their premises located at Babukhan Mall Basheerbagh, which was

appreciated by the Idea Cellular employees and requested to conduct more number of MDP'S in future.

MDP was done for 39 employees of IDEA Ltd.

FEEDBACK ON MDP :-

- ❖ **Best session ever heard**
- ❖ **Highly effective and Motivational**
- ❖ **Speaker was very clear in her thoughts and concepts**



Mrs. Molly conducting the session



Mrs. Francina was being felicitated

2. MANAGEMENT DEVELOPMENT PROGRAMME (MDP)

Management Development Program was conducted for Managers and Assistant Managers of Idea Cellular Mobile Network Operator Company, Hyderabad on December 15, 2016 from 3:00pm to 5:30 pm in Jubilee Hall, Main Campus, St. Joseph's Degree & PG College.

The Resource Person for the Program was Mrs. A. Mary Francina, Associate Professor & HoD, Dept. of Business Management.

MDP highlighted the Importance of self management and self discipline on personal and professional development of oneself. The target group comprised of 15 Managers and Assistant Managers belonging to Network, marketing, sales, and operations department.

MDP covered the following contents

- Techniques & Skills of self management
- Equation of self management
- How to be productive employee
- SWOT Analysis (Strengths, Weaknesses, Opportunities & Threats)
- Time Management Matrix
- Tools of self Management
 - ✓ Big Five Personality
 - ✓ POSDCORB
 - ✓ PESTEL Analysis
 - ✓ Managerial Grid

- ✓ People Analytics
- Indicators of Self Management
- Self Development
 - ✓ Maslow's Need Hierarch Theory
- TMC Model of self development

Activities Conducted

- Birthday game
- Back to Back drawing
- The I's have it



3.MANAGEMENT DEVELOPMENT PROGRAMME (MDP)

WORKSHOPS ORGANISED BY THE DEPARTMENT OF BUSINESS MANAGEMENT

| S.NO | DATE | NAME OF THE FACULTY CONDUCTED WORKSHOP | TARGET GROUP | TOPIC | DESCRIPTION |
|------|---------|--|-----------------|----------------------------|---|
| 1 | 10/6/16 | Dr.N.Srinivas & Mrs.R.Anita | Faculty members | Research paper writing and | The main objective of conducting this workshop was to |

| | | | | | |
|---|----------|---|---|--------------------------------------|---|
| | | | | presentation | make students aware about the nuances of writing article ,specially to the faculty who have not done it earlier |
| 2 | 2/7/16 | Mr.D.Satish-ICFAI Mrs.Molly Chaturvedi- Coordinator | Faculty members of Mass Communication ,Comerce and Management | Case Analysis & Writing | Mr.D.Sathish conducted the workshop on case analysis and emphasized on different areas of writing case. |
| 3 | 29/10/16 | Mrs.Danam Tressa | Intermediate students of Global College | Personality Development & etiquettes | Personality development is very important aspect in developing and growing an individual personality which is an important criteria for building a good career . |
| 4 | 22/8/16 | Mrs.R.Anita | Department of Commerce, St.Joseph's Degree & PG College | Goal Setting | The speaker focused on how to set SMART(specific, measureable, achievable, realistic and time-bound) goals by giving inspiring examples of famous personalities like PV Sindhu, |



DR.SRINIVAS AND MRS.R.ANITA ADDRESSING THE FACULTY DURING THE SESSION



MRS.DANAM INTERACTING WITH STUDENTS DURING HER GUEST LECTURE



FELICITATION BY THE PRINCIPAL OF GLOBAL JUNIOR COLLEGE



MRS.R.ANITA IN INTERACTION WITH THE BCOM STUDENTS



MR.SATISH CONDUCTING WORKSHOP SESSION

FACULTY DEVELOPMENT PROGRAMME (2016-17)

| S.NO | DATE | FDP | TOPIC | Resource Person | Venue |
|-------------|-------------|------------|-------------------------------------|------------------------------|---------------------------------|
| 1 | 6/6/16 | FDP | Impact of Social Media on Education | Mr.K.Suresh, Director Apollo | St.Joseph's Degree & PG College |
| 2 | 7/6/16 | FDP | Becoming a better teacher | Mr.Shrikant | St.Joseph's Degree & PG College |
| 3 | 10/6/16 | FDP | Research article writing | Dr.Srinivas and Mrs.R.Anita | St.Joseph's Degree & PG College |
| 3 | 10/6/16 | FDP | ICT in teaching and Learning | Mrs.Esther Ratna | St.Joseph's Degree & PG College |

| | | | | | |
|---|---------|----------|---------------------------------|----------------------------|---------------------------------|
| 4 | 14/6/16 | Workshop | Assertive Skills | Dr.S.Joel | St.Joseph's Degree & PG College |
| 5 | 2/7/16 | Workshop | Case Study writing and analysis | Mr.D.Sathish,ICFAI BSchool | St.Joseph's Degree & PG College |



FDP SESSIONS PHOTOGRAPHS

3. DETAILS OF FACULTY ATTENDED,PRESENTED PAPER /SEMINAR/CONFERENCES

List of Research Publications/Presentations by the faculties 2016 – 2017:

National Conferences/Seminars

| S.NO | FACULTY | TITLE OF THE PROGRAMME | DATE | PAPER TITLE | REGIONAL/ NATIONAL/ INTERNATIONAL | VENUE |
|------|-------------|--|---|--|---|---|
| 1 | Mrs.R.Anita | Two Day National Conference on “ Information and Communication Technologies Research- Challenges and | 19 th & 20 th August 2016 | Role of business intelligence in contemporary organisations Published with ISSN no. 2348-2591 | National Conference | Aurora's Degree & PG College Chikadpally, Block V, Near RTC Roads, Hyderabad |

| | | | | | | |
|---|----------------------|--|---|---|---------------------|---|
| | | Opportunities Published with ISSN no. 2348-2591 | | | | |
| 2 | Ms.Smriti Nagaria | Two -Day National Seminar on Fraudulent Financial Practices in Indian Capital Market - Issues and Concerns | 30 th and 31 st August ,2016 | The Financial Fraud Gimmick: Today's Scenario | National Seminar | Department of Commerce - University College of Commerce & Business Management |
| 3 | Ms.Swapna | National Conference on recent trends and practices in Management association with Anveshna Society | 26-27 th August,2 016 | Knowledge Management – A Key Driver of Organizational Performance | National Conference | National level conference on “Recent Trends in Mgmt & SocialSciences ” Organized by Anveshana Educational & Research Foundation organized in Association with University College of Commerce and Business Management, OU |
| 4 | Dr.Lydia | National Conference on recent trends and practices in Management association with Anveshna Society | 26-27 th August,2 016 | Gandhiji's Principles for 21 st Century Organizations | National Conference | National level conference on “Recent Trends in Mgmt & SocialSciences ” Organized by Anveshana Educational & Research Foundation organized in Association with |

| | | | | | | |
|---|----------------------|--|---------------------------------|---|---------------------|--|
| | | | | | | University College of Commerce and Business Management, OU |
| 5 | Mrs.Mary Francina | National Conference on recent trends and practices in Management association with Anveshna Society | 26-27 th August,2016 | Emerging Trends in HRM | National Conference | National level conference on “Recent Trends in Mgmt & SocialSciences ” Organized by Anveshana Educational & Research Foundation organized in Association with University College of Commerce and Business Management, OU |
| 6 | Mrs Molly Chaturvedi | National Conference on recent trends and practices in Management association with Anveshna Society | 26-27 th August,2016 | A Study on Effectiveness of Digital Marketing on Current Competitive Scenario | National Conference | National level conference on “Recent Trends in Mgmt & Social Sciences” Organized by Anveshana Educational & Research Foundation organized in Association with University College of Commerce and Business Management, OU |

| | | | | | | |
|----|----------------|--|---------------------------------|---|---------------------|--|
| 7 | Mrs,Danam | National Conference on recent trends and practices in Management association with Anveshna Society | 26-27 th August,2016 | Work Life Balance : A Study of Female Teachers of Kendriya Vidhyalaya in Uppal, Hyderabad | National Conference | National level conference on "Recent Trends in Mgmt & SocialSciences " Organized by Anveshana Educational & Research Foundation organized in Association with University College of Commerce and Business Management, OU |
| 8 | Mrs.K.Srivani | National Conference on recent trends and practices in Management association with Anveshna Society | 26-27 th August,2016 | IT and Emerging Practices in Allied Areas of Business and Banking | National Conference | National level conference on "Recent Trends in Mgmt & Social Sciences" Organized by Anveshana Educational & Research Foundation organized in Association with University College of Commerce and Business Management, OU |
| 12 | Dr. N.Srinivas | National Seminar on "Revolutionalising Business Practices in Digital Era" | 29 Nov 2016 | M-Commerce Experiences – A Cross Sectional Study. | National Conference | St. Joseph's Degree & PG College |
| 13 | | 4 th National Conference on | 23 rd | A Study on breaking | National Conference | Kristu Jayanthi College, |

| | | | | | | |
|----|----------------------|---|---------------------------------------|---|------------------|---|
| | Mrs.Danam | Women on the move Resonating Excellence | Sept,2016 | barriers: women in a man's world | | Bengaluru |
| 14 | Ms.Smriti Nagaria | National Seminar on Contemporary Issues in Corporate, Personal and Micro Finance, Banking, Insurance and Financial Analytics | 26 th November ,2016 | Role of information technology in enhancing efficiency of banking operations: issues and challenges | National Seminar | Siva Sivani Institute of Management |

List of Research Publications/Presentations by the Faculties 2016 – 2017:

International Publications in Journals:

| S.NO | FACULTY | DATE | PAPER TITLE | DETAILS |
|------|----------------------|------------------------------------|--|--|
| 1. | Ms.Smriti Nagaria | 10 th June,2016 | An Analysis of Risk Management: Role in Banking Sector,ISSN NO. 2231-4334 | International Journal of Research in IT & Management (IJRIM) (impact factor – 5.96) |
| 2 | Ms.Smriti Nagaria | 16 th September,2016 | Finance: A vehicle for Enhancing Performance in Indian Micro, Small and Medium Enterprises(MSMES),ISSN NO. 2231-5985 | International Journal of research in finance and marketing(IJRFM) (impact factor – 5.861) |

LIST OF FACULTY ATTENDED WORKSHOP

| S.NO | DATE | NAME OF THE FACULTY | TOPIC | VENUE |
|------|---------------------------------------|-----------------------|---|---|
| 1 | 20 th December .2016 | Mr.P.Ganesh Anand | Workshop on Derivatives organized by Department of Commerce in Association with CIMA and BFSI | Department of Commerce, Osmania University |
| 2 | 29/4/17- 1/5/17 | Mrs. Molly Chaturvedi | 16 th National level Workshop on case writing and presenting | Prestige institute of Management, Gwalior Madhya Pradesh |

4. MEMBERSHIP

All the faculty members of Business management Department are members of Hyderabad Management Association (HMA)

5. PAPER SETTERS/MEMBER OF ANY BODIES

| S.NO | NAME OF THE FACULTY | NAME OF THE COLLEGE |
|------|----------------------|---|
| 1 | Mrs.A.Mary Francina | RBVRR College,St. Ann's ,CVSR |
| 2 | Mrs.R.Anita | CBIT College,JBIT College, St.Francis College for women,RBVRR |
| 3 | Mr.P.Ganesh Anand | Nizam College ,St. Francis College for women, St. Ann's College for women |
| 4 | Mrs.Danam Tressa | St.Francis College for Women, St. Ann's College for women |
| 5 | Mrs.Molly Chaturvedi | St.Francis College for Women,St. Ann's College for women |
| 6 | Mrs.Sangeeta Thakur | St.Francis College for Women, St. Ann's College for women |

6. CONSULTANCY WORK BY THE DEPARTMENT

| S.NO | DATE | NAME OF THE FACULTY | CONSULTANCY WORK | NAME OF THE ORGANISATION |
|------|----------------|----------------------|--|--|
| 1 | October 1 2016 | Fr.Vincent Arokiadas | Keynote speaker at International Conference on Recent Advances in Emerging Technologies, Basic Sciences and Business Research Methods | St. Mary's Group of Institutions Guntur,AP organised by <i>Anveshana Educational and Research Foundation</i> |
| 2 | JULY 23 2016 | Dr.N.Srinivas | Keynote speaker at International Conference on Emerging Trends in Basic Sciences, Engineering Technologies and Management Sciences (ICETBSETMS – 2016) | Hotel Bliss, Tirupati organised by <i>Anveshana Educational and Research Foundation</i> |

| | | | | |
|----|------------|---------------------|--|--|
| 3 | JUNE 2016 | Mr.P.Ganesh Anand | Mr.P.Ganesh Anand takes classes for Operations Research, RMD for MBA I Year students | Nizam College |
| 4. | JUNE 2016 | Mrs.A.Danam Tressa | Mrs.Danam was the Resource person for the parents orientation programme | Little Flower High School, Abids , Hyderabad |
| 5 | MARCH 2017 | Mrs.Sangeeta Thakur | Mrs.Sangeeta took classes for Strategic Management Subject | Nizam College |



REV.FR.VINCENT AROKIADAS ADDRESSING AS A KEY NOTE SPEAKER & LIGHTING THE LAMP AT THE INTERNATIONAL CONFERENCE, ST.MARY'S COLLEGE, GUNTUR



DR.SRINIVAS ADDRESSING THE GATHERING AS A KEY NOTE SPEAKER, ALSO BEING FELICITATED AT THE INTERNATIONAL CONFERENCE ,TIRUPATI



MRS.DANAM TRESSA AS RESOURCE PERSON AT LITTLE FLOWER HIGH SCHOOL FOR ORIENTATION PROGRAMME



DR.N.SRINIVAS, MR.D.SATISH and MR.SHRIKANTH CONDUCTING FDP SESSIONS

7. DETAILS OF STUDENT STRENGTH (BBA)

| S.NO | CLASS | STRENGTH | No. of students from other states | International Students | Male No. & % | Female No. & % |
|-------------|------------------|-----------------|--|--|-------------------------|---------------------------|
| 1 | BBA III Year "A" | 51 | Arthi Suthar (Rajasthan) | Abdul Hadi (UAE) Syed Imran (UAE) | 23/54 42% | 32/54 58% |

| | | | | | | |
|---|---------------------|----|--------------------|---|-------------------------------|------------------------------|
| | | | | Adnan Lahji (UAE) | | |
| 2 | BBA III Year "B" | 54 | Nil | Aayez Ahmed (UAE) Faraz Khan (UAE) | 39/54 72% | 18/54 34% |
| 3 | BBA II Year "A" | 54 | Nil | NIL | 40/54 75% | 14/54 25% |
| 4 | BBA II Year "B" | 62 | 1 (Jammu) | NIL | 44/62 71% | 18/62 29% |
| 5 | BBA I YEAR "A" | 57 | 1 (Maharashtra) | 5 Foreign students (Afghanistan & UAE) | 20/57 35% | 37/57 65% |
| 6 | BBA I YEAR "B" | 60 | Nil | 3 Foreign Students (Afghanistan) | 41/60 68% | 19/60 32% |
| 7 | BBA (IT) II YR | 46 | 1(RAJASTHAN) | 2(SAUDI ARABIA) | 14 /46 (30%) | 32/46 (70%) |
| 8 | BBA (IT) I YR | 59 | 3(CHENNAI,KOLKOTA) | 7(SAUDI ARABIA,SHARJ A,JEDDHA) | 36/59 (62%) | 23/59 (38%) |

9. PROJECTS/INTERNSHIP/ EXPERIENTIAL LEARNING/EXHIBS

A]

10. ED CELL/ WOMEN EMPOWERMENT /ISR/ RED CROSS ACTIVITIES/ JGG /NSS

A)- REPORT ON ORIENTATION PROGRAMME ORGANISED BY ED CELL

“Entrepreneurship is living a few years of your life like most people won’t, so you can spend the rest of your life like most people can’t”

On 29th July, an Orientation programme on ‘Entrepreneurship Development’ was organized by the Entrepreneurial Development Cell (EDC) of St .Joseph’s Degree and PG College, King Koti. With the support of Mrs. Mary Francina, HOD- Business Management (BM), the EDC Staff Coordinators of BM department, Ms. Smriti Nagaria and Mrs. Tina Sequeira along with a few EDC student volunteers from BBA II Year conducted the Orientation programme.

Mrs. Mary Francina, HOD - BM addressed the student gathering, showing her faith and confidence in their abilities, addressing them as young budding entrepreneurs. She spoke about the need for building the entrepreneurial spirit within students and the importance of this initiative. She firmly believed that the activities of the EDC will not only hone the skills of students but also inspire them to think, dream and do big. The Chief Guests were given Mementos from the college, as a gesture of appreciation and gratitude, by Mrs. Mary Francina. The programme concluded with a ‘Vote of Thanks’ by the host of the event and EDC staff coordinator, Mrs. Tina Sequeira.

FEEDBACK BY THE STUDENTS

The students thanked the management and staff for this amazing opportunity. In fact, students requests to be a part of EDC doubled in number, post the Orientation Programme,

Indeed, the Orientation Programme was a very well-organized and systematic event, that was made possible by the joint efforts of all the EDC members – The EDC Convenor, Mrs. Anantha Lakshmi, HOD –BM, Mrs. Mary Francina, EDC Staff Coordinators – Ms. Smriti Nagaria and Mrs. Tina Sequeira, and EDC student’s coordinators - Mr. Sanjay U, Mr. Pavan J, Mr. Wajid, Ms. Aditi, Ms. Urvashi, Ms. Nikitha, Ms.Sree Lakshmi and Mr. Munawa

TWO DAY WORKSHOP ON ENTREPRENEURSHIP DEVELOPMENT

Entrepreneurial development workshop was conducted on September 17 & 19 in the main campus. The programme started with the inaugural address by Rev.Fr.Vincent Arokiadas. His address emphasized the need for Entrepreneurship and highlighted how the entrepreneurial eco-system has changed in recent times. The EDC Director SJC, Mrs. J.N.P.P.Anantha Lakshmi briefed the student gathering about the structure, design of the programme and spelt out the expectations of the organizers from the participants. The first lecture talk was devoted to an interactive session on **“Business law for entrepreneurs”** by **Mr. S.V Ramakrishna**, A.P. high court advocate and legal consultant advisor. According to him, an entrepreneur is a person who makes money by starting a

business with risk. The second lecture was delivered by **Mr. V.C Mouli**, Vice Principal of MRM College of management on ‘**Achievement motivation technique**’.

Post lunch break, the afternoon session of the program was hosted jointly by Mr.Vaibhav Agarwal and Mr.Zohair Rizvi of BBA 1A. The third informative session of the day was on ‘**Licences and Clearances for New Entrepreneurs**’ which was taken by **Mr. E.S Ganesh Ram**, IPO, District Industries Centre. He talked about Industries’ clearances- classifications, licences, approvals required, Acts applied and the various incentives which help the business to work smoothly without any legal disruptions. The last and final talk of the day was devoted to ‘**Project Identification**’ by **Mr. K.V ThirumalRao**, Retired Chief Consultant, APITCO. He spoke in depth about various idea generating techniques such as brainstorming, problem identification, product idea selection, need of product, sales volume and customer goodwill.

FEEDBACK ON TWO DAY WORKSHOP

The overall feedback of the program was satisfactory and encouraging. The general consensus of the programme was that it was a highly informative, interactive and well-organized event. Most of the sessions and the respective speakers were rated in good to excellent range. Some of the suggestions included the addition of more management games in between the sessions as ice-breakers, knowledgeable speakers who can engage the audience for long hours and some even asked for better food quality.



ED OFFICIALS ALONG WITH PRINCIPAL, ST. JOSEPH'S COLLEGE DURING INAUGURAL SESSION OF ED WORKSHOP

B)-RED CROSS SOCIETY

The Department of Business Management, St. Joseph’s Degree & PG College in collaboration with Lions Club of Hyderabad Jeevan organized a mandatory Blood screening test for all BBA 1st year students on Thursday, 22 July 2016, at the Extended Campus, Seminar Hall. The event was coordinated by the Youth Red Cross faculty coordinator, Mrs. Tina Sequeira along with student coordinators, Ms. Chinmayee (BBA IIIA) and Mr. Prem Kumar (BBA IIIB). Around 150 students had participated in the blood screening event from various groups of BBA, B.Com and B.Sc.



BBA & BBA IT students donating blood at the blood donation camp

C)-JOSEPH GREEN GROUP (JGG)

❖ FREE POLLUTION CHECK UP CAMPAIGN

Joseph's Green Group (JGG) of St. Joseph's Degree & PG College in association with Road Transport Authority (RTA) ,Hyderabad organized a free pollution check up campaign on **14th, July 2016** in main campus to educate vehicle owners on the importance of pollution control and to promote greener, safer and healthier environment and contribute in saving our environment by maintaining in-use-vehicles & also to spread awareness about the environmental damage and take small steps against it. The students and faculty were actively involved. The event was inaugurated by the resource person **Mr. T. Raghunath,, JOINT COMMISSIONER , RTA Hyderabad, Director**

Feedback: Students felt that this session was very informative and useful.

GUEST LECTURE ON “ENVIRONMENTAL POLLUTION AWARENESS AND ITS CONTROL ”

Joseph's Green Group (JGG) of St. Joseph's Degree & PG College in association with Road Transport Authority (RTA) ,Hyderabad organized a Guest Lecture on “ Environmental pollution awareness and its control “ on 14th, July 2016 , **Mr.T. Raghunath, Joint Commissioner , RTA Hyderabad** was the resource person. **P.LVishweshwar Rao , Director** welcomed the Guest speaker and students and highlighted the importance of vehicle pollution control also spoke about the privilege of having Mr. T. Raghunath, JOINT COMMISSIONER for the lecture. The objective of the lecture was to bring awareness among the students about the importance of vehicle Pollution Control. The resource person presented the current issues related to the environment like causes of vehicle pollution, effect of environmental pollution on human health and life. He highlighted the importance of environmental conservation and the ways that can be imparted in automobiles to reduce pollution and conserve the surrounding.



Mr.. T. Raghunath, Joint Commissioner ,RTA Hyderabad, addressing the students on environmental pollution awareness and its control.

DJ)- WOMEN EMPOWERMENT

Department of Management conducted an orientation programme for MBA I Year girls on 17 October , with an objective orienting them about women issues, grievances adderesal process were briefed to them, suggestions were incorporated as given by the students like suggestion box, provision of sanitary napkins in girls wash room, handwash,sanitizers etc. It was fruitful exercise appreciated by the students.

14. PAPER PRESENTATION BY THE BBA STUDENTS

| S.NO | NAME OF THE STUDENT | VENUE | NAME OF THE EVENT | DATE OF THE EVENT | DETAILS OF THE ARTICLE |
|------|---|---|--|--|---|
| 1 | UPADHYA SANJAY | OSMANIA UNIVERSITY | TWO-DAY NATIONAL SEMINAR ON FRAUDULENT FINANCIAL PRACTICES IN INDIAN CAPITAL MARKET - ISSUES AND CONCERNS ORGANIZED BY DEPARTMENT OF COMMERCE UNIVERSITY COLLEGE OF COMMERCE & BUSINESS MANAGEMENT | 30 TH AND 31 ST AUGUST, 2016 | PRESENTED A PAPER TITLED - ACCOUNTING FRAUD IN CORPORATE: CASE STUDY ON SATYAM COMPUTERS LIMITED |
| 2 | ADITI ANUP PILLAI | OSMANIA UNIVERSITY | TWO-DAY NATIONAL SEMINAR ON FRAUDULENT FINANCIAL PRACTICES IN INDIAN CAPITAL MARKET - ISSUES AND CONCERNS ORGANIZED BY DEPARTMENT OF COMMERCE UNIVERSITY COLLEGE OF COMMERCE & BUSINESS MANAGEMENT | 30 TH AND 31 ST AUGUST, 2016 | PRESENTED A PAPER TITLED THE FINANCIAL FRAUD GIMMICK: TODAY'S SCENARIO - |
| 3 | SYEDA JUHI FATIMA & URVASHI PATEL | OSMANIA UNIVERSITY | TWO-DAY NATIONAL SEMINAR ON FRAUDULENT FINANCIAL PRACTICES IN INDIAN CAPITAL MARKET - ISSUES AND CONCERNS ORGANIZED BY DEPARTMENT OF COMMERCE UNIVERSITY COLLEGE OF COMMERCE & BUSINESS MANAGEMENT | 30 TH AND 31 ST AUGUST, 2016 | PRESENTED A PAPER TITLED- ROLE OF REGULATORY SYSTEM: REGULATORY ACTIONS AGAINST COMPANIES - |
| 5 | SREE LAKSHMI THULASI DHARAN & ADITI ANUP PILLAI | SCHOOL OF COMMERCE AND BUSINESS STUDIES JIWAJI UNIVERSITY , CITY CENTER, GWALIOR (M.P.) | INTERNATIONAL CONFERENCE ON "INNOVATION AND EMERGING TRENDS IN BUSINESS MANAGEMENT AND INFORMATION TECHNOLOGY" | SEPTEMBER 25-27, 2016 | PRESENTED A PAPER TITLED - "MARKETING IN THE CYBER AGE" |

| | | | | | |
|---|----------------------------|--|--|----------------------------------|---|
| 6 | Akansha Tanwar BBA (IT) | KRISTU JAYANTHI COLLEGE ,Bangalore, Karnataka | 4 th National conference on “ WOMEN ON THE MOVE : RESONATING EXCELLENCE on 23 rd September ,2016 | 23 rd September ,2016 | PRESENTED A PAPER ON “A STUDY ON BREAKING BARRIERS: WOMEN IN A MAN’S WORLD” |
| 7 | C.K Manisha | Anveshna educational and research foundation in association with UCCBM,OU ,Hyderabad | National level conference on recent trends in Management and Social sciences | 27 th August 2016 | Presented a paper on :WORKLIFE BALANCE : A STUDY OF FEMALE TEACHERS OF KENDRIYA VIDYALAYA UPPAL ,HYDERABAD” |

15. Details of Students Registered with Placement cell, CRT

Total no. of students registered for placements (BBA III Year V Semester) = 63 students

- **Placement Orientation Programme** was conducted on 24th June 2016 by the Department of Business Management placement officer Dr.N.Srinivas and placement department coordinators Mrs.Danam and Ms.Swapna .
- **Interactive session** was organized and was held at Main campus attended by the Principal, Dean, HOD, Placement Officer, Placement Coordinators and Berkadia trainers on 13th July 2016 regarding the Job opportunities.
- Berkadia training orientation session was conducted for BBA III year placement registered students on 28th July 2016.
- Campus Recruitment Training programme was started for BBA III Year placement registered students from 17th September 2016 and was continued for one week by Globarena Institute.
- Mrs.Danam Tressa placement Department coordinator briefed the BBA III yr students for final rounds of interview in AMAZON ,Hitech city .

| DETAILS OF PLACEMENT FOR BBA III YR V SEMESTER STUDENTS | | | | | | |
|--|-------------|---------------|----------------------------|-------------------------------|------------------------------------|------------------------------|
| S.NO | DATE | COURSE | NAME OF THE COMPANY | DESIGNATION | NO OF STUDENTS PARTICIPATED | NO OF STUDENTS PLACED |
| 1. | 15-7-2016 | BBA III Yr | Amazon (Full time) | Transaction Risk Investigator | 22 | 7 |

| | | | | | | |
|----|-----------|--------------------|--------------------------------|-----------------------------------|----|-----|
| | | | | & Seller support | | |
| 2. | 18-7-2016 | BBA II & III yr | Amazon (Internship) | Customer Support Associate | 25 | 20 |
| 3 | 16-9-2016 | BBA III yr | Unisys | Technical Support Associate | 20 | NIL |
| 4 | 01-9-2016 | BBA III yr | Hinduja Global Solutions | Customer Support Associate | 20 | 1 |

A REPORT ON PLACEMENT ORIENTATION TO BBA III YRS

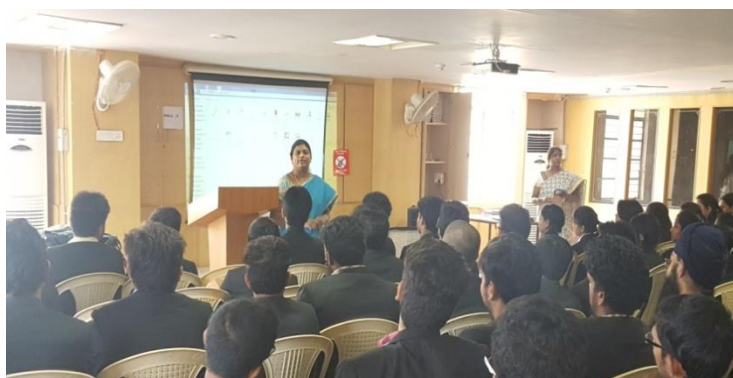
TIME: 12:20 TO 2:30 PM

DATE :24-07-2016

VENUE: SEMINAR HALL EXTD CAMPUS

On 24th June 2016, the students of BBA III yrs were given placement orientation.

Mrs.Mary Francina briefed the students about the role of placement officer and Department coordinators . she also told that the students should take the utmost benefit of the placement cell.



MRS.FRANCINA HOD, DEPARTMENT. OF BUSINESS MANAGEMENT

SESSION BY DR.SRINIVAS –PLACEMENT OFFICER

The session was started by Dr.Srinivas –Placement officer .He highlighted on the importance of placement cell in each department .He gave an outline on the importance of placement registration online and explained the process in detail ..

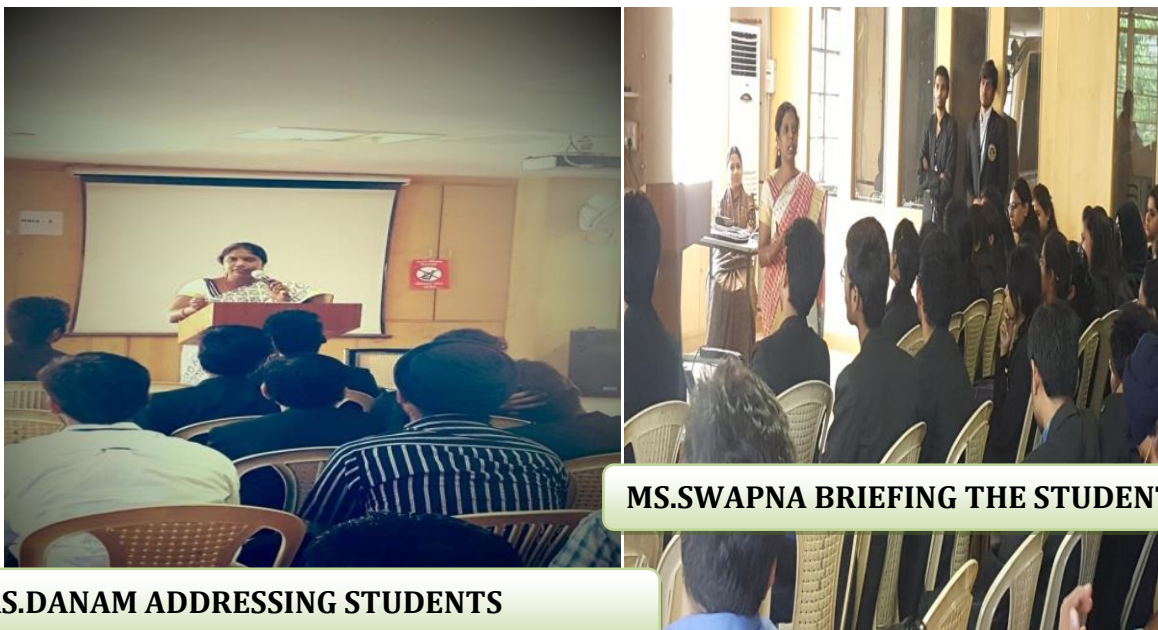
Dr.Srinivas also showed a video on **ATTITUDE** which is the first criteria the corporate will look for .So he said it is very important to have the right attitude while looking fr a job in the corporate .



DR.SRINIVAS BRIEFING THE STUDENTS

SESSION BY MRS.DANAM –DEPARTMENT PLACEMENT COORDINATOR

Mrs.Danam explained about the Registration form details (Hard copy and soft copy submission) along with the fees They were also told the basic Etiquettes for the recruitment process. She encouraged the students to attend to CRT and told the benefits of CRT . Finally she made the student s realize the **REGISTRATION DOES NOT MEAN PLACEMENT** they need to persistently work toward placement.



MS.SWAPNA BRIEFING THE STUDENTS

MRS.DANAM ADDRESSING STUDENTS

Ms.Swapna emphasized on the dress code and also the process of registration .she told them about the permission letters and attendance which is mandatory when name once given for placement drive

CAMPUS RECRUITMENT TRAINING PROGRAMME (CRT) FOR PLACEMENT REGISTERED STUDENTS

The Training & Placement Cell of St. Joseph's Degree & PG College has grown by leaps and bounds under the able leadership of the Principal Rev.Fr.Vincent Arokiadas with Dr. Nagunuri Srinivas the Placement Officer. The Placement cell works in coordination with various department placement coordinators and Pre-Placement Training Programmes conducted regularly at SJC and the Placement Officer also responsible for developing and maintaining the Corporate Relationships. It has been able to convince the top IT, Core finance, Manufacturing and service Multi-National companies for the recruitment of the graduating students from the campus.

The Institute conducts rigorous Pre-Placement Training Programmes for the under graduate and Post graduate students to make them Industry-ready throughout the academic year. In the academic year (2016 – 17) the Institute has tied-up with ***Globarena Technologies Pvt Ltd***, Hyderabad to improve the students' communication & soft skills and train the students in Aptitude, Critical Reasoning, Spoken English, Group Discussions, Technical and HR Interview skills.

The training was provided to the students on various aspects such as:

- Personality Development
- Soft skills training
- Employability skills Development
- Vocabulary, Grammar & Comprehension
- Quantitative ability
- Applied Mathematics
- Engineering Mathematics
- Logical ability
- Inductive areasoning

Total number of sessions: 20

Total no. of BBA students registered for CRT= 45 students

AMAZON PLACEMENT REPORT

- Mrs. Danam Tressa placement Department coordinator briefed the BBA III yr students for final rounds of interview in AMAZON, Hitech city .
- The Pre placement talk for Amazon full time & interview was held on 15th July 2016 in Joseph's Hall, Main campus, St.Joseph's Degree & PG College.
- The Campus recruitment team briefed the students about the company, Interview process and job profiles.
- Amazon Pre Placement orientation for BBA II year students was conducted by Dr. N. Srinivas –Placement Officer & Ms. S. Swapna- Placement Coordinator. The students were briefed about the various rounds of interview, job profile and interview tips also.





DR.SRINIVAS,MS.SWAPNA AND MRS.DANAM BREIFING STUDENTS FOR AMAZON

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|------|-----------------------|---------------|-------------------------------|
| 1 | Adnan Bin Mohammad | BBA III year | Transaction Risk Investigator |
| 2 | Mohammad Faraz Khan | BBA III year | Transaction Risk Investigator |
| 3 | M.Eesha | BBA III year | Seller support |
| 4 | Panchawati Sai Pranav | BBA III year | Transaction Risk Investigator |
| 5 | Sherley Sarah Kavoori | BBA III year | Seller support |
| 6 | D. Reetam Chandra | BBA III year | Seller support |

BERKADIA-2016

BERKADIA -MOU

The placement officer had taken initiative to have an MOU with BERKADIA director **Mr.NED MODI** .the first session of talks were held with the Principal Rev.Fr.Vincent

Arokiadas. He was very happy to take this as a best opportunity for both UG and PG students .

the second round of talks were held with a team of HR recruiters and manager .they addressed all the placement coordinators of the department of Commerce and Business Management , Deans – Administration and Academics , Heads of the Department Commerce and Business Management and the Placement Officer . we all clarified few queries regarding the training session which will be conducted by the BERKADIA team and also the selection process along with the benefits which could be provided by the company to our students .

The MOU signed by father was also discussed thoroughly understand the terms and conditions 13th July 2016

Venue : main campus ,conference hall

BERKADIA ORIENTATION BY DR.SRINIVAS AND MRS.DANAM

Date : 28-07-2016

Venue: seminar hall ,Extd campus

A session was conducted by Dr.Srinivas on the history of company and also he briefed about the MOU signed by the Institution .he further briefed this is a best opportunity provided to the students of St.Joseph's and the students can take upto this opportunity to write online test.

He further discussed the pay package and monetary benefits .

Mrs.Danam discussed about the pattern of test which will be conducted by them.she further briefed them about the company and it achievements .she highlighted about the pattern of test and hoe to prepare for it .guided all the students to study from certain finance textbooks .

BERKADIA INUGURAL FOR TRAINING PROGRAMME

The dignitaries for the Inaugural were **MR.SAMUEL PETER** , Vice president –HR , **MS.SUMANA SHANKARA** ,Vice President –Operations ,Mr.Kunal ,Manager ,Mr.Jayaker –ASST Manager.The session was followed by address by Mr.Samuel peter about the company and benefits proved thereof .She briefed about the challenges at BERKADIA and the experience there of . benefits provided to the employees



LIGHTING OF THE LAMP



UG & PG STUDENTS



FATHER ADDRESSING THE STUDENTS



MR.SAMUEL PETER -VICE PRESIDENT



MS.SUMANA SHANKARA -VICE PRESIDENT

BERKADIA ONLINE TEST

Date : 13th July 2016

Venue : Main campus

The students of MBA and BBA Attended the BERKADIA online test

No.of students attended :

Agenda:

Course details (length of course 30-35 hours)

Sessions (date and timings)

Eligibility criteria (Preliminary Test)

General questions about the program

COMPANY details

Kunal Haldankar Senior Manager (Training)

Vijay Meda Senior Manager (HR)

Jayakar Karna Assistant Manager (Training)

List of students selected for BERKADIA BBA III YRS

| | | |
|-----|-----------------------------|-----|
| 11. | Aayez Ahmed Aayez Al Jaabri | BBA |
| 12. | Priti Jasapara | BBA |
| 13. | Kotti Nidisha | BBA |
| 14. | Sarvesh Agarwal | BBA |
| 15. | Dolly Ramchandani | BBA |
| 16. | Leena Gidwani | BBA |
| 17. | Chinmayee Rao | BBA |
| 18. | Arti Suthar | BBA |
| 19. | Akanksha Bajaj | BBA |
| 20. | Wasif | BBA |

MODULE OF BERKADIA

| S.No | Topic Name | Total Duration (Hours) | # of Sessions | Dates sessions wise |
|------|---|------------------------|---------------|--|
| 1 | Introduction | 1 | 1 | |
| 2 | CRE Basics: a. What is CMBS b. Evolution of CMBS c. Commercial Mortgage Loan Basics d. Characteristics of CMBS | 2 | 1 | 09-16-16 |
| 3 | CMBS - Three Level Perspective a. Property Level b. Loan Level c. Bond Level | 6 | 2 | 09/28/2016 10/05/2016 |
| 4 | CRE - Servicing Business Overview a. Servicing Overview b. Originations & Refinancing Overview | 3 | 1 | 10-14-16 |
| 5 | Recap & Mid Assessment | 2 | 1 | 10-19-16 |
| 6 | CRE - Basics of CRE & MF Servicing a. Role of the Servicer b. Servicing Approaches c. History of Servicing d. Ethics in Commercial Servicing e. Servicing – Sources of Income | 6 | 2 | 10/25/2016 11/01/2016 |
| 7 | CRE - Life Cycle of CRE & Multifamily Loans a. The Loan Cycle b. Key players in Loan Cycle c. Property Types & Characteristics d. Property Performance | 2 | 1 | 11-07-16 |
| 8 | CRE - Servicing Agreements & Loan Documents a. Pooling & Servicing Agreement b. Sub Servicing Agreement c. Borrower Lender Loan Documents d. Property Related Documents | 9 | 3 | 11/15/2016 11/21/2016 11/28/2016 |
| 9 | Recap | | | 12-12-16 |
| 10 | Final Assessment | | | 12-21-16 |
| | | 31 | 12 | |

HINDUJA GLOBAL SOLUTIONS PLACEMENT REPORT

The campus recruitment team of Hinduja Global Solutions conducted the Campus interview for Undergraduates in Main campus on 1st September 2016.

BBA III year Final selects

| S.NO | STUDENT NAME | COURSE & YEAR | DESIGNATION |
|-------------|---------------------|--------------------------|-------------------------------|
| 1 | Manisha Bajaj | BBA III year | Customer Support Associate |

16. RESULT ANALYSIS

| S.NO | ACADEMIC YEAR | TARGET GROUP | CLASS INCHARGE | PASS % | I CLASS (with Distinction) | I CLASS | II CLASS | FAIL% |
|------|---------------|---------------|----------------------|--------|----------------------------|---------|----------|-------|
| 1 | 2015-16 | BBA -I A | Ms.Smriti Nagaria | 88% | 23 | 9 | 11 | 12% |
| 2 | 2015-16 | BBA -I B | Ms.Jesmy Thomas | 55% | 21 | 26 | 10 | 45% |
| 3 | 2015-16 | BBA II A | Mrs.Molly Chaturvedi | 68% | 22 | 18 | 12 | 32% |
| 4 | 2015-16 | BBA II B | Mrs.Tina Sequeria | 71% | 30 | 12 | 8 | 29% |
| 5 | 2015-16 | BBA III | Mr.P.Ganesh | 100% | 42 | 14 | 9 | Nil |
| 6 | 2015-16 | BBA (IT) I Yr | Mrs.Danam Tressa | 97% | 29 | 12 | 6 | 1 |

GRADES FOR THE FIRST CBCS BATCH BBA I A

| S.NO | MARKS | GRADE | NO. OF STUDENTS | Percentage |
|------|--------------|-------|---------------------------------|------------|
| 1 | 90+ | O | 0 | 0 |
| 2 | 80-89 | A | 7 | 13 |
| 3 | 70-79 | B | 3 | 6 |
| 4 | 60-69 | C | 11 | 21 |
| 5 | 50-59 | D | 7 | 13 |
| 6 | 40-49 | E | NIL | NIL |
| 7 | Less than 40 | F | 25(20 Failed and 5 were absent) | 47 |

BBA I B

| S.NO | MARKS | GRADE | NO. OF STUDENTS | Percentage |
|------|--------------|-------|-----------------|------------|
| 1 | 90+ | O | 0 | 0 |
| 2 | 80-89 | A | 3 | 5 |
| 3 | 70-79 | B | 9 | 15 |
| 4 | 60-69 | C | 27 | 45 |
| 5 | 50-59 | D | 14 | 23 |
| 6 | 40-49 | E | 6 | 10 |
| 7 | Less than 40 | F | 1 | 2 |

BBA (IT) I

| S.NO | CRITERIA | | GIRLS | BOYS | TOTAL (OVERALL) |
|-------------|-----------------|--------------|--------------|-------------|------------------------|
| | MARKS | GRADE | | | |
| 1 | 90+ | O | - | - | - |
| 2 | 80-89 | A | 1 | 8 | 9 |
| 3 | 70-79 | B | 12 | 8 | 20 |
| 4 | 60-69 | C | 1 | 11 | 12 |
| 5 | 50-59 | D | - | 5 | 5 |
| 6 | 40-49 | E | - | 2 | 2 |
| 7 | Less than 40 | F | - | 1 | 1 |
| | TOTAL | | | | 48 |

18. FRESHER'S DAY

Name of the Activity: FRESHER'S PARTY – 31 JULY 2016

Nature of the Activity: Student Centric

DESCRIPTION:- Fresher's party was organized by the College in view to officially and formally welcome First years in the College with enthusiasm .



NISHANK FROM BBA (IT) IYR IN RAMP WALK

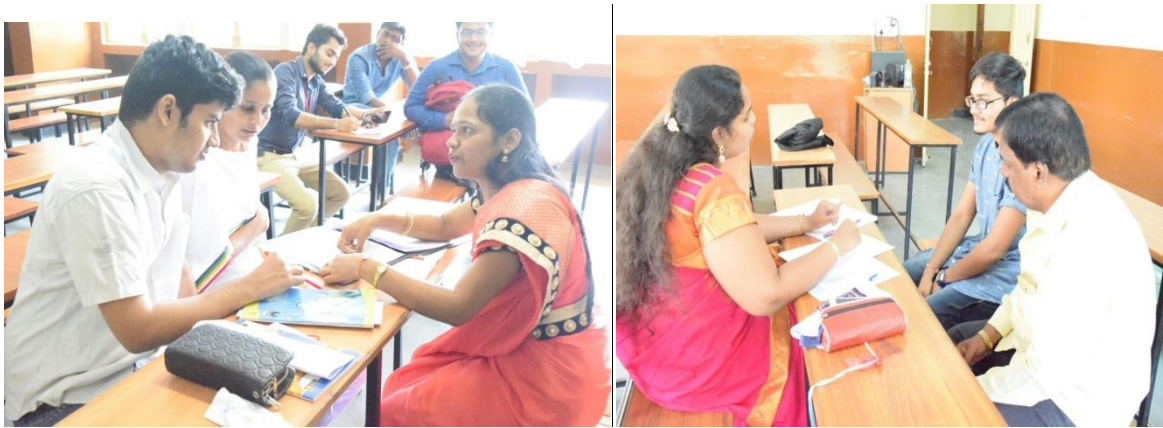
19. PARENTS TEACHER MEET

SUMMARY STATEMENT OF PARENT TEACHER MEET HELD ON 3 SEP 2016

| S.NO | CLASS | CLASS STRENGTH | PARENTS ATTENDED | CLASS INCHARGE | REPORT SUBMITTED |
|-------------|----------------|-----------------------|---------------------------|-----------------------|-------------------------|
| 1 | BBA I A | 55 | 14 2 spoke on phone | Mrs. Srivani | Yes |
| 2 | BBA I B | 59 | 22 | Mrs. Sangeeta Thakur | Yes |
| 3 | BBA (IT) I | 59 | 32 | Mrs. Laxmi Madhuri | Yes |
| 4 | BBA II A | 48 | 37 | Ms. Smriti Nagaria | Yes |
| 5 | BBA II B | 56 | 18 | Ms. Jesmy Thomas | Yes |
| 6 | BBA (IT) II | 46 | 14 | Mrs. Danam Tressa | Yes |
| 7 | BBA III A | 51 | 30 | Mrs. Molly Chaturvedi | Yes |
| 8 | BBA III B | 53 | 11 | Mrs. Tina Sequeira | Yes |
| | | 427 | 179 | | |



BBA I A & B Class teachers interacting with the Parents



BBA II A & B class teachers interacting with the parents



BBA III A & B class teachers interacting with the parents



BBA (IT) II YR



BBA (IT) I YR

SUMMARY STATEMENT OF PARENT TEACHER MEET HELD ON 27 JAN 2017

PRINCIPAL PARENTS INTERACTION

Department of Business Management conducted an interactive session of parents with the management of St. Joseph's Degree & PG College, where 13 parents of BBA final years Section A and B participated enthusiastically, selected students were not only

good in academics also have shown their talent in the varied fields like sports, extracurricular and Research article presentation in three years. Parents gave a highly positive feedback, they felt very happy as it was a matter of pride for them to listen to the positive attributes and good things for their ward from the faculty. Principal presented the vision of the college appreciated students for their accolades.



BBA III YEAR STUDENTS PARENTS INTERACTED WITH PRINCIPAL

20. Alumni Meet

Alumni meet was conducted on September 17 2016 , where alumni met each other, interacted with their class mates, faculty & shared their views,showed their gratitude towards the college for conducting this meet and requested for more to conduct in future,as it gives them the chance to intearct and meet their classmates and faculty members



ALUMNI MEMBERS WITH THE PRINCIPAL REV.FR.VINCENT AROKIADAS

21. Other Information & Photographs in JPG format

• **Teachers Day Celebration**

Department of Business Management celebrated teacher's day in the extended campus on September 3, Teacher's day is celebrated to remember the former President of India Dr.Sarvapalli Radhakrishna, a great philosopher and a teacher, enthusiastically students (BBA,BBA IT,MBA) of the Department of Management participated in the celebration, College was beautifully decorated with balloons and other decorative items, event commenced with the Prayer song followed by the cultural events, faculty also participated in the event by acting on dialogues selected by the students, it was a fantabolous event systematically and properly planned by the student coordinators, faculty members were being facilitated by the gifts and floral bouquets. Language Department was also invited for being part of the celebration.

Date:- 3/9/16

Venue: - Department of Management, Extended Campus, St.Joseph's Degree &PG College

Chaired By:- Mrs.A.Mary Francina

Target Group: - Faculty Members, Students of BBA, BBA IT, MBA



Teachers celebrating the day





TEACHERS FELICITATION AT THE EVENT

- **Independence Day Celebrations**

Faculty & Students celebrated 70th Independence Day on August 15 in the College, students participated in different events and activities.

- **Convocation Ceremony**

Convocation was scheduled on October 22, where 40 BBA students took their degree certificate, Chief guest of the event was Vice Chancellor, Osmania University. Krishna Rathi, Zehra Ghani, Nitesh Rathi secured first, second and third ranks respectively.



- **NATIONAL POLICE ACADEMY**

College in order to bring awareness regarding IPS services and contribution in the society, conducted visit to Sardar Vallabh Bhai Patel National Police academy on

September 26, where BBA students also participated and interacted with the top brass of our Country.



BBA Students with IPS officer at National Police Academy

MENTORING AND COUNSELING

FACULTY : MRS SANGEETA THAKUR BBA I-B

| ROLL NO | NAME | CLASS | MENTORING / PERSONAL COUNSELLING |
|------------------|----------------|---------|--|
| FOREIGN STUDENTS | | | |
| 121416406112 | MOHAMMAD FAWAD | BBA I B | Finding it difficult to make friends or communicate effectively with others |
| 121416406113 | HASIBULLAH | BBA I B | Adjusting to College Life and New place |
| 121416406114 | INYATURAHMAN | BBA I B | Communication Problems/Family issues |
| 121416406115 | HAYALULLA | BBA I A | Study problems, including difficulties with writing, speaking and putting things off |
| 121416406116 | SAYED NAQI | BBA I A | Communication Problems |
| 121416406117 | EHSANUALLA | BBA I A | Homesickness and related issues. |
| 121416406101 | AVINASH PANDEY | BBA I B | Discipline Issues |
| 121416406100 | RAJESH KUMAWAT | BBA I B | Health problems |
| | | | |

FACULTY : MR SMRITI NAGARIA BBA II A

| S.No | Roll No | Name | Class | Faculty | |
|------|--------------|-------------------------------|-----------|-------------------|---|
| 1 | 121415406013 | MOHD MISBAULLAH QURESHI | BBA II(A) | Ms.Smriti Nagaria | Mentoring on improvement in studies and took initiative to encourage him to study. This brought an improvement in him and he scored little better marks than previous time. |

FACULTY : MRS K.LAXMIMADHURI BBA (IT) I YR

| ROLL NO | NAME | CLASS | MENTORING / PERSONAL COUNSELLING |
|-------------------------|----------------|---------|---|
| FOREIGN STUDENTS | | | |
| 121416406112 | Mohammad Azeem | BBA I T | He Was New To The Indian food and culture health was detoriating and was absent for many days . |
| 121416406113 | Moiz | BBA IT | Was finding it difficult to adjust with the different cultural backgrounds of the class |
| 121416406114 | Julia | BBA IT | Home sickness and communication problems. |
| 121416406115 | Syed Wajid | BBA I T | Could not adjust to the different teaching methodology compared to the Saudi |

FACULTY : MRS.MOLLY CHATURVEDI

| ROLL NO | NAME | CLASS | MENTORING / PERSONAL COUNSELLING |
|--------------|------------|-----------|---|
| 121414406024 | MD.ANAS | BBA III A | ❖ Academics related aspects ❖ Personal issues ❖ Discipline matters |
| 121414406035 | N.SOFIA | BBA III A | ❖ Academics ❖ Self confidence ❖ Relationship building |
| 121414406052 | SYED IMRAN | BBA III A | ❖ Attendance aspect ❖ Irregularity reasons and counseling ❖ Discipline issues |

NATIONAL POLICE ACADEMY VISIT

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BBA STUDENTS WITH IPS OFFICER AT NATIONAL POLICE ACADEMY