



# **ST. JOSEPH'S DEGREE & PG COLLEGE**

**(EXTENDED CAMPUS)**

**Autonomous - Affiliated to Osmania University**

**Re - Accredited by NAAC with 'A' Grade**

**Gunfoundry, Abids, Hyderabad**

## **DEPARTMENT OF BUSINESS MANAGEMENT**

### **MBA ANNUAL REPORT**

**2018-2019**

**Contributed by:**

\*All events/Cell Incharges

**Compiled by:**

**MBA Course Coordinators:**

\*Dr. Vandana Samba

\* Ms.Swapna

**Edited by: Dr.R.Anita, Dean Academics**

**Head of the Department**

**Principal**



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## ABOUT THE COLLEGE

St. Joseph's PG College, since 1999 has achieved distinct accomplishments in providing excellence in the field of education with humane values and social commitment. Being a higher education institution, the college focuses on Fostering global competencies among students and inculcating a value system. In 1997, HAES established St. Joseph's College responding to the longstanding need for higher education commemorating the Episcopal Silver Jubilee of **His Grace Late Most Rev. Dr. S. Arulappa**, former Chairman. Late Archbishop **Marampudi Joji** was a guiding force from 2000 – 2011. Today the mantle is donned by His Grace **Most Rev. Dr. Thumma Bala**, Archbishop of Hyderabad whose visionary and pragmatic leadership inspires the Institution to march on the path of excellence.

The College is currently marching towards excellence under the visionary and exemplary leadership of **Rev.Fr.Dr.D.Sunder Reddy**, who is ever enthusiastic to charter new avenues.

## ABOUT THE DEPARTMENT OF BUSINESS MANAGEMENT

The Department of Business Management, St. Joseph's PG College, had its inception in the year 2001. The Department of Business Management offers a two-year full time programme of Masters in Business Administration, affiliated to Osmania University and approved by All India Council for Technical Education. The course started with an intake of 40 students which gradually increased to 120. The college received autonomous status for PG in the year 2013 and offers Choice Based Credit System from the academic year 2015-2016. From the academic year 2014-2015 onwards the department offers with dual specialization and from 2018-2019 year onwards the college offers Operations as one of the specialisation for MBA students apart from HR, Marketing and Finance.

At the under graduate level the department offers BBA course since 2011 after the St. Joseph's Degree & PG College has become autonomous in March 2011. BBA (Information Technology) course was introduced in the year 2015 and BBA (Business Analytics) was introduced in collaboration with IBM in the year 2017.

**Some of the highlights of the department events/activities:**





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- **2002:** The Department conducted a grand student event at BVB Auditorium “Genesis” with over 600 students from various colleges participating in it.
- **2006:** The first ever National Seminar in the history of St. Joseph’s college was conducted with a dozen eminent resource persons and the Director of prestigious XLRI Fr.Casimir Raj SJ graced the occasion. The Chief Guests were Prof. K C Reddy chairman APSCHE and Prof. Suleman Siddique ,Vice-Chancellor OU.
- **2008:** Workshop on Case study and Teaching Methodologies in Management Education was conducted on 19th & 20th Jan 2008. The Chief Guests for the Workshop were Prof. S.N. Sharma, Head, Department of Business Management, OU and Prof. M R Rao, Dean of the prestigious Indian School of Business(ISB).
- **2011:** SAGGRAHA-The Celebration of talents: Management and IT Meet was conducted.
- **2014:** One day National Seminar on “Recent Trends in Financial Management and Financial Services was conducted in January 2014.
- **2015**
  - Curafesto 2015- Culmination of Master Minds – Management Meet was conducted in February 2015.
  - Three day International Conference on “An expedition towards Growth and Sustainability in Commerce and Management-Trends, Challenges and Strategies in collaboration with TSCHE from 18 to 20 Dec 2015.
- **2016:**
  - One day National Conference on “Revolutionalising Business Practices in Digital Era” in collaboration with IRD was organized by Dept. of Management and Computer Science in Nov 2016.
  - MoU with Berkedia for training in “Berkedia Commercial Real Estates” programme.
- **2017:**
  - St. Joseph’s Degree and P.G College celebrated vicennial day on December 23, 2017. The Chief Guest for the event was MLA Elvis Stephenson and Guest of honour was Ned Modi, CEO of Berkedia.
  - MoU with Merrimack College, North Andover, Massachusetts, USA for student and faculty exchange and curriculum inputs.
- **2018:**
  - Collaboration with TASK- Telangana Academy of Skill and Knowledge
  - MoU with Amazon.com for “Work From University” programme

## VISION & MISSION OF THE DEPARTMENT

### VISION

*To create inspired business leaders for contemporary technology enabled organizations*



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## MISSION

1. To provide practical, relevant and innovative solutions required for dynamics of various organizations.
2. To build an intellectual capital through effective program delivery.
3. To enhance multi-tasking capabilities.
4. To impart knowledge & entrepreneurial skills for a successful career
5. To build life skills through value-based education and service-oriented programs

## THEME OF THE YEAR 2018 – 2019

### ACHIEVING ACADEMIC EXCELLENCE

#### THROUGH 3 C's – CURRICULUM, COLLABORATION & COMPETENCIES & 2 I- Innovative Teaching & Intellectual Capital

- **CURRICULUM** enrichment, **COLLABORATION** with Industries for experiential learning and imparting **COMPETENCIES** to students through Teaching and Training programmes for holistic development.
- **INNOVATIVE teaching** methodologies and **INTELLECTUAL capital** development

The theme aims at achieving a benchmark in the field of higher education through industry relevant curriculum and imparting practical knowledge and skills among the students by collaborating with industries/ institutions. It also aims and encourages the faculty to use innovative teaching methodologies for engaging students to acquire global competencies. As we believe that Faculty is the important driving force for holistic development of the students, hence the theme gives us direction to develop and update the faculty with the latest trends in the field of management.



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## Achievements/ Rankings of the Department

### Best B Schools Rankings

STATE LEVEL	ALL INDIA LEVEL
<b>4<sup>th</sup> Rank</b> among Best Business School in Telangana State by Education World India in May 2018	<b>10<sup>th</sup> Rank</b> in India as Best Business School by Republic TV BBA Survey in Jan 2019 <b>10<sup>th</sup> Rank</b> in India as Best Business School by GHRDC BBA Survey in 2018
<b>6<sup>th</sup> Rank</b> as Top B-School in Telangana by CSR-GHRDC in November 2018	<b>101<sup>st</sup> Rank</b> all India Level as Best B-School by Education World India in May 2018
<b>9<sup>th</sup> Rank</b> in Hyderabad by The Week-Hansa B-School survey in October 2018	<b>95<sup>th</sup> Rank</b> all over India among Top Management Institutes by Times B-School Survey – i3RC Insights in August 2018
<b>8<sup>th</sup> Rank</b> in Hyderabad by The Week-Hansa B-School survey in 2017	<b>4<sup>th</sup> Rank</b> in Promising B-School all over India by CSR-GHRDC in November 2018 & 2017
<b>4<sup>th</sup> Rank</b> as Top B-School in Telangana by CSR-GHRDC in November 2016	<b>140<sup>th</sup> Rank</b> all over India and <b>67<sup>th</sup> in South zone</b> and by The Week- Hansa B-School survey in October 2018
<b>6<sup>th</sup> Rank</b> as Top B-School in Telangana by CSR-GHRDC in November 2015	<b>130<sup>th</sup> Rank</b> all over India and <b>55<sup>th</sup> in South zone</b> and by The Week- Hansa B-School survey in October 2017



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Sl.no	Date	Name of the Survey Agency	UG/PG	RANKING
1.	December 2018	<b>DALAL STREET INVESTMENT JOURNALS SURVEY &amp; RATING OF INDIA'S BEST B SCHOOLS 2019</b>	PG	Awaiting
2.	September 2018	THE WEEK - HANSA RESEARCH – BEST B SCHOOL SURVEY 2018	PG	<b>140<sup>th</sup> Rank</b> all over India and <b>67<sup>th</sup> in South zone</b>
3.	September 2018	<b>OUTLOOK-DRSHTI B-SCHOOL SURVEY 2018</b>	PG	----
4.	August 2018	<b>THE WEEK - HANSA RESEARCH – BEST B SCHOOL SURVEY 2018</b>	PG	9 <sup>th</sup> rank in Hyderabad , 140 <sup>th</sup> rank All over India, 67 <sup>th</sup> in South Zone in October 2018
5.	August 2018	<b>BUSINESS STANDARD B-SCHOOL SURVEY 2018- KANTAR IMRB</b>	PG	223 <sup>rd</sup> overall india
6.	June 2018	<b>GHRDC-CSR B-SCHOOL SURVEY DATASHEET – 2018</b>	PG	6 <sup>th</sup> Rank as top B school in Telangana and 4 <sup>th</sup> Rank



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				in promising B School All over India in November 2018
7.	4 <sup>th</sup> Rank among Best business School in Telangana State and 101 <sup>st</sup> Rank All India level as Best B- School by education World India in may 2018.			

## FACULTY DETAILS

**Principal – Rev. Fr. Dr.D.Sunder Reddy MA, MBA, M. Phil .Ph.D**

### DEPARTMENT OF BUSINESS MANAGEMENT

S.No	Name	Designation	Qualification
1	Dr. R. Anita	Associate Professor & Dean Academics	BE, MBA, M.Phil, Ph.D ,UGC-NET, AP& TS SET
2	Mr. P. Ganesh Anand	Assistant Professor&HOD	MBA
3	Mrs. K. Srivani	Associate Professor	MBA, M.Phil
4	Mrs.Danam Tressa .A	Associate Professor	M.Com, M.B.A
5	Dr. Nagunuri Srinivas	Associate Professor&Placement officer.	MBA, M.Phil, Ph.D
6	Mrs. A. Mary Francina	Associate Professor	MBA, M.Phil
7	Dr. Vandana Samba	Professor	MBA, Ph.D, UGC-NET
8	Ms. Smriti Nagaria	Assistant Professor	MBA, TSSET
9	Ms S. Swapna	Assistant Professor	MBA
10	Ms K. Jesmy Thomas	Assistant Professor	MBA
11	Mrs. K Laxmi Madhuri	Assistant Professor	B.Tech, MBA
12	Ms Harriet Jesvina	Assistant Professor	MBA
13	Ms M Jayasree	Assistant Professor	MBA



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14	Ms. Honila Vijay Kumar	Assistant Professor	MBA, B. Tech, UGC--NET
15	Mr. Ayyappa	Assistant Professor	MBA
16	Ms. Ch. Kavya	Assistant Professor	M.com., UGC – NET, TS – SET
17	Dr. Martina Rani	Associate Professor	M.com, B.Ed(Com), CMA, Ph.D



**Details of Faculty pursuing Ph. D and the details of faculty who qualified NET/ SET in 2018 – 2019.**

No. of Ph.Ds.	5
No. of M.Phils.	4
NET/ SET	7
Faculty pursuing Ph.D.	5

- Ms. Honila qualified in UGC NET in August 2018
- Ms. Smriti Nagaria got enrolled into PhD (OU) in August 2018
- Ms. Swapna got enrolled into PhD (OU) in August 2018

**REV.FR.DR.D.SUNDER REDDY, PRINCIPAL** was awarded PhD in September 2018





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## ACADEMIC COORDINATORS

Course	Faculty-in-Charge
MBA	Dr. Vandana Samba

## CLASS IN-CHARGES

S.NO	CLASS	CLASS IN-CHARGE
1	MBA I A	Dr. R. Anita
2	MBA I B	Dr. Vandana Samba
3	MBA II A	Ms. S. Swapna
4	MBA II B	Mr. Ganesh Anand



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## COURSES OFFERED

### POST GRADUATE COURSE

1. MBA (Master of Business Administration) – Approved by AICTE

**Dual Specialization Offered** in Finance, Marketing, Human Resources and Operations

The Department of Business Management also offers the following undergraduate courses:

### UNDER GRADUATE COURSES

- BBA (Bachelor of Business Administration)
- BBA(Information Technology)
- BBA (Business Analytics)
- BBA(Hons.)
- BBA(Financial Markets)

### SECOND LANGUAGES

Telugu | Hindi | Sanskrit | French | Arabic

***St. Joseph's is The First Autonomous College in The State of Telangana to introduce BBA (Business Analytics) Course at UG Level.***

### Details of Student Strength –MBA 2018-2019

<b><i>Course</i></b>	<b><i>Students Details</i></b>
MBA I A YEAR	60
MBA I B YEAR	60
MBAII A YEAR	59
MBA II B YEAR	57

## LANDMARKS ACHIEVED BY THE COLLEGE





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- 1999:** Introduction of MCA course
- 2001:** Introduction of MBA course with approved intake of 40
- 2004:** Additional section of MBA and approved with 120 seats
- 2005:** Mr. Ram Kumar being awarded the Gold Medal at OU.
- 2006:** The first ever National Seminar in the history of St. Joseph's college
- 2007:** Permanent Affiliation from Osmania University
- 2013:** Grant of PG Autonomous Status from Osmania University & Ms Nikita Singh received the gold medal for obtaining the highest marks in Osmania University MBA annual examination
- 2014:** First Autonomous batch enrollment under Autonomy and approval of Dual specialization
- 2015:** Introduction of Choice Based Credit System
- 2016:** First Convocation Ceremony & MOU with Berkadia Services India Private Limited on 21<sup>st</sup> April 2016 for Industry ready training program for MBA students.
- 2017:** Introduced Operations as one of the Specializations in MBA Course
- 2018:** Rank 10<sup>th</sup> by GHRDC Best B School for BBA.

Rank 4<sup>th</sup> in All Over India as promising B Schools.

Rank 6<sup>th</sup> in Telangana Top B school by CSR-GHRDC B schools survey.



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## COURSE STRUCTURES FOR THE ACADEMIC YEAR-2018-2019 ODD SEM

### MASTER OF BUSINESS ADMINISTRATION

COURSE STRUCTURE (CBCS)

ACADEMIC YEAR 2018-2019

ST. JOSEPH'S DEGREE & PG COLLEGE  
DEPARTMENT OF BUSINESS MANAGEMENT

### MASTER OF BUSINESS ADMINISTRATION COURSE STRUCTURE (CBCS)

ACADEMIC YEAR 2018-2019 (BATCH 2018-2020)

FIRST YEAR

SEMESTER I

Course Code	DETAILS	COURSE TITLE	HOURS			CREDITS	MARKS		TOTAL	DURATION
			L	T	P		Int	Ext		
BM.09.301.11T	DSC 1	Management & Organizational Behavior	3	1		4	40	60	100	3
BM.09.301.12T	DSC 2	Statistics for Management	3		2	4	40	60	100	3
BM.09.301.13T	DSC 3	Accounting for Business	3	1		4	40	60	100	3
BM.09.301.14T	DSC 4	Marketing Management	3	1		4	40	60	100	3
BM.09.301.15T	DSC 5	Managerial Economics	3	1		4	40	60	100	3
BM.09.301.16T BM.09.301.17T	Open Elective 1	1. Business Law 2. Corporate Social Responsibility	1	1		2	40	60	100	3
BM.09.301.18T	SEC 1	IT Applications for Managers – (T+P)	1		2	2	20	30	50	2
BM.09.301.19T	AECC 1	Indian Ethos & Business Ethics	1	1		2	20	30	50	2
		<b>Total</b>	<b>18</b>	<b>6</b>	<b>4</b>	<b>26</b>			<b>700</b>	



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**TOTAL:**

**HRS PER WEEK: - 28**

**CREDITS PER SEM:-26**

**SEMESTER II BATCH (2018-20)**

## II SEMESTER

Course Code	DETAILS	COURSE TITLE	HOURS			CREDITS	MARKS		TOTAL	DURATION
			L	T	P		Int	Ext		
BM.09.301.21T	DSC 6	Human Resource Management	3	1		4	40	60	100	3
BM.09.301.22T	DSC 7	Financial Management	3	1		4	40	60	100	3
BM.09.301.23T	DSC 8	Business Research Methods	3		2	4	40	60	100	3
BM.09.301.24T	DSC 9	Operations Research	3	1		4	40	60	100	3
BM.09.301.25T	DSC 10	Operations Management	3	1		4	40	60	100	3
BM.09.301.26T BM.09.301.27T	Open Elective 2	1. E- Business 2. Economic Environment & Policy	1	1		2	40	60	100	3
BM.09.301.28T	SEC 2	Corporate Communication	1	1		2	20	30	50	2
		<b>Total</b>	<b>17</b>	<b>6</b>	<b>2</b>	<b>24</b>			<b>650</b>	

**TOTAL:**

**HRS PER WEEK: - 25**

**CREDITS PER SEM:-24**



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## III SEMESTER (BATCH: 2017-2019)

DETAIL S	SUBJECT CODES	COURSE TITLE	HOURS			CR EDITS	MARKS		TOTAL	Exam DURATION
			L	T	P		Int	Ext		
DSC 13	BM.10.301.11T	Global Business	3	1		4	40	60	100	3
<b>Note:-Student need to select any two Specializations-Finance/Marketing/Human Resource Management/Operations</b>										
DSE1	BM.10.301.12T	Investment Analysis & Portfolio Management (F)	3	1		4	40	60	100	3
DSE	BM.10.301.13T	Financial Systems & Services (F)	3	1		4	40	60	100	3
DSE 2	BM.10.301.14T	Organisation Development (HR)	3	1		4	40	60	100	3
DSE	BM.10.301.15T	Leadership & Change Management (HR)	3	1		4	40	60	100	3
DSE 3	BM.10.301.16T	Product & Brand Management (M)	3	1		4	40	60	100	3
DSE	BM.10.301.17T	Marketing Communication & Distribution Management (M)	3	1		4	40	60	100	3
DSE4	BM.10.301.18T	Materials Management (O)	3	1		4	40	60	100	3
DSE	BM.10.301.19T	Production Planning & Control (O)	3	1		4	40	60	100	3
SEC 3	BM.10.301.20 TP	Business Analytics (T&P)	1		2	2	20 10T+ 10P	30	50	2
		<b>Total</b>	<b>16</b>	<b>5</b>	<b>2</b>	<b>22</b>			<b>550</b>	

**TOTAL:**

**HRS / WEEK: - 23 CREDITS / SEM:-22**



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## IV SEMESTER (BATCH: 2017-2019)

### IV SEMESTER

DETAILS	SUBJECT CODES	COURSE TITLE	HOURS			CREDITS	MARKS		TOTAL	DURATION
			L	T	P		Int	Ext		
CORE 14	BM.10.301.21T	Strategic Management	3	1		4	40	60	100	3
<b>Note:-Student need to select any two Specializations-Finance/Marketing /Human Resource Management/Operations</b>										
DSE 5	BM.10.301.22T	Financial Risk Management (F)	3	1		4	40	60	100	3
DSE	BM.10.301.23T	International Finance (F)	3	1		4	40	60	100	3
DSE 6	BM.10.301.24T	Performance & Compensation Management (HR)	3	1		4	40	60	100	3
DSE	BM.10.301.25T	Industrial Relations & Labour Laws (HR)	3	1		4	40	60	100	3
DSE 7	BM.10.301.26T	Consumer Behaviour (M)	3	1		4	40	60	100	3
DSE	BM.10.301.27T	Services Marketing (M)	3	1		4	40	60	100	3
DSE 8	BM.10.301.28T	Total Quality Management (O)	3	1		4	40	60	100	3
DSE	BM.10.301.29T	Project Management (O)	3	1		4	40	60	100	3
DSE 9	BM.10.301.30P	Project work & Viva-Voce (Comprehensive)				4	40	60	100	GRADE
SEC 4	BM.10.301.31T	Entrepreneurial Development	1	1		2	20	30	50	2



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			16	6	-	26			550	
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**TOTAL:**

**HRS / WEEK: - 22**

**CREDITS / SEM:-26**

**TOTAL NUMBER OF CREDITS AT THE END OF THE COURSE-52+48=100**

## 2. Certificate Courses Offered with Name, MoU& strength details

### A REPORT ON ADVANCED EXCEL CERTIFICATE COURSE

**VENUE: LAB/ROOM .NO. 203**

**MOU: MOKSHA ASSOCIATES , HYDERABAD**

The certificate course on “**ADVANCED EXCEL** ” was conducted by the Department of Business Management in collaboration with MOKSHA ASSOCIATES ,Hyderabad with an MOU .the period of time was from 24<sup>th</sup> August to 18<sup>th</sup> September 2018 .The resource person from MOKSHA ASSOCIATES ,Hyderabad took classes both theory and practical. The resource person was Mr.Raj Punarvasi International Trainer .the number of students registered for the course were 50.the students after the required number of classes which were conducted they had to write an exam for 75 marks and Viva for 25 marks was conducted which was mandatory for every student for 2 hrs.

**MR.RAJ PUNARVASI TAKING CLASSES**





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He covered the topics which are mentioned below:

1. Overview of the Basics of Excel
2. Working with various functions
3. Data validations
4. Working with templates
5. Sorting and Filtering data
6. Working with reports
7. Some More functions
8. Formatting
9. Macros
10. What-IF analysis
11. Charts
12. Some new features of Excel (Ex: Slicers)



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## **MODULE**

**Moksha**

### **MODULE FOR ADVANCED EXCEL COURSE**

Center for Excellence in Learning and Training

#### **Microsoft Office (Advanced Excel)**

##### **Advanced Excel Course - Overview of the Basics of Excel**

- Customizing common options in Excel
- Absolute and relative cells
- Protecting and un-protecting worksheets and cells

##### **Advanced Excel Course - Working with Functions**

- Writing conditional expressions (using IF)
- Using logical functions (AND, OR, NOT)
- Using lookup and reference functions (VLOOKUP, HLOOKUP, MATCH, INDEX)
- VlookUP with Exact Match, Approximate Match
- Nested VlookUP with Exact Match
- VlookUP with Tables, Dynamic Ranges
- Nested VlookUP with Exact Match
- Using VLookUP to consolidate Data from Multiple Sheets

##### **Advanced Excel Course - Data Validations**

- Specifying a valid range of values for a cell
- Specifying a list of valid values for a cell
- Specifying custom validations based on formula for a cell

##### **Advanced Excel Course - Working with Templates**

- Designing the structure of a template
- Using templates for standardization of worksheets

##### **Advanced Excel Course - Sorting and Filtering Data**

- Sorting tables
- Using multiple-level sorting
- Using custom sorting





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- Filtering data for selected view (AutoFilter)
- Using advanced filter options

## **Advanced Excel Course - Working with Reports**

- Creating subtotals
- Multiple-level subtotals
- Creating Pivot tables
- Formatting and customizing Pivot tables
- Using advanced options of Pivot tables
- Pivot charts
- Consolidating data from multiple sheets and files using Pivot tables
- Using external data sources
- Using data consolidation feature to consolidate data
- Show Value As ( % of Row, % of Column, Running Total, Compare with Specific Field)
- Viewing Subtotal under Pivot
- Creating Slicers ( Version 2010 & Above)

## **Advanced Excel Course - More Functions**

- Date and time functions
- Text functions
- Database functions
- Power Functions (CountIf, CountIFS, SumIF, SumIFS)

## **Advanced Excel Course - Formatting**

- Using auto formatting option for worksheets
- Using conditional formatting option for rows, columns and cells

## **Advanced Excel Course - Macros**

- Relative & Absolute Macros
- Editing Macro's

## **Advanced Excel Course - WhatIf Analysis**

- Goal Seek
- Data Tables
- Scenario Manager

## **Advanced Excel Course - Charts**



# **ST. JOSEPH'S DEGREE & PG COLLEGE**

**(EXTENDED CAMPUS)**

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- Using Charts
- Formatting Charts
- Using 3D Graphs
- Using Bar and Line Chart together
- Using Secondary Axis in Graphs
- Sharing Charts with PowerPoint / MS Word, Dynamically
- (Data Modified in Excel, Chart would automatically get updated)

## **Advanced Excel Course - New Features Of Excel**

- Sparklines, Inline Charts, data Charts
- Overview of all the new features

## **Advanced Excel Course - Final Assignment**

The Final Assignment would test contains questions to be solved at the end of the Course

The certificates were distributed to all the students on the successful completion of the course

## **CERTIFICATE COURSE IN ADVANCED EXCEL**

**VENUE: FIRST FLOOR LAB**

**DATE: 28<sup>TH</sup> FEBRUARY – 14<sup>TH</sup> MARCH 2019**

**RESOURCE PERSON DETAILS:**

**Mr. Alok Singh is the Head Business Development, Impact Education India, Hyderabad Area, India**

He is an experienced Head of Business Development with a demonstrated history of working in the e-learning industry. He is skilled in Budgeting, Business Planning, Operations Management, Customer Relationship Management (CRM), and Sales Operations. He is strong business development professional with a MBA focused in Finance and Financial Management Services from ICFAI University.

Advanced Excel certificate course was conducted form 28<sup>th</sup> February 2019 to 14<sup>th</sup> March 2019. The course is of duration 30 hrs. The course covered basic and advanced excel, dashboard preparation, power excel tool, data visualisation analysis and working with external data.

45 PG students and 8 UG students attended this course.



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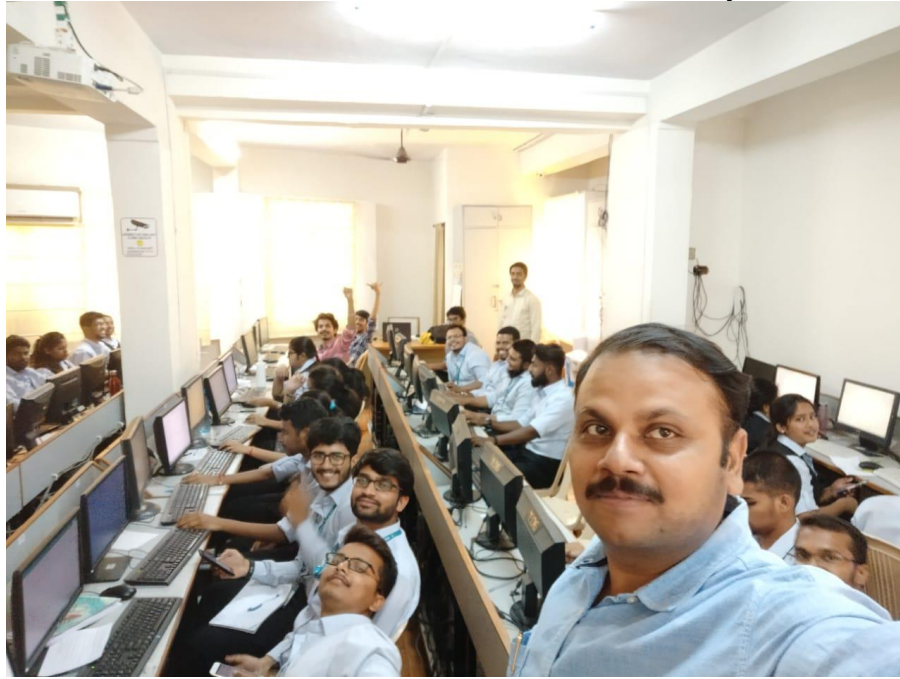
MOU WITH IMPACT EDUCATION



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S.NO	NAME OF THE COURSE	TO WHOM	COURSE COORDINATOR	NO.ENROLLED
1	ADVANCED EXCEL in association with IMPACT EDUCATION	MBA I YEAR  28 <sup>th</sup> Feb 2019 – 14 <sup>th</sup> March 2019	DR. R.ANITA	44



# ST. JOSEPH'S DEGREE & PG COLLEGE

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## Module

### LEVEL-I

#### **Basic & Advance Excel**

- Mathematical Functions
- Logical Functions
- Financial Functions
- Data Validation
- Data Analysis
- What if Analysis

### LEVEL - 2

#### **Dashboard Preparation**

- Pivot Table &
- Pivot Chart
- Online Data Management
- MIS Reporting
- Dashboard Preparation
- Macro with VB

### LEVEL 3

#### **Power Excel Tool**

- Power Pivot
- Power Map
- Power View
- Power Query

### LEVEL 4

#### **Data Visualization & Analysis**

- Introduction to Power BI
- Working with Power BI
- Introduction to Tableau
- Working with Tableau

### LEVEL 5

#### **Working with external data**

- ASAP Utilities
- Active Data
- Solver Add-in
- Audit Software



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## CERTIFICATE COURSE IN DIGITAL MARKETING

**VENUE: FIRST FLOOR LAB**

**DATE:** 15<sup>th</sup> March 2019 to 28<sup>th</sup> March 2019

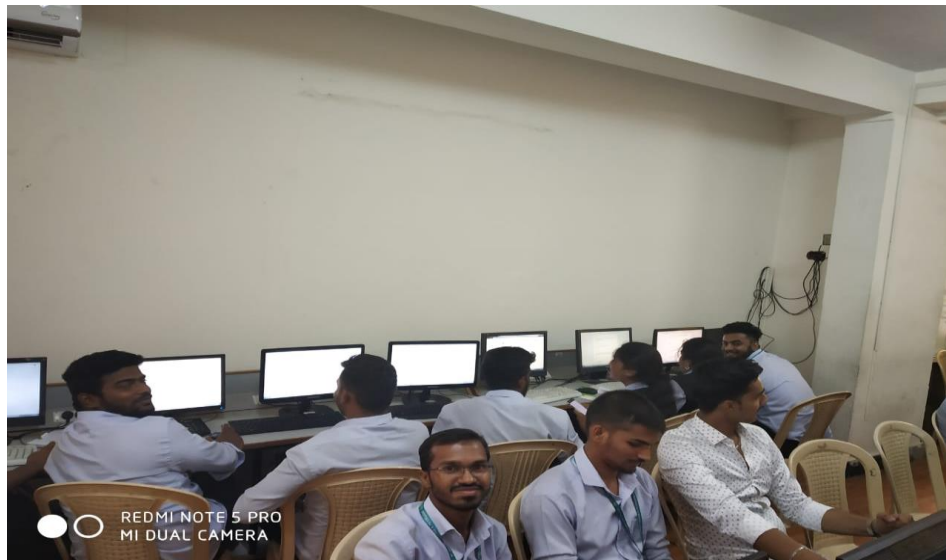
### RESOURCE PERSON DETAILS:

**Mr. Alok Singh is the Head Business Development, Impact Education India, Hyderabad Area, India**

He is an experienced Head of Business Development with a demonstrated history of working in the e-learning industry. He is skilled in Budgeting, Business Planning, Operations Management, Customer Relationship Management (CRM), and Sales Operations. He is strong business development professional with a MBA focused in Finance and Financial Management Services from ICFAI University.

Advanced Excel certificate course was conducted from 28<sup>th</sup> February 2019 to 14<sup>th</sup> March 2019. The course is of duration 30 hrs. The course covered introduction to digital marketing, GOOGLE web analytics, SEO on page optimisation, social media, e-mail marketing and online advertising.

43 PG students and 8 UG students attended this course.





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S.NO	NAME OF THE COURSE	TO WHOM	COURSE COORDINATOR	NO.ENROLLED
1	DIGITAL MARKETING  In association with  IMPACT EDUCATION	MBA I YEAR & II YEAR  Conducted from  15 <sup>th</sup> March 2019 to 28 <sup>th</sup> March 2019	DR. R.ANITA	42

## IDM 01

How Online Marketing works | Customer Engagement Metrics

Case Study. Develop a working website by adding theme, plug-ins, webpages etc.

Define website monetization plan | Setup AdSense on the web platform

Understand Acquisition channels and conversation metric

## GWA 02

What is Digital Analytics? | Understand the Web Analytics Process

Google Analytics | Google Tag Manager | Google Data Studio

## SEO 03

Functions of a Search Engine | What is SEO and its need?

How to find/choose relevant keywords | On Page Optimization

Using tools and competitor analysis to find the keywords to optimize the website

## SMM 04

Social media advantages | Selling on social media

Engaging with fans on Facebook and growing organically

Advertising on Facebook – Creating | Facebook Insights

## EMM 05

How to develop an email list. | How to write engaging emails?

Content writing and A/B testing | Drip E-mail Marketing

How to deal with domain black list?

## PPC 06

What is Online Advertising? | Why Pay Per Click (P PC)?

Types of Online Advertising: Search. Display. Shopping,

Video and Retargeting | Keyword Research | Search Keywords, Ad copies





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S.NO	NAME OF THE COURSE	TO WHOM	COURSE COORDINATOR	NO.ENROLLED
1	DIGITAL MARKETING  In association with  IMPACT EDUCATION	MBA I YEAR & II YEAR  Conducted from  15 <sup>th</sup> March 2019 to 28 <sup>th</sup> March 2019	DR. R.ANITA	42
2	ADVANCED EXCEL in association with IMPACT EDUCATION	MBA I YEAR  28 <sup>th</sup> Feb 2019 – 14 <sup>th</sup> March 2019	DR. R.ANITA	44

## DIGITAL MARKETING CERTIFICATE COURSE STUDENTS LIST PG

S.NO	ROLL NO	STUDENT NAME	CLASS
1	121418672001	DEVATHA.HIMASREE	MBA I A
2	121418672002	PULKIT AGARWAL	MBA I A
3	121418672005	BANDHA SHANTHI	MBA I A
4	121418672006	BEJJAM YASHWINI PRIYA	MBA I A
5	121418672011	PEESARA ANULI	MBA I A
6	121418672012	KEERTI KAPOOR	MBA I A
7	121418672013	MOHIT PRADEEP KRIPALANI	MBA I A
8	121418672018	NIMMALA ROHITH RAJ	MBA I A
9	121418672019	MONICA BAJAJ	MBA I A
10	121418672022	MIRZA ANWARULLAH ZAKIR BAIG	MBA I A
11	121418672024	DEEPTI DAGA	MBA I A
12	121418672027	HEMANGI SHAH	MBA I A
13	121418406037	SUSAN SUSHMITHA DALAVAI	MBA I A
14	121418672038	KORE SAI MAHESH	MBA I A
15	121418672040	ADITYA TIWARI	MBA I A
16	121418672043	DANIEL LAZARUS	MBA I A
17	121418672049	ATHELLI PAVANI	MBA I A
18	121418672053	VALENTINA DIOR	MBA I A
19	121418672054	MOHD SARFARAZ AHMED	MBA I A





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20	121418672055	PRADEEP LENKA	MBA I A
21	121418672058	RAYMOND GERALD JOHNSON	MBA I A
22	121416872060	ABDUL AKHEEL	MBA I A
23	121418672074	SUNEETH KUMAR	MBA I B
24	1214-18-672-111	C.TEJASWINI	MBA I B
25	121418672100	SYED LUQMAN	MBA I B
26	121418672112	MARIAN SYLVESTER	MBA I B
27	121418672115	GADDAM VAMSHI	MBA I B
28	121418672116	ANUJA SUNKI	MBA I B
29	1214-18-672-021	Y.BALA.PRIYANKA	MBA I A
30	1214-18-672-028	C.SHIVAMITRA	MBA I A
31	1214-18-672-030	S.HARIKA	MBA I A
32	1214-18-672-032	L.MARIA MADHUVI	MBA I A
33	1214-18-672-007	GOPA VERONICA	MBA I A
34	1214-18-672-026	Y.MAHESH	MBA I A
35	1214-18-672-076	AJAY	MBA I B
36	1214-18-672-035	ASHMITHA G	MBA I A
37	121418672050	MARY PRIYANKA	MBA I A
38	121418672066	FARHA NAAZ TAHUIYATH	MBA I B
39	121418672044	G. MANISHA	MBA I A
40	1214-18-672-104	S JASON SWAROOP	MBA I B
41	121418672120	K.KRISHNAKANTH	MBA I B
42	121417672018	MD. NAWAB ARZOO	MBA II A



# ST. JOSEPH'S DEGREE & PG COLLEGE

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## ADVANCED EXCEL CERTIFICATE COURSE STUDENTS LIST

S.NO	ROLL NO	STUDENT NAME	CLASS
1	1214-18-672-017	CH.PRAKASH	MBA I
2	1214-18-672-061	AJITH PRATAP SINGH	MBA I
3	1214-18-672-063	B.NITISHA	MBA I
4	1214-18-672-070	RISHIKESH BIDARKAR	MBA I
5	1214-18-672-080	KARTHIK.H.GOHIL	MBA I
6	1214-18-672-083	V.SAI BHARATH	MBA I
7	1214-18-672-084	A.BALA SHOW REDDY	MBA I
8	1214-18-672-085	P.S.HARSHITHA	MBA I
9	1214-18-672-086	S.MADHURI	MBA I
10	1214-18-672-087	K.RITESH VENU	MBA I
11	1214-18-672-091	SUBRODH.B	MBA I
12	1214-18-672-097	S.SUMAN	MBA I
13	1214-18-672-108	KRUPALI.PATEL.	MBA I
14	1214-18-672-110	ENUGU.KUSUM	MBA I
15	1214-18-672-119	ANKITHA BALDWA	MBA I
16	1214-18-672-14	MARIA RITHIKA	MBA I
17	1214-18-672-45	A.ANTHONY SYLVESTER	MBA I
18	1214-18-672-52	PADMA VYAS	MBA I
19	1214-18-672-29	A.SEVERINA MARY	MBA I
20	1214-18-672-48	VAISHNAVI SINGH	MBA I
21	1214-18-672-59	T.SAKSHI SINGH	MBA I
22	1214-18-672-71	GAURAV	MBA I
23	1214-18-672-113	R.SAI CHARAN REDDY	MBA I



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24	1214-18-672-023	NOOR MOHD KHAN	MBA I
25	1214-18-672-008	MOHD ASAAD HUSSAIN	MBA I
26	1214-18-672-039	B. RAJ KIRAN	MBA I
27	12148672031	RAVALI	MBA I
28	121418672015	AQUIB MD. KHAN	MBA I
29	121418672036	FRANCIS ROHAN THORNTON	MBA I
30	121418672056	MAHENDRA PRATAP SINGH	MBA I
31	121418672099	M.TEJA HITESH	MBA I
32	121418672034	BALA PAVAN	MBA I
33	12141672057	MANNE SANTOSH KUMAR	MBA I
34	121418672093	A NAVEEN	MBA I
35	121418672031	GAJJAMOLLA GAJENDER	MBA I
36	1214-18-672-016	POOJA BISWAS	MBA I
37	1214-18-672-51	T.VARSHA RANI	MBA I
38	1214-18-672-107	KIRTHI .K	MBA I
39	1214-18-672-72	SONIYA VARMA	MBA I
40	1214-18-672-105	SURESH	MBA I
41	1214-18-672-46	A.VINCENT XAVIER	MBA I
42	1214-18-672-103	P.PERSIS REBAKAH	MBA I
43	121418672079	MOHAMMED MAQSOOD TAMEEM	MBA I
44	121418672075	SAKSHI	MBA I



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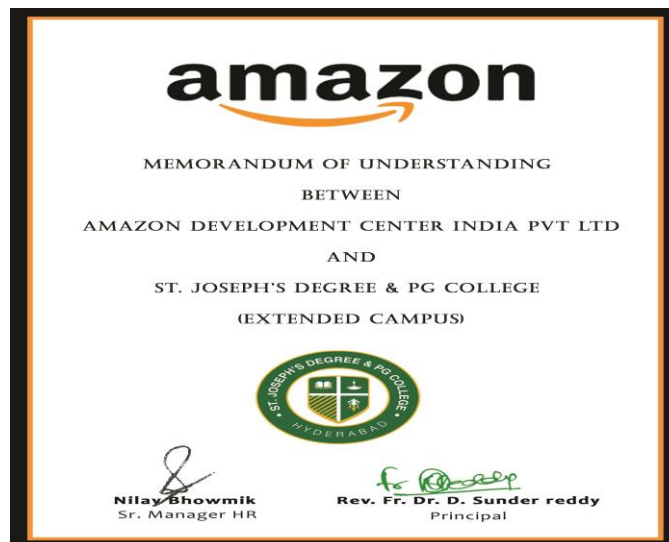
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## 3. Memorandum of Understanding's (MOU'S) In The Academic Year 2018-19

### MOU



**AMAZON WORK FROM UNIVERSITY** IN SEPTEMBER 2018  
5 Months Internship opportunity for BBA & MBA





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## MOU



**SynchroServe Global Solutions Pvt. Ltd.(NSDC training partner) for campus recruitment training for placement registered students for 30 hrs in August.**

**SynchroServe**  
*In sync with reality*

**Memorandum of understanding  
between  
Synchroserve Global Solutions  
Private Limited  
And  
St. Joseph's Degree & PG College  
(Extended Campus)**



For Synchroserve Global Solutions Private Limited

*Malcolm Mackness*  
**Malcolm Mackness**  
Senior Training Manager

For St. Joseph's Degree & PG College

*Rev. Fr. Dr. D. Sunder reddy*  
**Rev. Fr. Dr. D. Sunder reddy**  
Principal



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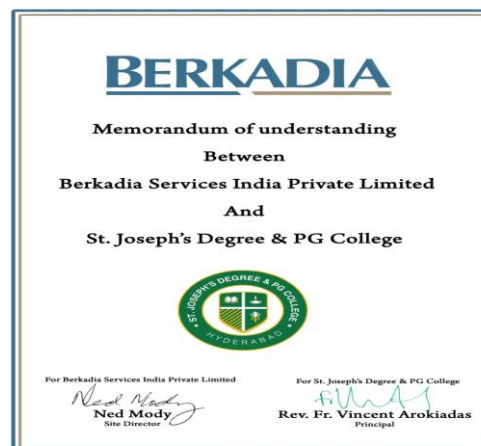
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**The college has taken membership with  
Hyderabad Management Association  
(HMA) for FDPs**

**CODE:IS:7415**

## MOU





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**Deloitte.**

## Accredited Campus Associate

We are proud to be associated with your institute.

Thank you for being a part of our organization, year after year contributing towards our talent pool.

You and your students, help us achieve the standard of excellence.

**Max Pascal**  
Leader  
India Financial Analysis – COE

**SV Nathan**  
Regional Director  
U.S. India Talent

**Sheen Sunny Akkara**  
Vice President  
U.S. India Talent Acquisition



## MERRIMACK COLLEGE

### Memorandum of understanding

Between

**MERRIMACK**

**North Andover, Massachusetts, USA**

And

**St. Joseph's Degree & PG College**



On behalf of Merrimack College

  
**Dr. Christopher E. Hopey**  
President

On behalf of St. Joseph's College

  
**Rev. Fr. Vincent Arokiadas**  
Principal, Secretary & Correspondent





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Memorandum of understanding

between

Telangana Academy For Skill and knowledge

(Department of ITE & C, Government of Telangana)

And

St. Joseph's Degree & PG College


(Extended Campus)



For and on behalf of  
TASK, Hyderabad

  
Dr. Sailaja  
OSD - Academic Relations  
TASK

For and on behalf of  
St. Joseph's Degree & PG College  
(Extended Campus), Hyderabad

  
Rev. Fr. Dr. D. Sunder Reddy  
Principal





# ST. JOSEPH'S DEGREE & PG COLLEGE

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## 4. New faculty orientation

**DATE: 4 JUNE 2018      VENUE: PRINCIPAL'S ROOM      TIME: 11.15 AM- 12.30 PM**

It is a tradition and best practice of St. Joseph's college to orient the new faculty on the rules and regulations, culture and other academic activities of the college. This academic year the orientation of the new faculty was conducted on 4<sup>th</sup> June 2018. **Rev.Fr. D. Sunder Reddy, Principal** welcomed the new faculty and congratulated them for joining St. Joseph's College.



**Orientation of new faculty (Ms. Preethi, Mrs. Bhavani, Ms. Honila) by Principal , Rev. Fr. D. Sunder Reddy, Dean Academics and Mr. P. Ganesh, Head of the Department**

**Dr. R.Anita, Dean Academics** oriented the new faculty on the following areas:

- ▶ History of the college and its key milestones
- ▶ Choice based credit system
- ▶ Records to maintain:
  - ▶ Registers as per Subjects assigned (Attendance to be taken at the beginning of the class, Internal marks and SBT marks to be recorded and students signatures to be taken and SBT Details to be recorded for each student)
  - ▶ Teaching Diary
  - ▶ Academic Record – UG & PG
  - ▶ Self Appraisal Book



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- ▶ Project log Book
- ▶ Teaching Learning Practices
  - ▶ Prepare Unit planners (Course objectives, Course outcomes, Check for the text books in the library, Plan SBT, Guest lectures if required, Material )
  - ▶ Infrastructure support for teaching
- ▶ Academic activities and reports (Result analysis, Bridge course, Remedial class, Tutorial class, Project guidance, conducting SBT, Internal question paper setting, Monthly report of activities done, Invigilation, committees, General events/activities, Induction programme, Orientation programme, Entry level test, Guest lectures/workshops, International seminar, Student research paper competition, Management event/Josephiesta, Project presentations – II phases, Industrial visits, JGG, JSR, ED, Women Empowerment, Red Cross, Celebration of days, MDPs/FDPs, Publications, Certificate courses, Convocation, Book exhibition, Management club etc.)
- ▶ About NAAC criteria to evaluate the college.

**Mr. P. Ganesh Anand, Head of the department**, informed them on the examination pattern, evaluation pattern, internal and external paper setting and other rules and regulations.

**Rev.Fr. Sunder Reddy, Principal** informed them that for any doubts/queries they can contact or discuss with HoD or Dean Academics. He also suggested HoD and Dean to preparing a booklet consisting of all the rules, regulations, records to be maintained, academic activities and other relevant information which new faculty should be aware of.

New faculty members thanked the principal for giving them the clarity about the department activities and culture of the department.



# ST. JOSEPH'S DEGREE & PG COLLEGE

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## 5. Orientation Programme for students

### ORIENTATION PROGRAMMES CONDUCTED

June 2018 –May 2019

SL.NO	DATE & TIMINGS	NAME OF THE PROGRAMME	TARGET GROUP	RESOURCE PERSON	OBJECTIVE
1	18.06.2018 8:30 AM- 11:00 AM	Orientation programme	MBA II A & B	Rev.Fr.D.Sunder Reddy, Principal  Dr.R.Anita, Dean Academics and Associate Professor  Mr.P.Ganesh Anand, Head of Department  Dr.Vandana Samba, MBA Coordinator  Dr.N.Srinivas, Placement Officer and Associate Professor	To motivate and give insights on the course curriculum, goals of the academic year, specialization, and placements
2	18.06.2018 11:30 am - 12:20 pm	Orientation Programme	MBA - II A&B	Dr. Vandana Samba, MBA Coordinator  Ms. S. Swapna, Assistant MBA Coordinator	To give students insights into the course structure, subjects, SBT, CRT Classes, Certificate courses offered.
3	16.07.2018	Orientation	MBA - I	Mr. G. Rakesh	To enlighten



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	9:00 am - 1:10 pm	Programme – Day I	A&B	<p>Kumar, CEO PRIDE HONDA</p> <p>Rev.Fr.D.Sunder Reddy, Principal</p> <p>Dr.R.Anita, Dean Academics and Associate Professor</p> <p>Mr.P.Ganesh Anand, Head of Department</p> <p>Thakur Sushanth Singh – Alumni (2015-2017 Batch) HR Manager, Amazon</p> <p>Juveria, MBA II year student</p> <p>Ice breaking session by class teachers- Dr.R.Anita &amp; Dr. Vandana</p>	<p>students by sharing his work experience in HONDA PRIDE and suggested few tips to students regarding current work environment</p> <p>To motivate and inspire the students and orient them on the culture of the college</p> <p>To acclimatize to the new environment</p>
4	17.07.2018  9:00 am - 1:10 pm	Orientation Programme – Day II	MBA - I A&B	<p>Rev.Fr. Dr.D. Sunder Reddy, Principal</p> <p>Dr. R. Anita, Dean Academics</p> <p>Mr. P. Ganesh Anand, HoD</p> <p>Mr. Rafay ,</p>	<p>To orient students about College, general rules &amp; regulations of the College, CBCS System.</p>



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				<p>Alumni</p> <p>Class Teachers - Dr.R.Anita &amp; Dr. Vandana</p> <p>Mr. Shaik – Senior Student</p> <p>Subject teachers – Dr. N. Srinivas, Ms. Honila &amp; Mrs. Danam</p>	
5	26.11.2018 8:30 am - 9:20 am	Orientation Programme	MBA- II A & B  IV Semester	<p>Respective Class Incharges</p> <p>Ms. Swapna, Assistant Professor &amp; Assistant MBA coordinator –A Section &amp; Mr. P. Ganesh Anand, HoD - B section</p>	To orient the students on Course structure, subjects, faculty handling the subjects, importance of the subjects and the code of conduct.
6	12.12.2018 8:30 am - 9:20 am	Orientation Programme	MBA- I A & B  II semester	<p>Respective Class Incharges</p> <p>Dr.Anita- A section</p> <p>Dr.Vandana-B Section</p> <p>Mr.Ganesh Anand-HoD</p>	To orient the students on Course structure, subjects (courses), faculty handling the subjects, importance of the subjects and the code of conduct.
7	14.03.2019 10.30am - 11.30am	Orientation session on Marketing and HR topics	MBA I A & B	Mr Mario David, Assistant Manager of Head of Learning and Development PAN India, Apollo Hospitals	To help MBA students choose their electives in the final year



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8	3 May 2018 from 12.30 pm – 2.20 pm in Vianney Hall	Specialistion & Project Orientation- Day 1	MBA I year students	1. Dr. R. Anita, Associate Professor & Dean Academics-HR specializatio n 2. Mr.P.Ganesh Anand, HoD- Operations spl. 3. Dr.N.Srinivas, Associate Professor-Marketing spl. 4. Dr. Vandana Samba- Finance Spl. 5. Dr. Martina Rani, Associate Professor- Projects	To help students choose their specialization and project area.
9	04.05.2019 9.30am – 12.30 pm	Specialisation & Project Areas Orientation- DAY 2	MBA I year	Mr. Himaraj, Branch Sales Manager at Shiksha.com (A division of Information Edge India Ltd.)- marketing spl. Mrs. Deepika Yerram, DCM – Treasury, Banking and Insurance- Finance spl. Mr. Vivek	To help students choose their specialization and project area.



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				<p>Rajsekhar, Visiting Professor Vishwa Vishwani Institute of Systems and Management and Finance Trainer</p> <p>Dr. Debojyoti, WOXSEN School of Business</p>	
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# ST. JOSEPH'S DEGREE & PG COLLEGE

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## 1. MBA II YEAR III SEMESTER ORIENTATION

### MBA II YEAR ORIENTATION

BATCH 2017-2019

DATE: 18 JUNE 2018

VENUE: VIANNEY HALL

TIME: 8:30 AM-11:00 AM

The Department of Business Management conducted orientation program for MBA II year batch 2017-2019 on 18<sup>th</sup> June 2018.

**Welcome note:** Mrs. Danam Tressa, Associate Professor welcomed students for the new academic year. She started the programme by a famous saying that "If you don't like something, change it. If you don't change it, change your attitude. So let's learn to change".



**Lighting of the Lamp:** It is a tradition of St. Joseph's College to light a lamp first before starting any events. Flame symbolizes wisdom and knowledge. The orientation program commenced with lighting of the lamp by Rev.Fr.D.Sunder Reddy, Principal, Dr.R.Anita, Dean Academics and Associate Professor, Mr.P.Ganesh Anand, Head of Department and two students of MBA II year followed by prayer by **Rev.Fr.D.Sunder Reddy, Principal**.



Shaik Ahmed MBA II year student introduced **Rev.Fr.D.Sunder Reddy, Principal**.

**Address by Rev.Fr.D.Sunder Reddy, Principal:** Father welcomed the MBA second year students to the new academic year with a positive note. The session started by addressing the key issue of attendance and discipline among the students. The need of being self-disciplined and well mannered was stressed so that the students are more responsible, plan well and stand as an example to the juniors. Principal also stated that Placement Cell will be







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improved and would be continuously working for the betterment of student's future. He expressed that there is a great need of better communication skills among the students. Father motivated the students by telling them to achieve something and take their life seriously. He said parents have lot of expectations on them and expressed that the students need to focus on their project and academics by optimally utilizing their time and energy.

**Address by Mr.P.Ganesh Anand, Head of Department: Mr.P.Ganesh Anand, HoD** focused on the seriousness of students and their focus on curriculum, internships and placements and conveyed his best wishes to the students. He also assured the faculty support and guidance.

**Address by Dr.R.Anita, Dean Academics and Associate Professor: Dr.R.Anita, Dean Academics** focused on the importance of live projects and its connection with the placements, utilization of library, focus on group discussions and stressed on personality development of the students. She also communicated the theme of the year as 3 Cs- which was decided to inline with the vision of the department. She said that the college emphasizes on quality education and on **curriculum enhancement** being the autonomous college. She stressed that the department will be focusing more on the **collaborations** for practical exposure and imparting required **competencies** through pre-placement activities/campus recruitment training.



**Mr.P.Ganesh Anand, Head of Department and Dr.R.Anita, Dean Academics and Associate Professor addressing the students**

**Address by Mrs.Vandana Samba, MBA Coordinator:** Mrs.Vandana Samba said the concentration of the students should be on specialization opted and face the challenges with an appropriate attitude as it plays a very important role. She wished that the students should stand as a role model. She also stressed on time management.



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**Address by Dr.N.Srinivas, Placement Officer and Associate Professor:**

**Dr.N.Srinivas** welcomed the students and informed that students are placed successfully because of their efforts and support my the management. He showed the video of success story of students already placed into top MNCs. He spoke about the placement registration process hierarchy, inhouse training program, campus recruitment training in collaboration with TASK & Globberena, functional modules, glossary books and online training in collaboration with the third party like aspiring minds etc.. He explained about branding and communication and stated that the placement success meet celebration is organized every year by calling the parents of successful students. He also mentioned that Berkadia will be conducting training program in Sept/Oct. Placement officer answered the students queries and informed them that all the details will be provided in the placement website and facebook page.



## 2. MBA II YEAR ORIENTATION REPORT

**DATE:18 JUNE 2018**

**VENUE: VIANNEY HALL**

**TIME: 11:30AM - 12.20PM**

It is the best practice of the Department of Business Management to orientation the MBA II year students at the beginning of the academic year. In this regard, **Dr. Vandana Samba, MBA Coordinator oriented MBA II year Section A students and Ms: Swapna, Assistant Professor & Assistant MBA coordinator** oriented MBA II year Section B Students Course structure giving the details of Subjects of III Sem offered & faculty who will be handling, Discipline Specific core Courses offered, Discipline Specific Electives offered, Skill **Dr.**



**Vandana. Samba, MBA Coordinator and Ms: Swapna, Assistant Professor & Assistant MBA coordinator addressing the students.**



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Enhancement courses(SEC) offered, Total Marks and Credits, Skilled Based Test, internal examination and external examination details etc.

They have also enlightened on soft skills, CRT Classes and Certificate courses offered. Finally the students were asked to speak a few lines about their specializations and the reasons for opting the specialization. They all have come out with a different perspectives.

## 3. REPORT ON ORIENTATION PROGRAMME FOR MBA IST YEAR STUDENTS

16 JULY 2018

MBA I YEAR - BATCH 2018-2020

DATE: 16 JULY 2018

VENUE: VIANNEY HALL

TIME: 9:00am -1:10pm

**"THE HIGHEST EDUCATION IS THAT WHICH DOES NOT MERELY GIVE US  
INFORMATION BUT MAKES OUR LIFE IN HARMONY WITH EXISTENCE."**

----- RABINDRANATH TAGORE -----

It is a tradition or custom followed at **ST. JOSEPH'S COLLEGE** to welcome the new batch of students into the institution by conducting two days Orientation programme. We believe that if an academic year starts with knowledge and joy the year passes of fruitful and worthwhile. Therefore, we invite fresher's with orientation programme.

### First day of Orientation (16<sup>th</sup> JULY 2018)

**Ms. S. Swapna, Assistant Professor**, welcomed the new batch of MBA into the family of St. Joseph's. She welcomed the entire fresher's students of MBA stream with teaching & non-teaching staff with Dignitaries of the programme with a warm welcome note.



**Mrs. Danam Tressa, Associate Professor**, welcomed the dignitaries of the programme on to the dais -**Rev. Fr. D. Sunder Reddy, Principal, St. Joseph's PG College, Dr. R. Anita, Dean Academics & Associate Professor, Mr. P. Ganesh Anand, Head of Department of Business Management.**

Program started with traditional touch of prayer song by **Ms. Preethi Priscilla, Assistant Professor** & by MBA II year students, followed by **Lighting of the lamp.**

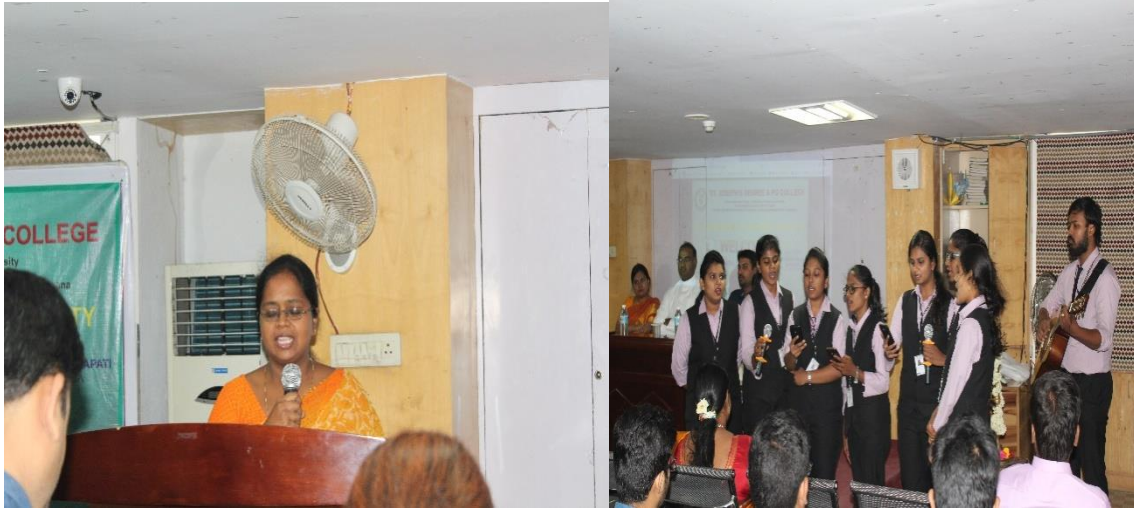




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**Rev. Fr. D. Sunder Reddy, Principal, St. Joseph's PG College, Dr. R. Anita, Dean Academics & Associate Professor, Mr. P. Ganesh Anand, Head of Department of Business Management and MBA I year students lighting of the lamp**

**Mr. P. Ganesh Anand, Head of the Department** of Business Management welcomed the First year students and congratulated them for being one among the few selects into our esteemed college. He enlightened students regarding their approach towards the curriculum need to be and uniqueness of teaching methodology at St. Joseph's College of **"LEARNING IN CLASS AND APPLYING PRACTICALLY"**



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**Dr.R. Anita, Associate Professor & Dean Academics** addressed the student gathering and congratulated for selecting **St. JOSEPH'S DEGREE & PG COLLEGE** which is one among the top 5 colleges in the State and one among top 150 colleges in India. **Dr. R. Anita** explained the course of MBA as Professional & Personal development; Masters stands for trying to equip knowledge & Values to business enterprise. Success means knowledge & application of skills in life. **Dr. R. Anita** enlightened the students with **5 D's**

- **Determination – Clear of Goals**
- **Dedication –Commitment to achieve**
- **Discipline – punctual to time**
- **Diverse – Focus on multiple things**
- **Direction – Right Direction or path.**

She stressed on the importance of reading habit of students and open mind & flexible to change according to need of market & organization are essential for success in life. She motivated students to take every challenge as opportunity to mold themselves.

**Rev. Fr. D. Sunder Reddy, Principal** welcomed the students and congratulated the students for their journey into **MBA** with **ST. JOSEPH DEGREE & PG COLLEGE**. He addressed MBA course as Mother's Love. Principal also focused on **TIME MANAGEMENT, PERSONAL SKILLS, COMMUNICATION SKILLS, and UNDERSTANDING ON MBA PROGRAM**. Principal also assured that, the students will be always supported and guided by the faculty and informed them to approach class incharges/ HOD or directly principal for any grievance.





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**Ms. Smriti Nagaria, Assistant Professor,** introduced the guest speaker **Mr. G. Rakesh Kumar, CEO PRIDE HONDA.,** Rev.Fr. D Sunder Reddy, Principal welcomed Guest with a floral bouquet.



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**Mr. G. Rakesh Kumar** addressed the gathering & enlightened the students by sharing his work experience in HONDA PRIDE and suggested few tips to students regarding current work environment such as:

- To be ready to grab the market opportunity at first.
- To do the job with passion
- Watch business news daily
- Have skills to develop questions – Learn to ask.
- Industry expectations from employees – fresher's, - basic communication skills, basic group working skills, basic computer knowledge, basic Analytics & **Simple attitude with Observation.**
- Available opportunities in Industries for MBA Graduates:
  - ✓ Automobile
  - ✓ Mining
  - ✓ Food
  - ✓ Service & BPO
  - ✓ Manufacturing
  - ✓ Construction / Real Estate
  - ✓ FMCG
  - ✓ Information Technology
  - ✓ Health Care

Sir has also given golden rules of working in corporate as:

- **TRY LISTENING RATHER THAN TALKING**
- **LISTEN TWICE TALK ONCE.**

**Mr. G. Rakesh Kumar** has also enlightened the students on how to work in corporate culture. He gave an example of categories of people we meet in organization as:

- Group of Employees who always love the Company
- People who are not happy with the Company
- Neutral People.

He suggested students not to imitate any group of people but to be as yourself. So, that we can succeed in the organization with growth and promotions.

Sir has also briefed about Auto Industry (2 & 4 Wheeler) growth in coming future as Fancy World. The future of Auto Industry is towards **Automatic Car** (Car without gear) & Cars on Hire with Self Drive (Zomo Company). Sir has suggested the students force to start respect for all sorts of labour force and Dignity of Labour.



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Mrs. Danam Tressa, Associate Professor has presented formal Vote of thanks for the program & Principal Rev. Fr. D. Sunder Reddy felicitated the guest with College Memento.



Orientation program furthered by students from MBA II Year by sharing opinions on experiences & memorable moments in the college:







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## Juveria Fatima MBA II Year Students addressing MBA I Year students in Induction Program

Juveria Fatima shared her experience in the college concerning following points:

- Faculty more on discipline & Curriculum
- Importance of rules & Regulations
- St. Joseph's Idea of nurturing students & Showing them right path.
- Importance of SBT to realize students drawbacks and develop
- Importance of Internships to get exposed to work culture and market
- 100% Placement assistance
- Guest Lectures & Seminars
- Extra Curriculum activities for Overall personality development.
- Participation in National & International Paper Presentation.
- Parties Organized in the College like – Fresher's, Farewell, Fest, Teachers Day.



## Thakur Sushanth Singh – Super Senior (2015-2017 Batch) Working with Amazon as HR Manager

Sushanth Singh has addressed the Juniors of MBA with regard to following points:

- ✚ To become famous – Come on the Stage
- ✚ Never be irresponsible in life
- ✚ Wear ID Cards, be punctual to college
- ✚ To have habit of learning from class mates and faculties
- ✚ Have repo with faculties & trust the faculty



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- ✚ Love to come into lime light
- ✚ Look up to growth
- ✚ Have a habit of talking to yourself –your nature, character, attitude, etc.

Students had a break of 30 minutes for refreshments and after the sessions was handed over to MBA II year students for conducting Ice Breaking Session followed by attendance by Class teachers **Dr. R. Anita (MBA I Year A Section)& Dr. Vandana Samba (MBA I Year B Section)**





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## 4. REPORT ON MBA I YEAR ORIENTATION- DAY II

**DATE: 17 JULY 2018**

**TIME: 9.00 am-1:10 pm**

**VENUE: VIANNEY HALL**

### **Day II orientation**

The Department of Business Management conducted orientation for MBA I YEAR to help students acclimatize with the college environment, be acquainted to the class in charge and the subject teachers and make them aware of the course structure and subjects in Semester I- IV.

### **8.30 AM – 8:35 AM: WELCOME**

Mrs. Danam Tressa, Associate Professor of Department of Business Management welcomed the students on the second day of orientation. She introduced Dr.R.Anita, Dean Academics and Mr. P. Ganesh Anand, Head of the Department to the students.







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**8.35: 9.00 AM Session by Dr.R.Anita, Dean Academics & Associate Professor**

Dr.R.Anita welcomed all the MBA I year students to the second day of orientation on 17.07.2018. She informed the students about the history of the college, management, key mile stones, college vision & core values, department vision, department achievements and theme of the academic year 2018-2019 with which the Department of Business Management planned to work this academic year. The theme communicated to the students was **3 Cs – Curriculum** enhancement, **Collaborations** with the industries and institutions, **Competencies** enhancement in collaboration with govt. and private agencies.



**9.00 AM – 9.30 AM: SESSION BY MR. GANESH ANAND, HoD**

Mr. P. Ganesh Anand, Head of the Department communicated to the students about the History of Department of Business Management, the courses introduced after autonomy, Academic MoUs, MBA course objectives, faculty details, teaching-learning methodologies, curricular, co-curricular activities and extracurricular activities organized by Departments, various cells activities, student support committees, academic coordinator and class incharges details. He also mentioned the rules and regulations to be strictly followed and how to approach for permissions.



**9.30 AM -10:00 AM – Interaction with Rafay, Alumni (2016-18) Batch**

**Mr. Rafay who is working as Deloitte tax consultant** addressed the fresher's by congratulating each one of them for joining the institution and shared his experiences in the college. It was an interactive and engaging session with the students. He spoke about Good Placement opportunities and companies visiting the campus. He shared his experiences as Class representative. He informed the students to





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focus on Skills, Character & Approach that helps them to mould their overall Personality as per the market needs. He emphasized he students to develop their Technical Skills by learning addition courses. He further laid importance on projects & Internships. Interactive session was conducted with students and they asked him Questions on Exam, scores, Paper Presentation and Placements. Further, he spoke about Management club, which hones the student's skills. He concluded the session by saying, "Being students, the ball is in their court to shape and transform their personality" and thanked the Institution for giving the opportunity to interact and share his experiences.

## 10.00 am – 10.20 am: SESSION BY SENIOR MBA STUDENTS

**Mr. Shaik Ahmed & Ms. Nidhi MBA II Year Students** addressed the students starting with a Quote "Experiences & Memories are best and remembered forever" and "If u want to be a leader one have to earn the trust of the lecturer". They informed the students the support rendered by Faculty. Mr. Shaik mentioned that students need to Seize opportunity, show case their talents and sincerely complete the work assigned to them. They further spoke about college timings, attendance, ID card, JSR activities, Student Quality Assurance Cell, Josephiesta, and Saakshi arena.



**Ms. Nidhi** mentioned the teaching – learning methodologies adopted by college and informed them how faculty helped her to learn the finance and accounting subjects though she is from science back ground. They further concluded the session by saying Swami Vivekananda Quote "Courage always doesn't roar, Courage is a quiet voice which says if I fail today , but still there is a chance to succeed tomorrow"



## 10.20 AM – 11.00 AM – Interaction with Class In charge of MBA IA and MBA IB

**Prof. Vandana**, MBA Coordinator and Class Incharge of MBA I B, addressed the students as Buddy Managers and Manager Trainee by throwing light on Attitude, Time Management and Discipline, which a management student must possess, and entrusted students how other P.G. Courses are different from MBA. She ensured students that she will be an Instructor, Parent, and





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Facilitator as the need permits and will be leading them for entire two years of their course. She has enlightened students about Team Building and never use the word I, instead use the word "WE", and a student should always have a habit of Telling Thank you and Sorry. She instructed students to be Perfect role models and asked the students to take an Oath. She asked students to be hard workers not the smart workers because hard workers sustain in the long run than smart workers. She also briefed about the election of Class representatives and President and Vice President of Management club.

**Dr. R. Anita, Dean Academics** and Class Incharge of MBA I A, addressed the students on MBA Course Structure and briefed the students about the importance of CBCS. She explained in detail the credits allotment based on teaching hours of each subject in semester I & II. Dr. R. Anita has enlightened the students that their concentration should be more where there are more no. of credits, their total credits for this course will be 102, and Total Marks will be 2650. She also briefed students on Evaluation Procedure like



Internal Marks, Skill Based Tests, Lab Practical's, and grading systems. She also motivated students to participate in various Management events and Fests and most importantly, the students should maintain their attendance percentage not less than 75% and to maintain good relations with all the people in the college. She also instructed students that if they were absent for 3 days continuously first the information should be informed to Class teacher and to take permission from HoD and Principal. She explained about the role of class teacher for their entire course. The hierarchy of any Information or to take Permissions should be informed first the Class teacher; Second the HOD and next The Principal.

She also communicated to the students about the Choice based credit system implemented by the college as mandated by UGC in the year 2015-2016. She informed the students in detail about the course structure pattern.

- The Course structure consists of
  - Ability Enhancement Compulsory Courses (2 credits)
  - Discipline Specific Core(4 credits)
  - Discipline Specific Electives (4 credits)
  - Skill Enhancement Course (2 credits)
  - Open/Generic Electives (2 credits)

She also informed the students about the subject teachers of MBA I A & MBA IB.





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**11.30 A.M -1.10 P.M – ORIENTATION ON IT, MARKETING AND BUSINESS LAW/CORPORATE SOCIAL RESPONSIBILITY SUBJECTS**

**Ms. Honila Vijay Kumar, Assistant Professor**, addressed the students on throwing light on the importance of Data and gave few examples of Aadhar Link, LPG, Midday Meals and KYC and she enlightened the students about the Case on Face Book Data Leak for U. S. elections and Blue Whale Games how the data was used to attract people. She concluded the session on laying the importance on Role of Managers in using Data and Information for improving employee Productivity.



**Dr. N. Srinivas** addressed the students by taking the inputs from the students about their understanding of Marketing and continued the session by enlightening the students about the Marketing concepts like creating need, Promotion, Feedback, Branding of the Product by Briefing the students about the Importance of research and 4 P's of Marketing. He concluded the session by throwing light on Placements Highest Package, which is 6.2 lacs "Deloitte" and Campus Recruitment Training Program (CRT).

**Mrs. Danam Tressa, Associate Professor**, addressed the students on the syllabus of Business law and Corporate Social Responsibility with Application. She has thrown light on "Healthy Heart" activity done by MBA II Year students in her guidance i.e implementing CSR in our lives. She enlightened the students about the importance of law saying, "**Ignorance of Law is no excuse**" by giving few live examples. She briefly explained the students the importance of these two subjects in their course structure and in their career. She concluded the session by stating CSR is not a Charity but it is Ethics and Accountability with Values.

The Day concluded by collecting from the students the choice of their subjects between Business Law & Corporate Social Responsibility.



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## 5. MBA II YEAR IV SEM ORIENTATION

DATE: 26 NOVEMBER 2018

VENUE:AV ROOM

TIME: 8:40AM - 9:00AM

The Department of Business Management conducted Orientation session for the students of MBA second year on the first day of their semester. Class incharges facilitated for the orientation session.

### Objective of the programme:

To orient the students on Course structure, subjects, faculty handling the subjects, importance of the subjects and the code of conduct.

It is the best practice of the Department of Business Management to orientation the MBA students at the beginning of the academic year. In this regard, **Ms. Swapna, Assistant Professor & Assistant MBA coordinator & Mr. P. Ganesh Anand, HoD** oriented MBA II year Section A Students & B Students respectively on Course structure by providing the details of Subjects of IV Sem offered & faculty who will be handling, Discipline Specific core Courses offered, Discipline Specific Electives offered, Skill Enhancement courses(SEC) offered, Total Marks and Credits, Skilled Based Test, Internal examination and external examination details etc.



**Ms. Swapna, Assistant Professor & Assistant MBA coordinator addressing the students.**

They also enlightened on Placements, upcoming events and activities.





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## 6. ORIENTATION FOR MBA I A & B Section

**Date of Orientation: 12.12.2018**

**Venue: Room No. 401**

**Timings: 8.30 – 9.20 am**

The college commenced for the MBA I year II semester on 12<sup>th</sup> December 2018. The class teacher & Dean Academics, **Dr. R.Anita** enquired from the students about their Semester I exams and about the following on the first day of the semester:



1. She explained to the students the course code, importance of the subject, the type of the course, lecture- tutorial- practical hours, relevance of the credits, grading system and the subject importance.
2. She informed the students about each faculty handling the subjects.
3. Students were asked to decide the open elective. Most of the students selected E-Business. They were informed that Ms. Honila, incharge faculty will be taking their preference to finalise whether it is EEP/EBUSINESS to be given to the students.
4. Students were also informed about the Upcoming events – International Conference, Management Fest and the guest lectures (by Alumni)/ orientation on specialization/projects.
5. Attendance was also stressed and Dr.R.Anita insisted the students to be regular to the college.



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## Semester II Subjects handled by faculty (24 credits)

1. Human Resource Management(Mrs. Mary Francina)- credits 4
2. Financial Management(Mrs. Jaysree)- credits 4
3. Business Research Methods (Dr.N. Srinivas)- credits 4
4. Operations Research(Mr. Ganesh)- credits 4
5. Operations Management(Dr.R.Anita)- credits 4
6. Open elective subjects: E- Business, Economic Environment & Policy (Ms. Honila)- credits 2
7. Corporate Communication (Rev.Fr.Dr.D. Sunder Reddy)- credits 2

## Mr. Ganesh Anand – Head of the Department

Mr. Ganesh Anand spoke on General examination rules, attendance and other discipline matters. He also insisted on the dress code and to be serious with the studies as the even semester is very important and base for the specialization and projects. He wished them “ALL THE BEST” and encouraged them to take opportunities to participate in various events and activities.






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Accredited by NAAC with 'A' Grade



**ACADEMIC YEAR 2018-19**  
*Orientation report MBA I year II Sem*

**Date: 12 Dec, 2018      Time: 8.30AM-9.20AM      No. of students: 30      Room No. 403**

The orientation session started by Dr. Vandana Samba, Professor, Department of Business Management, Class Incharge, MBA I B .Enlightened the students on the

- II Sem Syllabus
- Credits
- Subjects
- Management club activities.
- Attendance
- Active participation in In house activities
- Participation in Management fest

Addressing the students about the importance of core subjects and credit system





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The following 7 subjects are dealt in II Semester

1. Human resource management (4 credits) (Mrs.A.MaryFrancina)
2. Financial management (4 credits) (Dr.Vandana.Samba)
3. Business research method (4 credits) (Ch.Naresh)
4. Operations research (4 credits)(P.GaneshAnand)
5. Operations management (4 credits)(Mrs. K. Jesmy Thomas)
6. E-business/Economic environment policy (2 credits)(Ms. Honilla Vijay Kumar)
7. Corporate Communication (skill enhancement course)(2credits)(Rev. Fr. Dr. D. Sunder Reddy)

❖ No. of credits for II sem-24


❖ Total no. of credits at the end of first year (26+24) =50

**MR. P. Ganesh Anand, HOD, oriented about the syllabus:**



Sir explained that 4 subjects are practical in nature and also the depth of subjects (Financial management, Business Research method, Operations Research , Operations Management)

Sir also spoke about the Importance of management club.

  
Class Incharge

  
HOD

  
PRINCIPAL





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## 7. REPORT ON SPECIALIZATION ORIENTATION FOR MBA I YEAR STUDENTS

**14 MARCH 2019 10.30am- 11.30 am**

An Orientation session was conducted on Marketing and HR topics to help MBA students choose their electives in the final year. The resource person was Mr Mario David, Assistant Manager of Head of Learning and Development PAN India, Apollo Hospitals. Sir is an NLP practitioner, Team building facilitator and Outbound experiential learning enthusiast.



### Marketing

He introduced the concept of communication and its importance through a joke which the students enjoyed. He listed out 5 main requirements in Marketing. They are:

- 1) Competency
- 2) Skill
- 3) Motivation
- 4) Tapping the right audience
- 5) Creativity (Thought Process)

Each of these points was explained in detail. He also included the example of Maslow's Hierarchy of Needs and has connected Marketing at each of its levels. An activity was conducted, 2 groups of students each containing 3 were asked to make a marketing plan for the Apollo Hospitals. After the students answered, he explained in detail of what to consider when we make a Marketing strategy.

### Human Resource

Human Resource is the governing body of an organisation. It is divided into 7 departments. They are:



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- 1) Talent Acquisition
- 2) HR Operations
- 3) Learning and Development
- 4) Administration
- 5) Talent Management
- 6) Legal
- 7) Diversity Teams

All the department's functions were described by Mr David. He has also explained the employee attrition, the basis of attrition, reasons and solutions. The floor was opened for a Q & A session and students clarified their doubts and had their questions answered.

Overall, the session gave an insight to the students about Marketing & HR specializations. It provided a base to choose the electives. Dr. R. Anita, Dean Academics presented the memento to Mr. David as a token of gratitude.

Student Feedback: We thank our principal Rev.Fr.Dr. D Sunder Reddy, Dean Academics and HOD for organising this session and helping us to make decisions pertaining to our career.



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## 8. SPECIALISTION & PROJECT ORIENTATION FOR MBA I YEAR STUDENTS

### Day 1:Orientation

Orientation on specialization and projects for MBA I year students was conducted on 3 May 2018 from 12.30 pm – 2.20 pm in Vianney Hall.

The session started with HR orientation by Dr. R. Anita, Associate Professor & Dean Academics. She introduced the subjects in the Discipline Specific Electives- Organisation Development and Leadership and Change Management in sem III and Performance and Compensation Management & Industrial Relations & Labour Laws in Sem IV.

Mr.P.Ganesh Anand, HoD, Dept. of Business Management oriented students about the advantages of dual specialization and emphasized on the importance of selecting specialization based on personal interest. He briefed students on the content of subjects of sem III & IV- Materials Management, Supply chain Management, Total Quality Management and Project Management. She also explained new emerging topics in the areas of HR.

Session on marketing specialization was conducted by Dr.N.Srinivas, Associate Professor. He explained how the field is marketing is evolving. He briefed the students on the electives of Sem III & IV-Product & Brand Management, Marketing Communication & Distribution Management, Consumer Behaviour and Services Marketing.

Dr. Vandana Samba briefed students on Finance specialization and its relevance in the job market. She shared the syllabus of Investment Management & Portfolio Management, Financial System and services, Financial Risk Management and International Finance. She elaborated on the scope of finance, major companies hiring students and certificate courses to be taken up in finance.

Dr. Martina Rani, Associate Professor explained the procedure for doing project. She briefed students on different types of research like exploratory, descriptive, explanatory. Chapterisation of the project was also explained. Allocation of marks for projects was also explained to them along the areas of the projects in that can be taken up.





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The session ended with Dr. R. Anita explaining the importance of choosing the relevant topic for project.



Mr. Ganesh on Operations Specialization



Dr. R. Anita on Human Resource Specialization





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Dr. Vandana on Finance Specialization

Dr. N. Srinivas on Marketing Specialization



Dr. Martina on Projects

## 9. SPECIALISATION & PROJECT AREAS ORIENTATION REPORT FOR MBA I YEAR 2018-19

### DAY2 : ORIENTATION

DATE: 04<sup>th</sup> MAY 2019

TIME: 09.30 AM TO 12.30 PM

VENUE: VIANNEY HALL

TARGET GROUP: MBA I YEAR -110 STUDENTS

St. Joseph's Degree and PG College organised a specialisation and project orientation programme for the MBA I Year students on 04<sup>th</sup> May 2019 at Vianney Hall. The orientation program for day two began at 9:30 am for "Marketing" by Mr. Himaraj, Branch Sales Manager at Shiksha.com (A division of Information Edge India Ltd.).

Mr Himaraj spoke about the various opportunities that are available for the students if they opt Marketing as their specialisation. A few of them mentioned by him were Branding, Advertising, promotions etc. He brought to light that marketing does not only mean sales, which is the common notion. He also mentioned about traits required for a person to choose marketing specialisation. He also mentioned the various companies to work with. Mr. Himaraj gave an overview of the topics that can be picked in the area of marketing and



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that marketing can be both on field and off field job, one must be sportive enough to work in this area.



The session was taken over by Mrs. Deepika Yerram, DCM – Treasury, Banking and Insurance at 10.00 am. She has more than 12 years of experience in Manufacturing, Banking, Service sectors Mrs. Yerram gave an orientation on Finance – unlocking possibilities. She introduced the different areas that are available in finance, like banking, insurance, capital markets, investment etc. She mentioned the different job roles available in the finance fields. She gave the insights of why one must choose finance for a specialisation.







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The session after break was carried out by Mr. Vivek Rajsekhar, Visiting Professor Vishwa Vishwani Institute of Systems and Management and Finance Trainer. Sir explained the various finance related topics, which helped us to know what areas of finance the students can explore.



The last session was taken up by Dr. Debojyoti, WOXSEN School of Business. Sir made students aware that only theory is not sufficient for the students. Classroom knowledge is



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only basics, lots of practical exposure is required for students in order to be industry ready. He explained in simple terms how the theoretical knowledge can be applied in practice. He also oriented on various certificate courses that can be taken up to add to their knowledge and enhance their employability skills.



All in all it was a very interesting and interactive session where students gained lot of knowledge on how and why to choose a particular specialisation. The resource persons also clarified several doubts. The students were able to get insights regarding choosing their specialisation wisely



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## 6.Faculty Orientation and Development Programmes organised

SL.NO	DATE & TIMINGS	NAME OF THE PROGRAMME	RESOURCE PERSON	OBJECTIVE
1	01.06.2018 9 am – 5 pm	Processes & Methods to create a learning environment	Mrs. Anita Peter, Professor of Practice and Associate with TASK	Self -awareness, social awareness & agility, nurturing relationships
2	04/6/18 1:30 PM-2:30 PM	Student and faculty development activities	Ms.Nirmala Garg, Principal Consultant & Lead Learning Facilitator, Middle Earth HR Consultants, Hyderabad	Awareness of various student and faculty development
3	08.06.2018 10 am – 11.30 am	SEBI investor awareness Program	Mirza Rafathula Baig – Lotus knowwealth Pvt. Lt & Anil Battula, Unit Manager, HDFC	Awareness on Financial Markets
4	19/6/18 1:30 PM-2:30 PM	Teaching Methodologies	Ms.Nirmala Garg, Principal Consultant & Lead Learning Facilitator, Middle Earth HR Consultants, Hyderabad	to connect to students, avoid monotony in teaching and adopting creative teaching methodology
5	27.06.2018 2.00 pm – 4.30 pm	Minor research projects and enhancing article writing skills	Dr. P. Jyothi Professor, Hyderabad Central University	To orient on submitting research proposals and understand how to write a article
6	29.11.2018 9.30am-4.00	State-level FDP/Capacity Building	Mr. B. Mallesu, MD, Keyman Education Services &	To create awareness on commodity derivatives for finance



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	pm	programme on Commodity Derivatives	Mr. Shrikanth Koundinya, FCMA, CGMA, Asst. Vice President MCX	faculty in the state
7	31.01.2019- 02.02.2019	International Conference On <b>"Innovation And Re-Engineering Of Management Practices For Sustainability"</b> <b>Organised In Collaboration With</b> Telangana State Council Of Higher Education (Tsche)	29 resource persons/management experts (16 academicians + 13 industry experts)  Details enclosed	This conference aimed at bringing together the research scholars, academicians, industry experts and provided a platform for deliberations on the Industry 4.0 theme and its impact on business - to - business, business -to- consumers, the global- local business imperatives and towards driving the national economy.
8	01-04-2019	Faculty Development Program	Dr. Lakshman, Director.  Hyderabad Business School, Gitam University	To understand the teaching methodologies





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## 1.FACULTY OREINTATION/DEVELOPMENT PROGRAMME ON PROCESSES & METHODS TO CREATE A LEARNING ENVIRONMENT

Date:-01-06-2018

Venue: Vianney Hall

Time: 9.00 am – 5.00 pm

**Morning Session I: - 9.08 am – 1.00pm.**

**Afternoon Session II: 1.40 pm – 5.00.**

**Main objective of the FDP:** To create Self -awareness, social awareness & agility and nurturing relationships among the faculty

### **Profile of Guest Speaker/Resource Person**

Anita Peter, a post graduate in Economics, is a multi-talented personality and has worn multiple hats over the last 16 years. She has won several accolades at the state level and university level. Apart from being a Master of Ceremonies at numerous corporate and entertainment shows, she also acted in two Malayalam films, a very popular television series in both Malayalam and Tamil. She was also part of an English theatre group, Orange Sky Productions in Bangalore and portrayed lead characters. She considers herself blessed to be one amongst the 4 chosen as a moderator in the LIVE Web interaction with **the Russian Prime Minister Mr. Vladimir Putin-** in 2009. Anita has modelled for popular brands both in print and TV commercials. She was the top 10 finalist at the Haier Gladrags Mrs. India 2011 held in Rajasthan and Mumbai and won the sub title 'Haier Gladrags 2011 Most Beautiful Hair'. She is a trained and graded classical dancer (Mohiniattam) by the National Broadcast Television Doordarshan. She trains several students in Mohiniattam and continues to perform. She is the founder of 'Lasya Drutha' the Centre for Performing Arts. She is instrumental in bringing in classical dance as a form of fitness, reaching the traditional way of fitness for the mind, body and soul to several people for the Physical Literacy Days in Gachibowli, Hyderabad an initiative of Dr. Pullela Gopichand, the National Badminton Coach. She is a licensed and certified Zumba instructor (ZIN).

Professionally Anita is a service quality and founder, Principal Facilitator, Persona Script a company which deals in both Training and Development and Consulting. She is a member of the International Association of facilitators (IAF). She consults as a professor of practise (PoP) and facilitates FDP (faculty development programs) with the TASK (The Telangana Academy for Skill and Knowledge). She was recognised as the top three trainers of TASK PoP programme. She is also a consultant facilitator for C2C Organisational Development Ltd.



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Morning session started with a prayer by Rev. Fr. D. Sunder Reddy, followed by the lighting of the lamp. Welcome address was given by Rev. Fr. D. Sunder Reddy. He started with a happy note on welcoming the recourse person. In his addressing father was more concentrating on the outcomes like mentioned like students life is in the hands of the teachers. He suggested that teachers should be well equipped skills. He spoke about the faculty being well motivated. Father assured the guest of full Corporation & participation from the faculty members.



Mrs. Danam introduced guest by reading her profile. The Session started with the recourse person interacting with the faculty member. Ms. Anita Peter talked about various topics like Art of profession, Journey of faculty from 9am to 4pm in college. A process of TEXTRA was effectively explained. In the communication process 55% of communication is done by body language & 38% is done voice whereas 7% is done by words. It was indicated that today's faculty should be a multitasked with a passion to teach. Throughout the session passion was defined & refined. Golden circle was explained and various types of hand shaking were also taught.

Morning session ended with a lunch break at 1.00 pm

Afternoon session started at 1. 40 pm. The session started on how a teacher should maintain the classroom verbally & visually; how to maintain dignity; how to create an impact on students life being a teacher was also explained. Throughout the session various activities & games were involved making the session informative & interactive.

The session ended at 5.05 pm by a vote of thanks by Dr. Vandana.



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**PRINCIPAL AND FACULTY ALONG WITH RESOURCE PERSON MRS.  
ANITA PETER (TASK)**



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## 2. FACULTY DEVELOPMENT PROGRAMME

### FACULTY INTERACTION WITH MS. NIRMALA GARG

**DATE: 3 JUNE 2018      VENUE: PRINCIPAL' S ROOM      TIME: 12.30 PM- 1.45 pm**

**RESOURCE PERSON:** Ms.Nirmala Garg, Principal Consultant & Lead Learning Facilitator, Middle Earth HR Consultants, Hyderabad. Post XLRI, career spanning 35 years has seen paradigm shifts from basic personnel & administrative controls to human resource systems to organization development, nurturing human capital and relationship building. She has enriched HR career in operations, as mentor, as trainer and as a consultant.

Rev. Fr. Sunder Reddy, Principal welcomed the Ms. Nirmala and introduced the resource person to the faculty members: Dr.R.Anita, Dean Academics, Mr. P. Ganesh Anand, Head of the department, Dr. N. Srinivas, Placement officer, Prof. Vandana on 3<sup>rd</sup> June 2018.

Faculty interacted with the resource person on the following areas:

- Various student academic activities that can be conducted
  - Certificate programmes
  - PGDM programmes that can be offered
  - Teaching – learning methodologies
- Faculty development programmes like giving consultancy to other institutes and organizations (the resource person suggested to first identify the areas the faculty have expertise so that they can prepare the basic module and interact with various organization and given them customized training)

Ms. Nirmala suggested the faculty, to have clarity of the department USPs and plan and take up the areas of improvement in the student and faculty related one after the other.

Dr. R.Anita, Dean Academics thanked the resource person for sharing her insights and giving the faculty a direction to move forward with a plan in the new academic year. She also requested her to be the academic advisor for the college.



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## 3. STAFF DEVELOPMENT PROGRAM

DATE: 8 JUNE 2018

TIME: 9:45 am-11:00 am

VENUE: VIANNEY HALL

### THEME

## Grow Your Money Through Mutual Funds

TOPIC: INVESTOR AWARENESS INITIATIVE ON INVESTMENT IN MUTUAL FUNDS

RESOURCE PERSONS: 1. Mr. Mirza Rafathullah Baig, Assistant Professor, Amjad Ali Khan College of Business Administration, Hyderabad  
2. Mr. Anil Battula, Unit Manager, HDFC AMC, Hyderabad

**"Buy it Thinking you will hold it forever" by Warren Buffett**

Staff Development program started with welcoming the resource persons and the participants by **Dr. Vandana Samba, Professor, Dept. of Business Management**, followed by invoking God almighty's blessings by Prayer song by Ms. Jesmy Thomas and Ms. Harriet Jesvina, Assistant Professor's, Dept. of Business Management.

*Light* is a universal symbol of truth, knowledge, and understanding. The programme was inaugurated by **Mr. Mirza Rafathullah Baig, Asst. Professor, Mr. Anil Battula, Unit Manager, HDFC AMC, Dr. R. Anita, Dean Academics, Mr. P. Ganesh Anand, HoD, Dept. of Business Management.**





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This programme was organized as a part of the **Securities Exchange Board of INDIA's (SEBI)** Initiative to spread **MUTUAL FUND AWARENESS**, along with Partner Firm, Jai Vatnani & Co. (JVC). The main objective was to enhance the Knowledge and Awareness about mutual funds for making Investment Decisions.

**Dr. R. Anita, Associate Professor & Dean Academics** addressed the gathering on the “Sahi Hai” a SEBI initiative to encourage people invest in mutual funds. Mrs. Danam Tressa introduced the guest speaker. Mr. Mirza Rafathullah Baig highlighted the participants on the following:

- How Inflation destroys your Investments / Savings
- How to Diversify Investments to reduce risks
- How to select the Right Investment Products at every Life Cycle Stage
- How to invest so as to achieve various Financial Goals in Life
- How to Save Tax and yet Maximize Returns
- How to secure your Financial Future before Retirement



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**Mr. Mirza Rafathullah Baig, Asst. Professor addressing the staff**

The staff development programme concluded with question and answer session followed by formal vote of thanks proposed by **Mrs. Jayasree, Assistant Professor, Dept. of Business Management**. Both teaching and non-teaching staff took the benefit from the session. All the staff felt that the session was very useful and information. They also opined that the session was very interactive and resource persons clarified all the queries raised.



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## 4. FACULTY DEVELOPMENT PROGRAMME

ON

## TEACHING METHODOLOGIES

**DATE:-** 19/6/18

**VENUE:-** Vianney Hall

**TIME:-** 1:30 PM-2:30 PM

**RESOURCE PERSON:-** Ms.Nirmala Garg, Principal Consultant & Lead Learning Facilitator, Middle Earth HR Consultants, Hyderabad

The Department of Business management has organized Faculty Development Program on "Teaching Methodologies" on 19.06.2018. The Resource person/ Guest speaker Ms.Nirmala Garg, Principal Consultant, Middle Earth HR Consultant, Hyderabad disseminated and shared her expertise to enlight the faculty members on the core facet of teaching methodologies.

The Session commenced with the welcome note by Mrs.K.Srivani, Associate Professor, Department of Business Management followed by the profile reading of guest speaker by Ms.Swapna Sangyam, Assistant Professor, Department of Business Management. The Session was highly informative in nature and the core content was imbibed in the session.

### **The Session focused on the following:**

- ❖ Objective of teaching which should aim at achieving the goals of the college
- ❖ Self Development of faculty to cope up with the challenges of the dynamic environment
- ❖ Faculty members should initiate measures to fill the gaps of education (NASSCOM (National Association for software companies) recent survey report that indicated only 0.15% are employable )
- ❖ The strong need of industry institution interface
- ❖ Curriculum updation as per market need/demand
- ❖ The importance of engaging students for the qualitative results, which is possible through inculcating research habits through innovative assignments and making room for the discussion and interactive session.



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- ❖ Branding of faculty members through appropriate networking like LinkedIn, Google groups, interacting with small-scale industries.
- ❖ Using appropriate teaching methodologies.

The guest speaker emphasized that faculty need to connect to students, avoid monotony in teaching and adopt creative teaching methodology. She stressed that as faculty, they need to gain Strategic advantage, continuously learn and focus to develop oneself to create **Unique selling proposition (USP)** for the institution. She highlighted that one need to challenge and ignite the young minds and use viable & appropriate approaches to build a good relationship with student community.



**FACULTY MEMBERS AT THE FDP SESSION**

The interactive session concluded with the felicitation by Dr.Vandana Samba, Professor, Department of Business Management. The formal Vote of thanks was rendered by Dr.R.Anita, Dean Academics & Associate Professor, Department of Business Management, wherein she thanked Ms. Nirmala, the Guest Speaker for her interactive session with faculty and Principal, Rev. Fr. Sunder Reddy for his initiative to organise the Faculty development Program. Ms. Nirmala also expressed her gratitude towards the Principal, Rev.Fr .D. Sunder Reddy for providing her with the opportunity to interact with our students and faculty. All the faculty members appreciated the session.





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## 5.FACULTY DEVELOPMENT PROGRAMME ON MINOR RESEARCH PROJECTS AND ENHANCING ARTICLE WRITING SKILLS

**Date: 27-06-2018**

**Venue: Vianney Hall**

**Time: 2pm to 4 pm**

**Resource Person: Prof. P.Jyothi, M.A., Ph.D. (Psychology - Osmania), University of Hyderabad – Organisational Behaviour, Human Resource Management, Organisational Development and Entrepreneurship.**

Faculty play the most important role in shaping the student's career and unarguably an institution having the best faculty who are skilled will top the charts in coming years. With this good intention, Principal , Rev. Fr. D . Sunder Reddy encouraged the department to conduct FDP in writing proposals of Minor research project and writing an article.

**The main objective** of conducting this FDP on 27<sup>th</sup> June 2018 in Vianney Hall was to orient the faculty on minor research projects and enhancing article writing skills.



**Lighting of the lamp by Prof. P. Jyothi, Professor University of Hyderabad, Principal, Rev. Fr. D. Sunder Reddy, Dr.R.Anita, Dean Academics and Mr. P. Ganesh Anand, HoD and Dr. Vandana**

Mrs. K. Srivani, Associate Professor welcomed the Guest Speaker/resource person and also Faculty of Department of Business Management for the FDP. The programme commenced with lighting of the lamp by **Prof. P. Jyothi, Professor University of Hyderabad, Principal, Rev. Fr. D. Sunder Reddy, Dr.R.Anita, Dean Academics and Mr. P. Ganesh**





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Anand, HoD and Dr. Vandana followed by prayer song by Ms.Jesmy and Ms.Harriet, faculty of Department of Business Management.

Mrs.Srivani, Associate Professor gave a brief description on the Importance of Minor Research Projects and UGC mandate requirement of Research by faculty. Prof.Dr.Vandana Samba introduced the Resource person Prof. Jyothi who has 28 yrs of teaching experience and had received Best Teacher award in 2008. Prof. Jyothi was also awarded best Professor in 2017 and has to her credit 25 publications. She has undertaken several Research Projects of UGC , AICTE and UPE Schemes.



**Mrs.Srivani, Associate Professor welcoming the Guest & Prof.Dr.Vandana Samba introducing the Guest.**

Prof. Jyothi started her session by stating that the article which was sent by her for Scopus Indexed Journal had come back to her with atleast 30 mistakes which had made her to reflect upon the mistakes which should not be repeated while doing another Scopus publication.

She stated that Major /Minor Research Project proposal is similar to writing a research article and suggested the Faculty to focus in their “specialised area only” whether it is research proposal or research article. She also mentioned that there should be synchronization of topic taken up in Ph.D. area, research papers published and MRP.

She gave detailed explanation about publishing in good journals and MRP project proposal (budget and sanction of the amount). She also mentioned the necessary documents to be kept ready for evaluation at the end of the UGC MRP.

The following are the details about UGC minor research project sanction:



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- (a) Temporary services: Approx. 5,000 to 6,000 for Data collection visits, observations and Interview can be mentioned in the budget
- (b) Contingency amount: Rs 40,000 can be mentioned.
- (c) Travel and field work: Bills need to be kept as proof.
- (d) Re-appropriation: up to 20% can be done.
- (e) Not to mention equipment & laptops
- (f) Pen drive can be mentioned
- (g) Content and recommendations need to be focused
- (h) In any other information: if papers are published in relevant area it can be included to add strength.
- (i) Covering letter to the Registrar /Joint secretary. (To Mention below - through proper channel, forward my application to UGC). Amount will be sanctioned on Principal's name.
- (j) Two can team up to pool data
- (k) 1 hour for Research should be spent every day.

## Other suggestions mentioned by resource person were

- Interesting title and the volume of 8-10 pages .
- To go through Shodhganga to see if somebody has done your topic .. papers from International Journal see from Abstract to Topic at what stage /Historical sense /story/case /survey study. To see how did they build the argument and then start writing your proposal
- To Avoid –shall, Will - Not to write in first person and but in third person.
- Advised to visit and take membership of ISB library and HCU library also

Prof. P. Jyothi gave detailed explanation how to write a research paper from the abstract to the conclusion. She explained the research methodology (sample, sampling techniques, use of statistical tools) in detail. She also oriented on how to get the article published.

Resource person also mentioned about various Research funding agencies like UGC, ICSSR, DST, AICTE, DSIR etc. and the emerging areas of research in HR, Marketing and Finance.



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The FDP came to an end with a formal vote of Thanks proposed by Mrs .Danam Tressa, Associate Professor.



**Mrs. Danam proposing formal vote of thanks and Principal , Rev. Fr. D. Sunder Reddy presenting memento to Prof. P. Jyothi, resource person.**

As a token of thanks and appreciation our Principal Facilitated the Guest by presenting a memento and Honorarium to the Resource person Prof .Jyothi.

## **Feedback from Resource Persons:**

College has good infrastructure facilities. The cordial welcome and warmth is highly appreciable.

**Baig**

**Mr. Mirza Rafathullah**

The entire session was interactive and this may help participants to participate in financial markets. We are thankful to the management.

**Mr. Anil Battula**



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## 6.REPORT ON STATE LEVEL FACULTY DEVELOPMENT PROGRAM / CAPACITY BUILDING PROGRAM

**DATE: 29 November 2018      TIME: 10:00 am -5:00 am      VENUE: VIANNEY HALL**

**TOPIC: COMMODITY DERIVATIVES**

**RESOURCE PERSONS: 1. Mr. Mallesu, Managing Director, Keyman Education**

**2. Mr. Shrikanth Koundinya, FCMA, CGMA**

**“Capital is money, capital is commodities. By virtue of it being value, it has acquired the occult ability to add value to itself”**

**Objective of the FDP:** With the sessions billed to center on commodity trading and risk management, the FDP aimed at educating the faculty from various colleges in the state, about the benefits of commodity futures and options market in India, and enabled them to understand the need and importance of commodities derivatives.

### About the resource Persons:

**1. Shrikant Koundinya FCMA, CGMA.**

He is a Fellow Member of the “Chartered Institute of Management Accountants”, and has over 23 years of diverse experience in finance and capital markets, especially in areas such as audit, research, ERP, MIS and training – His area of specialization lies in customization of risk management solutions and advisory roles in all important aspects of performances in financial markets. He has a good insight to operations in organised exchange traded markets. He is also a trainer of repute, wherein he has designed and delivered many presentations to Corporates and Banks and also to reputed academic institutes on aspects of derivatives in currencies, commodities and equities, accounting, corporate governance etc. In the past, he has been involved in imparting knowledge to regulators in India and abroad and has taken up assignments with world agencies – such as the World Bank and its affiliate for its aided projects for training professionals from Africa, where he has lived and worked earlier, apart from UK. Shrikant is an AVP at ‘The Multi Commodity Exchange’ (MCX).

**2. Mr. Mallesu** is an Alumnus of Indian Institute of Management (IIM) Ahmadabad. Currently Managing Director of Keyman Education Services Pvt Ltd . He gained over 21 years work experience in IT, Investment Banking, Financial markets and



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Education sectors in the leading MNCs Education and as a Training Resource person for JP Morgan, S&P Global, South Indian Bank and MCX (I) Ltd. He was a Conference speaker and Moderator at CII, NASSCOM and ASSOCHAM, Member of Board of Studies at Universities and UGC Autonomous colleges and Management Advisor for Board of Directors of companies

## About the FACULTY DEVELOPMENT PROGRAMME

**St. Joseph's Degree & PG College (Extended Campus)** has hosted state level faculty development programme (FDP) on **Commodity Derivatives** in collaboration with MCX (The Multi Commodity Exchange) and organized by Keyman Education Services Pvt. Ltd on 29<sup>th</sup> November 2018. The resource persons for the day were **Mr. B. Mallesu, Managing Director**, Keyman Educational Services Pvt Ltd and **Mr. Shrikant Koundinya, AVP**, The Multi Commodity Exchange' (MCX).

29 faculty from 16 colleges of twin cities have attended the programme (enclosed the list of the faculty)



## Session 1: 10:00 a.m to 10:30 a.m

Faculty Development program started with welcoming the resource persons and the participants by **Mrs. Danam Tressa, Associate Professor, Department of Business Management** followed by invoking God almighty's blessings by Prayer song by Choir Group.

*Light* is a universal symbol of truth, knowledge, and understanding. The programme was inaugurated by **Rev Fr. Dr. D. Sunder Reddy, Principal**, **Mr. B. Mallesu, Managing Director, Keyman Educational Services Pvt Ltd**, **Mr. Shrikant Koundinya, AVP, The Multi Commodity Exchange' (MCX)**, **Dr. R. Anita, Dean Academics** and **Mr. P. Ganesh Anand, HoD, Dept. of Business Management**.





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The dignitaries were welcome by a floral bouquet. Mr. Srikanth was welcomed by Mr. P. Ganesh Anand, Mr. Mallesu by Dr. R.Anita and Rev.Fr.Dr.D.Sunder Reddy by Dr. Vandana.



This programme was organized by KEY MAN EDUCATION in Collaboration with MCX. The main objective was to enhance the Knowledge and Awareness about Commodity Derivatives while making an Investment decision. Mrs. Danam Tressa, Associate





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Professor introduced Principal, Rev.Fr.Dr.D.Sunder Reddy. The Convenor of the Programme, Principal, **Rev.Fr.Dr.D. Sunder Reddy** speaking in this session said that, this FDP provides the necessary inputs required to get the participants well acquainted with the modalities of the commodities derivatives market in India. He appreciated the programme coordinator, Dr.R.Anita and the team for taking the initiative to arrange the programme and thanked Mr. Mallesu, MD, Keyman Education Services Ltd for collaborating with the college to organize this FDP.

**Mrs. Srivani, Associate Professor**, Dept. of Business Management introduced **B. Mallesu** to the session and welcomed all the participants on behalf of the college.



Mr. B. Mallesu highlighted that the participants on following stating that the faculty are the Right people to train the students in a right way. He appreciated St. Joseph's College for taking this initiative to organize the FDP. He said that Impact of Demonetization on Commodities and its growing importance in entire world, the need of Financial markets, increasing Job Opportunities globally and Growing Opportunities of Investment patterns in today's economy has made MCX take initiatives to create the awareness among the investors.

**Session I: 10:30 A.M to 12:00 P.M: "Overview of Commodity Derivatives"**

**Dr. Vandana, Dept. of Business Management** introduced the Resource Person **Mr. Srikanth Koundinya** to the session and thanked for conducting a session on Commodity Derivatives which is the booming topic in today's financial environment







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**Mr. Srikanth koundinya has highlighted the participants on following:**



1. Evolution of Financial Markets
2. Impact of Interest rates on exchange rates
3. Impact of Dollar on Commodities
4. Employment statistics of the U.S. has an effect on Currency market
5. Capital Market and risks associated with it
6. 300 types of Commodities traded around the globe
7. Homogeneous products
8. Soft Commodities
9. Trading of Intangibles (Freight, Weather and Temperature) over a period of time
10. Differences between Commodity and Stock
11. Gandhinagar which is a gift city
12. Need to know the importance of conversions
13. Risks associated with Commodities (Non Delivery, Transportation, Weather, Geopolitical risks, and Credit risks etc)
14. Importance of farmer & manufacturer seeking protection
15. Importer or an exporter seeking protection against exchange rate swings
16. Concept & Importance of Derivates in hedging the risk
17. Types of Derivatives (Forwards, Futures, Options & Swaps)
18. Valuation or Pricing of Options Contracts
19. Counter Party Risks
20. Penalizing the default party in Exchange Traded Derivatives
21. Risk Management- Price risk is only risk on "Commodity Market"
22. Types of Financial Instruments – Cash Instruments & Derivatives
23. RBI rules of Derivative Market
24. Types of Markets – Spot Market & Future market
25. 27 Exchanges are traded all over the world

The session was a great session and the participants were very happy with the knowledge shared by the Resource person in a lucid way.



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## Session II: 12:00 A.M to 1:45 P.M: Role of commodity markets

### Session Incharge: Mrs. K. Srivani

Mrs. K. Srivani gave an overview of the previous session and invited the resource person to address the participants.

Mr. Srikanth Koundinya has high lightened the participants on following:

1. Types, Advantages and Role of Commodity Exchanges
2. Examples of few types of commodities (125 different types of Crude oil, 45 varieties of Potatoes)
3. The role of UPA Govt. about "WTRA" which electronically linked quality warehouses
4. Exchange Risk Management
5. Role of Regulator
6. Product Analysis – (Demand & Supply, Existence of Spot, OTC Market, Market size & Competition)



## Session III: 3:00 P.M to 4:30 P.M: Risk Management

### Session Incharge :Dr.N. Srinivas

Dr.N.Srinivas introduced the session and spoke how risk management is very important for the investors to get more return.



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**Mr. Srikanth Koundinya has high lightened the participants on following:**

1. Concept and Importance of Hedging
2. Designing the contract
3. Position Limits – Members & Clients together cannot hold >25%
4. Circuit filters
5. Concept of VAR analysis
6. Calculation of Margin money
7. Pooling of Spot Price
8. Types of Margins
9. Guarantee Fund
10. Exchange Surveillance Committee

The staff development programme concluded with question and answer session. Rev.Fr.Dr.D.Sunder Reddy felicitated the Resource persons with a memento and formal







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vote of thanks proposed by **Dr. R. Anita**, Dean Academics and Program Coordinator wherein **she** mentioned that lucid presentations made by MCX expert evoked great interest among the participants and enriched their academic knowledge. She also thanked Principal, Rev.Fr.Dr.D.Sunder Reddy for always encouraging and supporting to conduct the faculty development programmes.



## Certificate Distribution



At the end certificates were distributed for the participants.



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Group Photo of all the Participants

## స్టాక్ మార్కెట్పై అవగాహన పెంచుకోవాలి



సదస్సులో పాల్గొన్న ప్రెస్నిపాల్ డాక్టర్ డి.సుందర్ రెడ్డి

గన్ఫౌండ్రీ: ప్రతి ఒక్కరూ స్టాక్ మార్కెట్ పై అవగాహన పెంపొందించుకోవాలని 'ది మల్టీ కమ్యూనిటీస్ ఎక్స్చేంజ్' సంస్థ ఉపాధ్యక్షుడు శ్రీకాంత్ కొండిన్య అన్నారు. సోమవారం గన్ఫౌండ్రీ చాపెల్ రోడ్డులోని సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాలలో వస్తువులు వాటి ఉత్పన్నంపై వివిధ కళాశాలలకు చెందిన బోధనా సిబ్బందికి రాష్ట్ర స్థాయి అవగాహన సదస్సు నిర్వహించారు. ఈ సందర్భంగా ఆయన మాట్లాడుతూ... బోధనా సిబ్బంది, విద్యార్థులు ఎప్పటికప్పుడు స్టాక్

మార్కెట్ గురించి తెలుసుకునే ప్రయత్నం చేయాలని సూచించారు. కీ మాన్, ఎడ్యుకేషన్, విభిన్న వస్తువుల అంశాలపై అవగాహన కల్పించారు. అనంతరం సదస్సులో పాల్గొన్న సభ్యులకు సర్టిఫికేట్లను అందజేశారు. కార్యక్రమంలో కళాశాల ప్రెస్నిపాల్ డాక్టర్ డి.సుందర్ రెడ్డి, కీమాన్ ఎడ్యుకేషనల్ సర్వీసెస్ సంస్థ ఎండీ బి.మల్లేష్, అకడమిక్ డీన్ డాక్టర్ అనిత, ప్లేస్మెంట్ సెల్ అధికారి శ్రీనివాస్ తదితరులు పాల్గొన్నారు.



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Encl: List of faculty attended and Feedback analysis

## LIST OF THE FACULTY ATTENDED

S.N o	Full name of the participant	E mail ID	Name of the College
1	P. Kannaiah	<a href="mailto:kannafriend@yahoo.co.in">kannafriend@yahoo.co.in</a>	Research Scholar, Osmania University, Hyderabad
2	Dr.N.Sravanthi	<a href="mailto:drnsravanthi@gmail.com">drnsravanthi@gmail.com</a>	MVSR Eng College
3	Dr.K.V.Rama Murthy	<a href="mailto:drmurthy1983@gmail.com">drmurthy1983@gmail.com</a>	Mother Teresa Institute of Science and Technology,Sathupally
4	Dr. Y.Sucharita	<a href="mailto:ysucharita@gmail.com">ysucharita@gmail.com</a>	St. Anns PG College, Mallapur
5	G. Bharathi	<a href="mailto:baratisunil@gmail.com">baratisunil@gmail.com</a>	MVSR Eng College
6	Mr. Naresh. Ch	<a href="mailto:chopparinaresh@gmail.com">chopparinaresh@gmail.com</a>	Vishwa Vishwani Institute of Systems and Management
7	Dr. Kousaliya Bai	<a href="mailto:kousaliyasingh@gmail.com">kousaliyasingh@gmail.com</a>	Trinity College of Engineering and Technology
8	Dr.Kaki Venkata Rao	<a href="mailto:venkataraoakaki@yahoo.com">venkataraoakaki@yahoo.com</a>	Brilliant Institute of Engineering and Technology
9	Dr.Abhijeet Kumar	<a href="mailto:abhijeetkr@hotmail.com">abhijeetkr@hotmail.com</a>	Kasireddy Narayanareddy College of Engineering & Research
10	Mr. Ashraf Hussain	<a href="mailto:ashrafonline@yahoo.com">ashrafonline@yahoo.com</a>	Avanthi Insitutue of Engineering & Technology
11	P. KALPANA	<a href="mailto:kalpanamba@cvsr.ac.in">kalpanamba@cvsr.ac.in</a>	Anurag gruop of Institutions ,Ghatkesar
12	T.Ravi Kumar	<a href="mailto:ravikumar@smcdc.ac.in">ravikumar@smcdc.ac.in</a>	St. Mary's Centenary Degree College
13	W.Srivasthala	<a href="mailto:srivathsala@smcdc.ac.in">srivathsala@smcdc.ac.in</a>	St. Mary's Centenary Degree College
14	B. Lavanya	<a href="mailto:lavanya@smcdc.ac.in">lavanya@smcdc.ac.in</a>	St. Mary's Centenary Degree College
15	Mohd. Abdul Mateen	<a href="mailto:mateen@smdc.ac.in">mateen@smdc.ac.in</a>	St. Mary's Centenary Degree College
16	Tabassum Sultana	<a href="mailto:tabassumhussain2002@gmail.com">tabassumhussain2002@gmail.com</a>	Avanthi Degree and PG College
17	Renu Bala	<a href="mailto:renubala2@gmail.com">renubala2@gmail.com</a>	Aurora's PG college Moosarambagh
18	M. Sindhuja	<a href="mailto:sindhujamak623@gmail.com">sindhujamak623@gmail.com</a>	St. Pious PG College for Women
19	C. Latha	<a href="mailto:lathachilukamani@gmail.com">lathachilukamani@gmail.com</a>	St. Pious PG College for Women
20	Dr.R.Anita	<a href="mailto:anitha@josephspgcollege.ac.in">anitha@josephspgcollege.ac.in</a>	St. Joseph's Degree & PG College
21	Dr. Vandana	<a href="mailto:vandana_samba20@rediffmail.com">vandana_samba20@rediffmail.com</a>	St. Joseph's Degree & PG College
22	Dr. N. Srinivas	<a href="mailto:n.srinivas10@gmail.com">n.srinivas10@gmail.com</a>	St. Joseph's Degree & PG College
23	Mr. Ganesh Anand	<a href="mailto:ganeshmba2008@gmail.com">ganeshmba2008@gmail.com</a>	St. Joseph's Degree & PG College





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24	Mrs. Danam Tressa	addankidt@gmail.com	St. Joseph's Degree & PG College
25	Ms. Smriti	smrnags19@gmail.com	St. Joseph's Degree & PG College
26	Mrs. Srivani	srivani27@gmail.com	St. Joseph's Degree & PG College
27	Mrs. Jaysree	<a href="mailto:jayasree.stjosephs17@gmail.com">jayasree.stjosephs17@gmail.com</a>	St. Joseph's Degree & PG College
28	Ms. Harriet	harrietjazz@gmail.com	St. Joseph's Degree & PG College
29	K. Maheshwar	<a href="mailto:maheshwar.kla@gmail.com">maheshwar.kla@gmail.com</a>	TMR INC

## FEEDBACK ANALYSIS ON STATE LEVEL FACULTY DEVELOPMENT PROGRAMME ON COMMODITY DERIVATIVES IN COLLABORATION WITH MCX AND KEYMAN EDUCATIONAL SERVICES

Parameters on which the program was judged

SAMPLE: 26

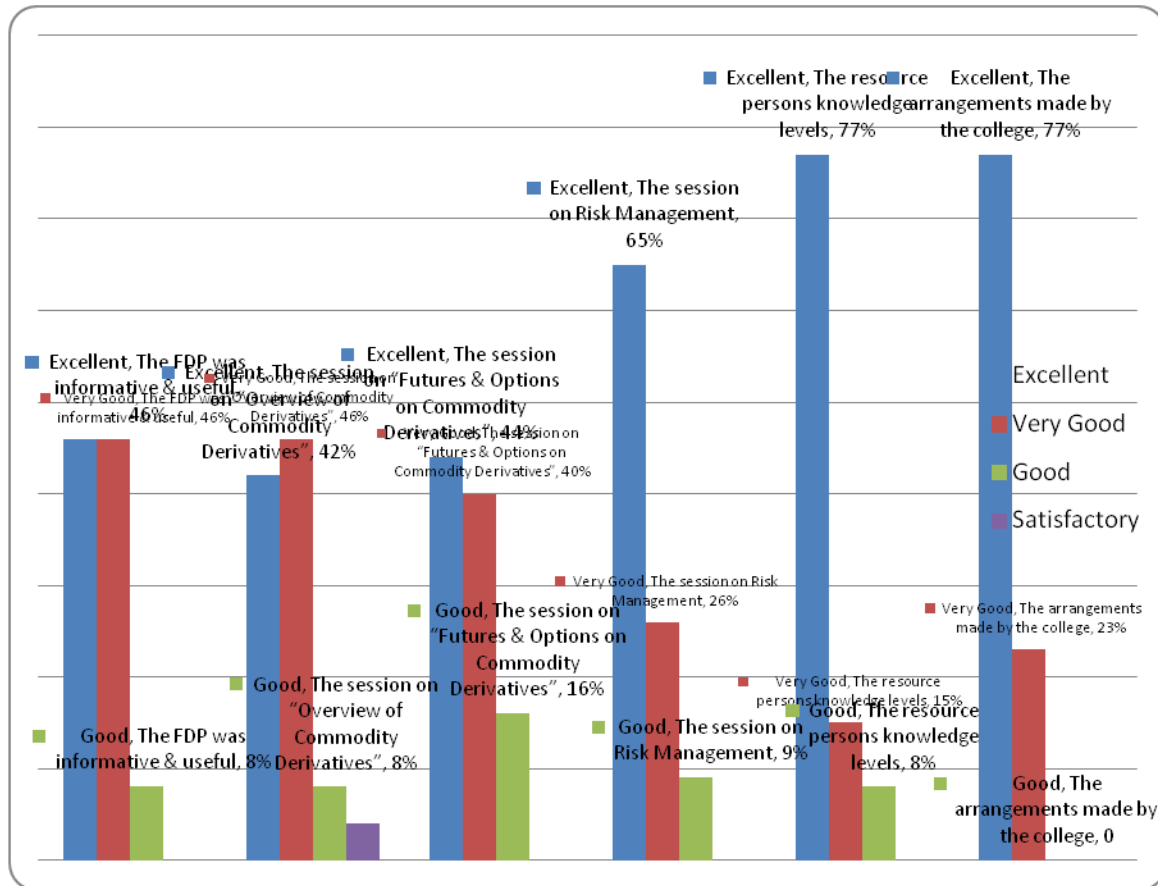
S. No.	Parameters	Excellent	Very Good	Good	Satisfactory
1.	The FDP was informative & useful	12 (46%)	12(46%)	2 (8%)	
2.	The session on "Overview of Commodity Derivatives"	10 (42%)	11 (46%)	2 (8%)	1(4%)
3.	The session on "Futures & Options on Commodity Derivatives"	11(44%)	10 (40%)	4(16%)	
4.	The session on Risk Management	15(65%)	6 (26%)	2(9%)	
5	The resource persons knowledge levels	20(77%)	4(15%)	2(8%)	
6	The arrangements made by the college	20 (77%)	6 (23%)		
7	<b>Ambience &amp; hospitality</b>	<b>18(72%)</b>	<b>5(20%)</b>	<b>1 (4%)</b>	<b>1(4%)</b>



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## 7. INTERNATIONAL CONFERENCE

### SUMMARY REPORT

OF THE INTERNATIONAL CONFERENCE ON

**"INNOVATION AND RE-ENGINEERING OF MANAGEMENT PRACTICES FOR SUSTAINABILITY"**

**ORGANISED IN COLLABORATION WITH**

TELANGANA STATE COUNCIL OF HIGHER EDUCATION (TSCHE)

ON 31<sup>ST</sup> JANUARY – 2<sup>ND</sup> FEBRUARY 2019

The Department of Business Management of St. Joseph's Degree & PG College, extended campus organized successfully three days INTERNATIONAL CONFERENCE ON **"INNOVATION AND RE-ENGINEERING OF MANAGEMENT PRACTICES FOR SUSTAINABILITY"** in collaboration with Telangana State council of Higher Education (TSCHE) on 31<sup>st</sup> January – 2<sup>nd</sup> February 2019 at Federation of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAAPCI), Red Hills, Lakdikapul, Hyderabad, Telangana 500004.

The conference received 95 abstracts and 83 full papers were accepted and are published with ISBN. The papers came from across 2 countries namely Nepal and UAE and participants from 15 countries to name a few Srilanka, Nambia, Colombia, Ethiopia, Zimbabwe, Tanzania, Afghanistan, Egypt etc., 279 participants participated in the conference including 33 foreign nationals. 29 resource persons/management experts (16 academicians + 13 industry experts) were present on the two days of international conference.

**The details of the resource persons are given below**

The **INAUGURAL** had the presence of the following important and eminent dignitaries :

- Prof. S. Ramchandram, Vice Chancellor, Osmania University – Chief Guest of the Day **(Academician)**
- Most Rev. Thumma Bala D.D, Archbishop of Hyderabad & Chairman, HAES – Chief Patron **(Management )**
- Rev.Fr. Allam Arogya Reddy , Secretary, HAES & President **(Management )**
- Mr. Laurent Meurette, COO Kalburgi Cement, Key note speaker **(Industry Expert)**
- Mr. Sameer Chand, Senior Vice President, Berkedia , Guest of Honour **(Industry Expert)**
- Dr. Sanjeev Chathurvedi, Director, NiMSME, Guest of Honour **(Industry Expert)**



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- Rev.Fr. Dr. D. Sunder Reddy, **Principal and Convenor**



**Prof. S. Ramchandram, Vice Chancellor, Osmania University , Chief Guest of the Day inaugurating the first day of the International Conference**

This conference aimed at bringing together the research scholars, academicians, industry experts and provided a platform for deliberations on the Industry 4.0 theme and its impact on business – to – business, business –to-consumers, the global-local business imperatives and towards driving the national economy. Conference proceedings were released during the inaugural by the dignitaries.





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DVD and Conference Proceedings were released in the Inaugural Session

## దేశ పురోభివృద్ధికి పరిశోధనలే కీలకం

ఓయూ వీసీ ఆచార్య రామచంద్రం



సీడీ ఆవిష్కరణలో ఓయూ వీసీ రామచంద్రం తదితరులు

రెడెహిల్స్, న్యూస్ టుడే: పరిశోధనలు, నవ్యావిష్కరణలే దేశ పురోభివృద్ధికి కీలకమని ఉస్మానియా విశ్వవిద్యాలయం ఉపాధ్యక్షులు ఆచార్య ఎస్.రామచంద్రం అన్నారు. కింగ్ కోరిలోని సేయింట్ జోసెఫ్స్ డిగ్రీ, అండ్ పీజీ (ఎక్స్ టెండ్ క్యాంపస్) ఆధ్వర్యంలో తెలంగాణ రాష్ట్ర ఉన్నత విద్యామండలి సహకారంతో 'ఇన్నోవేషన్ అండ్ రీ ఇంజనీరింగ్ ఆఫ్ మేనేజ్మెంట్ ప్రాక్టీసెస్ ఫర్ సస్టేనెబిలిటీ' అంశంపై అంతర్జాతీయ సదస్సు గురువారం ఎఫ్ ట్యాప్స్ లో ప్రారంభమైంది. ముఖ్యఅతిథిగా హాజరైన ఆచార్య ఎస్.రామచంద్రం మాట్లాడుతూ, డిగ్రీ, పీజీ, ఇంజనీరింగ్ కళాశాలల్లో పిల్లలను పరిశోధనలపై ప్రోత్సహించేలా యాజమాన్యాలు, అధ్యాపకులు చొరవ తీసుకోవాలన్నారు. ఎన్ఐ-ఎంఎస్ఎంఈ సంచాలకులు డా.సంజయ్ చతుర్వేది మాట్లాడుతూ.. ప్రతి విద్యార్థి పరిశోధనలపై దృష్టిని సారిస్తే భవిష్యత్తులో ఎదురయ్యే అనేక సమస్యలకు పరిష్కారాన్ని చూపించగలరన్నారు. సభలో ఆర్చి బిషప్ ఆఫ్ హైదరాబాద్, హెచ్ఎఇఎస్ చైర్మన్ మోస్ట్ రెవరెండ్ తుమ్మ బాల, కల్బర్గి సిమెంట్ సీఓఓ లోరెంట్ మ్యూరెట్, భద్రుకా సీనియర్ ఉపాధ్యక్షులు సమీర్ చంద్, హెచ్ఎఈఎస్ కార్యదర్శి రెవరెండ్ ఫాదర్ అల్లం ఆరోగ్యరెడ్డి, కళాశాల ప్రిన్సిపల్ రెవరెండ్, ఫాదర్ డా.డి.సుందర్ రెడ్డి ఉన్నారు. అనంతరం 'పైనాన్స్' అంశంపై ఓయూ బిజినెస్ మేనేజ్మెంట్ విభాగం అసోసియేట్ ప్రొఫెసర్ డా.సుధా వేప, ఇనిస్టిట్యూట్ ఆఫ్ పబ్లిక్ ఇంటర్ప్రైజెస్ డీన్, హెడ్ ఫ్లెస్మెంట్ ప్రొ.ఎస్.శ్రీనివాసమూర్తి, కిరణ్ టెకుర్, ఇతర నిపుణులు ప్రసంగాలు చేశారు.

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The two- day session witnessed a galaxy of eminent resource persons from

- Academia from Osmania University, University of Hyderabad, JNTUH, Institute of Public Enterprise, National Institute of Technology, Warangal and NALSAR University
- Industry experts from Berkedia, Ryan, Kalburgi Cement, Fintec Studies, Apollo Health & Lifestyle, IBM, Tech Mahindra and Thoughtfolks and
- Reputed Government bodies that is NiMSME, NASSCOM and TASK.

The following were the resource persons who attended the following sessions. Speakers were from diverse backgrounds which brought diversity of topics with rich substance.

## **DAY 1**

### **FINANCE SESSION – 7 RESOURCE PERSONS**

1. Dr. V. Sudha, Osmania University (**Academician**)
2. Prof. R.Venkateswar. Rao, Chairman- BOS, OU (**Academician**)
3. Prof. Vijay Bhaskar Marisetty, Professor of Finance, University of Hyderabad (**Academician**)
4. Mr. Savio Dominic – Senior Manager, People Group, Ryan (**Industry Expert**)
5. Ms. Pooja Singh - Talent Acquisition, Ryan, India (**Industry Expert**)
6. Mr. Kiran Tekur, Programme Director, Fintec Studies (**Industry Expert**)
7. Prof. S Sreenivasa Murthy, Dean & Head -Placement , Institute of Public Enterprise (**Academician**)

### **MARKETING& OPERATIONS SESSION – 4 RESOURCE PERSONS**

1. Prof. V. Shekar , Professor, OU(**Academician**)
2. Dr. R. Sampath Kumar, Assistant Professor, OU (**Academician**)
3. Mr. Mario David, Head-Learning and Development, Apollo Health & Lifestyle, Hyderabad (**Industry Expert**)
4. Major General. M.S.S Krishnan, Visiting faculty, V V Institute of systems and management (**Academician**)

## **DAY 2**

### **STRATEGIC HUMAN RESOURCE MANAGEMENT SESSION - 3 Resource Persons**

1. Prof. P. Venkatiah, Head, Department of Business Management, OU (**Academician**)
2. Mr. Tarun Kumar, Head Associate Services, Tech Mahindra (**Industry Expert**)



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3. Prof. A. Suryanarayana, Retd. Professor, OU **(Academician)**

## **GENERAL MANAGEMENT & IT SESSION – 5 Resource Person**

1. Mr. Raghavendra H- Founder & CEO, Thoughtfolks **(Industry Expert)**
2. Mrs. Bhanu Mudireddy, Programme Director, Governance- WATSON DATA PLATFORM, IBM Analytics **(Industry Expert)**
3. Prof. Somayajulu, Chairman, ICT Academy, NIT **(Academician)**
4. Prof. K. Mallikarguna Reddy, Dean, Faculty of Business Management, OU **(Academician)**
5. Prof. D. Sreeramulu, Dean CDC, OU **(Academician)**

## **PANEL DISCUSSION – 4 Resource Persons**

1. Mr. Karthigeyan, MD, CFM Aircraft Engine Support South Asia Pvt. Ltd. **(Industry Expert)**
2. *Prof. Sindhu*, Chairman, Board of Studies (BOS) , SMS, JNTUH **(Academician)**
3. Prof. A.Vidyadhar Reddy, Director, CMS, NALSAR **(Academician)**
4. Mr. Sujiv Nair, CEO, TASK **(Industry Expert)**

29 resource persons/management experts (16 academicians + 13 industry experts) were present on the two days of international conference. All the resource persons were happy to be the part of the amazing forum and appreciated for choosing the contemporary theme where the focus is on innovation, improvisation and re-engineered management actions.

They felt the topics chosen for the conference were every apt and truly exiting and spoke how innovation with sustainability is very important and how companies are now focused to change the way they think about products, technologies, processes, and business models to be more competitive and sustain themselves in the market.

The sub-themes chosen for the conference are very contemporary in the areas of

1. Strategic Human Resource Management
2. Financial Management, Banking & Accounting
3. Operations
4. Marketing
5. General Management
6. Information Technology





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28 colleges from twin cities participated and 20 no. of papers were presented in 5 technical sessions namely: Day 1: Finance Session I & II, Marketing & Operations Session Day 2: Strategic Human Resource Management, General Management & Information Technology.

Every Technical Session had best paper presentations and 5 best paper presentation awards too were given.

The technical sessions ended with an excellent panel discussion with eminent resource persons which lasted for 1 hour.



## PARTICIPATION OF FOREIGN DELEGATES IN THE INAUGURAL SESSION

The **VALEDICTORY** session had the following dignitaries

- Msgr. Swarna Bernard, Vice Chairman HAES as Chief Guest & Patron **(Management)**
- Madame Aude Emeline LORiot NURBIANTO, Director of Alliance Française of Hyderabad as Guest of Honour **(Industry)**
- Prof. R. Nageswar Rao, Director IQAC, OU as Guest of Honour **(Academician)**



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## PARTICIPATION OF FOREIGN DELEGATES IN THE VALEDICTORY SESSION

### Sponsoring agencies and partners (Amount received Rs 1,025,000)

1. **Collaborating partner:** Telangana State council of Higher Education (TSCHE)TSCHE
2. **Sponsoring agencies:** FinTech Studies, IMS, Formskart, Manipal Academy of Higher Education, International School of Financial studies, IDP, Indian overseas Bank, South Indian Bank, Synchorserve
3. **Academic Partners:** IBM, Amazon, Berkedia, TASK, NSIC, Deloitte
4. **Publishing partners:** Himalaya Publishers, UGC approved approved, *Journal of Emerging Technologies and Innovative Research*
5. **Branding partners:** Alliance Française and NAASCOM (used LOGO for branding)

The conference provided special opportunities for students, research scholars, faculty and academicians to exchange knowledge and skills. This conference on “Innovation and RE-engineering of management practices for sustainability” deliberated and explored the various issues and challenges towards sustainability.

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## 8.Faculty Development Program



**Rev. Fr. Dr. D. Sunder Reddy, Dr. R. Anita, Dr. Vandana Samba, Dr. N. Srinivas with Dr. Lakshman during the meet.**



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## CONSULTANCY

Total Revenue Earned:

5500\*

Consultancy Programme [\[April 2018 – March 2019\]](#):

Sl. No.	Name of Consultancy Project	Organization	Number of Faculty Assigned	Income
1	Life Skills	B.Ed Students	1	NIL
2	Qualities of Teachers	Rosary Convent Sisters	1	NIL
3	LAMUN 2018-Model United Nations	Loyala Academy	1	NIL
4	Workshop on Effective Teachers of 21 <sup>st</sup> Century – Creating an effective learning environment	Sacred Heart Convent School	1	3000
5	Workshop on Educational Leadership	Montford Brothers	1	2500

- 8 faculty members are External Examiners for various autonomous colleges in twin cities
- Rev.Fr.Dr.D. Sunder Reddy was the resource person(Chief Guest) for LAMUN 2018(model United Nations) @ Loyola Academy, Secunderabad



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Rev.Fr.Dr.D. Sunder Reddy @ Loyola Academy, Secunderabad

- Rev. Fr. Dr. D. Sunder Reddy was also resource person for addressing B.Ed Students on Life Skills
- Rev. Fr. Dr. D. Sunder Reddy was also resource person for addressing Rosary Convent Sisters on Qualities of Teachers on Teacher Day celebrations.
- Rev. Fr. Dr. D. Sunder Reddy was a Chief Guest for Sports Day at St. Mark's Progressive School, Secundrabad, Hyderabad





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Rev. Fr. Dr. D. Sunder Reddy was a Chief Guest for Sports Day at St. Mark's Progressive School, Secundrabad, Hyderabad



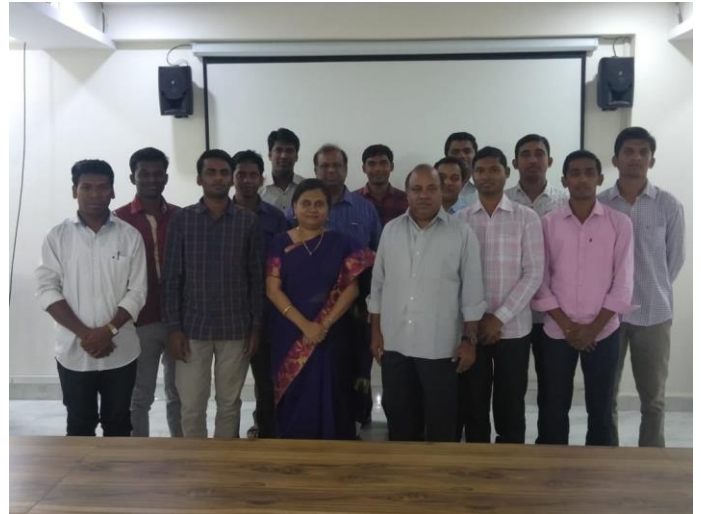
**DR.R.ANITA WAS A RESOURCE PERSON FOR THE ONE DAY WORKSHOP ON “Effective teachers of 21<sup>st</sup> Century” ( 40 Teachers of SACRED HEART CONVENT SCHOOL Peerzadiguda ) and addressed on “Creating An Effective Learning Environment” on 9<sup>th</sup> June 2018**



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**DR.R.ANITA WAS A RESOURCE PERSON FOR THE WORKSHOP ON “Educational leadership for 20 Montford brothers on 2<sup>nd</sup> May 2019.**



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**FACULTY AS EXAMINERS**

S.NO	FACULTY NAME	PAPER SETTER/MEMBERS OF ANY BODY	AREA
1	Dr. R. Anita	Examiner for St Francis College, Nizam College & RBVRR College	General Management , operations, SCM, HR &Quantitative papers
2	Mr. P. Ganesh Anand	Examiner for St. Francis College & Nizam College, St. Anns	Finance
3	Dr. N. Srinivas	St Francis College, Begumpet  St. Ann's College, Nizam College	Marketing
4	Mrs. Danam Tressa	Examiner for RBVRR College & AMS	Accounting
5	Mrs. K. Srivani	Examiner for St Francis College, Begumpet	General Management
6	Mrs. A. Mary Francina	Examiner for RBVRR College	Managerial Communication and Entrepreneurship Development
7	Dr. Vandana Samba	Examiner for St. Ann's College,  Ashoka Business School	Finance Electives  external Examiner (Project Viva Voce),
8	Ms. Swapna	Examiner for St. Ann's College	IT



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## RESEARCH CELL

### The objectives and initiatives of Research cell to the students

1. To provide advice and supervision
2. To facilitate data collection from various sources
3. To guide interested students in the respective areas of research
4. To organize inter college competition to encourage research
5. To allocate mini projects to the interested candidates
6. To facilitate paper presentations in Seminars and Conferences of other colleges and research institutions
7. To conduct Student Development Programmes in the areas of importance
8. To render statistical services in Excel, advanced Excel, SPSS, R- programming etc.,
9. To permit students to work as Research Associates in reputed organizations
10. To release in-house circulations of students' contributions
11. To monitor adherence to the standards of research article guidelines
12. To reward both internal and external contributors of research papers

### 7. PAPER PRESENTATIONS/PAPER PUBLICATIONS BY FACULTY

Number

01

Books Authored

**BOOK  
EDITED**

Sl. No.	Name of Faculty	Title of the Book	Publisher's Name	Year of Publication
1	<ul style="list-style-type: none"> <li>➤ Rev. Fr. Dr. D. Sunder Reddy</li> <li>➤ Dr. R. Anita</li> <li>➤ Dr. Vandana Samba</li> <li>➤ Dr.N.Srinivas</li> </ul>	Proceedings of the International Conference on Innovation & Reengineering of Management Practices For Sustainability	Himalaya Publishing House Pvt Ltd  ISBN 978-93-5299-723-7	2019





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AFFILIATED TO OSMANIA UNIVERSITY

## **PROCEEDINGS OF THE INTERNATIONAL CONFERENCE ON INNOVATION & RE-ENGINEERING OF MANAGEMENT PRACTICES FOR SUSTAINABILITY**

Organised in Collaboration With



**TELANGANA STATE COUNCIL OF HIGHER EDUCATION**

**31st JANUARY, 2019 to 2nd FEBRUARY, 2019**

### **EDITORS**

- REV. FR. DR. D. SUNDER REDDY
- DR. R. ANITA    ● DR. VANDANA SAMBA    ● DR. NAGUNURI SRINIVAS





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## NUMBER OF PAPER PUBLICATIONS IN REFEREED JOURNAL BY THE EXISTING CORE FACULTY ONLY : 24 Nos

Sl. No.	Name of Faculty	Name of Refereed Journal	National / International	Title of the Paper	Year of Publication	Indexing
1.	Rev.Fr.Dr. D. Sunder Reddy & Dr. R.Anita	International Journal of Emerging Technologies and Innovative Research	International	A Comparative Analysis of Business School Rankings by Select Magazines in India – An Analytical Study	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
2.	Rev. Fr. Dr. D. Sunder Reddy	International Journal of Emerging Technologies and Innovative Research	International	Social Entrepreneurship-A Pathway for Economic Growth and sustainability	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
3.	Mr. P. Ganesh Anand & Dr. Vandana	International Journal of Emerging Technologies and Innovative	International	A Study on Financial Performance Analysis with Special reference to	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-



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	Samba	Research		National Small Scale Industries Corporation (NSIC)		5162) Impact Factor 5.86
4.	Dr. Nagunuri Srinivas	International Journal of Emerging Technologies and Innovative Research	International	Generation Z Preferences in Branded Fashion: A Study	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162) Impact Factor 5.86
5.	A. Mary Francina	International Journal of engineering, Applied Science and Management	International	"Employee Retention strategies in Indian IT companies"	23 <sup>rd</sup> Sep 2018	ISSN-2349-5162, Volume 5, Issue 9 Impact Factor: 4.82
6.	A. Mary Francina	International Journal of Emerging Technologies and Innovative Research	International	Virtual Teams in Organisation	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162) Impact Factor 5.86
7.	A. Mary Francina	International Journal of	International	A Study on Impact of	February	JETIR, Volume 6,



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		Emerging Technologies and Innovative Research		HR Practices on Employee Retention	2019	Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
8.	A. Mary Francina	International Journal of Emerging Technologies and Innovative Research	International	A Study on Impact of Social Media Marketing on Buying Decision of Generation Z Customers	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
9.	Dr. Vandana Samba	International Journal of Emerging Technologies and Innovative Research	International	A Study on "The Influence of Financial Structure, Leverage and Profitability on Industrial Companies' Shares Value: An Applied Study of Indian Industrial Companies"	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86



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10.		International Journal of Emerging Technologies and Innovative Research	International	A Study on Financial Performance Analysis with Special reference to National Small Scale Industries Corporation (NSIC)	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
11.	Mrs. A. Danam Tressa	International Journal of Emerging Technologies and Innovative Research	International	Work Life Balance -A Case Study Analysis at NASR School, Khairthabad, Hyderabad.	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
12.	Mrs. A. Danam Tressa	International Journal of Emerging Technologies and Innovative Research	International	A Study on Rights and Responsibilities of Employees - A Case Study of Care Hospitals at Hyderabad	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
13.	Mrs. A. Danam Tressa	International Journal of Emerging Technologies and	International	A Study on Impact of Mobile Advertising on	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-



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		Innovative Research		Consumer Purchase Decision		2349-5162)  Impact Factor 5.86
14.	Harriet Jesvina	International Journal of Emerging Technologies and Innovative Research	International	A Study on impact of Embedding Business Intelligence on Marketing Mix	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
15.	K. Laxmi Madhuri	International Journal of Emerging Technologies and Innovative Research	International	Re shaping the Marketing World with AI	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
16.	Mrs. K. Jesmy Thomas	International Journal of Emerging Technologies and Innovative Research	International	A Study on Impact of Internet of things on Business	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor





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						5.86
17.	S. Swapna	International Journal of Emerging Technologies and Innovative Research	International	Employee Engagement : A Comparative study of the Select Public and Private Banks	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
18.	Ms. Smriti Nagaria	International Journal of Emerging Technologies and Innovative Research	International	Cloud Computing: A Technological transformation in Banking Operations	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
19.	Ms. Smriti Nagaria	International Journal of Management, IT & Engineering	International	A Study on performance of MUDRA Bank: A key enabler to access finance to MSME Sectors	Sep 2018	Vol.8, Issue:9 (1)  ISSN: 2249-0558  Impact Factor:7.119
20.	Ms. Honila Vijay Kumar	International Journal of Emerging Technologies and	International	Implementation of Block Chain Technology in Indian	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-



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		Innovative Research		Financial Sector		2349-5162)  Impact Factor 5.86
21.	Mrs. K. Srivani	International Journal of Emerging Technologies and Innovative Research	International	Disruption of Traditional Financial Services Through Digital Finance --- Global & Indian Perspective	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
22.	Mrs.M. Jayasree	International Journal of Emerging Technologies and Innovative Research	International	Equity SIP in Indian Stock Market - SWOT Analysis	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86
23.	Ch. Kavya	International Journal of Emerging Technologies and Innovative Research	International	A Study on Consumer perception in the Selection of Taxicab Services	February 2019	JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor



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						5.86
24.	Dr. Martina Rani & Mrs.M. Jayasree	International Journal of Advance and Innovative research	International	Financial Inclusion in India: A study of Approaches	23 <sup>rd</sup> March 2019	International Journal of Advance and Innovative research Volume 6, Issue 1 (XXXIII), Jan-Mar 2019 ISSN no: 2394-7780

## 7.8 NUMBER OF PAPERS WRITTEN, ACCEPTED, PRESENTED & PUBLISHED BY THE CORE FACULTY IN CONFERENCE PROCEEDING: 26 Nos

Sl. No.	Name of Faculty	Details of Conference Proceeding	National / International	Title of the Paper	Year of Publication	Other details
1.	Rev.Fr.Dr. D. Sunder Reddy & Dr. R.Anita	International conference on Innovation and Re-engineering of Management Practices for Sustainability	International	A Comparative Analysis of Business School Rankings by Select Magazines in India – An Analytical	February 2019	International Journal of Emerging Technologies and Innovative Research



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		organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019		Study		JETIR, Volume 6, Issue 2 www.jetir. org (ISSN- 2349- 5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93- 5299-723- 7
2.	Rev.Fr.Dr. D. Sunder Reddy & Dr. R.Anita	4 <sup>th</sup> <b>Internationa l Conference</b> on Emerging strategies for Business Advancement s organized by Department of Master of Business Administrati on, Malla Reddy Engineering College for women on 8 <sup>th</sup> and 9 <sup>th</sup> February	Internation al	Work Life Balance of Employees of BPO Sector- An Analytical Study	2019/8 <sup>th</sup> and 9 <sup>th</sup> February 2019.	ISBN - 978- 93-83038- 77-0



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		2019.				
3.	Rev. Fr. Dr. D. Sunder Reddy	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	Social Entrepreneurs hip-A Pathway for Economic Growth and sustainability	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN 978-93-5299-723-7
4.	Mr. P. Ganesh Anand & Dr. Vandana Samba	International conference on Innovation and Re-engineering of Management Practices for	International	A Study on Financial Performance Analysis with Special reference to National Small Scale	February 2019	International Journal of Emerging Technologies and Innovative





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		Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019		Industries Corporation (NSIC)		Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93-5299-723-7
5.	Dr. Nagunuri Srinivas	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February	International	Generation Z Preferences in Branded Fashion: A Study	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor



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		2019				5.86  Himalaya Publisher ISBN  978-93- 5299-723- 7
6.	A. Mary Francina	2 <sup>nd</sup> International Conference on Research Trends in Engineering, Applied Science and Management (ICRTESM)	Internation al	"Employee Retention strategies in Indian IT companies"	23 <sup>rd</sup> Sep 2018	Internatio nal Journal of engineerin g, Applied Science and Manageme nt  ISSN- 2349- 5162, Volume5, Issue 9  Impact Factor:4.8 2
7.	Mrs. A. Mary Francina	ICBM'S Internati onal Confere nce on Contem porary HRM Practice s	Internation al	A Study on talent Management: A real priority of Modern Organization	1 <sup>st</sup> Decembe r 2018  due	



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8.	A. Mary Francina	International Journal of Emerging International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	Virtual Teams in Organisation	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN 978-93-5299-723-7
9.	A. Mary Francina	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG	International	A Study on Impact of HR Practices on Employee Retention	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2



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		College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019				<p>www.jetir.org (ISSN-2349-5162)</p> <p>Impact Factor 5.86</p> <p>Himalaya Publisher ISBN</p> <p>978-93-5299-723-7</p>
10.	A. Mary Francina	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	A Study on Impact of Social Media Marketing on Buying Decision of Generation Z Customers	February 2019	<p>International Journal of Emerging Technologies and Innovative Research</p> <p>JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)</p> <p>Impact Factor 5.86</p> <p>Himalaya Publisher ISBN</p>



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						978-93-5299-723-7
11.	Mrs. A. Mary Francina	National Seminar on Innovations & Challenges in Banking  Organised by Andhra Mahila Sabha School of Informatics	National Seminar	A Study on Role of HR in Digitization of Banks	22 <sup>nd</sup> & 23 <sup>rd</sup> February 2019	Due
12.	Dr. Vandana Samba	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January	International	A Study on "The Influence of Financial Structure, Leverage and Profitability on Industrial Companies' Shares Value: An Applied Study of Indian Industrial Companies	February 2019	International Journal of Emerging Technologies and Innovative Research JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162) Impact





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		2019 to 2 <sup>nd</sup> February 2019				Factor 5.86  Himalaya Publisher ISBN  978-93- 5299-723- 7
13.	Mrs. A. Danam Tressa	International conference on Innovation and Re- engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	Internation al	Work Life Balance -A Case Study Analysis at NASR School, Khairthabad, Hyderabad.	February 2019	Internatio nal Journal of Emerging Technolog ies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir. org (ISSN- 2349- 5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93- 5299-723- 7
14.	Mrs. A. Danam	International conference on	Internation	A Study on Rights and	February	Internatio nal Journal



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	Tressa	Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	al	Responsibilities of Employees - A Case Study of Care Hospitals at Hyderabad	2019	of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN 978-93-5299-723-7
15.	Mrs. A. Danam Tressa	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration	International	A Study on Impact of Mobile Advertising on Consumer Purchase Decision	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-



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		with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019				2349- 5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93- 5299-723- 7
16.	Harriet Jesvina	International conference on Innovation and Re- engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	Internation al	A Study on impact of Embedding Business Intelligence on Marketing Mix	February 2019	Internatio nal Journal of Emerging Technolog ies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir. org (ISSN- 2349- 5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93- 5299-723-



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						7
17.	K. Laxmi Madhuri	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	Re shaping the Marketing World with AI	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93-5299-723-7
18.	Mrs. K. Jesmy Thomas	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by	International	A Study on Impact of Internet of things on Business	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR,



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		St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019				Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93-5299-723-7
19.	S. Swapna	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	Employee Engagement: A Comparative study of the Select Public and Private Banks	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya





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						Publisher ISBN  978-93- 5299-723- 7
20.	Ms. Smriti Nagaria	International conference on Innovation and Re- engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	Internation al	Cloud Computing: A Technological transformation in Banking Operations	February 2019	Internatio nal Journal of Emerging Technolog ies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir. org (ISSN- 2349- 5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93- 5299-723- 7
21.	Ms. Smriti	National Seminar on Innovati ons &	National Seminar	E-Banking:A effective Useful Tool for the youth	22 <sup>nd</sup> & 23 <sup>rd</sup> February 2019	Due



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		Challenges in Banking			Publication Due	
		Organised by Andhra Mahila Sabha School of Informatics				
22.	Ms. Honila Vijay Kumar	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	Implementation of Blockchain Technology in Indian Financial Sector	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN 978-93-5299-723-



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						7
23.	Mrs. K. Srivani	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	Disruption of Traditional Financial Services Through Digital Finance --- Global & Indian Perspective	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93-5299-723-7
24.	Mrs.M. Jayasree	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by	International	Equity SIP in Indian Stock Market - SWOT Analysis	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR,



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		St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019				Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya Publisher ISBN  978-93-5299-723-7
25.	Ch. Kavya	International conference on Innovation and Re-engineering of Management Practices for Sustainability organized by St. Joseph's Degree & PG College in collaboration with TSCHE Conducted on 31 <sup>st</sup> January 2019 to 2 <sup>nd</sup> February 2019	International	A Study on Consumer perception in the Selection of Taxicab Services	February 2019	International Journal of Emerging Technologies and Innovative Research  JETIR, Volume 6, Issue 2 www.jetir.org (ISSN-2349-5162)  Impact Factor 5.86  Himalaya



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						Publisher ISBN  978-93- 5299-723- 7
26.	Dr. Martina Rani & Mrs.M. Jayasree	4 <sup>th</sup> One Day National Seminar on Issues and challenges in VUCA World in Collaboration with HMA & DIST	International	Financial Inclusion in India: A study of Approaches	23 <sup>rd</sup> March 2019	International Journal of Advance and Innovative research Volume 6, Issue 1 (XXXIII), Jan-Mar 2019 ISSN no: 2394-7780





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## 8. Seminars attended by faculty outside

No. of faculty attended: 11 Nos

No. of seminars attended: 10 Nos

S.NO	FACULTY NAME	SEMINAR TITLE	VENUE	DATES
1	Mrs. A. Mary Francina & Dr. Vandana Samba	Two Day Workshop on English in the Technical Education Classroom: Encountering New Challenges	Aurora's Technological and Research Institute, Hyderabad	28 & 29 June 2018
2	Dr. R. Anita & Ms. Jesmy Thomas	Big data analysis	Badruka College of Commerce and Arts	10 Aug 2018
3	Mrs.K.Srivani	Two Day Workshop on English in the Technical Education Classroom: Encountering New Challenges	Aurora's Technological and Research Institute, Hyderabad	28 & 29 June 2018
4	Dr.R.Anita & Ms. Harriet	Design Thinking	TASK	17 & 18 <sup>th</sup> August 2018
5	<b>Rev.Fr.Dr.D.Sunder Reddy &amp; Dr.R.Anita</b>	4 <sup>th</sup> <b>International Conference</b> on Emerging strategies for Business Advancements	Department of Master of Business Administration, Malla Reddy Engineering College for women	8 <sup>th</sup> and 9 <sup>th</sup> February 2019
6	<b>Dr.R.Anita, Dr.Vandana Samba, Mr.P.Ganesh Anand, Mrs.K.Srivani, K.Jesmy Thomas, Ms.Smriti Ms.Jayastree,</b>	Commodity Derivatives	MCX – investor's protection fund and Keyman Education series pvt Ltd. In association with the St. Joseph's PG	29 <sup>th</sup> November 2018



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	<b>Ms.Harriet</b>		College, Hyderabad	
7	<b>Dr.R.Anita</b>	Workshop on “ Autonomy to College: Benefits & Way forward”	University Grants Commission, South Eastern Regional Office, Hyderabad at at Maulana Azad National Urdu University (MANUU) Gachibowli, Hyderabad.	4 <sup>th</sup> February 2019
8	<b>Dr.R.Anita &amp; Dr.VandanaSamba</b>	B-Schools Deans & Directors Conclave- (Reinventing Management Leadership)	Amjad Ali Khan College of Business Administration in collaboration with Telangana State Council of Higher Education (TSCHE)	10 <sup>th</sup> January 2019
9	<b>Dr.R.Anita</b>	certificate of participation on occasion of internship Day from Internshala		25 <sup>th</sup> August 2018
10	<b>Rev Fr.Dr.D.Sunder Reddy, Dr.R.Anita, Dr.Vandana Samba &amp; Dr.N.Srinivas</b>	Curriculum and Innovative Teaching Methodologies	orientation session on with Dr.Lakshman ,Director,Hyderabad Business School.Geetam University	1 <sup>st</sup> April,2019



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## 9. BRIDGE COURSE

- Planned Dates: 30.07.2018 – 14.08.2018
- No. of classes conducted: 06 (16/8/18,20/8/18,21/8/18,27/8/18 ,9/8/18 and 4/9/18)
- Target group: 19 students of MBA I YEAR I SEMESTER SECTION A & B (17 (Non – Commerce) & 02 (Commerce))
- Room No.:401
- Timings:2.20 pm – 3.10 pm

### Objective:

Non-Commerce students are identified (those who did not have a previous background and (or) found the subject difficult to comprehend) with an objective to give them some extra attention such that they can cope up and be at par with the other students of the class.

The Department of Business Management conducted 6 days bridge course classes from 16<sup>th</sup> August to 4<sup>th</sup> September 2019 for MBA I Year I Sem Section A and B Non- Commerce Students from 2:20 pm – 3:10 pm. This course provided extra help to non commerce students to understand basic concepts in depth and build their confidence in the subject. At the end of the course a written exam was conducted to test their ability , feedback from all the students was taken and students felt the classes were good, helpful and suggested to conduct more bridge course classes in future.

### Details

- No .of students Attended : 19
- No. of Faculty Taken : 2 (Mr Ganesh & Ms. Smriti )
- Teaching Methodology Used: Lecture Method



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## BRIDGE COURSE SCHEDULE & MODULE

DATE	TOPIC
30/7/18	Introduction to Accounting – Definition ,Features, Objectives and Functions
31/7/18	Accounting Terminology
1/8/18	Accounting Concepts and Conventions
2/8/18	Double Entry System –Definition, merits , demerits , rules and simple problem on classification of accounts.
3/8/18	Numerical Problem on Journal
6/8/18	Numerical Problem on Ledger
7/8/18	Numerical Problem on Journal, Ledger and Trial Balance
8/8/18	Final Account – Definition, Components, Proforma of Trading ,P& L a/c and Balance Sheet
9/8/18	Adjustments in Final Account
10/8/18	Numerical Problem on Trading& P & L, and Balance Sheet
13/8/18	Comprehensive Problem on Final Accounts with Adjustments
14/8/18	Exam and Feedback

### Books Referred:

- 1) Accounting for Management – Dr Jawaharlal
- 2) Financial Accounting –Concepts, Methods and Applications – Carl S Warren, James M Reeve and Jonathan E Duchac
- 3) Introduction to Accountancy –TS.Grewal and Sc Gupta



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## Details of Students who attended Bridge Course Classes

S.N O	ROLL NUMBER	NAMES	ATTENDANCE %	MARKS OBTAINED	REASON
1	121418672006	B.Yeshwini Priya	67	18	
2	121418672011	Peesara Anuli	83	27	
3	121418672021	Y.Bala Priyanka	100	21	
4	121418672026	Y.Mahesh	33	ABSENT	NOT WELL
5	121418672028	Ch.Shivamitra	67	8	
6	121418672030	S.Harika	67	17	
7	121418672032	L.Maria Madhuveena	50	19	
8	121418672041	Vrishali	50	18	
9	121418672043	Daniel Lazarus	33	11	
10	12141867205	Pradeep.L	83	14	





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	5				
11	12141867207 6	M.Ajay Kumar	50	20	
12	12141867208 2	S.Karan Raj	17	20	
13	12141867208 5	P.S Harshitha	50	20	
14	12141867209 6	Harri Arokia Raj	17	ABSENT	Permission taken from Hod ( Commerce Student )
15	12141867210 2	K.Samuel	50	10	
16	12141867210 3	K.P Persis Rebekah	67	16	
17	12141806711 1	C.Tejaswini	33	ABSENT	NOT WELL
18	12141867211 2	Marian Sylvester	67	23	
19	12141867211 6	Anuja	67	21	

## FEEDBACK FORM ANALYSIS

**Total No of Students – 16**

**1) Relevance of the topics**

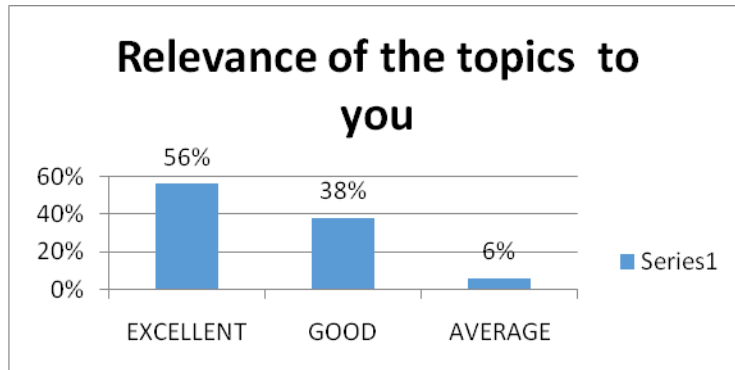
Relevance of the topics	EXCELLENT	GOOD	AVERAGE
	56%	38%	6%



# ST. JOSEPH'S DEGREE & PG COLLEGE

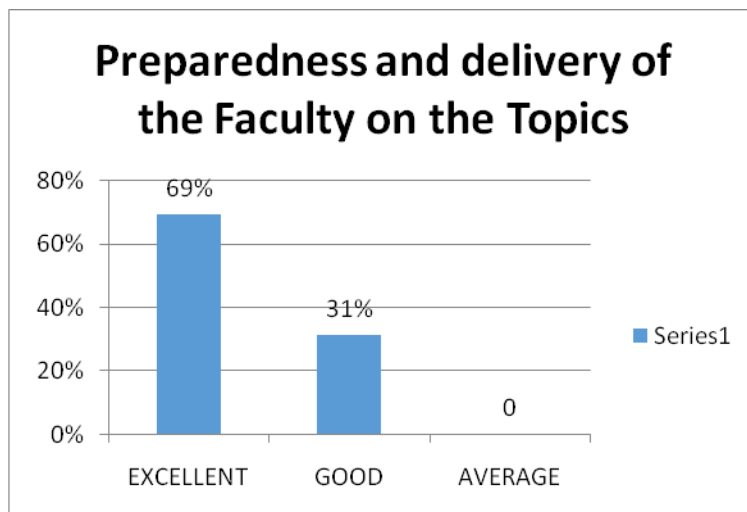
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## 2) Preparedness and delivery of the faculty on the topics

Preparedness and delivery of the faculty on the topics	EXCELLENT	GOOD	AVERAGE
	69%	31%	0



## 3) Improved the basic knowledge of the subject

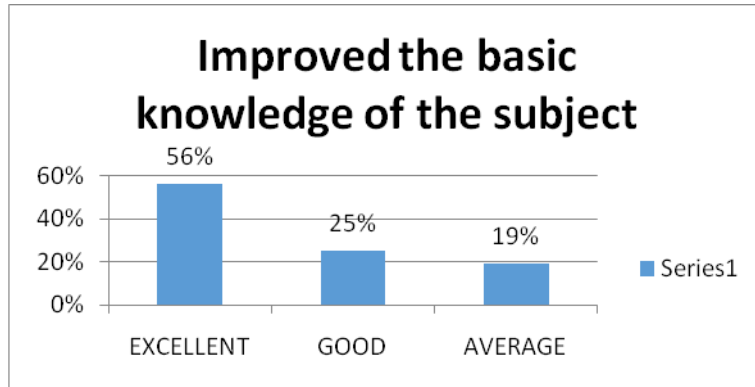
Improved the basic knowledge of the subject	EXCELLENT	GOOD	AVERAGE
	56%	25%	19%



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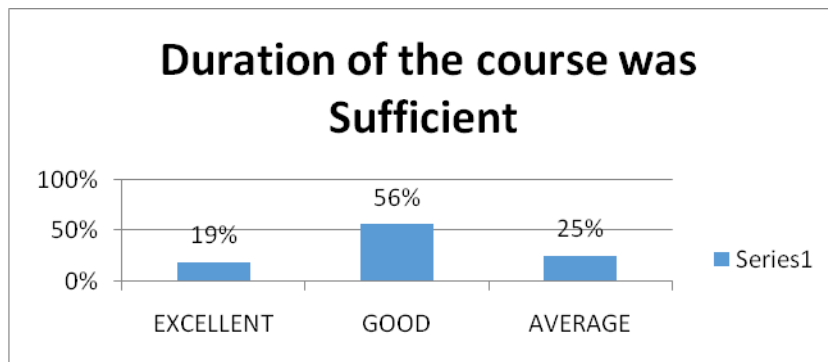
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## 4) Duration of the course was Sufficient

Duration of the course was Sufficient	EXCELLENT	GOOD	AVERAGE
	19%	56%	25%



## 5) Methodology Used

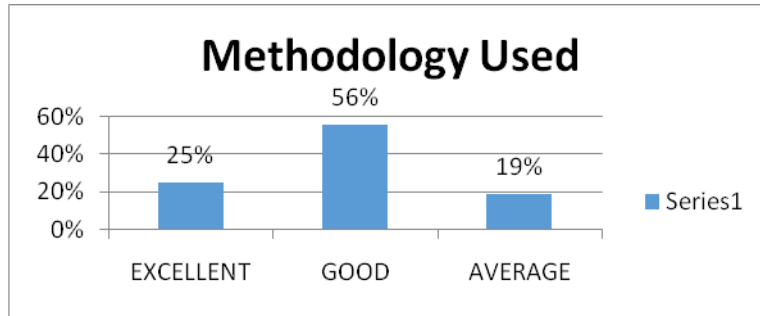
Methodology Used	EXCELLENT	GOOD	AVERAGE
	25%	56%	19%



# ST. JOSEPH'S DEGREE & PG COLLEGE

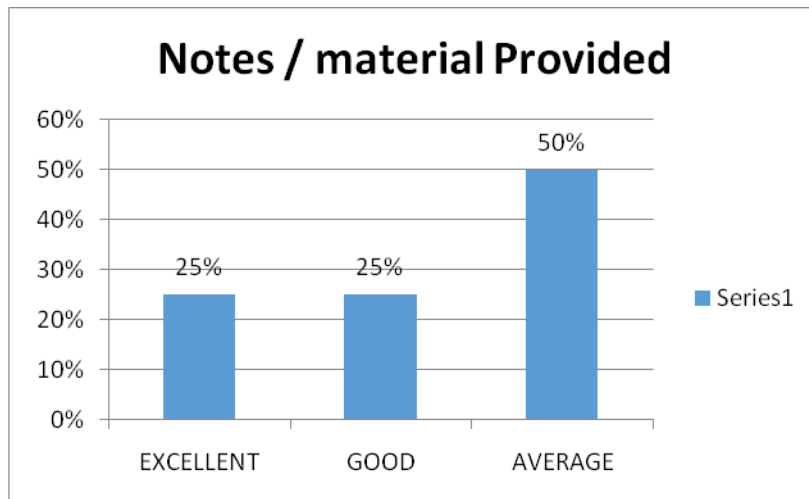
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## 6) Notes / material Provided

	EXCELLENT	GOOD	AVERAGE
Notes / material Provided	25%	25%	50%



## 7) Pattern of Test conducted

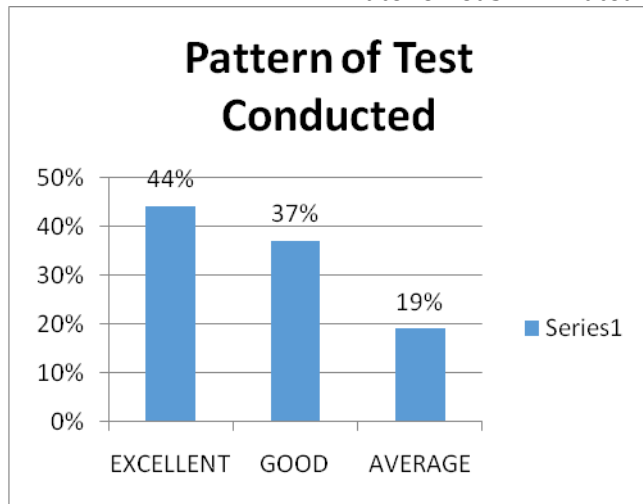
Pattern of Test conducted	EXCELLENT	GOOD	AVERAGE
	44%	37%	19%



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Overall the students felt that the classes were beneficial to them in aspects like relevance of topics taught to them, improvement in knowledge and pattern of test.

## SUGGESTION

Students opined that the classes should have been conducted for few more days.



**MBA I YEAR STUDENTS**





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## 10. Guest Lectures/ Seminars/ Workshops organised for students

Sl.no	Dates	Topic	Resource Person	Organisation
1	19-6-2018 11:30 AM TO 12:30 AM	Motivation	Mrs.Nirmala.Garg	Principal consultant/lead learning, Facilitator at Middle Earth HR consultants.
2	20-6-18	Career Guidance in Finance  No report	Mr.Dileep	International School of Financial studies.(ISFS).
3	25.7.2018 10.10 AM -	Mock Corporate training programme - Skill	• Mr. Malcolm Mackness . Sr. Manager-	Synchro Serve Global Solutions



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	11.00 AM	Enhancement	Training. Other Resource Persons: • Mrs. Arti Senpal, Communication & soft skill- Sr. Trainer. • Mr. Ravi Kumar, Accounts Trainer	pvt ltd.
4	8-8-2018  10AM – 12.00 PM	Awareness Workshop On Entrepreneurship & Digital Marketing	Mr.Manikanta	Josh Talks, CEO of shoptap, an offline commercial platform
5	14-08-2018  10.00A.M TO 11:30 A.M	Corporate expectations & Goal Setting	Mr.Sujiv Nair	CEO, TASK
6	20-09-2018  10.00A.M TO 1:30 PM	Workshop on Commodity Derivatives in collaboration with (MCX) Multi Commodity Exchange of India.	Mr.Malleshu	MD, Keyman Education Services
7	3-10-2018  2.00 PM TO 3:30 PM	Corporate Re- structuring-mergers and acquisitions	Dr. Sudha Vepa.	Associate Professor , Dept of Business Mgmt,Osmania University.
8	8-10-2018  11:30 AM TO 12:30 pm	Women Empowerment	L.Venkateshwarul u	She Teams , Cyberabad, police
9	1-10-2018	Reading skills	Mr.Virendra	Special soft



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	10.00 AM - 12.20 9-10-2018(girls) 12.30 to 2.00 pm 10-10-2018(boys) 12.30 to 2.00 pm 26-10-2018 11:30 AM - 1:30 PM	For MBA I B	Khanna	skills trainer
13	29-10-2018 12.30PM - 1.30 PM	Waste Management	Mr.Madhu	HOD, Green Products, DCS Techno Services Private Ltd
14	5-11-2018 9.00A.M TO 12.15PM	Expectations from budding professionals	Prof. M.L.Saikumar	IPE
15	19-12-2018 9:30am - 11:30am	Capital Market Awareness	Mr. K. Bhavnarayana	Retd. Professor
16	8-01-2019 10.30 AM - 12.00 PM	Conceptual Awareness to Clarity to a Thorough Understanding of HR Terms	Prof. A. Surya narayana	Former Dean & BOS Dept. of Business Management



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				Osmania University
17	23-01-2019 8:30 am to 2:00pm	Tally & GST Workshop	Dr. Vani.H	Assistant Manager NSIC, Hyderabad.
18	13-03-2019 9am to 1pm 18-03-2019 11.30 am -1.00 pm	Reading skills (MBA-B)	Mr.Virendra Khanna	Special trainer
19	18-03-2019 9.00 A.M. - 1.00 P.M	Supply Chain Management	Col. M.S.S. Krishnan	Retired Col



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## Detailed Reports of Guest Lectures/ Workshops Organised for Students

### 1. GUEST LECTURE FOR MBA II YEAR STUDENTS

**DATE: 19 JUNE 2018      VENUE: VIANNEY HALL      TIME: 11:30 AM TO 12:30 AM**

#### **MOTIVATIONAL TALK AND INTERACTIVE SESSION BY NIRMALA GARG – CONSULTANT AND LEARNING FACILITATOR AT MIDDLE EARTH HR CONSULTANTS, HYDERABAD**

A motivational talk and interactive session was organized for MBA students. Mr. Shaik welcomed the guests and the gathering. He introduced the resource person, Nirmala Garg who has a sound educational background coupled with a rich professional experience and exposure.

Dr.R.Anita, Dean Academics welcomed the resource Person. The session started with knowing the student expectations from the college and the course. Most of the students stated that they wanted to be managers, work in a reputed company in a good position and being an entrepreneur.

The following points were discussed in detail with respect to student expectations.

- Identifying key competencies required by the organizations
- Knowing self through SWOT analysis
- Develop a right attitude( one of the key organizational requirements)
- Upgrade skills through projects and certifications







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- Personal branding through professional body membership and creating social presence
- Self-development through reading books and related career blogs.

The students were asked for their queries and all of them were answered to their satisfaction.

The session concluded with a formal vote of thanks presented by Ms. Juveria from MBA II year.

## 2.CAREER PROSPECTS AND OPPORTUNITIES IN FINANCE

**DATE:** 20-07-2018

**TIME:** 10:30 AM to 12:10 PM

**VENUE:** Vianney Hall

**TARGET GROUP:** MBA II Year (Finance)

**RESOURCE PERSON:** Mr. Dileep

**ORGANISATION:** International School for Financial Studies (ISFS)

### OVERVIEW OF THE SESSION

The session was started by **Dr. N. Srinivas, Placement Officer** who introduced the Resource Person Mr. Dileep.

Mr. Dileep started the session by enquiring with the students regarding their area of interest after completing their MBA. Mr.Dileep explained the students that there are various opportunities for MBA Finance students and also for students with B.Tech background. He urged the students to understand the Job profiles first and then apply for a suitable profile. He also shared his experiences about how important it is to make use of opportunities.

He gave clear insights that sales are not of door to door work, but it is something beyond that which an educated person has to understand its value

Mr. Dileep also encouraged students to start up their own business and motivated the students to become CEO.

**The following were the highlighting points presented by the resource person:**

#### Finance and Accounts

- Financial analyst
- Process Associate
- AR/AP specialist

#### Global operations

- Investment banking operations
- Capital markets & settlements
- Financial research, M&A

#### Banking

- Customer service officer
- Retail/SME bank- sales & support
- Corporate banking

#### Investments



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- Wealth manager
- Financial planner
- Investment/mutual fund advisor

## **Tips to crack an interview:**

- Build a proper resume
- Knowledge of subject
- Information about the company
- Honesty & humor
- Formal dress code
- Simple sentence structure



Mr. Dileep addressing MBA II Year Finance students.



## **VOTE OF THANKS**

Ms. Leema Rose, MBA II Year student proposed Vote of Thanks to Mr. Dileep for taking out time inspite of his busy schedule and for providing useful information to students. Ms. Leema also thanked Dr. N. Srinivas, Placement Officer and Principal, Rev. Fr. D. Sunder Reddy for organizing the session.



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## REPORT ON 3. A MOCK CORPORATE TRAINING PROGRAM FOR BBA & MBA FINAL YEAR STUDENTS

**Date:** 25<sup>th</sup> July, 2018

**Venue:** Vianney Hall

**Time:** 10.10 AM – 11.00 AM (MBA II YEAR)

### Resource Person:

- **Mr. Malcolm Mackness . Sr. Manager- Training.**

### Other Resource Persons:

- **Mrs. Arti Senpal., Communication & soft skill- Sr. Trainer.**
- **Mr. Ravi Kumar, Accounts Trainer.**

### Profile of .Mr. Malcolm mackness . Sr. Manager- Training.

Malcolm who is a highly motivated and talented Corporate Learning and Development professional carries 17+ years work experience across functional domains of Learning & Development, Team leading and Managing key business projects independently, Customer Relationship Management, Coaching and Mentoring. Voice Operations - Training Need Identification/Analysis/ Content design & development, Customization of Content basis contextual knowledge. Strong ability to handle Customer concerns, Audit Training effectiveness of trainers in order to excel in program deliverables. Training operations, Delivery, TNI, Client Relationship, Content Development, Consulting, Quality, Corporate Training, managed several campus recruitment Training assignments, Government, and Retail Training Certified Trainer in Communication and Customer Service, Induction, Call Coaching. Supervised training programmes for Wipro, Genpact UBS, CA, Infotech, ADP, WNS, Genpact, Knoah solutions, 24/7 Customer Care, Avantel, Xenosoft Technologies, Accenture, Syscon, WNS



Providing Campus Recruitment Training programs for Engineering and PG Colleges across AP JNTU-Kakinada, ACE Engineering College, Samskruthi College, Vignan Institute of technology and Science, RBRR Reddy's Women's College, SRKR Engineering College, Villa Marie Degree College and many.



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**Government Programmes :** Directorate Resettlement programmes for Armed Forces Supply Chain Management, Facilities Management, EGMM Programmes - Train and Hire model Banking experience at HSBC Assistant Manager: Learning and Development Induction, Deliver Communication and Customer Service workshops and Call Coaching Workshops

As Process Associate worked for Outward Payments, Payments investigations /Wire Transfers/Funds Transfer/Domestic and International Operations- enabling high-quality standards where speed and accuracy of the service is key to customer satisfaction. nostro management, Nostro.

## PROGRAMME ORGANISED IN COLLABORATION WITH



### Synchoserve global solutions Pvt Ltd.

Our custom-built Centers of Training Excellence impart training based on a revolutionary new methodology of decoding desired attributes/professionalism. Foundational Level: provides a holistic development that empowers individuals and propels them towards self-excellence. At the Next Level we build basic skills for specific industry verticals, be it ITES (BPO) Industry, Finance & Accounting, Banking, Insurance, Manufacturing, Airlines, Healthcare etc. And, at the Third Level, we take it a step further and provide specialization in any specific area of operation. A strong partnership with our clients ensures that we give quality results that are repetitive and scalable.

**The company** offers Training & Placement services for different individuals at various levels in line with industry specific requirements. With expertise in diverse areas, SynchroServe is an organization that provides quality solutions in instruction, assessment and real time performance support for diverse industries like BPOs, Retail, Airline & Hospitality, Financial Services and Insurance, with an objective to develop individuals for self directed growth and long term career options.

**Our delivery process** involves Five Major Steps - 1. Sourcing of candidates, 2. Assessing, 3. Training, 4. Certification, 5. Placements. Assessments are done at regular intervals during the training and individual specific inputs are provided in order to improve their employable skills. A robust and rigorous Training & Performance Review mechanism accelerates learning paths and develops excellence in individuals, thus making them a 'right-fit' for the industry. **Aim** at building a continuous and steady chain for industries by supplying a ready resource pool 'just in time'. To take it a step further, we enhance an individual's employability through training programmes to Train-the -Trainer and for Middle / Senior Management Levels. Making them climb up the ladder of success a more fulfilling one. With a strong focus on research and innovation, SynchroServe is committed towards accelerating learning paths and developing excellence in individuals.



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**Points discussed during the training sessions were:** Mr. Malcolm discussed about various interview skills need to possess so that they can become more competent during the interview session. He conducted a role play session for students to make them understand different mistakes a student can perform during an interview sessions.

**Ms. Arti Senpal, Communication & soft skill- Sr. Trainer.** explained students about the effective team building management techniques. She was excellent in making students in understanding the spirit of team building with reference to the movie “LAGAAN MOVIE”. She spoke about the soft skills. She emphasized on holistic development of the student.

Mr. Ravi Kumar, Accounts Trainer. Spoke about the essence of punctuality in a student's life. He told students various instances in which punctuality helped people.

By the end of the session an assessment test was conducted by the organization to judge the capability of students in aptitude & reasoning knowledge

Finally Vote of Thanks was proposed by Mrs Rahath Fatima.

**Parameters on which the program was judged**



S. No.	Parameters	Highly Satisfied	Satisfies	Neither satisfied nor dissatisfied	Dissatisfied	Highly dissatisfied
1.	Content	3	5	1		
2.	Time management	2	5			
3.	Body Language	6	2	1		
4.	Audience Attention Management	6	2	1		





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## 4. AWARENESS WORKSHOP ON ENTREPRENEURSHIP & GUEST LECTURE ON DIGITAL MARKETING conducted by Josh Talks

**DATE: 08 AUGUST 2018      VENUE: VIANNEY HALL**

**TIMINGS: 10AM – 12.00 PM**

The Department of Business Management organized an “Awareness Workshop on Entrepreneurship” in collaboration with JOSH TALKS- Delhi Based Startup, on 8<sup>th</sup> August 2018 in Vianney Hall from 10 am – 12 pm.

Josh Talks was co-founded by Shobhit Banga & Supriya Paul in January 2015 with the goal of raising the aspirations of Young India.

“Ordinary people can have extraordinary stories. That's the premise of Josh Talk, Delhi-based start-up that gives a platform to people to share their tales of courage”.

Session was divided into two parts :

**First session: Huzefa Kapadia** spoke about his experiences in becoming a successful entrepreneur.



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Huzefa Kapadia, spoke about his entrepreneurial life. He started a company which enlightens the customers with upcoming brands and helps the clients to reach the customers. He spoke about the stepping stones required for a startup. These stepping stones resemble the steps that we go through after we are born. He said that an entrepreneur should know to learn, observe the mistakes and ensure to correct them while starting up a business. He also told that as an entrepreneur one should accept challenges and never back step in critical situations. He emphasized that a person should be always value based and revenue based, then the things will be worked out in a positive way. He concluded mentioning that the most important aspect as an entrepreneur is that he should be able to balance both his personal and professional life.

**Second session : Manikanta Racharla** : The manager of **josh talks** inspired the students with his talk on booming career in digital marketing.



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Manikanta Racharla, is a CEO of shoptap, an offline commercial platform designed to bridge the gap between retailers and customers and founder of Pay Fix and Nyto Technology. He said that failures and success teach us many things in our life and they will be the major stepping stone for ones success in life. He quoted that “change is painful, growth is painful but being stuck up at one point is very painful.” He encouraged the students and boosted energy in them to take a step forward to achieve the goals that one wants to.

**Student feedback** : All the MBA students felt that it was a great opportunity for them to understand the current market scenario and take a step to start a start-up company and succeed in life. It was an energy-boosting session and inspired them to understand not to back step during failures as an entrepreneur. The session concluded with a vote of thanks by Shaik an MBA IInd year student



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## 5. GUEST LECTURE ON “ CORPORATE EXPECTATIONS & GOAL SETTING FOR MBA I YEAR I SEMESTER

**BATCH 2017-2019**

**DATE:** 14<sup>th</sup> AUGUST, 2018    **VENUE:** VIANNEY HALL    **TIME:** 10.00A.M TO 11:30 A.M

**Target group:** MBA I year students (A&B)

**Number of Students:** 102

**Objective of Guest Lecture:** The objective of organising the guest lecture is to make the budding managers acquaint with the corporate strategies and goal setting.

**About the Resource Person:** Mr. Sujiv Nair is the Chief Executive Officer for Telangana Academy for Skill and Knowledge (TASK). He has the unique distinction of conceptualizing and establishing TASK for enhancing the employability quotient of the youth in Telangana under the Department of ITE&C,( Department of Information Technology, Electronics & Communication. Government of Telangana) Government of Telangana. Overall Mr Sujiv has over two decades of global experience in managing and enabling human capital initiatives with both Indian and Multinational organizations in the field of Science & Technology, Information Technology, IT Enabled Services, Pharmaceutical and Manufacturing across the American, European and Asian continents.

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The Department of Business Management organised the guest lecture on “corporate expectations and goal setting” for MBA I year batch 2018-2020 on 14<sup>th</sup> August 2018.

Mrs. Danam Tressa, Associate Professor welcomed students. The session was inaugurated by **Rev.Fr.D.Sunder Reddy, Principal, Dr.R.Anita, Dean Academics and Associate Professor, Mr.P.Ganesh Anand, Head of Department** and two students of MBA I year by lighting the lamp followed by prayer by Mrs. Preethi, Assistant Professor.





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**Rev.Fr.Sunder Reddy, Principal** addressed the students and said students need to understand the expectations of the corporate to groom themselves in these two years to make themselves corporate ready.

The Guest speaker/Resource Person of the session, **Mr.Sujiv Nair CEO, Telangana Academy for Skill Knowledge (TASK)** focussed on three Industrial Revolutions and their importance for the development of the individual and the Economy as a whole.

- Industrial Revolution I – Focused on Invention of Steam Engine during 17-18<sup>th</sup> century.
- Industrial Revolution II – Concentrated on the Mass Production.
- Industrial Revolution III – Focused on Information Technology & Automation.





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In addition, Mr. Sujiv highlighted that a student should update their skills, develop multitasking skills, be talented & Goal oriented. He also stressed that time management is equally important for one's successful career. He said that prioritising the things is an art and as students they need to develop it to be successful in their career.

He dealt with the concept of **SMART goal setting(S-Specific, M- Measurable, A-Attainable, R-Relevant, T-Time Bound)**. He conducted an activity on Goal setting to check whether the students understood the concept of SMART goal setting. Mr.Sujiv also focused on Team building and conveyed that friendly relationships to be maintained in the organisation. He said that one need to contribute for the organisation's growth for growing in their career.



The last part of the session was students' interaction with the speaker. Mr. Sujiv spoke on his life journey to make students understand the challenges that he faced in his life and finally how he was able to become CEO of TASK. A formal vote of thanks was proposed by Dr.R.Anita (Dean Academics) and Mr. Sujiv was felicitated with a Memento by Dr. R.Anita, Dean Academics.





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## 6.WORKSHOP ON “MCX Awareness Programs on Commodity Derivatives FOR MBA I & II YEAR

**DATE:** 20<sup>TH</sup> SEPTEMBER 2018

**VENUE:** VIANNEY HALL

**TIME:** 10.00A.M TO 1:30 PM

**Target group:** MBA I & II year students (A&B)

**Number of Students attended:** 120

**Objective of the Workshop:** The workshop was aimed at create awareness on commodity markets and on the benefits of commodity futures market in India . The workshop also aimed at motivating the students to explore exchanges and role of Multi Commodity Exchange India Pvt. Ltd.

**About the Resource Person:** Mr. B. Mallesu is the Alumnus of Indian Institute of Management (IIM) Ahmadabad. Currently he is the Managing Director of Keyman Education Services Pvt Ltd . He gained over 21 years work experience in IT, Investment Banking, Financial markets and Education sectors in the leading MNCs in the world . he is also a Resource person for MCX, BSE, JP Morgan, Hughes Global and South Indian Bank. He is the Conference speaker and Moderator at CII, NASSCOM and ASSOCHAM



The Department of Business Management organised the Workshop on “MCX Awareness Programs on Commodity Derivatives ” for MBA I & II year students on 20<sup>th</sup> September 2018 from 10 am to 1 pm in collaboration with Multi Commodity Exchange of India Ltd (MCX).





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Shaik, MBA II year student welcomed the resource person, Principal, faculty and students. The session was inaugurated by Resource Person, **Mr. B. Mallesu, Alumnus of IIM – A, Managing Director, Keyman Education Services Pvt Ltd., Rev.Fr.Dr.D.Sunder Reddy, Principal** and Dr.R.Anita, Dean Academics & Programme coordinator by lighting the lamp followed by prayer by Mrs. Danam Tressa, Associate Professor.





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## **Mr. B. Mallesu, Alumnus of IIM – A, Managing Director, Keyman Education Services Pvt Ltd Addressing the MBA II Year students**

Rev.Fr.Dr. D.Sunder Reddy, Principal and Mr. B. Mallesu, Alumnus of IIM – A, Managing Director, Keyman Education Services Pvt Ltd were welcomed with a floral bouquet. MBA II year student Juveria Fatima presented the profile of Rev. Fr.Dr.D.Sunder Reddy and all students congratulated father for his recent achievement of Doctorate in the field of English. MBA II year student, Hasmath Unissa presented the profile of the resource Person Mr. B. Mallesu.





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## MBA STUDENTS KEENLY LISTENING TO THE RESOURCE PERSON

**Rev.Fr.Dr. D. Sunder Reddy** addressed the students by telling them to take the benefit of the workshop to gain insights and knowledge on the commodity markets. He said that the topic is beyond their curriculum and very useful for their future.





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**REV.FR. DR. D. SUNDER REDDY, PRINCIPAL ADDRESSING THE STUDENTS**

Mr. B. Mallesu briefed about what is commodity, different types of commodities like agriculture, metal, bullions, intangible things like power etc., meaning of commodity market and various aspects of the commodity markets. He explain the about spot transaction, futures and options with very good examples. He also gave insights about managing demand, supply and inventories.

He spoke about MCX and role/functioning of MCX and how it acts as medium to facilitate exchange between buyer and the seller.

He also shared websites like money control and mint to gain insight relating to particular aspects like gold, cotton etc.. He also showed like trading and explained how to study the market conditions with the help of graphs.

The Workshop was very informative and the resource person explained from the basics of commodities, the commodity markets in India, their evolution, product basket, contract specifications, and to risk and settlement procedures among others.

Feedback forms were circulated to the participants at the end of the session. Mr. Maheswar, Alumni of the College spoke in the end and urged the students to explore more on the commodities market and learn the aspects for their future benefit. Formal vote of thanks was proposed by Student Tannaz and Dr.R.Anita, Dean Academics.



**MBA ALUMNI 2006-2008 -BATCH MAHESHWAR, WHO SUPPORTED TO ARRANGE THE WORKSHOP and MBA II STUDENTS DURING TEA BREAK WITH DR. R.ANITA**

Tea and snacks for the students were sponsored by MCX India Pvt. Ltd.

At the end Group photograph was taken with the resource person.





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**WORKSHOP PARTICIPANTS ALONG WITH RESOURCE PERSON- M. MALLESU,  
REV.FR.DR.D.SUNDER REDDY – PRINCIPAL AND FACULTY**

**SAKSHI NEWSPAPER ON 22<sup>ND</sup> SEPTEMBER 2018**



## ఎంబీఏతో ఉజ్వల అవకాశాలు

**గన్ ఫౌండ్రీ:** ఎంబీఏ పూర్తిచేసిన యువతకు భవిష్యత్తులో ఉజ్వలమైన అవకాశాలు ఉంటాయని సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాల (ఎక్స్ టెండెడ్ క్యాంపస్) ప్రిన్సిపాల్ డాక్టర్ సుందర్ రెడ్డి అన్నారు. శుక్రవారం గన్ ఫౌండ్రీలోని కళాశాల ఆవరణలో మల్టీ కమాండెట్ ఎక్స్చేంజ్ ఆఫ్ ఇండియా లిమిటెడ్ ఆధ్వర్యంలో వస్తుమార్కెట్ అనే అంశంపై విద్యార్థులకు అవగాహన సదస్సు నిర్వహించారు. డాక్టర్ సుందర్ రెడ్డి మాట్లాడుతూ రాబోయే రోజుల్లో మార్కెటింగ్, హెచ్ఆర్, ఆర్థిక

వంటి అంశాలకు ఎంతో ప్రాధాన్యత వస్తుందన్నారు. ఈ సందర్భంగా భారతదేశంలో వస్తు మార్కెట్ ఏ విధంగా ఉంటుంది, అందులో ఉండే లాభనష్టాలు తదితర విషయాలతో పాటు మార్కెట్ ట్రెండ్స్ పై విద్యార్థులు అడిగిన పలు ప్రశ్నలకు ఆయన సమాధానాలు ఇచ్చారు. ఈ కార్యక్రమంలో కీమ్యాన్ ఎడ్యుకేషన్ సర్వీసెస్ ప్రైవేటు లిమిటెడ్ ఎండి బి. మల్లేష్, కళాశాల బిజినెస్ మేనేజ్మెంట్ విభాగం ప్రతినిధులు, కళాశాల విద్యార్థులు పాల్గొన్నారు.



సదస్సులో పాల్గొన్న విద్యార్థులతో ప్రిన్సిపాల్ డాక్టర్ సుందర్ రెడ్డి

## ఎంబీఏ యువతకు ఉజ్వల భవిష్యత్తు

**తెలుగుయూనివర్సిటీ:** ఎంబీఏ పూర్తి చేసిన యువతకు ఉజ్వలమైన అవకాశాలు ఉన్నాయని సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ ఎక్స్ టెండెడ్ కళాశాల ప్రిన్సిపాల్ సుందర్ రెడ్డి అన్నారు. గన్ ఫౌండ్రీలో గల కళాశాల ఆవరణలో మల్టీ కమాండెట్ ఎక్స్చేంజ్ ఆఫ్ ఇండియా లిమిటెడ్ ఆధ్వర్యంలో గురువారం సాయంత్రం ఎంబీఏ విద్యార్థులకు అవరెస్ ఆఫ్ కమెండెట్స్ మార్కెట్ అనే అంశంపై నిర్వహించిన అవగాహన సదస్సులో ప్రిన్సిపాల్ సుందర్ రెడ్డి పాల్గొన్నారు. కార్యక్రమంలో కీమెన్ కన్సల్టెన్సీ ఎండి బి. మల్లేష్ పాల్గొన్నారు. విద్యార్థుల పలు ప్రశ్నలకు, సందేహాలకు నిపుణులు పాల్గొని నివృత్తి చేశారు.







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## 7. WORKSHOP ON “CORPORATE RESTRUCTURING- MERGERS AND ACQUISITIONS” FOR MBA I & II YEAR

**DATE:** 3<sup>rd</sup> October 2018

**VENUE:** VIANNEY HALL

**TIME:** 2.00 PM TO 3:30 PM

**Target group:** MBA I A & B students

**Objective of the Workshop:** The workshop was aimed to impart knowledge on “Corporate Restructuring”.

### About the Resource Person:

Dr. V. Sudha has to her qualifications an MBA, PhD. Dr. V.Sudha is an Deputy Director - UGC/HRDC, OU and Associate Professor - Finance at the Department of Business Management, Osmania University. She has 20 years experience including two years of industry experience. Prior to joining University service, she was Associate Professor at Pendekanti Institute of Management. Dr. Sudha holds an MBA from Osmania University. She is a student of the class of 1991 at St. Anns College for Women, Mehdipatnam. She completed her Ph.D from Department of Business Management, Osmania University. Dr. Sudha has presented and published several papers in India and abroad. 13 Articles Published, 5 papers presented. Her research interests include Corporate Finance, Financial Markets and Financial Planning. She received Career Award for Young Teachers from AICTE.

The Department of Business Management organised the Guest Lecture on “Corporate Restructuring – Mergers and Acquisitions” for MBA I year students on 3<sup>rd</sup> Oct 2018 from 2.00 pm to 3.30 pm.

Anuli, MBA I A students welcomed the dignitaries and the students for the guest lecture with a welcome note. Light is a universal symbol of truth, knowledge, and understanding. It acts as a guide, keeping us from stumbling in the dark. The session was inaugurated by Resource Persons Rev.Fr.Dr.D.Sunder Reddy, Principal, Dr.V.Sudha, Professor- Finance, Dr.R. Anita, Dean Academics and Mr. Ganesh Anand, Head of the Department by lighting the lamp followed by prayer song by MBA I year students.



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Rev.Fr.Dr.D. Sunder Reddy, Principal welcomed the Resource Person Dr. V. Sudha with a floral bouquet. Anuli introduced Principal Rev.Fr.Dr. D. Sunder Reddy who is known for his kind and caring personality and always looks ahead to give opportunities for students to get benefit through such kind of seminars and lectures.

Rev. Fr. Dr. D. Sunder Reddy spoke to the students the importance of arranging the guest lecture and urged the students to take benefit of the lectures that are arranged for them by experienced academicians and corporate personnel.





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Keerthana, MBA I B students introduced the Resource Person to the gathering. Dr. V. Sudha spoke on types of portfolio and asset Restructuring. She discussed on various forms of restructuring with live examples.



**She explained in detail the following aspects:**

1. Expansion: Mergers and acquisitions, Tender Offers ,Joint Ventures
2. Divestitures: Spin offs, Equity Carve Outs, Split Offs & Split Ups
3. Corporate Control: Premium Buy Backs, Standstill Agreements, Anti- takeover Amendments, Proxy Contests
4. Exchange Offers: Share Repurchases, Going Private, Leveraged Buy Outs

She also gave insights and knowledge on reason for acquisitions, disadvantages of acquisitions, Theories of Mergers, basic guidelines for mergers from Indian context point of view and also accounting treatment of mergers and acquisitions with example.





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Sachel, MBA I B student proposed vote of thanks and thanked the resource person for sharing the knowledge and Principal for giving them the opportunity to get exposed to the such lectures.



Principal felicitated Dr. V. Sudha with a memento and thanked for her presence.



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## **8. REPORT ON WOMEN EMPOWERMENT SESSION**

**DATE: 8 OCTOBER 2018    VENUE: VIANNEY HALL    TIME: 11:30 AM TO 12:30 pm**

Women empowerment is a burning issue in today's world. It refers to a creation of the environment for women where they can make decisions of their own for personal benefits and all also for the society. Seeing the need for the students to understand what women empowerment is and how it important, the department of business management organized a session on women empowerment (empower women, empower nation).

The chief guest and the speakers for the event were L.Venkateshwarulu (S.I of police, SHE teams) and (P.Shanti, Police constable SHE teams )

The event started with the introduction to the chief guests followed by our Principal speaking about women empowerment. He also spoke about how women safety is still a question mark in the society and how SHE teams is a good initiative taken by the Telangana government. The chief guest L.Venkateshwarulu started the session with a small introduction to what women empowerment actually is. He explained us different benefits provided by SHE teams to the women and girls in the society. He explained us how a problem can be reported in the SHE teams in 7 different ways. He introduced us to the HAWK EYE APP which was launched by the Telangana government which seeks to turn the commom people into citizen police and involve them into checking crisis, awful activities and traffic violations.



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P.Shanti, police constable of SHE teams , gave various examples of the cases handled by the SHE teams . She also said that the women and girls need not be afraid of the wrong happening to them and report it to the SHE teams, where the case will be handled without revealing the victim identity and credentials .



The session concluded with a question answer session and fecilitating the chief guest with a momento by the faculty member Mrs.Laxmi Madhuri .

The session concluded with a question answer session and fecilitating the chief guest with a momento by the faculty member Mrs.Laxmi Madhuri .



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## 9. REPORT ON WORKSHOP ON READING SKILLS IMPROVEMENT PROGRAMME

**4 SESSIONS WERE CONDUCTED ON 4 DIFFERENT DAYS**

**(1<sup>st</sup>, 9<sup>th</sup>, 10<sup>th</sup> and 26<sup>th</sup> October 2018)**

**DATE: 1<sup>ST</sup> OCTOBER 2018**

**VENUE: SEMINAR & VIANNEY HALL**

**TIMINGS: 10.00 AM – 12.20 PM**

**RESOURCE PERSON: Mr. Virendra Khanna (retd. colonel)**

***“READING IS THE GATEWAY SKILL THAT MAKES ALL OTHER LEARNING POSSIBLE” - BARACK OBAMA***

**Objective of the programme:** Reading is a very critical skill. It helps your overall understanding of the language. It develops the brain. The only way to strengthen your brain, keeping it sharp and fast, is by keeping it stimulated, and reading does just that! One of the biggest attractions to reading is the way it heightens our creativity. When we read, not only do we take in the content, but also we stop from time to time and really digest the matter. We ask ourselves questions about it and draw conclusions to our questions, all based on what we have read while we continue to read it. Hence this workshop was arranged to increase the speed of reading so that it helps the students to read faster in less time and also enhance their employability skills.

The workshop is divided into three days :

**Ist day:** Introduction to language skills and reading tests – How well do you read (1<sup>st</sup> October 2018)

**IInd day:** Theory of Reading process, eye movements, Reading perception, Visual Field and Visual Span development (9<sup>th</sup> and 10<sup>th</sup> October 2018)

**IIIrd Day:** short Margin exercises, Listening Skills, Skimming skills, Reading Faults and Review and feedback. (26<sup>th</sup> October 2018)

The Department of Business Management organized Workshop on reading skills improvement programme for MBA I year A section on 1<sup>st</sup> October 2018 from 10.00 am – 12.20 pm with half hr break from 11.00 – 11.30am. The resource person was Mr. Virendra Khanna, retd. Colonel. Basically he is an engineering, trainer and has thirty years of experience. At present he works for TASK(Telangana Academy of Skills and Knowledge) and as a trainers at Karvy stock broking company.





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Mrs. Danam, Associate Professor welcomed the resource person and Principal on the dais. The workshop started with lighting of the lamp by Resource person, Mr. Virendra Khanna, Principal, Rev.Fr.Dr.D. Sunder Reddy, Dean Academics, Dr.R.Anita and Hod, Mr. Ganesh Anand along with two students followed by prayer by Mrs. Danam. Principal welcomes the resource person with a floral bouquet. Mrs. Danam welcomed the Principal to welcome the participants. Principal, Rev.Fr.Dr.D.Sunder Reddy spoke about the importance of English language and reading skills. He emphasized that reading skills are important for enhancing employability skills.



**Resource person, Mr. Virendra Khanna and Principal, Rev.Fr.Dr.D. Sunder Reddy lighting the lamp**





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The resource person expressed that English language has become cause for concern. Most of the students lack the skill of expressing. It is partially neglected so is the reading skills. He said there are broadly two types of skills – active which consists of speaking and writing and passive which consists of listening and reading.

The workshop consisted of two parts the theoretical aspect being the first part where the emphasis was on the key to today's environment is reading skills and that every skill requires mind and physical movement. The second part consisted of a timed bound vocabulary exercises which comprised of II levels the higher the difficult where students will be provided with a passage comprehension where the facilitators were maintaining a record of time. The time frame given for these activities was dependent on the exercises performed. These exercises helped the students in self assessment in their reading speed. Two tests on vocabulary and two comprehension reading tests were conducted to know their basic reading skills, knowledge and speed of thinking. Quiz was also conducted to understand their level of English language skills. The students were appreciated and congratulated for their active participation by the Principal.

Finally a formal vote of thanks was proposed by Anuli an MBA 1<sup>st</sup> year student. Students thanked the principal Rev.Fr.Dr.D.Sunder Reddy for giving them the opportunity and this platform to improve their reading skills. Students also thanked the resource person Mr. Virendra Khanna retd.connel for accepting the invitation to train them in reading skills. Students showed their gratitude by thanking Dr.R.Anita for taking special interest to arrange this workshop for them.

**Session II** was conducted on October 9<sup>th</sup> and Oct 10<sup>th</sup> for girls and boys respectively from 12.20pm to 2.00 pm.

**Focus areas:** Theory of reading process, eye movements, reading perception, visual field and visual span development.

Rev.Fr..Dr.D.Sunder Reddy, Principal welcomed the students for the session II and Dr.R.Anita introduced the resource person and the objective of the session.



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## **SESSION II: Mr. Virendra Khanna addressing MBA I A girls on 9<sup>th</sup> October 2018**

The resource person, Mr. Virendra Khanna distributed the material on theory of the reading process and reading speed. He asked all the students to read the material to understand reading process. He explained in detail about the visual span, eye movement, fixation and inter-fixation movements, reading tempo and pointer technique. He explained about the return swing of eye movement and formation of image. He explained how to utilise the visual field to increase the image. He explained about the span of recognition, development of macular vision and use of peripheral vision and foveal vision to increase the speed of reading.



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**Session II: Mr. Virendra addressing MBA I A boys on 10<sup>th</sup> October 12.30 to 2.00 pm**

Anuli thanked the Resource person for training them with lot of patience and taking keen interest in their development.

## SESSION III

**DATE: 26-10-18**

**TIME: 11:30 AM - 1:30 PM**

**VENUE: VIANNEY HALL**

**GUEST SPEAKER: COL. VIRENDER KHANNA (Rtd.)**

**TARGET GROUP : MBA I YEAR SECTION A STUDENTS**

The Department of Business Management organized a Workshop on Reading Skills for MBA I (A) Students on 26<sup>th</sup> October, 2018. The workshop started with a welcome address by P. Anuli, MBA I(A) Student followed with a prayer song by the students invoking God's presence. The session was taken over by Col. Virender Khanna who gave a brief review about the previous topics dealt in the workshops conducted. Sir mentioned the significance of reading and emphasized that it is a key area of one's development. He continued stating that there are 2 factors on which reading speed depends:

- Number of Fixation in a Minute
- Vision of the Eye



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He suggested to use a pointer as a mean to read fastly from one word to another so that maximum words can be read within a minimum time given. A small exercise was carried out to test students reading speed where few questions relating to the reading aspects were asked. The answers of the test were discussed, students had to value their sheets with marks obtained. An analysis of marks was done where Pulkit,MBA I(A) Student scored full marks i.e 5/5 and sir appreciated him stating that his performance in previous tests too were good. This was followed by asking students who scored 4 marks and for whom sir too appreciated. Sir checked previous test marks to see if there was an improvement and progress in students learning. Sir concluded by stating that there are 4 reading faults which is mentioned as :

- Poor Fixation
- Poor Rate of Movement /Reading Speed
- Regression
- Vocalization

A small suggestion was given by sir to students that they should work on improving their reading skills and a usage of pointer could be an added advantage. A formal vote of thanks was proposed by Yeshashwini Priya,MBA I(A) Student and the students felt that this workshop was informative and helped them very much.



**MBA I (A) Students at the Workshop**





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**Students taking Reading Exercise Test**





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## 13. GUEST LECTURE REPORT ON "WASTE MANAGEMENT"

**DATE : 29<sup>th</sup> October 2018      TIME: 12.30PM -1.30 PM      VENUE: VIANNEY HALL**

**Target GROUP:** 106 MBA I year students and 18 Staff members

Education, in today's world is not just teaching and learning within the four walls of a classroom. It is about creating awareness about social issues and challenges which need to be addressed for a better tomorrow. Our college has realized the need to create awareness about environmental conservation and as part of it, college has taken up initiative to conduct awareness program for environmental conservation. In lieu of educating future generation a Guest Lecture on "Waste Management" was organized on 29 Oct 2018 for MBA I Year students, 106 students attended the session and benefited out of it.

Program commenced with lighting of the lamp by dignitaries Rev.Fr. Dr. D. Sunder Reddy, Principal, Mr. Madhu Babu, HOD, Green Products, DCS Techno Services Private Ltd, Dr. Anita, Dean Academics, Mr. Jason Raj, our alumnus-Marketing Team leader at Eco Green Techno Solutions and a MBA I year student representative followed by prayer song by college Choir.

Ms. Mrudula, MBA I year student introduced Rev. Fr. Dr. D. Sunder Reddy, Principal. Father addressed the students and spoke about the objective of the guest lecture and gave examples of how animals of few breed are getting extinct because of environmental issues medical waste etc., and Father set the platform for the guest speaker. Ms. Susan, MBA I year student introduced the guest speaker Mr. Madhu Babu, and invited the resource person to address the students.

The speaker highlighted on the following

- Definition of Waste according to Basel Convention
- Kinds of waste
- Water stress
- How to recycle water
- Liquid waste and Classification of wastes according to their properties



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Resource person also enlightened students on impacts of waste if not managed wisely like air pollution, Respiratory and cardiovascular problems etc. Session furthered with the resource person mentioning waste management hierarchy and 3 R's Reduce, Reuse and Recycle.

Resource person concluded with a case study of Velumuru village waste management project and how Eco green company has transformed this village as a role model village for rest of India in waste management and environmental conservation. The resource person also enlightened students about "Entrepreneurial Opportunities" available with waste management practices. The session was very informative that helped students to be responsiveness towards safeguarding the environment.

Vote of thanks was proposed by Ms. Maria Rithika, MBA I year student. The program was coordinated by Mr. Jason Raj, our alumnus who is associated with the marketing division of DSM Techno Services Private Ltd Eco green division.

"A gesture to protect our environment will lead to series of actions to protect and conserve the environment for a better tomorrow". This kind of program can inculcate a habit of self discipline in future generations to protect our mother Earth.

## NSS Coordinators

Mrs. K. Srivani- Associate Professor and Mrs. A. Mary Francina- Associate Professor



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**Lighting of the Lamp by Dignitaries**



**Choir Group**



**Rev. Fr. Dr. D. Sunder Reddy Felicitating  
Mr. G. Madhu Babu**



**Resource persons with Principal,  
staff and Students**



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**Mr.Madhu Babu, Resource person**



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## 14. WORKSHOP REPORT ON

### EXPECTATIONS FROM BUDDING PROFESSIONALS

### FOR MBA I YEAR

**DATE: 5<sup>th</sup> NOVEMBER 2018**

**VENUE: VIANNEY HALL**

**TIME: 9.00A.M TO 12.15PM**

**TARGET GROUP: MBA I YEAR STUDENTS (A&B)**

**Number of Students attended: 120**

**Objective of the Workshop:** The workshop was aimed at giving an insight to students about the expectations from them, as they are the budding professionals. The Workshop was also aimed to motivate students to work harder, achieve their goals and contribute towards the growth of Nation.

**Resource Person expectations in his words:** When I decided about the lecture, I had just one vision and the vision was to *make a difference* to your students. My main focus is inspiring them. My endeavor was to improve the motivation of your students.

#### **About the Resource person:**

Professor took premature retirement to pursue his personal agenda of *inspiring* students and young faculty, *ignite* their minds and *involve* them in career building and cultivating to make a difference in life of students and young faculty. From Jan 1, 2015 to till date he delivered 400 + lectures, conducted 100+ FDPs and 100+ SSDPs at various universities / colleges *without taking a single rupee*. Professor made his mark as a forward thinking educationist with his exemplary work by incorporating contemporary methods of teaching. He is a **strong believer in Citizen Social Responsibility**. Trained 10,000+ faculty and addressed 1,00,000+ students.

Professor is a gifted teacher, noted orator, able academic administrator and a team worker. He was a mentor to students in molding them for better employment career. He organized number of conferences both at national and international level.

He has been conferred the award of **International Man of the year for IT education** by the International Biographical Centre, Cambridge. In grateful recognition of his services, the CSI has conferred on him the **Patron** award. He served as **Chairman, Vice chairman** and





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**Secretary, CSI.** Professor has also been conferred with the award **Fellow** of CSI. He received **Inspiring Teacher** award from Inspiring Teachers Academy.

He is a member of several professional bodies and delivered a number of talks on various topics related to Information Technology. He has been the **Visiting Professor** for universities. Conducted several workshops for corporate sector on topics related to Software Engineering such as Testing, Project Management, Requirements Engineering, Maintenance, HR, e-commerce, Soft Skills, etc.

Professor has trained several batches of IAS and IPS officers on use of IT and also the corporate executives. He was adjudged as the **Best Trainer**.

Professor was a member on a number of recruitment boards, both in public and private sector organizations. Professor served as a member on **Technical committee** for TTD, SBH, AP Technology Services, etc. Professor was a member on DPC for NRSA, IICT and SBH.

He **designed** Information systems for District Collectorates, Municipal Corporation, Medical & Health Department, Board of Secondary Education, Board of Intermediate Education, and a number of public and private sector organizations. He was a member on the **PM's Steel Trophy** to assess the performance of integrated Steel plants. He was a member of the CSI Nihelent national level **e-Governance awards** assessment team for the last 15 years.

Professor visited **China, Dubai, Mauritius, Singapore, Malaysia** and **Srilanka**.

Professor last served as Dean - Academics for 3 years at the Institute of Public Enterprise. He served as the PG Program Director for 7 years. He served as Professor of Computer Science. He authored several books, published number of papers. Professor has put in **Four decades** of experience.

## DETAILS OF THE WORKSHOP CONDUCTED

The Department of Business Management organized the Workshop on "Expectations from Budding Professionals" for MBA I year students on 5<sup>th</sup> November 2018 from 9 am to 12:15pm.



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**Rishikesh, MBA I year student welcomed the Resource person, Principal, Faculty and students.**

The session was inaugurated by Resource person, **Prof. M.L.Sai Kumar, Retd. Professor from Institute Of Public Enterprise, Rev.Fr.Dr.D.Sunder Reddy, Principal, Dr.R.Anita, Dean Academics, P.Ganesh Anand, Head of the Department and Dr.Vandana, Programme coordinator.**

It was followed by a prayer song, by the choir group from MBA I year.

Rev.Fr.Dr.D.Sunder Reddy, Principal and Prof. M.L.Sai Kumar, Retd.Professor, Institute of Public Enterprise were welcomed with a floral bouquet. Marian Sylvester presented the profile of the Resource Person, Prof.M.L.Sai Kumar.



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**Rev.Fr.Dr.D.Sunder Reddy** addressed the students by telling that students should make the best use of opportunities provided and strive hard to achieve their goals.



## REV.FR.DR.D.SUNDER REDDY, PRINCIPAL ADDRESSING THE STUDENTS

**Prof.M.L. Sai Kumar** started the session with the note that it is going to be very interactive session and told that active participation from the students is needed. He explained that in our country unemployment is not a problem; rather unemployability is the main problem. He explained that there is lack of quality in professionals these days and emphasised that students





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should focus on overall development to become qualified for the competitive market. He played an inspirational video and after the video he asked two students to come forward and explain it. Prof.M.L.Sai kumar sir awarded Rs.500 cash prize to both the students, Karan raj and Deepthi for coming forward and explaining the video.



## **PROF.M.L.SAI KUMAR, RETD.PROFESSOR, IPE ADDRESSING THE STUDENTS.**

Prof. M.L.Sai kumar explained that “each one of us carries a dream of attaining the pinnacles of glory in life and we should start working everyday to make that dream come true”. He explained that in life it is very important to learn, unlearn and relearn things.

He explained very briefly about various aspects like the efforts, preliminary skills, personal and professional development, networking, potential, personality, consciousness, goals, knowledge and skills which are crucial for the Budding Professionals to reach heights of success in their lives. He spoke about the importance of two way learning and explained to students that, in order to get better understanding of subject they should start asking more questions and learn from them.



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## PROF.M.L.SAI KUMAR, INTERACTING WITH THE STUDENTS

He asked the students to focus on **3Cs** i.e. **Confidence, Concentration and Commitment**. He urged the students to think out of the box and be the Job Creators not Job Seekers. He gave a lot of study tips and also explained about importance of active participation in curricular, co-curricular and extracurricular activities for overall development of personality. He asked the students to develop regular habit of reading business journals and newspapers to have up-to-date knowledge about the industry. He concluded by saying that everybody should have a vision and mission of continuous growth, and an enduring passion for progress.

At the end of the session, Prof.M.L.Sai Kumar urged the students to recognize the efforts made by their parents. He explained that they have to take responsibilities of parents and be grateful whatever their parents have done.

It was a very Informative, Valuable and Motivating session. Feedback forms circulated to the participants. Formal vote of thanks was proposed by Ravali. In the end Rev.Fr.Dr.D.Sunder Reddy, principal addressed the students and explained that it is very important to maintain discipline and commitment to achieve the goals.





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## FORMAL VOTE OF THANKS PROPOSED BY RAVALI.

### FEEDBACK FROM RESOURCE PERSON AND STUDENTS

On 5<sup>th</sup> Nov 2018 delivered a lecture on *Expectations from Budding Professionals* at your college based on your request. It was truly pleasure to deliver lecture for your MBA I year students at your college. I am happy to know that your students enjoyed the event, learnt new ways and it will motivate me to do better and better

Your students' active participation in the lecture made the program a great success. I enjoyed hosting them. When I decided about the lecture, I had just one vision and the vision was to ***make a difference*** to your students. My main focus is inspiring them. My endeavor was to improve the motivation of your students. I have been successful in doing so and I am proud of it. The following is the feedback received from some of the students.

Sir you have enlightened us with what the companies expect from us to be a successful manager or entrepreneur. At the same time you have given us insights into our weaknesses by asking us many questions. We have learnt a lot from today's session regarding personality development, skill development, knowledge development and technical skills. In the end you have explained the sacrifices done by our parents for our development and made us realize how important parents are for us and what should we do towards our parents. They don't expect anything in return for their sacrifices. They just wants us to be a good citizen of India.

***Risikesh***  
***St Joseph's PG College***



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I heartily thank Rev Fr Dr Sunder Reddy for giving us this opportunity to hear a heartfelt session of life to be successful in life. It was most inspiring and motivating for me. I hope and live as successful and humble person. Thank you sir!

***S Karan Raj***  
***St Joseph's PG College***

The first thing I have learnt is I should give more importance to time. I should work on my negative thoughts and convert them into positive thoughts. Always be optimistic and think further for my future. I should develop myself by communicating with each and every one keeping my ego aside and have a positive attitude towards life and follow those principles and achieve something great in life. I should not waste my dad's valuable money and work hard in MBA.

***Karthik H crohil***  
***St Joseph's PG College***

It was inspiring and encouraging which helps us to increase self confidence. Gap analysis and time management are very much useful. Got tips for successful management of life. Made us know about what we have and what we have to learn. Key words were very useful.

***N Ravali***  
***St Joseph's PG College***

Thank you sir! It was very inspiring and knowledgeable. Got clear idea about how corporate recruits. Your lecture gave confidence to start believing in our self that we can do it. Learnt importance of time management and positive attitude. Looking forward to listen more lectures from you and getting inspired.

***Keerthi Dalmia***  
***St Joseph's PG College***

The session was interactive, easy to understand and motivational talk. Got good subject knowledge learnt how to be positive in every aspect of life. Hope to learn more from you.

***Faraha Naaz***  
***St Joseph's PG College***

The session was inspiring and showing us the right path in our future life. The topics which were explained showed us the level at which we are in and at what level we need to be so that we can satisfy industry expectations. It was clear and straight forward explanation. At last made us analyze our goals and set a goal for coming 1 ½ years of MBA.

***Ajith Prabap Singh***  
***St Joseph's PG College***

Sir your seminar was very good and it reached us very well. Thank you for investing time for us.

***B Shanthi***  
***St Joseph's PG College***

Thank you so much sir for the lovely session. We learnt many more things. We came to know about our weaknesses as well as where we need to improve our self. This session taught us many



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new things. We were taught in depth how to use our time, how to improve our knowledge, what are the basic differences in the words which we have to know. The questions, the changes, the art of knowing things and facing the challenges. This was the best session till now which I have attended, will love to learn and know more from you. Thank you so much sir for the lovely session.

*Deepti Daga  
St Joseph's PG College*

Hearty congratulations for taking important resolutions by your students. They are really very good and I wish them good luck in achieving all of them. I pray God to give them the strength to implement them. Wishing all of them bright future ahead. On a personal note, I tend to place the students' needs ahead of mine. Hope to see some light at the end of the tunnel

*Please feel free to send your feedback if you find even a small change in your students after talking to them; it would enable me to improve the next program. Do keep in touch.*

Saikumar

**Prof M L Saikumar**

Plot No 154, Happy Homes Colony

Near Pillar No 200, PVN Rao Express Way

Hyderabad - 500 048

Cell: 087900 78102

## 15.GUEST LECTURE REPORT ON CAPITAL MARKET AWARENESS

**" DONT WORK FOR MONEY,MAKE IT WORK FOR YOU " - ROBER KIYOSAKI**

**DATE - 19 - 12 -18      VENUE:VIANNEY HALL      TIME - 9:30am -11:30am**

**Target Group - MBA II Year Students**

**Guest Speaker - Mr. Bhavanarayana Kandala, Trainer at BSE**

About the Resource Person: Graduate in Sciences from Andhra University, with a PG Diploma in Materials Management conducted and MBA with finance from JNTU Hyderabad and PhD in Management from CMJ University, Shillong. Industrial experience for about 32 years in Military Engineer Services at various stations in various capacities in middle management level in Materials management and other areas like HR and Finance before being posted to College of Military Engineering, Pune as Associate Professor in Management teaching Management and Works Management to Military Officers. Working



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as a Visiting Professor in various University affiliated colleges of JNTU and OU and Business Schools in Finance, Operations management, Operations Research, Statistics.

***" DONT WORK FOR MONEY,MAKE IT WORK FOR YOU " - ROBER KIYOSAKI***

**Objective: To help students gain knowledge about capital market functioning, instruments traded and various investment protection measures available to an investor.**

The Department of Business Management organised a guest lecture on "Capital Market Awareness" for MBA II Year Students on 19<sup>th</sup> December 2018 by Mr. Bhavanarayana Kandala, Trainer at BSE and associated with Lotus KnowWealth to give an overview about Stocks Trading Mechanism of BSE along with Investor Protection Fund.

The programme commenced with warm welcome by Mr. Shaik, MBA II year students to Guest Speaker- Mr. Bhavanarayana Kandala, Trainer at BSE, Dr.R.Anita, Dean Academics and HoD and students

The programme was then followed by a prayer song by MBA II year students and lightning of the lamp by the dignitaries. Mr. Ganesh Anand welcomed the guest with a floral bouquet. Dr.R.Anita, Dean Academics addressed the students about the importance of investment in capital market after which Mr. Rakesh, MBA II year read the profile of the guest speaker. The speaker started with a brief introduction about Securities Market which aims at raising resources through public issue .The speaker continued by mentioning the classification of securities market i.e money market which deals with short term funds and capital market



which deals with long term funds. He continued his speech by giving the highlights about BSE which is the 7<sup>th</sup> Largest Exchange in Asia in terms of Market Capitalization and 8<sup>th</sup> Largest Exchange in World in terms of trade in Equity Shares, components i.e bonds ,stock, Mutual Fund, and Derivatives , players - brokers, depositors and clearing corporation and





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regulators - SEBI, RBI, DEA and DCA. He said Investor plays an important role in the capital market and must know his rights as an investor for which an Investment Protection Fund is created to educate investors about Indian capital market, create and disseminate company specific reports.



Mr. Bhavanarayana Kandala, Trainer at BSE addressing the MBA II year students

He mentioned the following Investors Do's and Donts:

## Do's :

- Deal registered with SEBI
- Insist on contract with Intermediary notes from broker
- Adopt investment strategies which commensurate with risk bearing capacity
- No guarantee returns on market investments

## Don'ts:

- Don't deal with unregistered brokers /sub - brokers
- Don't believe on rumours or tips
- Don't blindly follow media report
- Don't leave the custody of your DEMAT Transaction slip book in the hands of any intermediary

The speaker emphasized on Investor Redressal Grievance Mechanism which is monitored by SEBI through periodic reports and through SEBI web based centralized grievance system. The session made interactive and interesting with short stories and was then open for questions which were well answered by the speaker.

The resource ended the session with the quote: **INVESTING IS A FULL TIME ACTIVITY-  
THERE IS NO SHORT CUT TO MAKING MONEY**





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Dr.R.Anita, Dean Academics felicitated the Guest Speaker with a memento which was followed by a formal vote of thanks proposed by Mr. Shaik, MBA II year student. Lastly the students felt it was an informative and a useful lecture which gave an insight about capital market and also on financial planning which is the most active market at present.



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## 16.GUEST LECTURE REPORT ON CONCEPTUAL AWARENESS TO CLARITY TO A THOROUGH UNDERSTANDING OF HR TERMS

**Date: 8-01-2019**

**Target Group: MBA I Years**

**Timing: 10.30 AM- 12.00 PM**

The main objective of arranging the Guest Lecture is to orient the students on the basic concepts of HR and motivate them to learn the concepts thoroughly.

Prof. Suryanarayana, Retd. Dean & Professor Faculty of Management of Osmania University. Presently working as Professor and Dean (Academics), Mantra School of Business Management. Earlier worked for one year as Dean (Academics), Department of Business Management, at R GKedia College, Hyderabad immediately after retiring from Osmania University as the Dean, Professor. Surya Narayana sir is having around 39 years of teaching and 34 years of research experience. His publications include Ten edited books containing Instructional Material and scores of research publications and have around 100 paper presentations in National/International seminars/conferences

The Basic concepts in HR was vividly explained to the students of MBA I & II year by Professor. To name a few

- ❖ Recruitment
- ❖ Selection
- ❖ Difference between personnel management and HRM
- ❖ Training and Development
- ❖ Succession Planning
- ❖ Mentoring
- ❖ Counseling
- ❖ Job evaluation
- ❖ Job analysis etc....

Prof explained about the importance of interviews .The different types of Interviews he highlighted were

- ❖ Stress Interview
- ❖ Job Interview
- ❖ Personality Interview



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## ❖ Performance Interview

The overall session was very informative and it was good opportunity to the students.





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## 17.REPORT ON WORKSHOP ON TALLY & GST PROGRAMME

Department of Business Management to acclimatize students to the latest updates in Tally ERP software, our college with the initiative of principal Rev. Fr. Dr. D. Sunder Reddy, and Dr. Vandana Samba, Professor, Dept. of Business Management organized Workshop on "Tally in GST" for MBA students in the extended campus on 18<sup>th</sup> and 19<sup>th</sup> Dec 2018 from 8:30 am to 2:00pm. 58 students from both the years and 1 faculty attended the workshop.

The inaugural session started on a spiritual note with the lighting of lamp by Principal Rev. Fr. Dr. D. Sunder Reddy, Dean Dr. R. Anita, Mr. P. Ganesh Anand, HOD, Dr. Vandana Samba, Professor and our guest Dr. Vani Chanakya Reddy, Assistant Manager, NSIC a beautiful prayer song by the MBA II year students.

Our principal and the guest of honor spoke at length about the various employment opportunities created with the emergence of Goods and Services Taxes (GST) in the market. They explained how this workshop can help us understand new dynamics and also stressed on the importance of widening our horizons. The resource person Dr. Vani Chanakya Reddy, Assistant Manager, NSIC, Kamalanagar, Kushiguda, mentored the students throughout the day to help them understand every detail regarding the Tally fundamentals and Tally in GST.

Students are thankful to the college management for making this workshop possible as they got to know and learn various interesting and informative details of Tally in GST, that will help students explore a new path towards future and guide them towards acquiring a enhanced professional life.

Workshop concluded with Dr. Vandana Samba proposing formal vote of thanks.



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## 18. REPORT ON WORKSHOP ON READING SKILLS IMPROVEMENT PROGRAMME

### Session I: 13<sup>th</sup> March 2019

The session 1 was on “Reading skills improvement” was held on 13<sup>th</sup> March from 9am to 1pm. The session was taken up by Col. Virender Khanna Sir. He started the morning session by telling us the importance of language skills.

The topics covered were :

- Reading skills
- How to read fast
- Retain comprehensive level
- Vocabulary

He also taught us how to calculate how many words we can read in a minute.

Then he conducted a vocabulary test, and told us the types of vocabulary which were:

- ❖ Recognition
- ❖ Written
- ❖ Spoken

At the end of the first session he conducted reading test and quiz test.

Afternoon Session:

Sir has started the session with reading process in which he taught us about focusing and refocusing of eye on words.

He lastly spoke about 5 reading faults :

- ❖ Reading tempo
- ❖ Visual span
- ❖ Regression
- ❖ Reading stamina
- ❖ Vocalization

The session was very interactive and students were participative.





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## SESSION 2 – “READING SKILLS IMPROVEMENT”

DATE: 18-3-2019

TIMING: 11.30 am -1.00 pm

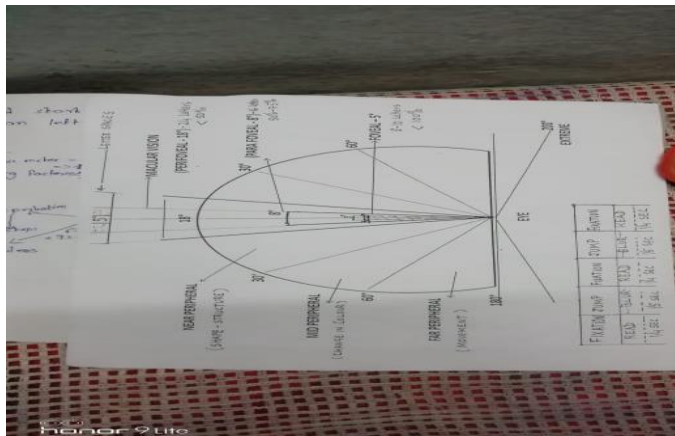
The session II on “Reading Skills Improvement” was held on 18<sup>th</sup> march 2019 for girls and boys respectively for MBA SEC B Students. The session was taken up by Col.Virender Khanna. Sir has explained the importance of reading time and how the time which you take to read can impact on various aspects of life.

### THE TOPICS COVERED WERE AS FOLLOWS

1. Recognition of vocabulary
2. Written vocabulary
3. Spoken vocabulary

### FOUR MAIN READING FAULTS

1. Reading tempo/ Eye movement
2. Visual span/Recognition span
3. Regression and vocalization
4. Stamina – Discipline/ eye exercise.



The above image describes about the angle of vision clarity through which we can see the objects and read the letters.



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## TECHNIQUES TO IMPROVE READING SPEED

Sir has explained various techniques through which we can increase our reading speed. Leaving 5 fractions on the LHS and RHS of the paper and drawing straight line and after doing this if we read then our reading speed will increase drastically. Sir also shared his military experience and the training schedule of the INDIAN AIRFORCE Pilots. How the pilots are trained to read fast and how reading faster will help them in flying Fighter Jets.

Sir also took a small test of reading speed of every individual by distributing a comprehension passage and also checked the analytical skills by asking questions based on the passage. The session ended fruitfully and it was very informative.





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## 19.REPORT ON GUEST LECTURE ON SUPPLY CHAIN MANAGEMENT

**DATE: 18<sup>th</sup> March, 2019**

**TIME: 9.00 A.M. – 1.00 P.M.**

**VENUE: Vianney Hall, St. Joseph's Degree & PG College.**

“Planning is everything. The plan is nothing.”

Supply chain management (SCM) is the broad range of activities required to plan, control and execute a product's flow, from acquiring raw materials and production through distribution to the final customer, in the most streamlined and cost-effective way possible. This particular concept of SCM is booming and there is a serious need that the students understand as to what is all about supply chain management.

With this intention the college has organized a workshop on Supply Chain Management to all MBA students. A very energetic and dynamic speaker graced the occasion i.e., **Mr. Major General M.S.S. Krishnan**. Sir has rich experience in training the students and faculty in concern with Supply chain Management and Logistics. The event started at 9.30 AM. And there was a welcome address by Juweria (MBA – II) followed by lighting the lamp with the guest speaker, Dean of Academics – Dr. Anita and HOD – Mr. Ganesh Anand. A prayer song was sung by the college choir and later the profile of the guest was read by Midhun (MBA – II).

M.S.S. Krishnan took over the session after the introduction. He started the session by quoting that “Soldiers never retire – Everyone will have a little soldier in them.” Sir thanked Rev. Fr. Dr. D. Sunder Reddy – Principal and Dr. Anita – Dean of Academics for providing him the opportunity to talk upon supply chain management.

Sir has prefaced about the basics of SCM and he has demystified the principles and concept of supply chain management. The session was an ‘Interactive session’. Points related to Industrial revolution were also stressed. The various concepts related to Edward Deming, Peter Drucker, Henri Fayol, FW. Taylor, Max Weber in concern with supply chain management was discussed in detail.

The ‘Japanese Giants’ version and definitions were quoted during the session. A detailed view about the function of SCM were explained as follows – Procurement, Operations, Distributions, After sales service. ‘Michael Porter Value chain system’ and SWOT analysis was also defined. The ‘logistics triangle’ was also interpreted in the presentation as follows.

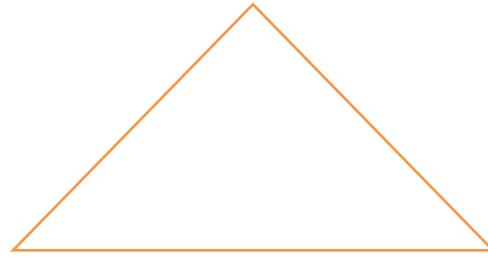


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## INVENTORY MANAGEMENT



### TRANSPORTATION

### WAREHOUSING

The convergence of 'COLA VALUE CHAINS' and 'HONDA' Case let was presented.

In session – II two case studies were discussed in the session namely:

**1. Friend of the Foe – case related to BCC – AMACACIN DRUG**

**2. The case of the Problematic Nose – case related to BOEING AIRCRAFTS.**

There was also a case study related to Granite company – the copies related to that case study were given to the students to solve with a time span of 15 minutes. Later the answers were discussed.

The next session was in concern with Quiz. Questions were asked by the speaker and the audience have answered them with lot of enthusiasm.

Major. Gen. M.S.S. Krishnan has also advised the students to always be ahead from others in terms of knowledge and for that he asked them to read newspapers every day. Sir has concluded the session by thanking the students, College, Principal, HOD and Dean of Academics. He wished good luck to all the students. Next there was felicitation of the guest speaker by Dean of Academics.

The session ended with a formal vote of thanks conveyed by Imran Virani (MBA – II).



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## PHOTO GALLERY:







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## 11. Local Industrial Visit Reports

Sl.No	Date	Industry details	Class
1	23.10.2018	Surya lakshmi Spinning Mills, Amangal	MBA II A
2	24. 10.2018	Suryalakshmi Spinning Mills Limited, Amangal, Telangana	MBA II B

### A REPORT ON ONE DAY INDUSTRIAL VISIT MBA II YEAR III SEMESTER

#### BATCH 2017-2019 (SECTION-A)

**Date:** October 23, 2018

**Time:** 9:30 A.M to 5:00 P.M

**Target group:** MBA II year (Section 'A') students.

**Number of Students:** 51

Department of Business Management of St. Joseph's Degree & P.G College had organised one – day industrial visit to Yarn Division of Surya Lakshmi Cotton Mills for the students of MBA 2<sup>nd</sup> Year (Section – A) in order to enhance their practical simulation and to have an overview on the activities related to operations and processing of Polyester-Viscoseblend carried out in the division located near Amanagal. Mahbubnagar district, Telangana.

The visit was organized with the prior permission from the authorities by our co-ordinators Dr. Vandana Samba & Mrs. A. Mary Francina. Our principal, Rev. Fr. Dr. D. Sunder Reddy and Head of Department, Mr. P. Ganesh Anand took the initiative and made it to be materialised.

Students and faculty coordinators Ms. S. Swapna, Assistant Professor, Department of Business Management and Mrs. Preethi Priscilla, Assistant Professor, Department of Business Management started from the college (extended campus) premises at 9:30 AM, after a prayer by Principal Rev. Fr. Dr. D. Sunder Reddy.



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Students reached the industry at 11:30 A.M. They were welcomed by authorities. Students were split into 3 groups. Mr. Raheem, Quality Department in-charge supported and guided the faculty and students on their visit.

Yarn Division of Surya Lakshmi Cotton Textiles started in the year 1987 and spread over 50 acres of Land with the turnover of 300 to 350 crores and almost 1200 employees. It blends the polyester and viscose to produce the smooth material that can absorb moisture.



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Students started the visit with the department of raw material which stores and blend 70% Polyester and 30% Viscose material through Bale Plucker machine. Blended materials stored in an iron box that has the capacity of 1500 kg storage.



On Rowing machines sensors are used to take care of abrupt halt functioning. Then visited Spinning department and Auto comer department where UV Lamp shed detect defects in cone. Quality Assurance Department where offline checking is done interms of strength of the final product.

The Manager of the division addressed the students and briefed about the division and its working. He answered various questions posed by the students related to



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- Division targets.
- GST affect.
- Profitability.
- Company's turnover.
- Health and Hygiene issues.



We expressed gratitude, to the authorities and had lunch and started back to the college.

## Feedback from students:

**Malavika, MBA IInd year Sec-A** – “This industrial visit gave us a practical experience of how the raw material is converted into a finished product. It was really interesting to practically understand and know the efforts that go into the whole process. Such industrial visits are always motivational to make the learning process effective.”





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## REPORT ON INDUSTRIAL VISIT (SEC-B)

St. Joseph's degree and pg college has organized an industrial visit on 24 October 2018 to Surya Lakshmi Spinning Mills ltd located in Amangal Mandal , 65 kms from the campus ,for the students of MBA.

The visit was organized with prior permission and guidance of Rev .Fr. Dr. B. Sunder Reddy, P. Ganesh A Anand and Jayasree were co ordinators for the whole trip.

We started travelling from the college campus at 9.00 AM via bus on 24 october2018,along with our co-ordinators faculty

We reached to the Surya Lakshmi Spinning Mills premises by 10.40 am

Once reached there, the employees accompanied us and had shown us and explained the process to produce cotton threads.

Here at this place the cotton would be made into threads by undergoing a specified process.

The visiting of all the departments was done by 1.00 pm . Later lunch was provided. At the end we met R L Narayana the President and M Raghupathi the HR at the admin office. He told about the history of this unit and also about other branches of Surya Lakshmi Spinning Mills.

We then started from there by 01:45pm and reached college by 03:30pm.

Overall the trip was informative and knowledgable.







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## 12. FRESHER'S DAY & FAREWELL PARTY

### FRESHER'S DAY

Name of the Activity: Fresher's party- PARICHAY 2k18

In-charge/Coordinator: Mr. P. Ganesh Anand, Ms. Swapna

Date: 06 October 2018

Time: 9:30AM – 3:00PM

Venue: DIA SUSWAGATH

Target Group: MBA II & I YEAR

No. of Participants: 100 No. of faculty Attended: 17

Objective:

- To make every fresher feel an integral part of the ST.JOSEPH'S family & to prepare the student to take on challenges for the year.
- Welcome party to newcomers and there is a need to be friendly and motivate juniors

### Report:

Attended by

- Business Management Department
- MBA I & II -years



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## Student coordinators from MBA II year:

- **Core Members of the program**

S. No.	Names	Responsibility
1	RAKESH	EVENT MANAGEMENT
2	SHAIK	EVENT MANAGEMENT
3	SRAVYA	FINANCE
4	MANISH	FINANCE
5	TWINKLE	EVENT PLANNER
6	DIVYA	EVENT PLANNER
7	SHASHIDAR	SUPPORTING HEAD
8	TEJASWI REDDY	CULTURAL
9	SHAIK	HOSTING
10	NIDHI	HOSTING

The program started at 9:30 am with the inauguration & lighting the lamp by the Principal Rev. Fr. Dr. D. Sunder Reddy, Faculty and 2 students of 1<sup>st</sup> year. Welcome address was given by MBA II year student Tanaz Virani

With the presence of Principal and Business Management Department staff the program was started. MBA II year students welcomed the juniors with a beautiful welcome dance followed by Mr. & Ms. Fresher 2018. 20 pairs participated in the Round I (Ramp Walk) were the participants with their partners did the ramp walk and gave their intro and 15 were shortlisted to Round II (Best-Foot-Forward) where they showed their talent. And finally for Round III (Question and answer) 7 were selected they competed with other students where the panel of judges asked questions based on intelligence. The MBA I year students RISHIKESH and ANULI were selected as the Mr. & Ms. FRESHER 2018. They were shortlisted based on confidence level, dressing, attitude, communication skills, and creative answers. Principal Father Sunder Reddy awarded the memento to Mr. FRESHER and Ms. FRESHER.





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MBA II year students showed their love and affection by displaying their creative talent and skills in the form of dances and skit. MBA I year were overwhelmed with their wonderful performance. In between the rounds and activities MBA II year students gave the following prizes:

S. No	Titles	Names
1	Mr. Handsome & Miss Gorgeous	ANTONY & RITHIKA
2	Mr. & Miss Best Dressed	SHALOM & MADHU
3	Miss Best Smile	MEGANA
4	Mr. & Miss Fresher	RISHIKESH& ANULI

The party filled the air with excitement, thrill and fun. Sumptuous snacks were provided to all the students and faculty.

MBA II Year Students organized the programme well. There was good coordination and team work. The party was a wonderful experience for both staff and students as the enjoyed the music at the disc





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## The schedule of the program

TIMING OF EVENT	EVENT
9:00- 9:10	1. Welcome Speech  2. Welcoming Dignitaries  Principal Dean of academics HOD Class Incharges 1 <sup>st</sup> year
9:10-9:15	3. Lightening of the lamp  (all dignitaries and 2 students of 1 <sup>st</sup> year)
9:15-9:25	4. Prayer song by choir team
9:25-9:35	5. Address  -Principal -Dean -HOD -MBA 1 <sup>st</sup> year class incharges
9:35-9:45	6. Dance Performance by Neha and Aishwarya
9:45-9:55	7. Singing by choir team
10:00-10:40	8. Round 1- Ramp Walk
10:45-10:55	9. Dance performance by Malvika and team
10:55-11:10	10. Skit by Jaywanth and team
11:10-11:40	11. Ramp walk Round 2- (Best-Foot-Forward)
11:40-11:55	12. Singing by Thomas and Team
11:55-12:05	13. Dance performance by Tejaswi and team
12:05-12:30	14. Ramp Walk Round 3- Question and Answer





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12:30-1:30	15. Lunch
1:30-1:45	16. Dance by juveria and team
1:45-1:55	17. Coronation Ceremony
1:55-2:00	18. Vote of thanks by 1 <sup>st</sup> year students
2:00-3:00	19. DJ

## FAREWELL PARTY

### STARLIT

Name of the Activity: **Farewell Party- Starlit 2k19**

In-charge/Coordinator: Dr. R. Anita, Dr. VandanaSamba

Date: 09 April 2019

Time: 9:30AM – 3:00PM

Venue: Oyo Town House, Lakdikapul

Target Group: **MBA II & I YEAR**

No. of Participants: 100 No. of faculty Attended: 17

### **Report:**

Attended by

- Business Management Department
- MBA I & II –years

### **Winners:**

**Mr & Ms. Starlit-** Mr. Sharon Thomas, Ms. Malavika

**Mr & Ms. Showstopper-** Mr. Midhun , Ms. Juveria

**Mr & Ms. Congeniality-** Mr. Rakesh, Ms. Mary Tejaswi

**Best Red Carpet Make Male & Female-** Mr. Manoj, Ms. Twinkle Vijay Kumar

**Mr. Tarzan-** Mr. Jaywanth Paul

**Ms. Jane-** Ms. Sirisha



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**Principal Rev. Fr. Dr. D. Sunder Reddy with Mr. Starlit Sharon Thomas and Ms. Starlit Malavika**



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## 13.MBA RESULTS

S.NO	BATCH	YEAR/SEM	TOTAL STRENGTH	NO. PASSED	NO. FAILED	PASS %
1	2017-19	II Yr/ III Sem	115	106	09	92%
2	2018-20	I Yr/ I Sem	119	86	33	72%

Convocation Meet- Gold medals, toppers, no of students received along with the report

??



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## 14. STUDENT PARTICIPATION IN FESTS/COMPETITIONS OUTSIDE COLLEGE

S.no	Student Name	Event Name - Date	Venue	Participated/Awarded	Class
1	G. Niharika	My Journey- 4/10/2018	Uniact Foundation	Participated	MBA I Year
2	Harri Arokiaraj	My Journey- 4/10/2018	Uniact Foundation	Participated	MBA I Year
3	S. Karan Raj	My Journey- 4/10/2018	Uniact Foundation	Participated	MBA I Year
4	Gopu Pranathi Reddy	My Journey- 4/10/2018	Uniact Foundation	Participated	MBA I Year
5	P. Anuli	My Journey on 4 <sup>th</sup> October 2018	Basheerbagh, Hyderabad Organised by Uniact Foundation	Participated	MBA I A
6.	Ch. Shivamitra	My Journey on 4 <sup>th</sup> October 2018	Basheerbagh, Hyderabad Organised by Uniact Foundation	Participated	MBA I A
7.	K.Sai Mahesh	My Journey on 4 <sup>th</sup> October 2018	Basheerbagh, Hyderabad Organised by Uniact Foundation	Participated	MBA I A
8.	N. Rohith Raj	My Journey on 4 <sup>th</sup> October 2018	Basheerbagh, Hyderabad Organised by Uniact Foundation	Participated	MBA I A
9.	S. Harika	My Journey on 4 <sup>th</sup> October 2018	Basheerbagh, Hyderabad Organised by Uniact Foundation	Participated	MBA I A
10.	L. Pradeep	Case study competition &	ICFAI Business School,	Second Prize with Cash Prize of Rs 10,000 +	MBA IA



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		Simulation game - Sankriya - National Operations Fest of IBS, Hyderabad Management - Sankriya on Nov 14 <sup>th</sup> - 16 <sup>th</sup> , 2018	Hyderabad	Certificate	
11	Shivamitra Chiruthani	Case study competition & Simulation game - Sankriya Operations Fest of IBS, Hyderabad Management - Sankriya on Nov 14 <sup>th</sup> - 16 <sup>th</sup> , 2018	ICFAI Business School, Hyderabad	Second Prize with Cash Prize of Rs 10,000 + Certificate	MBA I A
12	Ms. Anuli Peesara	Paper Presentation competition - conducted by Yukthi '18 as a part of Sudhee 2K18- A national Level Student Techno-management Festival on 28 <sup>th</sup> - 29 <sup>th</sup> September 2018	Chaitanya Bharati Institute of Technology - School of Management Studies	I prize + 1000rs + Certificate	MBA I A
13	N. Rohit Raj	Young Manager - conducted by Yukthi '18 as a part of Sudhee 2K18- A national Level Student Techno-	Chaitanya Bharati Institute of Technology - School of Management Studies	Participated	MBA I A





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		management Festival on 28 <sup>th</sup> – 29 <sup>th</sup> September 2018			
14	Kavya	Work Shop on Entrepreneurship development  30 <sup>th</sup> October 2018	Conducted by St. Joseph's Degree & PG College	Received Achievers Medal	MBA I
15	Shaik Ahmed	Discussion on Current Political Situation & how want their present government to be.	Alekhya Infotainment Pvt Ltd	Participated	MBA II Year
16	Nidhi Tiwari	Discussion on Current Political Situation & how want their present government to be.	Alekhya Infotainment Pvt Ltd	Participated	MBA II Year
17	Hashmathunissa	Discussion on Current Political Situation & how want their present government to be.	Alekhya Infotainment Pvt Ltd	Participated	MBA II Year
18	Ch. Shiva Mitra	Startup 22 <sup>nd</sup> Samanvay 25 <sup>th</sup> – 26 <sup>th</sup> February 2019	Siva Shivani Institute of Management, NH44 Kompally , Secunderabad	Participated	MBA I A
19	N. Rohith Raj	startup 22 <sup>nd</sup> Samanvay 25 <sup>th</sup> – 26 <sup>th</sup> February 2019	Siva Shivani Institute of Management, NH44 Kompally ,	Participated	MBA I A



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			Secunderabad		
20	Anuli Peesara	Budding Honcho - Best Manager Medha 2k19 6.03.2019	Bhavan's Vivekananda College of Science, Humanities & Commerce, Sainikpuri, Secunderabad	Ist prize + Certificate + Rs 3000	MBA I A
21	N. Rohith Raj	Treasure Hunt Medha 2k19 6.03.2019	Bhavan's Vivekananda College of Science, Humanities & Commerce, Sainikpuri, Secunderabad	Ist prize + Certificate + Rs 2000	MBA I A
22	N. Rohith Raj	22 <sup>nd</sup> Samanvay 25 <sup>th</sup> - 26 <sup>th</sup> February 2019	Siva Shivani Institute of Management, NH44 Kompally, Secunderabad	Ist Prize + Certificate	MBA I A
23	Deepthi Daga	Story Yelling IDEEP 19- A national level Techno-Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	First	MBA I A
24	Deepthi Daga	Turn Coat IDEEP 19- A national level Techno-Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Second	MBA I A
25	Deepthi Daga	B-Quiz IDEEP 19- A national level Techno-Management Fest	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A



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		13 <sup>th</sup> – 14 <sup>th</sup> March 2019			
26	Deepthi Daga	Young Manager IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> – 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
27	Deepthi Daga	MAD OVER AD IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> – 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
28	Daniel	Turn Coat IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> – 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
29	L. Pradeep	Story Yelling IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> – 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
30	Daniel	MAD OVER AD IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> – 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
31	K. Sai Mahesh	Turn Coat IDEEP 19- A	Jawaharlal Nehru Technological	Participated	MBA I A



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		national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	University, Department of Humanities and Social Sciences		
32	K. Sai Mahesh	MAD OVER AD IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
33	L. Pradeep	YOUNG MANAGER IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Second	MBA I A
34	B. Shanthi	Young Manager IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
35	B. Shanthi	Story Yelling IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
36	Ms. Anuli Peesara	Shresta- Best Manager 22 <sup>nd</sup> Samanvay 25 <sup>th</sup> - 26 <sup>th</sup> February 2019	Siva Shivani Institute of Management, NH44 Kompally , Secunderabad	Ist Prize + Certificate	MBA I A



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37	Deepthi Daga	Yuvdhurya Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
38	K. Sai Mahesh	Yuvdhurya Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
39	K. Sai Mahesh	B-Quiz IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Third	MBA I A
40	Daniel	B-Quiz IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Third	MBA I A
41	Ms. Anuli Peesara	Best PG Student Muqabla 09.02.2019	Dhruva College of Management	Participation	MBA I A
42	Monica Bajaj	Turn Coat IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A
43	Monica Bajaj	MAD OVER AD IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup>	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Participated	MBA I A





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		March 2019			
44	Monica Bajaj	B-Quiz IDEEP 19- A national level Techno- Management Fest 13 <sup>th</sup> - 14 <sup>th</sup> March 2019	Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences	Third	MBA I A
45	L. Pradeep	Yuvdhurya Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	II prize +Rs500+ Certificate	MBA I A
46	L. Pradeep	Communique Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	II prize+Rs1000+ Certificate	MBA I A
47	M.Poorna Chandra	Finance Scholar Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Runnerup II prize+Rs1000+ Certificate	MBA I A
48	S.Harika	Finance Scholar Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
49	S. Kavya Reddy	Finance Scholar Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
50	N. Rohith Raj	Finance Scholar Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
51	Maria Rithika	Business Quiz- Medha Udhyathi 2K19 12& 13 <sup>th</sup> March	Pendekanti Insitute of Management	Participated	MBA I A



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		2019			
52	A.Anthony Sylvester	Business Quiz- Medha Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
53	Severina	Business Quiz- Medha Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
54	Keerti Kapoor	Business Quiz- Medha Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
55	S. Harika	Startup 22 <sup>nd</sup> Samanvay 25 <sup>th</sup> – 26 <sup>th</sup> February 2019	Siva Shivani Institute of Management, NH44 Kompally , Secunderabad	Participated	MBA I A
56	L. Pradeep	Startup- Entrepreneur Development programme 11 <sup>th</sup> March	St. Joseph's Degree & PG College(extended campus)	Second prize “ startup name: training and recruitment company”	MBA I A
57	Deepthi Daga	Startup- Entrepreneur Development programme 11 <sup>th</sup> March	St. Joseph's Degree & PG College(extended campus)	Second prize “ startup name: training and recruitment company”	MBA I A
58	Maria Rithika	Young Manager Udhyathi 2K19 12& 13 <sup>th</sup> March 2019	Pendekanti Insitute of Management	Participated	MBA I A
59	Keerthana.N	ISB Policy conclave conference	Siva Shivani Institute of Management Fest	Participated	MBA I B



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60	Keerthana.N	Fest	Bhavans college	Participated	MBA I B
61	Keerthana.N	Fest	Pendekanti institute of mgmt.	Participated	MBA I B
62	Keerthana.N	EDP	NI-MSME	Participated	MBA I B
63	CH.Tejaswini	EDP	NI-MSME	Participated	MBA I B
64	Ankush.Rohit	EDP	NI-MSME	Participated	MBA I B
65	P.Sai Harshita	EDP	NI-MSME	Participated	MBA I B
66	P.Sai Harshita	IDEEP 2019	JNTUH	Participated	MBA I B
67	Kushal	Fest	Bhavans college	Participated	MBA I B
68	Ankitha.B	Fest	Bhavans college	Participated	MBA I B
69	Krishna kanth	Fest	Bhavans college	Participated	MBA I B
70	Akshitha	Fest	Bhavans college	Participated	MBA I B
71	Naveen	Fest	Bhavans college	Participated	MBA I B
72	sanjana	Fest	Bhavans college	Participated	MBA I B
73	sanjana	SDP	Stanely college	Participated	MBA I B
74	Ankitha.B	SDP	Stanely college	Participated	MBA I B
75	Akshitha	SDP	Stanely college	Participated	MBA I B
76	Md Maqsood	EDP	NI-MSME	Participated	MBA I B
77	Deepthi Daga	SDP	Stanely college	Participated	MBA I A



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## Student Participation in Conferences/ Seminars/ Paper Presentations

S.no	Student Name	Class	Conference/seminar details and date	Venue	Presented paper/ title of the paper
1	L. Pradeep	MBA IA	National Conference on Operations Management – Sankriya on Nov 14 <sup>th</sup> – 16 <sup>th</sup> , 2018	ICFAI Business School, Hyderabad	Participated
2	Shivamitra Chiruthani	MBA IA	National Conference on Operations Management – Sankriya on Nov 14 <sup>th</sup> – 16 <sup>th</sup> , 2018	ICFAI Business School, Hyderabad	Participated
3	N. Rohith Raj	MBA IA	National Conference on Operations Management – Sankriya on Nov 14 <sup>th</sup> – 16 <sup>th</sup> , 2018	ICFAI Business School, Hyderabad	Participated
4	Anuli Peesara	MBA IA	National Conference on Operations Management – Sankriya on Nov 14 <sup>th</sup> – 16 <sup>th</sup> , 2018	ICFAI Business School, Hyderabad	Participated
5	Anuli Peesara	MBA IA	International conference on Contemporary HRM Practices On Dec 1 <sup>st</sup> 2018	ICBM – School of Business Excellence	Analytics in Human Resource Management
6	Anuli Peesara	MBA I A	International Conference on “ Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI)	Presented paper on “A study in Impact of HRM practices on Employee retention”



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				Red Hills, FAPCCI Marg, Hyderabad	
7	N. Ravali	MBA I A	Entrepreneurship Development Programme in Financial Products & Services Conducted by Udyogwardhini Shikshan Sanstha and sponsored by Tata Capital Housing Finance Ltd from 30 <sup>th</sup> Jan - 15 <sup>th</sup> February 2019	National Institute for Micro, Small and Medium Enterprises, Hyderabad	Participated
8	G. Gajender	MBA I A	Entrepreneurship Development Programme in Financial Products & Services Conducted by Udyogwardhini Shikshan Sanstha and sponsored by Tata Capital Housing Finance Ltd from 30 <sup>th</sup> Jan - 15 <sup>th</sup> February 2019	National Institute for Micro, Small and Medium Enterprises, Hyderabad	Participated
9	CH. Prakash	MBA I A	Entrepreneurship Development Programme in Financial Products & Services Conducted by Udyogwardhini Shikshan Sanstha and sponsored by Tata Capital Housing Finance Ltd from 30 <sup>th</sup> Jan - 15 <sup>th</sup> February 2019	National Institute for Micro, Small and Medium Enterprises, Hyderabad	Participated





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10	N. Rohith Raj	MBA I A	Entrepreneurship Development Programme in Financial Products & Services Conducted by Udyogwardhini Shikshan Sanstha and sponsored by Tata Capital Housing Finance Ltd from 30 <sup>th</sup> Jan - 15 <sup>th</sup> February 2019	National Institute for Micro, Small and Medium Enterprises, Hyderabad	Participated
11	Pavani Atheli	MBA I A	One day student development programe on " Campus to Corporate Eorld - Way Ahead on Organised by The department of Business Management, Stanley College of Engineering and Technology for Women in Association with Hyderabad Management Association 22 <sup>nd</sup> February 2019	Stanley College of Engineering and Technology for Women, Abids , Hyderabad	Participated
12	Deepthi Daga	MBA I A	One day student development programe on " Campus to Corporate Eorld - Way Ahead on Organised by The department of Business Management, Stanley College of Engineering and Technology for Women in	Stanley College of Engineering and Technology for Women, Abids , Hyderabad	Participated



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			Association with Hyderabad Management Association 22 <sup>nd</sup> February 2019		
13	Monica Bajaj	MBA I A	One day student development programe on “ Campus to Corporate Eorld – Way Ahead on Organised by The department of Business Management, Stanley College of Engineering and Technology for Women in Association with Hyderabad Management Association 22 <sup>nd</sup> February 2019	Stanley College of Engineering and Technology for Women, Abids , Hyderabad	Participated
14	Ms. Anuli Peesara	MBA I A	Road to 19 ISB Policy Conclave 22.02.2019	Indian School of Business	Participated
15	N. Rohit Raj	MBA I A	Road to 19 ISB Policy Conclave 22.02.2019	Indian School of Business	Participated
16	Shivamitra.ch	MBA I A	International Conference on “ Innovation and re- engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg,	Participated



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				Hyderabad	
17	N. Rohith Raj	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
18	S. Harika	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
19	O.Shireesha Reddy	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February	The Federations of Telangana and Andhra Pradesh Chambers of Commerce	Participated



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			2019	and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	
20	S. Kavya Reddy	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability”  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
21	M.Poorna Chandra	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability”  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
22	Maria Rithika	MBA I A	International Conference on “Innovation and re-engineering of management	The Federations of Telangana and Andhra	Participated



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			practices for sustainability 31 Jan – 2 <sup>nd</sup> February 2019	Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	
	Zakir Baig	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability” 31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
	G. Manisha	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability” 31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated





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23	Mohit Pradeep Kripalani	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
24	L. Pradeep	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
25	Y. Bala Priyanka	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI)	Participated



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				Red Hills, FAPCCI Marg, Hyderabad	
26	G. Gajendar	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
27	Aditya Tiwari	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
28	Pooja Biswas	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability	The Federations of Telangana and Andhra Pradesh Chambers of	Participated



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			31 Jan – 2 <sup>nd</sup> February 2019	Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	
29	Ashmitha. G	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability”  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
30	Pulkit. A	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability”  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
31	Y.Varsha Rani	MBA I A	International Conference on “Innovation and re-engineering of	The Federations of Telangana	Participated



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			management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	
32	K. Sai Mahesh	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability”  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
33	Shanthi .B	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability”  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated



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34	Abdul Akheel	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
35	Raymond Gerald Johnson	MBA I A	International Conference on “Innovation and re-engineering of management practices for sustainability  31 Jan – 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
36	Pooja Biswas	MBA I A	One day student development programe on “Campus to Corporate Eorld – Way Ahead on Organised by The department of Business Management, Stanley College of Engineering and Technology for	Stanley College of Engineering and Technology for Women, Abids , Hyderabad	Participated





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			Women Association in Hyderabad Management Association 22 <sup>nd</sup> February 2019		
37	S. Harika	MBA I A	Entrepreneurship Development Programme in Financial Products & Services Conducted by Udyogwardhini Shikshan Sanstha and sponsored by Tata Capital Housing Finance Ltd from 30 <sup>th</sup> Jan - 15 <sup>th</sup> February 2019	National Institute for Micro, Small and Medium Enterprises, Hyderabad	Participated
38	A. Anthony Sylvester	MBA I A	International Conference on "Innovation and re-engineering of management practices for sustainability" 31 Jan - 2 <sup>nd</sup> February 2019	The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	Participated
39	Deepthi Daga	MBA I A	International Conference on "Innovation and re-engineering of management practices for sustainability" 31 Jan - 2 <sup>nd</sup> February	The Federations of Telangana and Andhra Pradesh Chambers of Commerce	Paper presented on "Impact of GST on small business enterprises"



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			2019	and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad	
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**PARTICIPATION OF MBA I B IN INTERNATIONAL CONFERENCE ON “ INNOVATION AND RE-ENGINEERING OF MANAGEMENT PRACTICES FOR SUSTAINABILITY AT The Federations of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPPCI) Red Hills, FAPCCI Marg, Hyderabad FROM 31 Jan – 2<sup>nd</sup> February 2019**

SL.NO	NAME OF THE STUDENT
1	Suresh Kumar Solanki
2	Krupali Patel
3	Sachal
4	Kirthi Kroneta
5	Srinitha Reddy
6	B.Nitisha
7	Siguru.Suman
8	Harshita Reddy
9	Rishikesh Bidarkar
10	Ankita Baldwa
11	Kushal Singh
12	Keertana Madella
13	Sanjana singh
14	Akshita Agarwal
15	Soniya Verma
16	Madhuri Sunnam
17	Ritesh Venu
18	Gopu Pranati
19	Arokia Raj
20	Niharika
21	Kusum Komal
22	Sakshi Kundalia
23	Sai Bharat
24	Keerti Dalmia
25	Maqsood Tameem
26	Syed Luqman
27	Krishna Kant



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Ms. Anuli Peesara – MBA I A student won I prize + 1000rs + Certificate in Paper Presentation competition – conducted by Yukthi '18 as a part of Sudhee 2K18- A national Level Student Techno-management Festival conducted by Chaitanya Bharati Institute of Technology – School of Management Studies on 28<sup>th</sup> – 29<sup>th</sup> September 2018





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Ms. Anuli Peesara – MBA I A student won 1st Prize + Certificate in Shresta- Best Manager  
22<sup>nd</sup> Samanvay management Fest conducted by Siva Shivani Institute of Management, NH44 Kompally , Secunderabad on 25<sup>th</sup> – 26<sup>th</sup> February 2019



Ms. Anuli Peesara – MBA I A student won 1st prize + Certificate + Rs 3000 in Budding Honcho – Best Manager  
Medha 2k19 management Fest conducted by Bhavan's Vivekananda College of Science, Humanities & Commerce, Sainikpuri, Secunderabad on 6<sup>th</sup> March 2019



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L. Pradeep – MBA I A student won Second Prize in YOUNG MANAGER IDEEP 19 - Management Fest conducted by Jawaharlal Nehru Technological University, Department of Humanities and Social Sciences from 13<sup>th</sup> – 14<sup>th</sup> March 2019.



N. Rohith Raj – MBA I A student Ist prize + Certificate + Rs 2000 in Treasure Hunt in Medha 2k19 management Fest conducted by Bhavan's Vivekananda College of Science, Humanities & Commerce, Sainikpuri, Secunderabad on 6<sup>th</sup> March



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**List of students who participated in WORKSHOP IN Tally Accounting Concepts with GST from 11 January to 25 January 2019 conducted by The National Small Industries Corporation Ltd. Technical Services Centre, E.C.I.L, Kushaiguda Hyderabad 500 062.**

## MBA I YEAR STUDENTS

S.No	Roll No	Name of student
1	121418672001	D.Himasree
2	121418672002	Pulkit. A
3	121418672003	N.Ravali
4	121418672004	O.Shireesha Reddy
5	121418672005	B.Shanthi
6	121418672009	M.Poorna Chandra
7	121418672010	S.Kavya Reddy
8	121418672016	Pooja Biswas
9	121418672018	N.Rohith Raj
10	121418672019	Monica Bajaj
11	121418672020	Md.Khaled
12	121418672022	Zakir Baig
13	121418672024	Deepti Daga
14	121418672031	G.Gajender
15	121418672034	P. Bala Pavan
16	121418672035	Ashmitha.G
17	121418672038	K.Sai Mahesh
18	121418672039	B.Raj Kiran
19	121418672049	Athelli Pavani
20	121418672053	P. Valentina Dior
21	121418672056	Mahendra Pratap Singh
22	121418672027	Hemangi Shah
23	121418672025	K.S. Priyan Shalom
24	1214-18-672-089	KEERTHANA NADELLA
25	1214-18-672-117	KUSHAL SINGH
26	1214-18-672-082	KARAN RAJ S
27	1214-18-672-063	NITHISHA B



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28	1214-18-672-065	B SRINITHA REDDY
29	1214-18-672-080	KARTHIK H
30	1214-18-672-061	AJITH PRATAP SINGH
31	1214-18-672-112	MARIAN SYLVERSTER
32	1214-18-672-116	ANUJA
33	1214-18-672-099	M TEJA HITESH
34	1214-18-672-100	SYED LUQMAN
35	1214-18-672-113	SAI CHARAN R
36	1214-18-672-071	GAURAV G
37	1214-18-672-079	MD MAQSOOD
38	1214-18-672-074	SUNEETH KUMAR K
39	1214-18-672-104	JASON S
40	1214-18-672-108	KRUPALI PATEL
41	1214-18-672-097	S SUMAN
42	1214-18-672-119	ANKITHA BALDWA
43	1214-18-672-110	E KUSUM
44	1214-18-672-109	S MANISHA
45	1214-18-672-088	LINCY A JOSEPH
46	1214-18-672-093	A NAVEEN
47	1214-18-672-107	KEERTHI KRONETA
48	1214-18-672-066	FARAH NAAZ
49	1214-18-672-111	CH TEJASWINI
50	1214-18-672-092	G PRANATHI
51	1214-18-672-106	NIHARIKA G
52	1214-18-672-073	HARI MRUDHULA
53	1214-18-672-077	PALLAVI L
54	1214-18-672-096	HARRI AROKIARAJ
55	1214-18-672-067	B BHARGAVI
56	1214-18-672-081	AKSHITA AGARWAL
57	1214-18-672-085	P S HARSHITHA
58	1214-18-672-078	ANKUSH ROHITH
59	1214-18-672-095	G JOSEPH



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## 15.ED Cell/ Women Empowerment/JGG/ Red Cross Activities/ JSR Activities by students/NSS

### ED CELL

SL.NO	DATE	NAME OF THE WORKSHOP	In collaboration with	RESOURCE PERSONS
1	8.08.2019 10AM – 12.00 PM	Awareness workshop on Entrepreneurship	In collaboration with JOSH TALKS- Delhi Based Startup, Vianney Hall	1.Huzefa Kapadia, Entrepreneur 2._Manikanta Racharla, The manager of josh talks
2	30.10.2018 9:00 PM TO 10:30 PM	WORKSHOP ON ENTREPRENEURSHIP DEVELOPMENT	-----	Dr.N.Manoharan, Former banker and Certified Faculty for Soft Skills & entrepreneurship development and Motivator
3	05.12.2019 10:00 AM -5:00 PM	Entrepreneurship Awareness Camp	NSIC	Mr. Sridhar Mateti, CEO & Founder - Best ideas advertising & Entrepreneurship trainer, MSME Business Consultant, Start up mentor, motivational speaker and psychologist





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4	12.12.2019	FOOD – E – MAZE	--	PRINCIPAL
5	6.03.2019	JOSEPHITE's IDEA HUB	--	Mr. Ajay Jacob,CEO, Director, Board Member in Sewing Sky India Private Limited, Alumni President Ambosidore for ICREATE, Host and Mentor

Sl. No.	No. of Students Involved	No. of Faculties Involved	Name of the Activities carried out during 2018 - 19	Brief Description of Each Activity
1.	78	4 Dr. N. Srinivas Mrs. Jayasree Ms. Harriet Jesvina Ms. Kavya	Awareness Workshop on Entrepreneurship	Enlightening the students with the fact that students have an ocean of opportunities and they should try to grab opportunities. Session stressed on the need for students to have dynamic and challenging attitude.
2.	95	4 Dr. N. Srinivas Mrs. Jayasree	Workshop on Entrepreneurship Development	To understand the present market and take a step to start up a company and succeed in life. It was an energy-boosting session and never back step during



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		Ms. Harriet Jesvina Ms. Kavya		failures as an entrepreneur.
3.	100	4 Dr. N. Srinivas Mrs. Jayasree Ms. Harriet Jesvina Ms. Kavya	Entrepreneurship Awareness Camp	The session aimed at educating the MBA & BBA final year students on building awareness of Entrepreneurship Opportunities and financial assistance provided by various financial institutions and Government.
4.	36	4 Dr. N. Srinivas Mrs. Jayasree Ms. Harriet Jesvina Ms. Kavya	FOOD- E- MAIZE	ED – Cell has come up with an initiative to organize an event where the students can develop their entrepreneurship skills and showcase their potentiality in functional areas of business. The students were given an open choice to choose their own stall based on their capacity and resources.
5	18	Mrs. Jayasree Ms. Kavya	Josephite's Idea Hub	The Josephite's Idea Hub aimed at to share the innovative business idea's from all the UG & PG students and to discuss the future prospects and the financial path for the participants

## 1. AWARENESS WORKSHOP ON ENTREPRENEURSHIP conducted by Josh Talks

**DATE: 08 AUGUST 2018**

**VENUE: VIANNEY HALL**

**TIMINGS: 10AM – 12.00 PM**

The Department of Business Management organized an “Awareness Workshop on Entrepreneurship” in collaboration with JOSH TALKS- Delhi Based Startup, on 8<sup>th</sup> August 2018 in Vianney Hall from 10 am – 12 pm.

Josh Talks was co-founded by Shobhit Banga & Supriya Paul in January 2015 with the goal of raising the aspirations of Young India.



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“Ordinary people can have extraordinary stories. That's the premise of Josh Talk, Delhi-based start-up that gives a platform to people to share their tales of courage”.

Session was divided into two parts :

**First session: Huzefa Kapadia** spoke about his experiences in becoming a successful entrepreneur.



Huzefa Kapadia, spoke about his entrepreneurial life. He started a company which enlightens the customers with upcoming brands and helps the clients to reach the customers. He spoke about the stepping stones required for a startup. These stepping stones resemble the steps that we go through after we are born. He said that an entrepreneur should know to learn, observe the mistakes and ensure to correct them while starting up a business. He also told that as an entrepreneur one should accept challenges and never back step in critical situations. He emphasized that a person should be always value based and revenue based, then the things will be worked out in a positive way. He concluded mentioning that the most important aspect as an entrepreneur is that he should be able to balance both his personal and professional life.

**Second session: Manikanta Racharla** : The manager of **josh talks** inspired the students with his talk on booming career in digital marketing.



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Manikanta Racharla, is a CEO of shoptap, an offline commercial platform designed to bridge the gap between retailers and customers and founder of Pay Fix and Nyto Technology. He said that failures and success teach us many things in our life and they will be the major stepping stone for one's success in life. He quoted that "change is painful, growth is painful but being stuck up at one point is very painful." He encouraged the students and boosted energy in them to take a step forward to achieve the goals that one wants to.

**Student feedback:** All the MBA students felt that it was a great opportunity for them to understand the current market scenario and take a step to start a start-up company and succeed in life. It was an energy-boosting session and inspired them to understand not to back step during failures as an entrepreneur. The session concluded with a vote of thanks by Shaik an MBA IIInd year student.

## 2.WORKSHOP ON ENTREPRENEURSHIP DEVELOPMENT

**DATE:** 30<sup>th</sup> October 2018

**TIME:** 9:00 PM TO 10:30 PM

**VENUE:** EXTENDED CAMPUS



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The Department of Business Management conducted A workshop on entrepreneurial development for MBA 1<sup>st</sup> year students. "The true entrepreneur is a doer, not a dreamer."To help the future entrepreneurs to be a doer and not just a dreamer, Dr.N.Manoharan, Former banker and Certified Faculty for Soft Skills & entrepreneurship development and Motivator were invited to share their practical experience and valuable insights on Entrepreneurship Development.

The program commenced at 9.00 am in Vianney Hall in Extended campus Ms.Keerthana ED –cell student coordinator welcomed and invited the guests Dr.N.Manoharan, Rev. Fr. D. Sunder Reddy Principal, Dean Academics Dr.R.Anita, and HOD Mr.Ganesh Anand on to the dais.The guests were presented with flower bouquets. M.B.A first year students started the program by a prayer song seeking divine blessings in this endeavor towards knowledge, learning and wisdom followed by lighting of the lamp by the dignitaries along with ED Cell Convener and Student Coordinators.

Dr. N. Manoharan shared his views on Entrepreneurship focusing more on Enlightening the students with the fact that students have an ocean of opportunities and they should try to grab opportunities. He stressed on the need for students to have dynamic and challenging attitude. He also spoke about the importance of make in India program, youth is the strength of the country and that youth should come out of their comfort zone and to achieve success. Dr. N. Manoharan focused on various government schemes like start up India , stand up India mudra scheme , pradhan mantri employment generation program where sir encouraged students to have their own start ups for which government assistance is also been provided by these schemes.

Dr. N. Manoharan ended the session by conducting a fun game and Quiz for the students. Students were divided into three teams hypothetically raw materials worth 1, 00,000/- were given and were asked to make boats 4 minutes time was provided for the teams. The final judgment was done by the manager selecting the best boat for a higher price. This





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game emphasized on the skills of students in becoming the incubators of tomorrow's innovative entrepreneurs.

At the end of the sessions the speaker answered to the queries of the students. Dr. N. Manoharan was felicitated with memento as a gesture of appreciation and gratitude. The orientation Program concluded with vote of thanks proposed by Anuli of MBA I-A thanking the Principal, Dean Academics, Dr.R.Anita, HOD, Mr.Ganesh Anand and Entrepreneurship Development Cell Members for giving them an opportunity to be part of the orientation Program.

**"Go as far as you can see ; when you get there , you will be able to see farther" \_ JP MORGAN**

## 3. REPORT ON ENTREPRENEURSHIP AWARENESS CAMP

**DATE: 5<sup>th</sup> December 2018      TIME: 10:00 AM -5:00 PM      VENUE: VIANNEY HALL**

**RESOURCE PERSON: Mr. Sridhar Mateti, CEO & Founder - Best ideas advertising**

**Objective of the FDP:** The FDP aimed at educating the MBA & BBA final year students on building awareness of Entrepreneurship Opportunities and financial assistance provided by various financial institutions and Government.

### About the resource Person:

**Mr. Sridhar Mateti** is well known as an Entrepreneurship trainer, MSME Business Consultant, Start up mentor, motivational speaker and psychologist. He is the founder and CEO of **"Best Ideas Advertising"**, is a leading advertising solutions company engaged in world class sign boards manufacturing and digital printing. He is also the founder and president of Swashakti Entrepreneur Society.



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Session I 10:00 A.M to 11:30 A.M

The program started with welcoming the resource persons and the participants by **Mrs. Jayasree Assistant Professor, Department of Business Management** followed by invoking God almighty's blessings by Prayer song by Choir Group.

*Light* is a universal symbol of truth, knowledge, and understanding. The programme was inaugurated by **Rev Fr. Dr. D. Sunder Reddy, Principal, Mr. Sridhar Mateti, CEO & Founder - Best ideas advertising , Dr. R. Anita, Dean Academics and Mr. P. Ganesh Anand, HoD, Dept. of Business Management, Dr. N. Srinivas, Associate Professor, Department of Business Management.**



The dignitaries were welcome by a floral bouquet. Mr. Sridhar Mateti was welcomed by Rev.Fr.Dr.D.Sunder Reddy and Mr. Rev.Fr.Dr.D.Sunder Reddy by Ms. Sucharita, Student MBA II yr.



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***Dr. R. Anita, Dean Academics and Dr. Vandana Samba, Department of Business management addressed the gathering by pointing the importance of budding entrepreneurs and number of opportunities available in today's global economy and wish them good luck for the session.***



**Ms. Kavya, Assistant Professor, Dept. of Business Management introduced Mr. Sridhar Matetito the session and welcomed all the participants on behalf of the college.**





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**Mr. Sridhar Mateti has high lightened the students on the following points:**

1. To start any business we need to have an idea, attitude, and bonding desire to become an entrepreneur.
2. The burning desire forms the basic reason to start an organization
3. It becomes necessary to dream big and also gave live examples of Laxmi Mittal, Azeem Premji, Dirubhai Ambani are have been able to achieve their dreams big only because they have the burning desire to start any business and earn big money.
4. Its is not essential to be form business families to build an empire eg: fli[kart, paytm, Ola



5. Hyderabad holds 2<sup>nd</sup> place in the startup ecosystem
6. Who is an entrepreneur and what are the challenges faced by them and their solutions
7. He spoke about capital generation idea generation and how to grow about
8. Why youngsters don not choose
  - a. Risk involved
  - b. Not having technical know how
  - c. No business ideas
  - d. No family support
  - e. Lack entrepreneur ship education
  - f. Not having sufficient funds or capital
9. The rate of successful start up is only 5%
10. Supported the fact to take risk in your life because I you win you can lead and if u loose you can guide.

**Session II: 12:00P.M to 1:30 P.M**

**Mr. Sridhar Mateti has high lightened the students on the following points:**

1. In order to overcome risk taking fear rather adhere to risk taking practices By following the following steps
  - a. Read success stories of the entrepreneur stories
  - b. Try to cultivate the habits of dreaming big



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- c. Accept difficult situation and rather choose to create the new avenues in life
2. It is not always necessary to invent a new product but u can also opt to commercialize existing product or idea
3. How to enhance technical know how
  - a. Join expert training
  - b. Attend international conferences
  - c. Attend similar organization which support such idea
4. For idea generation
  - a. Determine what society requires



**Students sharing their business ideas**

5. How to get business idea and does it have the viability
  - a. Two ways :-
  - b. Incidental
    - i. Traditional
  - c. Consult the research institutions and take the new products
  - d. Support from family
  - e. When you have a good idea which is realistic definitely the family will support eg: Infosys
6. Entrepreneur education
  - a. EDP is organized in order to determine what the idea ,how the idea can be taken forward
  - b. Seed capital is offered by govt to promote MSME like Mudra PMEGP ,stand up India

**Session III: 2:30 P.M to 4:30 P.M**

**Mr. Sridhar Mateti has highlighted the students start up India:**

- a. Narendra Modi started this and launched on August 15<sup>th</sup> 2015
- b. Objectives





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- i. Promote innovation
- ii. Make business commencing a moment
- iii. Shift from job seeker to job creator
- iv. Provide facilities to the entrepreneur
- v. Easy access to finance
- c. Eligibility
  - i. New or existing company should have an annual turnover less than 25 crores in the time period of 5 years
- d. Forms
  - i. LLP
  - ii. Partnership
  - iii. Private limited and
  - iv. One person company
- e. Funding
  - i. Incubator
  - ii. Accelerator
  - iii. Angel investors
- f. Incentives
  - i. Incentives by RBI
  - ii. Tax incentive
  - iii. Incentive for doing business like incorporation or other formulation , self certification, intellectual property rights
  - iv. Ease of wind up
- g. Opportunities
  - i. Large capital
  - ii. Availability of funds
  - iii. Industry wise objectives
  - iv. Favorable environment
  - v. Highly dependent on imported goods and seed capital

The Entrepreneurship awareness programme concluded with question and answer session **Dr. R. Anita, Dean Academics** felicitated the Resource persons with a memento and formal vote of thanks proposed by **Ms. Kavya** wherein she mentioned that lucid presentations made by the expert evoked great interest among the participants and enriched their academic knowledge. She also thanked Principal, Rev. Fr. Dr. D. Sunder Reddy for always encouraging and supporting to conduct the various programmes.



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**Group Photo of all the Participants**

## 4. REPORT ON FOOD – E – MAZE

**DATE: 12<sup>TH</sup> DECEMBER 2018**

**TIME: 11:00AM TO 3.30 PM**

**“Food is the ingredient that binds us together.”**

Our Institution believes that it's not just about classroom learning but it's also about learning beyond classroom. With this motive the ED – Cell has come up with an initiative to organize an event where the students can develop their entrepreneurship skills and showcase their potentiality in functional areas of business.



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The students were given an open choice to choose their own stall based on their capacity and resources. To hold up a stall in the campus, considering the expenses per stall, the cell has decided to charge Rs. 1200/- per stall.

The celebrations began with a formal inaugural session at 11.00 Am and the food fest was declared open by Principal - Rev. Fr. Dr. D. Sunder Reddy, Dean of Academics – Dr. R. Anita, Head of Department – Mr. Ganesh Anand.



On this eve, our beloved principal has congratulated the Ed – Cell for taking up the initiative and has given his blessings and best wishes to all the participants.

On the whole there were twelve stalls put up by the UG and PG students together. The stalls were beautifully decorated by the students and tasty food was offered at reasonable price. The Faculty and students visited the stalls to relish the taste of various food served. The details of the stalls and food served by the students is as follows.

SL. NO	NAME	CLASS	FOOD ITEM
1	Ronauk	BBA BA I	Cool Drinks
2	Nikhil	BBA I	Milk shake/ Maggi
3	Delcy	BBA I	Pasta/Sandwhich
4	Alekhya	MBA II	Manchuria
5	Neha	BBA BA I	Pav Baji
6	Rishika	BBA I	Panipuri
7	Zain	BBA IT I	French Fries/ Sweet corn & Coffee





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8	Shaik/Rakesh	MBA II	Water
9	Midhun	MBA II	Chicken Biryani
10	Keshav, Jogaram	BBA IT	BhelPuri, Dahipuri
11	Shubham	BBA III	Dosa
12	Praveen	BBA IT II	Kulfi/Pan

With the above stalls and delicious food served by them there was a festive environment in the campus all through. With very reasonable prices tasty food was served to the customers. From this the students had a platform to understand and learn various topics from marketing, finance, branding, customer relationships, etc., in a practical way.



Few stalls had also held games and this has created some recreation to students and faculty. There was continuous help rendered by the student coordinators in terms of maintenance, discipline and co – ordination. Through out the day it was all about learning things practically.





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At 3.00 pm the food fest was concluded with a formal gathering of participants, students, Coordinators and ED cell faculty Coordinators. Few participants were asked to share their experience - Praveen from BBA (IT) and Shaik from MBA have given few valuable suggestions to the co – participants about business. Miss. Harriet (ED – cell coordinator) has congratulated all the participants and spoke valuable words and stated that 'at the end of the day its not about earning profits / losses but its all about learning' and asked the students to take everything with positive spirit. Mrs. Jayashree has also congratulated the participants and has given her best wishes.

At the end a formal vote of thanks and best wishes was conveyed by Miss. Kavya and the food fest was declared closed.

The result for 'Best Stall' would be declared on 21<sup>st</sup> December 2018 on the eve of Christmas celebrations.

## 5. REPORT ON JOSEPHITE's IDEA HUB

**DATE: 6<sup>th</sup>MARCH 2019**

**TIME: 11:00 AM -3:00 PM**

**VENUE: A.V. ROOM**

**RESOURCE PERSON: Mr. Ajay Jacob, CEO, FITZFA**

**Objective of the FDP:** The Josephite's Idea Hub aimed at to share the innovative business idea's from all the UG & PG students and to discuss the future prospects and the financial path for the participants.





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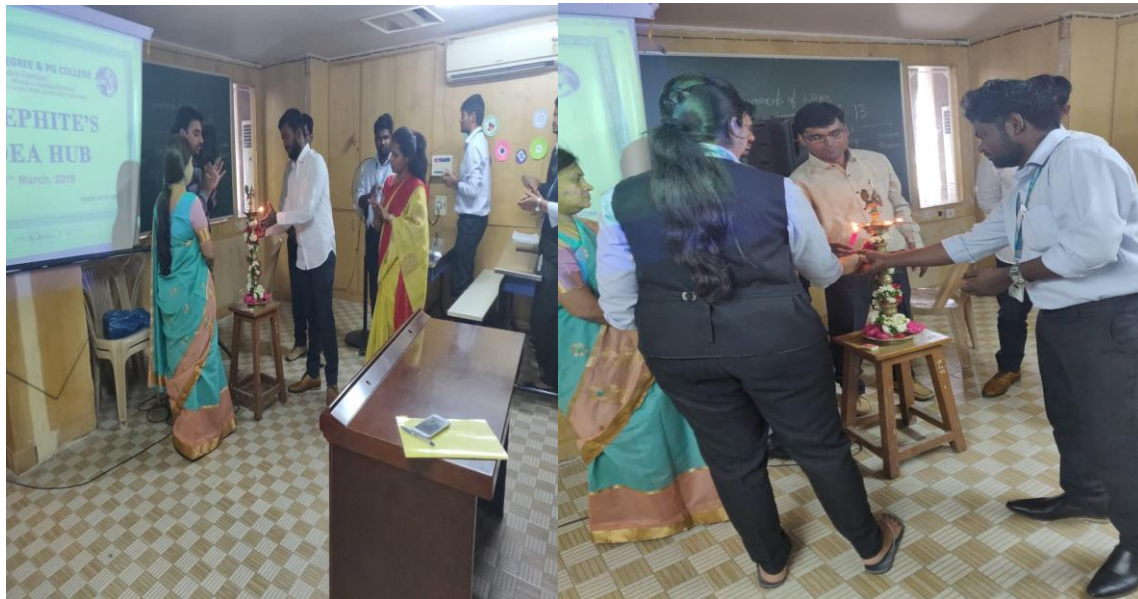
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## About the resource Person:

**Mr. Ajay Jacob**, CEO, Director, Board Member in Sewing Sky India Private Limited, Alumni President Ambosidore for ICREATE, Host and Mentor.

The program started with welcoming the resource persons and the participants by **Ms. Innara Hemraj**, Student, BBA IT II Yr.

*Light* is a universal symbol of truth, knowledge, and understanding. The programme was inaugurated by **Mr. Ajay Jacob**, CEO, FITZFA, **Dr. R. Anita**, Dean Academics and **Mr. P. Ganesh Anand**, HoD, Dr. N. Srinivas, Associate Professor, Department of Business Management.



Ms. Kavya, Assistant Professor, Department of Business Management, has instructed the students about the Rules and the Judgement Criteria.



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***Dr. R. Anita, Dean Academics, Mr. P. Ganesh Anand, HOD, Dr. N. Srinivas, Associate Professor, Department of Business Management addressed the gathering by pointing the importance of Start up's in today's global economy and wish them good luck for the session.***





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**Ms. Bhavana Anne, Student, BBA I Yr.** introduced Mr. Ajay Jacob to the session and welcomed all the participants on behalf of the college.







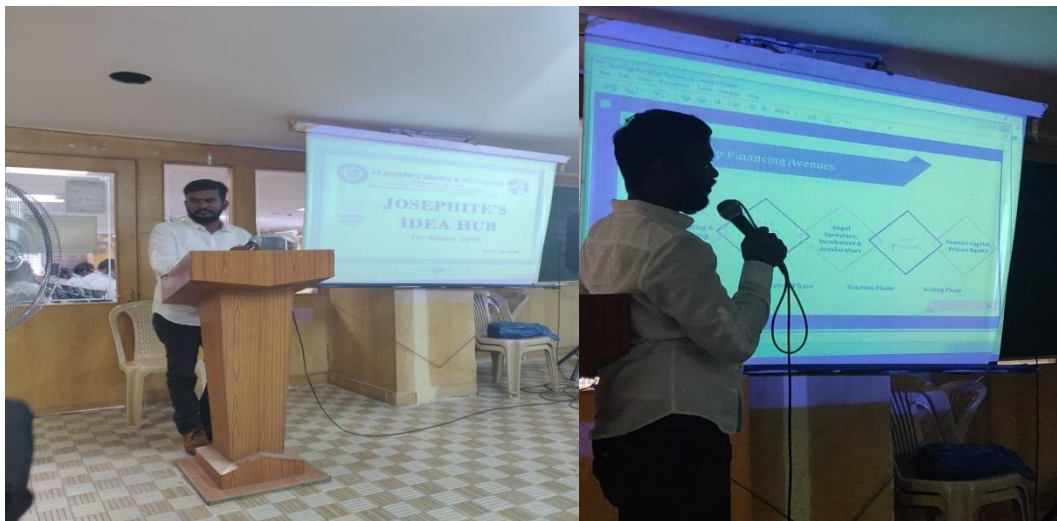
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**Mr. Ajay Jacob has high enlightened the students on the following points:**

1. Funding Strategies
2. Business has normal curve and start up's have vertical curve
3. Stages of funding in start ups
4. Boost therapy/crowd trapping –seed funding/banks-angel investors-govtprogrammes – venturecapital /private equity
5. Start up India with collaboration with Telangana Govt. conducted competitions
6. Grants will be provided by Government
7. Investors wants more equity now a days
8. I-create is a platform for startups in Ahmedabad established in 2015 solely for Entrenuership providing very good network and platform
9. Video presented by Mr. Jacob about I Create



**All the 12 participants have actively taken part in the session by presenting their innovative Business Ideas followed by Question & Answer Session by the Resource Person Mr. Ajay Jacob and the Participants.**



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The Entrepreneurship awareness programme concluded with question and answer session Mr. P. Ganesh Anand, HOD, Department of Business Management felicitated the Resource persons with a memento and formal vote of thanks proposed by **Ms. Jeenan Banda, Student, BBA I Yr.** wherein she mentioned that lucid presentations made by the students evoked great interest among the participants and enriched their Innovative thinking. She also thanked Principal, Rev.Fr.Dr.D.Sunder Reddy for always encouraging and supporting to conduct the various programmes.

## LIST OF THE PARTICIPANTS

SL.NO	NAME OF THE STUDENT	CLASS	BUSINESS IDEA
1	Gajender	MBA I	VAJRA STONES
2	Keertana&Harika	MBA I	Akriti Attire





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3	DeeptiDaga& Pradeep	MBA I	Talenton
4	SagarLalwani	BBA III Yr.	Dr. Oetkar Venture
5	Sathwik&Sanjeeth	BBA II Yr.	Fytt – Fitness
6	Sanjana Evita	BBA II IT	Baby Proofing
7	Habeeb Reza &Firdous	BBA I IT	Food Truck
8	Shresta	BBA I BA	Roof Gardening & Restaurant
9	Santosshi	BBA I BA	Concerto
10	Jayesh&Shyam	BBA I	Healthy Hut
11	Bhavana&Shyam	BBA I	On foot service
12	Aditya	BBA I	Smart Watch

## Winners

Sl. No	Name	Class	Prize
1	Sathwik&Sanjeeth	BBA II Yr.	I
2	DeeptiDaga& Pradeep	MBA I	II
3	Habeeb Reza &Firdous	BBA I IT	III

## WOMEN EMPOWERMENT

SL.NO	DATE	SEMINAR/WORKSHOP	RESOURCE PERSON
1	23 AUG 2018 9:15PM TO 11:00 PM	Awareness Of Women Health Issues	Dr. Surekha, Gynecologist Fernandez Hospital.
2	8 OCTOBER 2018 11:30 AM TO 12:30 PM	Women Empowerment By She Teams	L.Venkateshwarulu (S.I of police, SHE teams) and (P.Shanti, Police constable SHE



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			teams )
3	28 NOVEMBER 2018  11:30 AM-12:10 PM	Awareness of P&G Product Orientation	Proctor & Gamble People
4	24 <sup>th</sup> January 2019  10.00A.M to 1:30PM	National Girl Child Day	Mr. Rithwik Bhattacharyya, Manager- fund raising, BOSCONET & Fr. Sudhakar
5	March 8, 2019  12.30 P.M.	Women's Day Celebrations	Rev.Fr.Dr. D. Sunder Reddy  Principal

## 1. REPORT ON AWARENESS OF WOMEN HEALTH ISSUES

**DATE: 23 AUG 2018    VENUE: VIANNEY HALL    TIME: 9:15PM TO 11:00 PM**

**Objective of the programme:** A woman takes care of spouses, children, parents, other family members, and even friends. However, they tend to neglect themselves, especially when it concerns the health. The awareness program was conducted by the women empowerment team of business management to spread the importance of health and to make the girl's students aware of the issues related to them regarding the health.

**Target Group:** BBA Girl Students (I,II,III)





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The Department of Business Management conducted a Guest lecture/Awareness Programme on "Women Health Issues" on 23<sup>rd</sup> August 2018 by Dr. Surekha, Gynecologist Fernandez Hospital.

Dr. Surekha A, MD, FRCOG works as a Consultant in Fernandez Hospital from 2013. Prior to joining Fernandez Hospital, she was an Associate Consultant, Obstetrics and Gynecology at King Abdul Aziz Medical City in Riyadh. **Welcome note by Shreyanshi Jaiswal**

Shreyanshi, A student of BBA I (BA), welcomed the Guest/ Resource Person, Dr. Surekha, Gynecologist Fernandez Hospital, Principal Rev. Fr. D. Sunder Reddy and Dean academics

kick started the session by stressing the need for women's health in the society.

## Lighting of the Lamp

Darkness is never removed by darkness it can only be removed by light.

The session was started by lighting of the lamp by Dr. Surekha, Gynecologist Fernandez Hospital, Rev. Fr. D. Sunder Reddy, Principal, Dr. R. Anita, Dean Academics and Associate Professor and Mr. P. Ganesh Anand, Head of Department.

## Address by Rev. Fr. D. Sunder Reddy, Principal

Father addressed the girl students by stressing the need for improving and realizing the need for the women's health. He also expressed his concern on the girls student need for proper sanitation requirements and the education levels that has to be given for the improvement of the health situations, he expressed his happiness and welcomed the Resource Person Dr. Surekha.



## Address by Dr. Surekha, Senior Gynocholigist, Fernandez Hospital



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Dr.Surekha expressed her happiness to address the gathering and started the session by explaining the different phases a women passes through her life time and the different ways she has to encounter the mood swings and gave the techniques to counter that smoothly. She also explained the different ways to maintain cleanliness and hygiene in a day to day basis. Finally she clarified the doubts raised by the girls student regarding the problems faced by them .



The session ended with the vote of thanks. As a token of gratitude a memento is given to the resource person by Mrs. Laxmi, Assistant Professor and Convenor of Women Empowerment cell.

## 2. SESSION ON WOMEN EMPOWERMENT BY SHE TEAMS

**DATE: 8 OCTOBER 2018 VENUE: VIANNEY HALL TIME: 11:30 AM TO 12:30 PM**

Women empowerment is a burning issue in today's world. It refers to a creation of the environment for women where they can make decisions of their own for personal benefits and all also for the society. Seeing the need for the students to understand what women empowerment is and how it important, the Department of business management organized a session on women empowerment (empower women, empower nation).

The chief guest and the speakers for the event were L.Venkateshwarulu (S.I of police, SHE teams) and (P.Shanti, Police constable SHE teams )





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The event started with the introduction to the chief guests followed by our Principal speaking about women empowerment. He also spoke about how women safety is still a question mark in the society and how SHE teams is a good initiative taken by the Telangana government. The chief guest L.Venkateshwarulu started the session with a small introduction to what women empowerment actually is. He explained us different benefits provided by SHE teams to the women and girls in the society. He explained us how a problem can be reported in the SHE teams in 7 different ways. He introduced us to the HAWK EYE APP which was launched by the Telangana government which seeks to turn the common people into citizen police and involve them into checking crisis, awful activities and traffic violations.



P.Shanti, police constable of SHE teams , gave various examples of the cases handled by the



SHE teams . She also said that the women and girls need not be afraid of the wrong happening to them and report it to the SHE teams, where the case will be handled without revealing the victim identity and credentials.





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The session concluded with a question answer session and felicitating the chief guest with a memento by the faculty member Mrs. Laxmi Madhuri, Women empowerment cell coordinator.

## **3.REPORT ON AWARENESS OF P&G PRODUCT ORIENTATION**

### **MBA FINAL YEAR GIRLS**

**DATE : 28 NOVEMBER 2018    TIME : 11:30 AM-12:10 PM    VENUE : VIANNEY HALL**

**Objective of the programme:** Women Empowerment Cell took the initiative to arrange the awareness programme on Proctor & Gamble Products for the girl students.

Tanuja, BBA III year students introduced the P & G representatives and welcomed them to address and demonstrate the students on the products. The program titled as **“Reward me brought to you by P&G”** was an awareness program by P&G representatives. T



The awareness program was conducted for MBA final year girls. The P&G representatives gave a demonstration of various P&G products such as Head & Shoulders shampoo, Gillett shave blade, Venus cream, Pantene oil replacement and Whisper products. They explained the students the pros of taking the branded products and cons of taking unbranded ones.



At the end of the session a free sample of “Pantene oil replacement Sachet” was distributed to the students by the P&G representatives. The representatives also explained about the various discounts and offers available on their products and encouraged the students to buy the products at discounted prices.

**DEMONSTRATION BY P & G REPRESENTATIVES**



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## 4.A Report on “National Girl Child Day”

**DATE:** 24<sup>th</sup> January 2019

**VENUE:** VIANNEY HALL

**TIME:** 10.00A.M to 1:30PM

**Target group:** MBA I year students

**Number of Students attended:** 120

**Objective of the Workshop:** The workshop was aimed to create awareness on Women Inequality in India. The workshop also aimed at motivating the students to know about changing times and increasing contribution and role of women in rapidly growing India.

### **About the Resource Person:**

Mr. Rithwik Bhattacharyya is Manager- fund raising, BOSCONET. He completed his B.Com and MBA; and has NISM Certifications. He is an upcoming author for the books- Faith tester, I Am, Evangelist and the 6th Gospel; the child and the investor; peepal leaf.



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**LIGHTING OF LAMP WITH THE GUEST**

Anuli & Ritika , MBA I year students welcomed the resource person, Head of the Department, faculty and students. The session was inaugurated by **Fr. Sudhakar, Mr.Ritwik and Mr.Ganesh Anand, Head of the Department** followed by lighting the lamp and prayer song.



**MR RITWIK Addressing the MBA students**



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FR. SUDAKAR and MR.RITWIK were welcomed with a bouquet. MBA I year student, Anuli introduced the resource Person Mr RITWIK & MBA I year student, Ritika introduced resource Person FR SUDAKAR RAO.



## MBA STUDENTS KEENLY LISTENING TO THE RESOURCE PERSON

**Mr. Ganesh Anand** briefed students about the current face of inequalities which are being faced by the women and how measures should be taken in order reduce such inequality. The resource person of the day, Fr. Sudakar Rao briefed the students about their organisations contribution towards the society. He also briefed about their operations which are in 132 countries & 11 provinces in India and their collaborations with 25 institutions in Hyderabad, they also helped 1 lakh childrens.





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## FR SUDAKAR RAO ADDRESSING THE STUDENTS

He also briefed about various measures that are being taken by them which included providing courses related to hotel services and also supporting its children who are willing to have a future in healthcare industry.



## MR RITWIK SHOWING AV TESTIMONIES TO THE STUDENTS

MR. RITWIK briefed his experience of how he had been a part of Don Bosco and he also mentioned the quote that "Teaching a person how to fish is important than feeding him once". He also mentioned that there were three important responsibilities of students in current times: Studies, taking care of their parents and the need to respect and treat women equally. His briefing was followed by Audio visual Testimonies of people which their organisation has helped.





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## **GUEST BEING PRESENTED WITH MEMENTOS BY MR. GANESH ANAND HEAD OF DEPARTMENT**

The Programme was really helpful to the students to understand the need of treating women equally and making people realize that women play an equally important role as a part of society we live in. At the end, the resource persons FR SUDAKAR RAO & MR RITWIK were felicitated with Mementos by Mr. Ganesh Anand, Head of Department.

### **5.REPORT ON WOMEN'S DAY CELEBRATIONS**

DATE: March 8, 2019

TIME: 12.30 P.M.

ORGANISED BY: Women Empowerment Cell

VENUE: Vianney Hall

It's incredible and unbelievable that a woman plays various roles and that too with love and full of enthusiasm. "Woman", she is a mother, a sister, a wife, a daughter and the most dedicated employee at her work place. She is indeed the pillar of the society on whose shoulder there is the



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onus to take forward the existence of mankind in a smoother way. She is generous, passionate, and audacious and she knows an absolute solution to all the problems.

As a tradition International Women's Day is celebrated on March 8<sup>th</sup> all over the world. The Women Empowerment Cell of St. Joseph's Degree and PG College has taken an initiation to celebrate Women's day in the campus on 8<sup>th</sup> March.

As a token of love and respect the students have designed certain greeting cards and wished all the women working in the organization a very HAPPY WOMEN'S DAY. The celebrations started at 12.30 P.M. with a welcome address by Karan Raj of MBA- I followed by prayer song by the college choir. The introduction was given by Susan and Jennifer of MBA- I.

Rev. Fr. Dr. D. Sunder Reddy – Principal has addressed the gathering and he conveyed a message that both men and women are equally important and he emphasized upon the dependence of one gender on the other. He has wished all the women present over there a very happy women's day and has congratulated the committee for organizing this event.

The session was followed by speeches presented by students on various topics related to women empowerment. The talks by students has also given a platform to know present statistics in concern with women's education, work and business which was jaw – dropping.

After this particular task the cell has organized for cake cutting as a remark of celebration and the students have honored their respective faculty with flowers and chocolates as a token of respect. The session concluded with a formal vote of thanks by Maria Rithika of MBA – I .





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JGG

SL.NO	DATE	DETAILS	RESOURCE PERSON
1	26 JUNE 2018	Swachhta Pakhwada - in collaboration with THE NATIONAL SMALL INDUSTRIES CORPORATION LIMITED	Mrs. Vani, Asst. Manager NSIC



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2	11 JULY 2018	WORLD POLLUTION DAY - Collage competition	--
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## 1. SWACHHTA PAKHWADA

### SWACHHTA PAKHWADA



DATE: 26 JUNE 2018      VENUE: : EXTENDED CAMPUS      TIME: 1.00 PM -2.00 P.M

TARGET GROUP: BBA & MBA

Swachh Bharat Abhiyan (SBA) or Swachh Bharat Mission (SBM) was officially launched on 2 October 2014 at Rajghat, New Delhi by Prime Minister Narendra Modi to achieve the dreams of Gandhi Ji's Clean India. It is India's largest cleanliness drive to date with 3 million government employees, school students, and college students from all parts of India participating in 4,041 statutory cities, towns and associated rural areas.



St. Joseph's college in collaboration with THE NATIONAL SMALL INDUSTRIES CORPORATION LIMITED, organized the activity under the banner Swachhta Pakhwada abhyian **(15.06.2018 -30.6.2018)** to promote Greener, Safer and Healthier environment and contribute in saving our environment on 26th June 2015. The students and faculty were assembled in front of the college gate, where cleaning tools were given to clean the surroundings of St. Joseph's College. At the end of the activity NSIC coordinators distributed footi packets to the participants. The drive concluded with Dr. R. Anita, Dean Academics





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thanking the students for this good cause and encouraging the students to do their part in contributing to the Healthier Environment, as the youth are the future of a better India.



**Dr. Vani, Asst. Manager NSIC along with Participants (MBA & BBA Students & Faculty)**

## 2. REPORT ON WORLD POLLUTION DAY

**DATE: 11 JULY 2018**

**VENUE: VIANNEY HALL**

**TIME: 12:30 PM TO 1:30 PM**

One of the greatest challenges and rather a byproduct of the post modernization era is pollution. It is the responsibility of every academic institution to create awareness and encourage students to develop socially responsible behaviour. With this objective, JOSEPH's GREEN GROUP of the Department of Business Management took this green initiative and conducted a collage making competition on world pollution day, which is celebrated on 11<sup>th</sup> July every year.

The students were asked to present their views in the form of a collage on the following themes.







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- Sustainable business practices
- Individual awareness – future threats
- Corporate social responsibility

Total 13 teams comprising of 30 number of students from BBA and MBA participated in the event. Students presented the themes with a lot of innovation, enthusiasm and excitement. They spoke on many major business giants and their policymaking, government initiatives (special reference to Telangana and Central government), importance of individual participation and responsibility and industry specific corrective measures.



A

team of judges inspected the models and listened to their presentations. The participants were rated on various criteria like theme, presentation skills and creativity. The winners of the event are

1. Afifa, Neha, Aishwarya and Barika from MBA II year  
Rachitha, Prageepthya from BBA (BA) I year
2. Omar, Vanshika, Asfiya from BBA (IT) III year  
Shreshta, Cathleen, Simran from BBA (BA) III year

The programme concluded by appreciating all the students for their efforts and active





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participation followed by closing remarks from HOD Mr. Ganesh, Dean –Academics Dr. R. Anita and other faculty.

## YOUTH RED CROSS

SL.NO	DATE	DETAILS	RESOURCE PERSON
1	10 <sup>th</sup> Dec 2018 in Vianney Hall	Blood donation Camp in collaboration with Lions Club of Hyderabad.  64 students had registered for the blood donation out of which 45 students donated the blood from various groups of BBA & MBA.	<b>Doctors team from Lions Club</b>

## REPORT ON BLOOD DONATION CAMP

St. Joseph's Degree & PG College (Extended Campus) in collaboration with Lions Club of Hyderabad organized voluntary Blood donation Camp on 10<sup>th</sup> Dec 2018 in Vianney Hall. 64 students had registered for the blood donation out of which 45 students donated the blood from various groups of BBA & MBA.

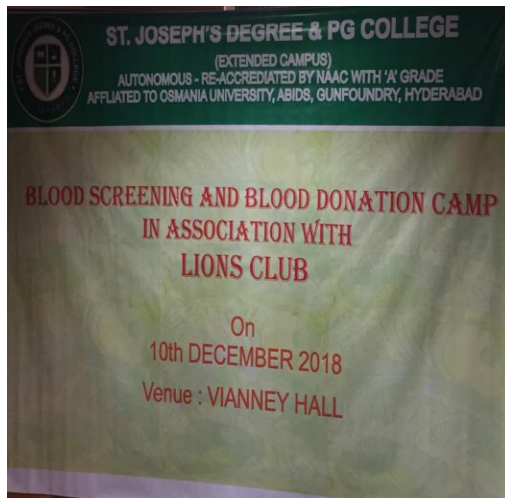
All the students who donated blood received an appreciation certificate from the Lions Club.



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**Doctors team from Lions Club in Extended campus - Vianney Hall**



**MBA Students donating blood**



**Student and faculty coordinators**



**BBA students donating the blood**





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## ENCLOSURE: DETAILS OF STUDENTS WHO DONATED BLOOD

S.NO	DONOR NAME	AGE	SEX	Blood group	Mobile number
1	G. ADITHYA	23	M	O +ve	9030090075
2	B. Nisha	21	F	-	846399970
3	G. Maneeish	23	M	B +ve	9490895966
4	BRHMANDEV SHARMA	22	M	-	9533629390
5	AKSHAY DEHRAVIC	24	M	O +ve	9502382057
6	S. GOWTHAM	22	M	B +ve	8106549145
7	HASHMATH UNNISA	22	F	B +ve	720763327
8	VARSHA. A. IC	20	F	A +ve	9030112845
9	NAGESHWAR RUDRA	17	M	O +ve	9133552259
10	DHANANJAY GOEL	20	M	O +ve	8163730121
11	VAIBHAV AGGARWAL	20	M	O +ve	9052791792
12	DELCY PAUL	18	F	-	830911840
13	NAMRATA KAKKAN	18	F	-	7842270062
14	T. JOHN PRAKASH	23	M	A +ve	8790170730
15	MUKIM AHMED MEDDA	16	M	O +ve	9412858225
16	SAYEED NAQVI	26	M	O +ve	9398350070
17	MOHAMMAD FAWAD	21	M	A +ve	9662796435
18	P. ANURAG	20	M	O +ve	7690819544
19	V. RAJANESH	18	M	O +ve	9981187085
20	AKASH HANNA HANNA	20	M	B +ve	9866306100
21	VINAY DASTA	17	M	-	7702708652
22	A. JAGANNATH	18	M	-	7246339001
23	RINCY SENGITAN	18	F	AB +ve	9381224102
24	SYED OSMAN KHADIR	20	M	-	8801366846
25	GODA RACHITHA TADAV	18	F	B +ve	8632891340
26	BUSHRA KHANAM	20	F	O +ve	8309922336
27	SRIKANTH SOPARI	19	M	AB +ve	9553804782
28	AYUSH SINGHVI	19	M	A +ve	7680821051
29	SARHAN KHAN	17	M	O +ve	9666007661
30	MOHAMMED TAREK AHMED	17	M	-	8008180023
31	J.S. ARYAMAN	19	M	B +ve	9099944771
32	M.D. INZEMAMUHAQVETAH	21	M	O +ve	8710606685
33	BURHANUDDIN MUZAHER WADEN	19	M	B +ve	9652133067
34	G. MADHUN	21	M	O +ve	7951577210
35	S. PRANEETHA	18	M	O +ve	7702642864



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## **REPORT ON KANTIVELUGU CAMPAIGN ORGANISED BY GOVERNMENT OF TELANGANA**

**DATE : 4-12-18**

**VENUE: LIBRARY**

**TIME:10.00 am**

Kanti Velugu program is an eye check up camp conducted by the Government of Telangana. It was a 3 day camp organized from 3 Dec to 5 Dec 2018. The camp started with invoking God's blessings and Inaugurated by HoD, Mr. P. Ganesh Anand, Dean Academics Dr. R. Anita, Dr. Vandana, Professor and other faculty.

On the first day, all the faculty and students of MBA II Year had utilized the opportunity of the eye check up program. They brought all the equipment needs for eye check up. The check up was done with utmost care and caution. Student coordinators helped the people from Kanti Velugu. This program was continued till 2 pm.

On the second day, the supporting staff of the college and students of BBA III year students were giving the opportunity. It was great opportunity for us.

On the third day, the students of BBA I and II year were giving the opportunity of eye checkup. Almost everyone participated in Kanti velugu program. The program was very successful and approximately 200 people got the check up done and around 20 people were given the specs. It is a great initiative by Government of Telangana.

The camp was not just organized but the people with major eye problems were also given spectacles. And the people with major eye issues were given suggestions to go for further test and medication

**PHOTOGRAPHS ENCLOSED**





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**Team of doctors, Student and Staff inaugurating the camp**



**Faculty getting the eye checks up done**



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## JOSEPH'S SOCIAL RESPONSIBILITY

### **JOSEPH'S SOCIAL RESPONSIBILITY REPORT (LITTLE SISTERS OF CHARITY)**

Class :- UG & PG

Venue St. Joseph's Degree & PG College (Extended Campus)

Time of visit: - **9.30 am-11:30pm**

To Serve the Society in All Needed Situations and Stand as a Helping Hand. Inculcating the "Spirit of Service" among the students. Encouraging their "Social Attitude". Reminding about their "Social Responsibility" towards "HUMANITY". Students and Faculty of Commerce Department are sensitized on their social responsibilities and citizenship roles through participation in JSR Activity on Our students voluntarily came forward and generously donated both in cash and in kind amounting to Rs.18, 500.

Feedback from students after the little sisters of charity:

They learnt that whatever happens in life, one should be positive towards life and also learnt various values and aspects of life .despite having many problems the elderly persons the learnt to live life happily .they see life with different vision and perspective.

1. Detailed account of the collection and charity made
2. Total Amount Contributed – 18,500

### **JOSEPH'S SOCIAL RESPONSIBILITY REPORT (KERALA RELIEF FUND)**

1. Class :- UG & PG
2. Venue :-St. Joseph's Degree & PG College(Extended Campus)

Students who do community service work learn that they can actually make a difference with what they do. This helps them better understand their own competence, leading to more self confidence and a can do attitude that can spread to their work and academic Pursuits. This helps to build a sense of responsibility in them and a sense of pride when they see what they've done is actually helping others. The objective of JSR is to develop an



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increased sense of social responsibility a global view of society and a heart for "giving back" and helping others. Students of management Department actively and enthusiastically participated in JSR Activity to help the kerala flood victims in contribution of cash for their necessities in the sad state of their plight

Our students voluntarily came forward and generously donated both in cash and in kind amounting to Rs.20,880/-

## **Feedback from students**

It s a great opportunity for us given by our college we are very happy sharing our blessings and supporting them in their time of need.

2. Detailed account of the collection and charity made
3. **TOTAL AMOUNT CONTRIBUTED – 20,880**

## **JOSEPH'S SOCIAL RESPONSIBILITY ACADEMIC YEAR 2018-19**

### **EVENT I- LITTLE SISTERS OF CHARITY**

Class: - PG

Time of visit: - **9.30 am-11:30pm**

**A small write up with details of activity conducted, charity made and any other information:-**

To Serve the Society in All Needed Situations and Stand as a Helping Hand. Inculcating the "Spirit of Service" among the students. Encouraging their "Social Attitude". Reminding about their "Social Responsibility" towards "HUMANITY". Students and Faculty of Management Department are sensitized on their social responsibilities and citizenship roles through participation in JSR Activity on Our students voluntarily came forward and generously donated both in cash and in kind amounting to Rs.18, 500.

Feedback from students after the little sisters of charity:



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They learnt that whatever happens in life, one should be positive towards life and also learnt various values and aspects of life. Despite having many problems the elderly persons learnt to live life happily. They see life with different vision and perspective.

**TOTAL AMOUNT CONTRIBUTED – 18,500**

## **EVENT II- KERALA RELIEF FUND**

Class :- PG

**A small write up with details of activity conducted, charity made and any other information:-**

Students who do community service work learn that they can actually make a difference with what they do. This helps them better understand their own competence, leading to more self confidence and a can do attitude that can spread to their work and academic Pursuits. This helps to build a sense of responsibility in them and a sense of pride when they see what they've done is actually helping others. The objective of JSR is to develop an increased sense of social responsibility a global view of society and a heart for "giving back" and helping others. Students of management Department actively and enthusiastically participated in JSR Activity to help the kerala flood victims in contribution of cash for their necessities in the sad state of their plight.

Our students voluntarily came forward and generously donated both in cash and in kind amounting to Rs.20, 880/-

## **Feedback from students**

It is a great opportunity for us given by our college we are very happy sharing our blessings and supporting them in their time of need.

**TOTAL AMOUNT CONTRIBUTED – 20,880**

## **SUMMARY**

S.NO	CLASS	SECTION	INSTITUTION VISITED	AMOUNT DONATED
1	MBA II Yr	A	Aadarana Home for Orphanaged	6800
2	MBA II Yr	B	Future	5700



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			Foundation	
3	MBA I Yr	A	Mother Teresa Home for Sick & Dying Destitutes	15000
4	MBA I Yr	B	Home for Disabled	10270

## JOSEPHITE SOCIAL RESPONSIBILITY

**DATE:** 2<sup>nd</sup> March 2019

**TIME:** 9.30am – 11.00 am

**TARGET GROUP:** MBA I A

**ATTENDED BY:** 41 (List of students enclosed)

**DONATED BY :** 45 (List of students Along with the amount enclosed)

**Amount:** Rs 8880 + Kind worth Rs 6000 = 15000 approx.

### **Objectives:**

1. To make students feel responsible towards the challenges faced by society.
2. To perform our responsibility as students and responsible citizens by meeting people who are physically and mentally challenged.
3. To informally interact with them and make them feel connected.
4. To spend quality time by entertaining them.





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## NAME OF THE HOME:

Mother Teresa's home for sick and dying destitutes (missionaries of charity)

ADDRESS:- I.D. Hospital Compound,, New Bhoiguda, (Near New Gandhi Hospital), Secunderabad, Telangana 500080

## ABOUT THE HOME FOR SICK AND DYING-

- Mother Teresa's home for sick and dying destitutes is a place where people from all over the state who are physically and mentally challenged are taken care with utmost love and respect.
- It comes under Missionaries of charity.
- As of now total inmates are 90, helpers are 8 and staff is 7.

## ABOUT THE ACTIVITIES CONDUCTED ALONG WITH PHOTOGRAPHS

Students engaged the inmates of home in dancing, singing and distributed fruits & biscuits.

### Dancing-



### Singing-



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## Distribution of fruits and

## biscuits-



## FEEDBACK FROM THE STUDENTS

1. Felt very blessed and responsible by visiting the home for sick.
2. Inmates are cared very well by the staff and management.
3. Hygiene and energized environment.
4. Availability of the required facilities for the ease of inmates
5. People of society must spend quality time with the inmates of the home as it really means a lot to them.
6. Such events should be conducted in every college so that today's youth feel more responsible towards the society.



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## FEEDBACK FROM THE HOME

The inmates were very happy with the activities and the fruits that were donated. Sisters thanked the college and the students for their presence and donation.

## ABOUT SPENT DETAILS:

### 1. Cash spent on following-

1) 20 kg of detergent powder.	1000
2) 100 bathing soaps.	1100
3) 30 detergent soaps.	360
4) 280 oranges.	1600
5) 120 diapers.	2580
6) 120 pieces Marie gold biscuits	1040
7) Ice creams , cups and spoons	1260
	-----
Sub-Total	= 8940
Less- Discount	(60)
Total	8880



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## 2. Donated in kind-

- 2 rice bags - Richard MBA II year
- 15 kg wheat flour.
- 3 dozens of banana.( Raymond ,Rohan, Aquib)
- Paste, soaps, biscuits, tooth brush - Parthasarathi,Brahma Naidu, Prahaladha
- 2 ( 4 litre) boxes of ice cream –from vaishnavi
- Biscuits 5 packets

## JSR REPORT

**Date: 2<sup>nd</sup> March,2019**

**Class: MBA IB**

**Timing:10.30 am.**

A visit to home for disabled is a life changing experience as it is filled with emotions and sentiments. We were lucky to get an opportunity to visit **the home for disabled, Secunderabad** on March 2<sup>nd</sup>,2019 . There were about 42 students from MBA1(B) accompanied by Dr.Vandana Samba,Class teacher and Ms kavya.





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The Home For The Disabled was set up by a group of like-minded individuals way back in 1933. In 1972, it underwent an overhaul under the guidance of Father Ambrose, where the tin-roofed sheds were replaced with concrete rooms.

The Home is spread over 3 acres, and houses around 320 inmates - comprising the aged, the disabled, the crippled, the retarded, and the deaf & dumb. It is quite simply a "Home For The Homeless", as Sr. M Esther (the sister-in-charge) calls it. The Home is entirely run by 3 nuns, and the rest of the upkeep is handled by the inmates themselves. The premises are so well-kept that you can literally eat off the floor. It is not called a "Home" for nothing; the younger members are left in the charge of the older inmates, so there is always someone you can call your own. The inmates are productive and create lovely needlework, besides being constantly involved in maintaining their surroundings.

The age group of the disabled were ranging from 10 years to above. We even had an infant who was of 5 months with the cervical disc problem.



## Activities:

We started the activities with a prayer which was led by Ms. Jennifer. We segregated ourselves and went to talk individually to everyone. We started playing indoor games with the children.

At first, we had a singing session in which priya, dharani, manoj, amrutha, pushapa Rani, sintia, shanthi, sunil and luvisa took active part in it. Followed by a dance session in which each one of them took an active part in it. Then we had a drawing session where we provided the children with papers and crayons.





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We donated them with rice bags, dal, oil cans, bananas, biscuits, crayons, chocolates.



The total amount collected from the class was rupees 10,270/-

9,280/-worth groceries were handed over,

Rupees 990/- worth chocolates were distributed to all the participants.

The visit to the home for the disabled was a fulfilling experience. We came back home with not only memories but also with some valuable lessons. We personally thank our Principal, Rev. Fr. Dr. D. Sunder Reddy for giving us such an opportunity.

## REPORT ON VISIT TO: Aadarana Home & School for the Orphanage Saroornagar, Hyderabad.

**Date of Visit:** 16/02/2019

**Time of Visit:** 11.00 a.m to 3.30 p.m.

**Class:** MBA II'A'

**Class Strength:** 59

**No. of Students Visited:** 40

**Student Coordinators:** Shaik. Imraan, Malavika, G. Sharon



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**Coordinator of the place of visit: Mr. Rajesh (Administrative Head)**

**No. of School Children: 100**

**Class In Charge: S. Swapna**

## **Objective/Purpose of the Visit :**

- To visit the Orphanage as a part Joseph's Social responsibility activity.
- To fulfill the requirements of the school children.
- The primary objective is to meet the physical, mental, emotional and spiritual needs of orphaned and/or destitute children by providing them with love, care, nourishment, guidance, and the highest level of education so that they can grow to be valued members of society with a promising future and a memorable past.
- To motivate and educate our students the need for involving themselves for Societal objectives.
- To share the knowledge, Good habits, importance of Self Confidence among the children.

## **Details of Contribution made in cash or kind:**

Each students contributed 200/- each, 34 students amounting to 6800/-

## **Games/Activities Conducted and prizes distributed**

- **Game 1: Kho-Kho for Boys** ( Coordinated by Mohit, Neha, Afifa)
- **Game 2:Dog in the Bone**( Coordinated by Madhu Vaishnav, Sushma, Malavika, Karthik Vaishali)
- **Game 3: Mathematical Tables** ( Coordinated by Shaik, Imraan, Sharon Thomas)
- **Hygiene awareness:** Coordinated by Rekha, Juveria, Shirisha, Madhu Vaishnav.
- **Informative Teaching Programme:** Coordinated by G. Sharon, Nidhi, Hashmathunissa, Martin, Swaraj)

## **Feedback from the Orphan Children about the visit**

Students showed lot of enthusiasm and participated actively in all the games and activities conducted. Our students also showed lot of enthusiasm and coordinated effectively. They felt very confident when they were appreciated by the teachers for conducting activities and sharing the information with the school children that was really informative to them. The school children wanted us to come back next time again.

## **Gifts & Prizes distributed to school children:**



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S.NO	Gifts/ Prizes/ Donations	Expense Worth
1	Stationery Pouches	1559/-
2	Stationery Kits	1500/-
3	Indoor Games	2000/-
4	Biscuit Packs/ Snacks	900/-
5	Rice Bag	2000/-



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Glimpse of the event:







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## REPORT ON VISIT TO ORPHANAGE MBA II yr B Sec

Venue: Future Foundation, Malkajgiri

As part of Joseph's Social Responsibility the students of MBA II year B section, have visited an orphanage Future Foundation, Malkajgiri on 16<sup>th</sup> Feb, 2019.

P. Ganesh Anand was the faculty coordinator and the other student coordinators for the event were Akash Ezikel, Rakesh, Sharon Evangeline, Sravya Gona.

There were around 40 children with 4 care takers and a woman in charge. It was a 2 storey building with a common hall and mattresses were piled up in a room adjacent to the hall.

The age group of the children was ranging from 5-16 years.

We offered them grocery, chocolates, biscuits. We served them the food that we brought for them and handover the grocery to the in charge.





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Students of MBA II yr conducted activities like Dance, Singing, Musical Chair games etc for the children of orphanage. They informed us about the rules and regulations of the foundation.

Students of the class Deepika, Akash Ezikel and Sravya offered them few necessary items as well. A visit to an orphanage is a life changing experience as it is filled with emotions and sentiments.

## Statement of Expenses

S.no	Particulars	Amount
1	Lunch	3000/-
2	Grocerys	2110/-
3	Mis Exp	590/-
4	Pulses & Biscuits (Donated by Students)	Kind

Total Amount Rec 5700/-



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NSS



## **ORIENTATION PROGRAM REPORT** **NATIONAL SERVICE SCHEME (NSS)**

Date :12-10-2018 Time: 9.00 am to 10.30 am

Venue: BBA Ist year class rooms (room no:101.102.103)

**"Going beyond books.Reaching out to the Society".**

### **Vision**

**To Awaken The Social Consciousness For Community Service With The Motto: NOT ME BUT YOU.**

### **Mission**

- **To develop a sense of social and civic responsibility**
- **To inculcate the spirit of selflessness among the students**
- **To identify the needs & problems of the community and extend a helping hand**

**To establish a meaningful linkage between Campus and Community, College and Village & Knowledge and Action**

**Resource persons:**

**1) Mrs.Aparna Rajhams –NSS program Officer St.Jospehs college  
main campus.**

**2) Mr.Shaik Ahmed ---NSS Volunteer**

**3) Mr.Karan Raj ---NSS Volunteer**

On 12-10-2018 Friday,orientation programwas conducted for BBA Ist year students,resource persons for the program were Mrs.Aparna Rajhans Program officer NSS wing St. Josephs degree &PG college King Koti main campus and other two NSS Volunteers Mr. Shaik Ahmed and Mr.Karan Raj (Both students are associated with the college since 5 &3 years respectively).



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This program main objective was to bring awareness about NSS ,NSS activities conducted by college and motivate students to be helpful to the society they belong to.

**Session was started By Mrs. Aparna**,she started saying we need be enthusiasm and passion to be participated in social welfare program. Then she shared a brief history about NSS and college participations which are as follows:

## INCEPTION & HISTORY:

It has been formed to bring about awareness about the society and thereby to serve the society in the form of mobilizing funds and services required for destitute, slum dwellers and the other needy people of society.

The NSS Unit has been allotted to the entire college i.e. both Degree and P.G.The letter of appointing Program Officer was received on 1/03/08. The NSS Unit to our college has been given at the end of the academic year 2007-08. Hence, the Inauguration of the NSS unit was conducted on 26th June'08.235 students have been registered as the NSS Volunteers.

some of the campaigns participated and conducted by college as a part of NSS are as follows:

~Swachh Bharat Abhiyan, ~Women Empowerment ~Child labour, ~ **free left awareness campaign**, ~ "she team 10kwalk, ~Aids Day ~ **and the GHMC drive and elections where the students were paid**

Then **Sheikh** and **Karan** both gave us their inputs about the program and shared their wonderful experiences with us, told us the importance of some dates like -- **December 1 which is the national aids day , last Sunday of November which is the day for 10k run, march 8 which is the international women's day etc.** and motivated students to join/volunteer for the NSS.

The program reflected the passion which this 3 resources persons have towards contributing for social welfare.

All first year students were listening with interest and definitely the were motivated to actively participate in NSS activities coming in future.

## PHOTOS:





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## GUEST LECTURE REPORT ON "WASTE MANAGEMENT"

**DATE : 29<sup>th</sup> October 2018 TIME: 12.30PM -1.30 PM VENUE:VIANNEY HALL**

**Target GROUP:** students and Staff members

Education, in today's world is not just teaching and learning within the four walls of a classroom. It is about creating awareness about social issues and challenges which need to be addressed for a better tomorrow. Our college has realized the need to create awareness about environmental conservation and as part of it, college has taken up initiative to conduct awareness program for environmental conservation. In lieu of educating future generation a Guest Lecture on "Waste Management" was organized on 29 Oct 2018.





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Program commenced with lighting of the lamp by dignitaries Rev.Fr. Dr. D. Sunder Reddy, Principal, Mr. Madhu Babu, HOD, Green Products,DCS Techno Services Private Ltd, Dr. Anita, Dean Academics, Mr. Jason Raj, our alumnus-Marketing Team leader at Eco Green Techno Solutions and a MBA I year student representative followed by prayer song by college Choir.

Rev. Fr. Dr. D. Sunder Reddy, Principal addressed the students and spoke about the objective of the guest lecture and gave examples of how animals of few breed are getting extinct because of environmental issues medical waste etc., and Father set the platform for the guest speaker. Ms. Susan, MBA I year student introduced the guest speaker Mr. Madhu Babu, and invited the resource person to address the students.

The speaker highlighted on the following

- Definition of Waste according to Basel Convention
- Kinds of waste
- Water stress
- How to recycle water
- Liquid waste and Classification of wastes according to their properties

Resource person also enlightened students on impacts of waste if not managed wisely like air pollution, Respiratory and cardiovascular problems etc. Session furthered with the resource person mentioning waste management hierarchy and 3 R's Reduce, Reuse and Recycle.

Resource person concluded with a case study of Velumuru village waste management project and how Eco green company has transformed this village as a role model village for rest of India in waste management and environmental conservation. The resource person also enlightened students about “Entrepreneurial Opportunities” available with waste management practices. The session was very informative that helped students to be responsiveness towards safeguarding the environment.



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Vote of thanks was proposed by Ms. Maria Rithika, MBA I year student. The program was coordinated by Mr. Jason Raj, our alumnus who is associated with the marketing division of DSM Techno Services Private Ltd Eco green division.

“A gesture to protect our environment will lead to series of actions to protect and conserve the environment for a better tomorrow”. This kind of program can inculcate a habit of self discipline in future generations to protect our mother Earth.



**Lighting of the Lamp by Dignitaries**



**Choir Group**



**Rev. Fr. Dr. D. Sunder Reddy Felicitating Resource persons with Principal,  
Mr.G.Madhu Babu staff and Students**



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## 16.Student centric activities

### OTHER SPECIAL DAYS CELEBRATED

**DATE: 5<sup>TH</sup> SEPTEMBER 2018**

**TIME: 1.10 PM TO 4.00 PM**

**Venue : VIANNEY HALL**

We celebrate Teachers' day every year throughout the country on 5th September. Students express their gratitude and appreciation for their teachers on this day. This day is dedicated to Dr. Sarvepalli Radhakrishnan – second President of India, the great academic philosopher and one of the most well-known diplomats, scholar, president of India and above all a teacher. As a tribute to this great teacher, his birthday has been observed as teachers' day.

Students warmly welcomed Principal and faculty. The program commenced with a prayer song sung by the college choir, followed by lighting of the lamp as a tradition of the college. This was followed by a speech by the Principal who spoke about the significance of Teachers Day. As the speech concluded, the cultural program began which included dance performances, a comedy skit presented by students, and a song thanking the teachers which was sung by IInd year students. Students along with Rev.Fr.Dr.Sunder Reddy, Principal along with students gave token of gratitude that is a sampling to the staff.







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The session concluded with our beloved principal and faculty cutting cake and a formal vote of thanks by Shaik Ahmed an MBA student

## 15. REPORT ON TRADITIONAL DAY CELEBRATIONS

**DATE: 10<sup>TH</sup> AUGUST 2018**

**TIME: 1.10 PM TO 4.00 PM**

**Venue : SEMINAR HALL**

The Department of Business Management celebrated traditional day on 10<sup>th</sup> August 2018. In the era of modernization and westernization when most of the people are moving away from their own culture and history, events like Ethnic day enable the young generation to revive love and respect for their own culture and history. Ethnicity plays a major role in how students' personality is shaped..... students were provided with an opportunity to celebrate the diversity of vibrant and colorful India. The whole campus was charged with ethnic atmosphere when a mini India was created with students in their dazzling, colourful, exquisite traditional apparels. An innate desire of every student to dress up, look good and feel great was accomplished through this event



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The event started off with cultural performances and students enjoyed the cultural day.

The event ended with a vote of thanks by students.



## 16. Other student initiatives taken

### REPORT ON INDEPENDENCE DAY

**DATE: 15 AUGUST 2018**

**TIME: 08:30 PM TO 10:30 PM**

**VENUE: EXTENDED CAMPUS**

The Department of Business Management celebrated Independence Day on 15<sup>th</sup> August 2018 for the first time in the extended campus.

Freedom is the most desirable and most celebrated occasion for an individual or a nation. India is one of those few nations, which cherishes and embraces its freedom because the path to freedom was a thorny one. India celebrated its 72<sup>nd</sup> independence day on August 15, 2018.





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The celebrations in the campus began with a welcome address by Neha of MBA II year followed by a prayer song by Choir Group.





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Dr.R.Anita, Dean Academics and Mr P Ganesh Anand, Head of the Department of Business Management performed the honours of hoisting the national flag while the gathering sang the national anthem.

Dr.R. Anita, Dean Academics paid tributes to all the freedom fighters who shaped the country and insisted on the need to carry the same spirit to the future generations. She said each one of them to be responsible and contribute to the development of the country. She reminded that “Ask not what your country can do for you – ask what you can do for your country”. She thanked Rev.Fr.D.Sunder Reddy, Principal for encouraging and giving the opportunity to celebrate the Independence day celebrations in the extended campus.

Mr P Ganesh Anand, HoD, expressed his happiness over his dream of hoisting the national flag coming true. He urged the students to develop a sense of commitment towards their work and hence contribute to the country's growth.

Shaik Ahmed, a student of MBA II year delivered an inspiring speech emphasizing a continuous patriotic behavior, which is not restricted only to national festival and mere emotional behavior.



The session concluded with a vote of thanks by Ms Neha, MBA II year students and singing VANDE MATARAM by the gathering.





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## REPORT ON NATIONAL INTEGRATION DAY

**DATE: 14 AUGUST 2018**

**VENUE: VIANNEY HALL**

**TIMINGS: 1.30 PM – 3.00 PM**

Unity in diversity is unique to India and the strength of our nation. To foster these values in the student fraternity, the Department of Business Management has organized **NATIONAL INTEGRATION DAY on 14 August 2018**. As part of these celebrations Elocution and Essay writing competitions were organized for all the MBA and BBA students.

The topics for the competitions are National Integration and Freedom Struggle. A total no of 40 students from all classes participated in the competitions.





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The time for given for each participant for the elocution competition was 5 mins. and for essay writing competition was 30 mins. Communication, content and presentation were the criteria taken for evaluation. The students participated with great fervor and enthusiasm.

The following students stood in top positions in the competitions.

## **ELOCUTION**

1. Taha - BBA IT III Yr
2. Srihitha BBA IT I Yr
3. Aprameya BBA BA II Yr

## **ESSAY WRITING**

1. Alphonsa BBA IT I Yr
2. Akanksha Prakash BBA IT I Yr
3. Elisha Lakhani BBA IT I yr

The students were appreciated and congratulated for their active participation in the competitions by the Principal.

## **REPORT ON BATHUKAMA DAY (DUSHERA CELEBRATIONS)**

**DATE: 12<sup>th</sup> October 2018**

**TIME: 1:30 PM TO 3:00 PM**

**VENUE: EXTENDED CAMPUS**

The purpose of celebrating Bathukamma event is to bring students closer to traditional and cultural belief. A close bond is built between the students as they understand each other's different customs. Being a diverse country, the students need to know what each festival means, and it is only through this celebration, he/she will get to know more about our country.



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The Department of Business Management celebrated Bathukama day on 12<sup>th</sup> October 2018 for the first time in the extended campus. Preparing a Bathukamma is a folk art. Bathukamma represents cultural spirit of Telangana. Bathukamma is a beautiful flower stack, arranged with different unique seasonal flowers most of them with medicinal values, in seven concentric layers in the shape of temple. In Telugu, 'Bathukamma' means 'Mother Goddess come Alive' and Goddess Maha Gauri-'Life Giver' is worshipped in the form of Bathukamma – the patron goddess of womanhood, Gauri Devi.

The celebrations in the campus began with faculty, young girls, gathered in large numbers with their Bathukammas. All the faculty and students formed a circle around the Bathukamma and start singing folk songs by clapping their hands and revolving around the Bathukamma, synchronizing steps and claps in unison provide a splendid look.



The event was concluded with students thanking father for organizing such event which brought them all together.





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## REPORT ON CHRISTMAS CELEBRATIONS

**DATE: 22<sup>nd</sup> DECEMBER 2018**

**VENUE: VIANNEY HALL**

**TIME: 11.30 PM TO 2.00 PM**

**Objective of the event:** To celebrate the joy of Christmas at St. Joseph's family.

Merry Christmas! It's the most wonderful time of year, With so many heartfelt traditions, today's sweetest moments look slightly different for all of us, but sweet they are indeed—dreaming of snow, drinking eggnog, opening gifts under the tree, volunteering at the local soup kitchen. No matter the tradition, one thing never changes: The love of family surrounds us and attaches itself to every beautiful moment. To cherish these memories to the fullest, the cultural team of St. Josephs Degree and PG College has organized the Christmas celebrations on 22<sup>nd</sup> December 2018. The celebrations started from 11:30am and continued till 2pm in the afternoon. The celebrations started off with the auspicious lighting of the lamp followed by the prayer song.



The guest for the occasion was Father K.Lourdhu Marreddy who is a Professor at St. John's regional seminary. He has a doctorate in modern Theology. The message delivered by father was full of wisdom which gathered the attention of the young minds and they felt very enlightened hearing his words. This was followed by carol singing by the choir group. The group gave its best to bring in the Christmas mood. Then there was the cake cutting by our father Rev. Fr. Dr. D. Sunder Reddy and Father K. Lourdhu Marreddy. Later the most important and eagerly awaited part of Christmas celebration started i.e. the nativity began. The nativity was played by the 1<sup>st</sup> yr BBA students. The characters were played very well. It



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was as though the incidents were happening in real. The entire crowd enjoyed every moment of the skit.



Then there was a message by the principal Rev. Fr. Dr. D. Sunder Reddy. Father wished all the students and staff for the Christmas and New Year. Later prize distribution for winners of the week long Christmas events by Principal, Dean Academics and HoD was organized. The session ended with the carols by choir group.





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## REPORT ON REPUBLIC DAY

**DATE: 26<sup>th</sup> JANUARY 2019**

**TIME: 09.00 AM TO 10.30 AM**

**TARGET GROUP:** All UG and PG students and Staff

St. Josephs Degree & PG College, Extended campus celebrated the 70<sup>th</sup> Republic Day of our Nation in a colourful and grand manner. The event witnessed a fair turnout of students despite the chilly weather. Each member of the college was soaked in hues of tri colour and their enthusiastic and joy knows no bounds as they celebrated the sovereignty of the nation.



The celebrations started off at 9:00 am in the morning with a welcome note by Mr. Shaik of MBA II year and Ms. Sana of BBA III year. God's blessing is required to start any event to make it a success, therefore the welcome note was followed by a prayer song by the college choir group. After the prayer song, Dr. R. Anita, Dean Academics, and Mr. Ganesh Anand, HoD, hoisted the National flag. This was followed by the National anthem.

Dr. R. Anita, Dean Academics delivered her address and highlighted the reason for celebrating Republic day and mentioned the sacrifices that were made by our brave soldiers to protect our Nation. She also spoke on the how the constitution is crafted and mentioned that the Indian constitution is the world's longest for a sovereign nation.

At its enactment, it had 395 **articles** in 22

parts and 8 schedules. HoD Mr. Ganesh Anand spoke about the historic importance of the day and also the about the two remarkable events lined up for us this year, namely the







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National Election and Mahatma Gandhi's 150<sup>th</sup> birth anniversary. Both the speakers inspired the gathering and motivated them to serve the Nation in a better manner.

MBA II year student Shaik and BBA IT II year student Altaf gave speeches in regional languages filled with patriotism and love towards the nation. This was followed by a patriotic song by the college choir group. Finally a vote of thanks was delivered by Mr. Shaik and sweets were distributed to all the participants. The event ended with the National song.





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## NATIONAL YOUTH DAY

NATIONAL YOUTH DAY -11<sup>TH</sup> JANUARY 2019

**Date: 12-10-2018 Time: 11.30 am to 1.00 Pm Venue: Vianney hall**

**Resource persons:**

- 1) **RAHUL BATRA**— Mr. Rahul Batra, CEO, WHOOSHH- Tapping the Potential  
(An Interface for overall student development)
- 2) **MARY CHARMINE** –Financial analyst IBM BangaloreAlumni of MBA 2010-12  
batch student

To commemorate NATIONAL YOUTH DAY the NSS wing organized a guest lecture for MBA Ist year students .The two young and successful resource persons for the day were 1) Rahul Batra ceo of whoosh NGO which is in to development programs for school children mostly for Government schools and also youth wing coordinator of Bhavans college, presently pursuing MBA from Bhavans college and 2) Mrs. Mary char mine corporate employee working as financial analyst at IBM at Middle cadre and also Alumnus of MBA 2010-12 Batch.

Rahul started by explaining about who is an entrepreneur, challenges faced by entrepreneur.

He explained that the role of an entrepreneur is to heal the problems of the society.

Enterprise starts by choosing a like mind team, selecting a company secretary, preparing your circle of life. In this circle of life prioritize for your 1) Startup.2) Family friends,3) Peer group and 4)personal time.

He also asked students to set their mentors across regions. Being associated and taking help from learned people is really important. Being alone we cannot move ahead towards progress. He advised students to be yourself.

Mary charmine spoke about the skills for entering in to corporate world. Communication can be improved by watching motivational videos. She told that opportunities must be grabbed one should not wait for a chance. Life skills importance she advised students to be ambitious, to socialize and network with people for a sustainable growth.





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Program concluded with national anthem. Jai Hind.





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## REPORT ON NATIONAL EDUCATION DAY

### VIDYAASTRA

#### Empowerment through Education

***"EDUCATION IS THE PASSPORT TO THE FUTURE, FOR TOMORROW BELONGS TO THOSE TO PREPARE FOR IT TODAY" - MALCOLM X***

**DATE: 20-11-18**

**VENUE - VIANNEY HALL**

**TIME: 10:00 AM - 4:00PM**

**CHIEF GUEST - Prof.K.Nageshwar, Former MLC, Professor, Department of Journalism, Osmania University**

**NO.OF.PARTICIPANTS:104**

**COLLEGES PARTICIPATED:** Bhavan's Vivekananda College, Aurora Degree & PG College, Avanthi Degree College, St.Paul's Degree College, UCC and BM, AMS College, Pragathi Mahavidyalaya and St.Joseph's Degree & PG College

**OBJECTIVE:** To give a platform to help students to use their ability by participating in competitions held and enable interaction with students of different colleges to build their interpersonal skills

The Department of Business Management organised "VIDYAASTRA" - An Intercollegiate Competition as a part of National Education Day to pay tribute to Maulana Abul Kalam Azad, a great freedom fighter, eminent educationist and the first educational minister of India on 20<sup>th</sup> November 2018.

The fest had different competitions like Business Quiz "Lakshya", Collage Competition "Abhivyaki", Jam Session "Spontani", Paper Presentation "Mrgana" to encourage students to showcase their intellectual talent and give their imagination a tangible shape.

The event started at 10:30 by welcoming the Chief Guest for the day **Prof. K.Nageshwar** who is India's noted political analyst, a former MLC, Editor of Hans India, English daily, and Professor in the Department of Journalism, Osmania University, Hyderabad. The event was started by lighting of lamp by the Chief Guest Professor K.Nageshwar, Principal Rev.Fr.Dr.D Sunder Reddy, Dean Academics Dr. R. Anita, H.O.D Mr.Ganesh and the Event Coordinator Mrs. Srivani as a symbol of casting away darkness by spreading light, followed by a prayer song. The Chief Guest and Principal were then welcomed with a floral bouquet on to the dais. Our



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Principal Rev.Fr.Dr.D Sunder Reddy addressed the students who motivated them to participate in such events which help them polishing their skills and abilities. The gathering was then addressed by the Chief Guest Professor K. Nageshwar who started by mentioning a quote “No education is equal to disaster” he then enlightened the students by telling them the importance of education in the present scenario, how education is an asset to an economy for turning it into super nation. He also explained the students how population is not a burden when transferred into human resource and how economy is built by education and human resource not only from physical sources, he not only motivated but inspired them by giving them live examples of his own story Sunder Pichai and Satya Nadella by explaining that with education and hard work everyone can achieve anything. He mentioned that students should always become a leader not a manager because managers do things right whereas a leader does right things. He concluded his speech by quoting “Education is not information but knowledge.” The floor was then open to question where students could ask questions and got their doubts clarified. This was followed by the inauguration of the college website by the chief guest and principal. The competition was then declared opened by the chief guest and principal. The chief guest was felicitated with a shawl and memento and the inaugural session concluded with a formal vote of thanks.

The students were instructed to proceed to the respective room number allotted where the competitions were held.

## Competitions:

ROOM NO'S	NAME OF THE COMPETITION	FACULTY COORDINATORS
401	Collage Competition - <u>ABHIVYKT</u>	Ms.Laxmi and Ms. Swapna
402	JAM Session - <u>SPONTANI</u>	Mrs Jayshree and Ms.Harriet
403 & 404	Quiz Competition - <u>LAKSHAY</u>	Mrs.Jesmy and Ms.Honila
AV ROOM	Paper Presentation - <u>MRGNA</u>	Mrs.Srivani and Mrs.Preethi



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The detailed report of the various competitions is given below:

## JAM SESSION - "SPONTANI"

Time: 11:30 - 12:30

Venue: Room no. 402

TOTAL NO OF PARTICIPANTS: 14

### WINNERS:

S.NO	NAME	COURSE	PRIZES	COLLEGE NAME
1	SRIYA RAO	BBA	1 <sup>st</sup> prize	AMS COLLEGE
2	SRESTA RAO	BBA BA 1 <sup>ST</sup>	2 <sup>nd</sup> prize	ST.JOSEPHS COLLEGE KING KOTI (EXTENDED CAMPUS)
3	HABEEB	BBA IT 1 <sup>ST</sup>	3 <sup>rd</sup> prize	ST.JOSEPHS COLLEGE KING KOTI (EXTENDED CAMPUS)

### Coordinators for the session

1. MOHAMMED ZAIN: BBA IT 1<sup>st</sup> Year
2. YAH RAJ ARYA: BBA IT 1<sup>st</sup> Year
3. BHAVIK: BBA IT 1<sup>st</sup> Year
4. JAYESH HIRANANDINI: BBA 1<sup>st</sup> Year
5. O.SHYAM : BBA 1<sup>st</sup> Year
6. VAIBHAV : BBA IT II<sup>nd</sup> Year



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## PAPER PRESENTATION - " MRGNA "

**Time: 11:30 - 1:30**

**Venue: Room no. 301**

**TOTAL NO OF PARTICIPANTS: 10**

**“Knowledge shared is knowledge gained”**, to provide a platform for students to exchange their knowledge with the student community at large is the underlying essence of **VIDYAASTRA 2018**, an intercollegiate competition to commemorate **NATIONAL EDUCATION DAY**.

**Mrgna Paper presentation competition** was organized as part of the National Education Day Celebrations.

### **Objective of the Program**

The intention of the event is to provide suitable platform to budding researchers to display their hidden talent much of which otherwise dies down due to lack of opportunity. Students can realize their potential and give their imagination a tangible shape.

10 participants from various colleges like Andhra Mahila Sabha, Bharatiya Vidya Bhavan's, Aurora Degree College, & St Joseph's Degree and PG College participated in the event with much enthusiasm and thoughtful presentations. The Papers were presented on a wide variety of themes like Education and Ethics, Education and Women Empowerment, Education and the upcoming elections and Paradigm shift in the education system. The participants presented their points of view with much clarity and relevance. The audience and the Jury asked queries to the participants which were answered to the best of their knowledge

The participants were given a maximum time of 10 minutes to give their presentation. They were rated on the following criterias:

1. Content
2. Presentation
3. Communication
4. Time management
5. Question and answers





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## WINNERS & PRIZES

The details of winners of the Paper Presentation event

1. **1<sup>st</sup> Prize** - Hemant and Ramya pursuing BBA final year from Bharatiya Vidya Bhavan's Vivekananda College presented a paper on "Education and Ethics"
2. **2<sup>nd</sup> Prize** – P Shriya Rao pursuing BBA first year from Andhra Mahila Sabha presented a paper on 'Education and Ethics'
3. **Consolation Prize** – Rikhil Modi and Prathiba Modi from Aurora Degree College presented a paper on "school Reforms"

The 1<sup>st</sup> prize winners were awarded with a cash prize of Rs 1000/-, Certificates and mementos. The remaining prize winners were awarded with certificates and mementos. The event indeed left the participants and organizers with refreshing thoughts encouraging everyone to be a part of the nation's development utilizing the powerful weapon of education.

### Event Coordinator:

Faculty coordinators :

1. Mr.P.Ganesh Anand (HOD)
2. Mrs.K.Srivani
3. Mrs.Preethi Priscila

### Student Coordinators :

1. Ms.Sindu Prasad
2. Mr.Zohair razi siddique
3. Mr.Kannaiya Agarwal
4. Ms.Sana Faheem



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## COLLAGE COMPETITION - "ABHIVYKT"

**Time: 12:00 - 2:00pm**

**Venue: Room no. 401**

**TOTAL NO OF PARTICIPANTS: 4 Teams**

**THEME : WOMEN EDUCATION- RECENT TRENDS IN EDUCATION**

**Faculty Coordinators:**

1. Ms. S. Swapna
2. Mrs. K. Laxmi Madhuri

**Judge:**

Dr. R. Anita, Dean Academics

### Overview about Collage Competition:

Collage competition was one of the enthusiastic program that was organized for students by the department coordinators. The students have given out their views on various themes related to education which was natural and realistic type of viewpoint. A lot of new ideas and concepts on the same theme were fabulously depicted by the students.

### Rules for Collage Competition:

1. The students have to participate in groups. ( 3 members in each group)
2. Formal dress code is mandatory.
3. The students need to bring pictures / materials related to collage making
4. A time limit of 60 minutes was given to complete Collage making.
5. Prizes will be given.

### LIST OF PARTICIPANTS FOR COLLAGE COMPETITION

S.NO	NAME OF PARTICIPANTS	CLASS	COLLEGE NAME
1	Sushmitha Thakur Bhavana Delcy Paul	BBA I YR	St. Joseph's Degree & PG College (Extended Campus)
2	Rachitha Yadav Pratigya	BBA I "BA"	St. Joseph's Degree & PG College



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<b>3</b>	Sri Krishna Rajanish Rincy Sebastian	BBA I "IT"	St. Joseph's Degree & PG College (Extended Campus)
<b>4</b>	Hemanth Ramya Vaishali	MBA	Bhavan's Vivekananda College

## WINNERS OF THE COMPETITION:

S.NO	NAME OF PARTICIPANT	CLASS	PRIZE
<b>1</b>	Sushmitha Thakur Bhavana Delcy Paul	BBA I YR	I Prize
<b>2</b>	Rachitha Yadav Pratigya	BBA I "BA"	II Prize
<b>3</b>	Sri Krishna Rajanish Rincy Sebastian	BBA I "IT"	III Prize

## Student Coordinators for Collage Competition:

1. Shaik Ahmed (MBA II Year)
2. Mahrinunissa (MBA II Year)
3. Alphonsa T. (BBA IT I Year)
4. Aakansha Prakash (BBA IT I Year)



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## BUSINESS QUIZ - "LAKSHAY"

Time: 11:30 - 1:30

Venue: Room no. 403 & 404

### TOTAL NO OF PARTICIPANTS: 90

St. Joseph's degree and PG college celebrated National education day on 20<sup>th</sup> November 2018 with many events that attracted many students from both our college and other colleges as well. One such event was the "Business quiz". The event saw large number of participants i.e. a jaw dropping 90 students. The event was organized in three rounds. **1st Round : Skill Share** round was a written test wherein students were given a question paper consisting of 20 business and current affairs related questions. They were to answer the questions in 20 minutes. Students were allowed to participate in team of two or three. Eight teams were shortlisted based on their performance in the written test. **2nd Round: Brain Spark**

- 4 questions based on various parameters (Identifying Personalities, company logos, Taglines & Abbreviations).
- Each question carries 10 marks.
- Total time is 30 seconds per question.
- No negative marking.
- Passing of question to the next one team is allowed. In this case, five marks will be given to that team if the answer is correct
- Four teams will be selected.

From the second round four teams were shortlisted for the final round.

### **3rd round : Master Minds**

- This is a buzzer round
- Team who will press the buzzer first, will be given a chance.
- Each question carries 10 marks.
- No Passing of the Questions to the next teams.
- Negative marking for each wrong answer.

The game ended successfully with St. Josephs BBA II year students Rounak Agarwal and Rishab Bhati winning the first prize.



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Lastly , Valedictory session was organized where the winners of various competitions were announced. The 1<sup>st</sup> prize winners were awarded with a cash prize of Rs 1000/-, Certificates and mementos. The remaining prize winners were awarded with certificates and mementos. It was a good learning experience for the students and they felt happy to be a part of the fest.



**Lighting of the Lamp by Principal Rev.Fr.D.Sunder Reddy ,Prof.K.Nageshwar, Dr.R.Anita and Mrs.Srivani**





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**Felicitation of the Guest Prof.K.Nageshwar by our Principal Rev.Fr.D.Sunder Reddy**



**Principal, Prof.Nageshwar and Faculty of St.Joseph's Degree & PG College**



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**Students participating at the Competitions held**





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**Winners Receiving Memento and Certificates**



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**Valedictory**

## 17.REPORT ON JO'ZAPHIRE'19

### REPORT ON JO'ZAPHIRE INAGURAL SESSION -2019

**DATE: 18<sup>th</sup> January 2019**

**TIME: 10:00 AM TO 11:00 AM**

JO'ZAPHIRE – 2K19 with a tag line your time to shine was organized by the management fest committee in order to create a platform for all the youngsters from various colleges to showcase their hidden talents in terms of formal and informal events. There were total 5 formal and 13 informal events conducted in the campus itself.

The inaugural session started at 10.00 AM on 18<sup>th</sup> January 2019 in Vianney hall with audience from various colleges. The Dignitaries for the occasion were







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Col. Virendra Khanna – Chief Guest and Dr. Shailaja – Guest of Honour and Rev. Fr. Dr. D. Sunder Reddy – Principal and Convenor.

Ms.Anuli and Mr.Rishikesh from MBA I yr formally welcomed the guest .They also gave highlights on the college and its establishment .all the dignitaries joined the lighting of the lamp along with two students .The prayer song was sung by the college choir .



**Rev Fr. Dr. D. Sunder Reddy** - Principal and Convenor of the fest addressed the gathering with his wise words. Father stated that classroom learning is just 10% and the other 90% should be learnt practically. He also emphasized the students that this



event is to give hands – on experience to develop themselves. He has congratulated the entire team for holding an event like this and has wished good luck to all the student participants.

Ms.Susan from MBA I Yr introduced the Guest of Honour – Dr. A. Shailaja - I. Dr. A. Shailaja's addressed the gathering . She gave a glimpse on the alphabets and their importance of JO'ZAPHIRE.she asked as to why are you all here and what are the skills It was a complete interactive addressing. She has also emphasized on the importance of Social Media. She stated that





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individual efforts might not create that much impact as how team work does. The significance of team work was addressed by her. She also congratulated everyone who has contributed for the event and wished all the participants best of luck.

Jaywanth paul from MBA - II yr introduced the Chief Guest - Col. Virendra Khanna by followed by the Chief Guest's deliberation.

Col. Virendra Khanna had 45 years of teaching experience. His hobby was teaching language skills. So, he has discussed about the essence of language communication skills. Sir has given advice to everyone to stay physically fit (without which you will be always unfit mentally), importance of Time Management, language aspects ,Take up a

healthy hobby and Art of Budgeting and has suggested the audience to take up a hobby and to learn to compete. He stated that he hates giving advice as no body follows it.

Sir has congratulated the college for organising a management fest and has spoken few words about our principal - Rev. Fr. Dr. D. Sunder Reddy. He



defined our principal as a 'Fine Man'.

As a token of thanks and appreciation Rev. Fr. Dr. D. Sunder Reddy felicitated the Chief Guest - Col.





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Virendra Khanna and Guest of Honour – Dr. A. Shailaja.



Maria Rithika from MBA- Iyr student

the dignitaries who graced the dias declared the Management Fest competitions open .

There was a formal announcement of all the events (Formal and Informal) along with their names and room numbers.

A formal Vote of Thanks proposed by

## ADVAITA (HR) EVENT REPORT

**VENUE:** Extended Campus (Room no-402)

**TIMINGS:** 11.30 am to 3.30 pm

**FACULTY COORDINATORS:** Dr. R. Anita, Dean Academics & Associate Professor  
Ms. Swapna, Assistant Professor

**STUDENT COORDINATORS:** Gajender , Ayushi Jain , Sagar Lalwani , Habeeb Reza , Alphonsa Thadevoose.

**NUMBER OF PARTICIPANTS:** 17 Participants

## DETAILS OF PARTICIPANTS

### ROUND I

**TIME:** 11:35 AM TO 11:45 AM

**JUDGES:** Mr. Thakur Shashant Singh

Talent Acquisition Team, Amazon Development Centre India Pvt Ltd

**RULES:** The participants were given a questionnaire of 20 MCQ's regarding the HR strategies and the time allotted was 15 minutes.

**ELIMINATION CRITERIA:** 10 participants for the 2<sup>nd</sup> round.

S.No	PARTICIPANT NAME	COURSE	COLLEGE
1	Kushanshi Agarwal	BBA (2 <sup>nd</sup> year)	Villa Marie College
2	Ayesha Afreen	BBM (1 <sup>st</sup> year)	St. Ann's College for Women
3	E. Mohan Kumar	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College
4	M. Manasa	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College



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5	Mohammed Neezar Ali Naveed	BBA (1 <sup>st</sup> year)	Anwar-ul-uloom College
6	Mohammed Murtuza	BBA (1 <sup>st</sup> year)	Anwar-ul-uloom College
7	Mohammed Abdul Razaakh	B.Com (2 <sup>nd</sup> year)	Anwar-ul-uloom College
8	Abdul Hadi	BBA (2 <sup>nd</sup> year)	Anwar-ul-uloom College
9	Purvi Mehta	B.Com (2 <sup>nd</sup> year)	IIMC
10	Surabhi Sharma	B.Com (2 <sup>nd</sup> year)	IIMC
11	Mansi Dharne	B.Com (2 <sup>nd</sup> year)	IIMC
12	ShriyaRao.P	BBA (1 <sup>st</sup> year)	AMS arts and Science College for Women
13	Sana Faheem	BBA (3 <sup>rd</sup> year)	St. Joseph's Degree and PG College (Extd. Campus)
14	BushraKhanam	BBA-BA (3 <sup>rd</sup> year)	St. Joseph's Degree and PG College (Extd. Campus)
15	Vaishanavi Gupta	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College
16	Syed Farhan	B.Com (2 <sup>nd</sup> year)	Anwar-ul-uloom College
17	A.FlorenceLekhana	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College

## **ROUND II**

**TIME: 11:45 AM TO 12:00PM**

**JUDGES: Mr. Thakur Shashant Singh**

**RULES:** The participants were given one case studies each and 10 minutes were allotted for case study analysis and 5 minutes for presentation of the case study.

**ELIMINATION CRITERIA:** 6 participants were shortlisted for the 1<sup>st</sup> round.

## **NUMBER OF PARTICIPANTS SHORLISTED FOR ROUND II**

### **DETAILS OF PARTICIPANTS FOR ROUND II**

S.No	PARTICIPANT NAME	COURSE	COLLEGE
1	A.Florence Lekhana	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College
2	Sana Faheem	BBA (3 <sup>rd</sup> year)	St. Joseph's Degree and PG College (Extd. Campus)
3	Bushra Khanam	BBA-BA (3 <sup>rd</sup> year)	St. Joseph's Degree and PG College (Extd. Campus)
4	Mohammed Abdul Razaakh	B.Com (2 <sup>nd</sup> year)	Anwar-ul-uloom College



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5	Surabhi Sharma	B.Com (2 <sup>nd</sup> year)	IIMC
6	Mohammed Neezar Ali Naveed	BBA (1 <sup>st</sup> year)	Anwar-ul-uloom College
7	E. Mohan Kumar	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College
8	Purvi Mehta	B.Com (2 <sup>nd</sup> year)	IIMC
9	ShriyaRao.P	BBA (1 <sup>st</sup> year)	AMS arts and Science College for Women
10	Kushanshi Agarwal	BBA (2 <sup>nd</sup> year)	Villa Marie College

## **ROUND III**

**TIME: 12:00 PM TO 12:15PM**

**JUDGES: Mr. Thakur Shashant Singh**

**RULES:** The participants had to take one character out of the two characters given and describe the reason why they choose the character and how they will hire the character in their company and in what position.

**ELIMINATION CRITERIA:** The participants who came 1<sup>st</sup> were declared as the winner.

## **WINNERS:**

PRIZE	PARTICIPANT NAME	COURSE	COLLEGE
I	A.Florence Lekhana	MBA (1 <sup>st</sup> year)	Bhavans Vivekananda College
II	Mohammed Abdul Razaakh	B.Com (2 <sup>nd</sup> year)	Anwar-ul-uloom College
III	Shriya Rao. P	BBA (1 <sup>st</sup> year)	AMS Arts and Science College for Women





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## **REPORT ON EVENT: AUKCIOUS (AUCTION STATION)**

“Aukcious (auction station)” a formal finance event was organised in the Jo'zaphire fest on January 18th, 2019 at 11.30 A.M in Room no. 401. The faculty coordinator was Dr. Vandana Samba, and the student coordinators were Ms. Keerthana N, Mr. Rohith Raj N, Mrs. Ankitha Baldwa, Mr. Rajanish and Mr. Raunak of BBA I year and MBA I year. The event was conducted in three rounds, Round 1: Written test, Round 2 :JAM, and Round 3 :Auction. The total number of participants were 15 from different colleges which include

**(CBIT, IIMC, PIM, ISO, BHADRUKA, ST. ANN'S AND ST. JOSEPH'S MAIN CAMPUS) of twin cities.**

The Chief Guest for the event was **Mr. CA Praveen Kumar, Planet Finance, Hyd.**

The winners of the event were:

I Prize - Sumanth and Sai Teja (CBIT)

II Prize – Bhavani (PIM)

III Prize – Bhargavi and Bharath (IIMC)



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## **REPORT ON BUSINESS QUIZ-“COGNITA”**

**VENUE: Room no:403**

**TIMINGS:12:00PM-2:00PM**

**Number of participants :9 teams(each team 2 members)**

### **FACULTY COORDINATORS:**

1. Mrs. K. Jesmy Thomas
2. Ms. Honila Vijay Kumar

### **STUDENT COORDINATORS:**

3. Maria Rithika - MBA I
4. Krupali - MBA I
5. Keerti Dalmia - MBA I
6. Keerti Kapoor - MBA I
7. Sakshi - MBA I
8. Sachal - MBA I
9. Priyanka Rathi - BBA- III (IT)
10. P. Sanjana - BBA- III (IT)
11. Niharika - BBA- III (IT)

### **DETAILS OF WINNERS**

PRIZE	PARTICIPANT NAME	COLLEGE
I	Mayur Kasat & Ankit Jhawar	AURORA DEGREE COLLEGE
II	Deepan Jain & A. Raghavendra	INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE

The Business Quiz was conducted as a part of the Annual event of JO'ZAPHIRE on 18<sup>th</sup> January 2019. Business Quiz deals with topics such as current affairs, general knowledge about the popular companies in the market.

The Business Quiz started around 12:00 pm , with 9 teams with students participating from various colleges such as St. Joseph's, Badruka , Aurora , IIMC , St.Francis and Bhavans College.

The Business Quiz consisting of 3 Rounds.

The first round was a written test , where the teams had to complete the test (MCQs) within 10mins. And the team with the lowest marks won't go through the second round.

After the first round , 2 teams were eliminated and 7 teams went through the second round. The second round dealt with question and answers session , where each team will be asked a question relating to the various companies and their CEOs.

The third round , which was the last and final round , had three sections of the round , the first section of the third round dealt with “Guessing the abbreviations of the companies” and “Guessing the company by it's tagline/slogans”

The second section of the third round consisted of “Guessing the name of the CEO and the company through the picture” , whereas the third section of the third round consisted of questions relating to Current Affairs. The third round was a rapid fire round , where whichever team answered the most number of questions would win the round.

With that , we came to the end of the Business Quiz – Cognita - Jo'Zaphire 2019, the results were announced shortly after, and the participation certificate were then distributed to the participants.

NUMBER OF PARTICIPANTS: 9 teams (2 in each team)

**DETAILS OF PARTICIPANTS**

S.NO	PARTICIPANT NAME	COLLEGE
1	B. SHANTI & HIMASREE	ST.JOSEPH'S DEGREE &PG COLLEGE, EXTENDED CAMPUS
2	SARHAN KHAN & PRANEETHA	ST.JOSEPH'S DEGREE &PG COLLEGE, EXTENDED CAMPUS
3	MAYUR KASAT & ANKIT JHAWAR	AURORA DEGREE COLLEGE
4	DEEPAN JAIN & A. RAGHAVENDRA	INDIAN INSTITUTE OF MANAGEMENT AND COMMERCE
5	R. PRASHANTH GOUD & SHIVANI	BHAVAN'S VIVEKANANDA COLLEGE
6	K. PALLAVI & S. PRANATI	BADRUKA COLLEGE
7	V. VAMSY & M. RADHE	BADRUKA PG COLLEGE
8	MOHSIN SHAIK & SK. ANSAR BABA	BHAVAN'S VIVEKANANDA COLLEGE
9	JAYA MALLU & B. VENKATA VINAY	PIM



## PHOTO GALLERY:







### **REPORT ON RURAL DE CARTE – JOZAPHIRE**

The event started at 10.00 after the inaugural .students were asked to assemble in room no 201 for the event. Students from different colleges were present for the marketing event. The event was in three sessions.

#### **Total no of Participants:**

S.no	Name	College	Course
1	Nitya Sree	IIMC	BBA
2	Roshini	IIMC	BBA
3	Chanchal	IIMC	B.COM
4	Satya Sai Dutta	IIMC	B.COM
5	Ayushi jain	BHAVANS VIVEKANANDA	MBA
6	Sakshi Suroma	BHAVANS VIVEKANANDA	MBA
7	ADITYA	IIMC	B.COM
8	ALLAN DENIS DAVID	IIMC	B.COM

**Session 1: quiz round**

**Session 1: quiz round**





Participants were shown 40 seconds audio and video clipping based on which the participants should identify the brands and slogans.

**SESSION 2:** students were given a theme based on which they would have to build their brand in the market using various promotional strategies.



**SESSION 3:** participants were given cases on leading brands and their crisis and were asked to come up with solutions as to their improvement in the market.



**WINNERS :**

ADITYA	IIMC	B.COM
ALLAN DENIS DAVID	IIMC	B.COM

**ROAR EVENT REPORT****EVENT NAME: ROAR –SPEAK OUT (INFORMAL EVENT)****Room no: 202****Date: 18<sup>th</sup> Jan 2019****Timings: 12.30 am to 2.00 pm****Number of participants: 11****FACULTY COORDINATOR**

1. Mrs. A. Mary Francina, Associate Professor, Dept. of Business Management

**STUDENT COORDINATORS:**

1. Ms. Disha Agarwal (BBA II Year)
2. Alnoor Kotadiya (BBA IT II Year)
3. Sanjana Venkatpathy (BBA II Year)
4. Abrar Ali (BBA IT II Year)
5. Suneeth Kumar (MBA I Year)

**EVENT JUDGE:**

1. Mr. Gratus Rahul, Tax Consultant, Deloitte India Pvt. Ltd, MBA Alumni, 2015 Batch

**WINNERS DETAILS**

1. Yeshaswini Putta- I Prize
2. Aashutosh Varekhedkar- 1<sup>st</sup> Runner Up
3. Mohit Kumar- 2<sup>nd</sup> Runner Up

**SUMMARY OF THE EVENT:**

ROAR- Informal event is an extempore talk conducted to assess the participant's flow of ideas, communication skills and general awareness. Participants were given current Business, Political and social topics like Swachh Bharat, Artificial Intelligence in Business, Make in India, Me too campaign, Spotting fake advertisements etc. Participants were given 2 minutes time to process and structure their ideas and speak out for 3 minutes. Event was based on individual participation. 15 students from St. Pious, St. Joseph's College (Main & Extended campus), University PG College, Holy Mary College participated in the event.

## PARTICIPANTS DETAILS

S.NO	NAME	COURSE	TOPIC	COLLEGE NAME
1	Yeshaswini Putta	B.COM	Spotting fake ad	St. Pious X Degree College
2	Aashutosh Varkhedkar	B.COM	Make In India	St. Joseph's Degree & PG (Main campus)
3	Mohit Kumar	MBA	Social media & bullying	University PG Osmania
4	Gautam Abhichandani	B.COM	PUBG	St. Joseph's Degree & PG (Main campus)
5	Mihir Vora	B.COM	Right/Lack of Education	"
6	D. Srikanth	BA	Superstition in India	"
7	Vishnu Pani	MBA	Voting process improvisation	St. Joseph's Degree & PG (extended campus)
8	Sakshi Kundaliya	MBA	Procrastination	"
9	Deepti Daga	MBA	Me too movement	"
10	Abrar Ali	BBA	Blind faith in Government	"
11	M. Bharadwaj	B.Com	Swacch Bharat Abhiyan	Holy Mary Degree College



## PHOTO GALLERY



## PARTICIPANTS AND STUDENT COORDINATORS



**MR. GRATUS RAHUL, JUDGE FOR THE EVENT GIVING FEEDBACK TO PARTICIPANTS  
AND BEING FELICITATED BY MRS. A. MARY FRANCINA, EVENT COORDINATOR**

**REPORT ON FRIENDZ QUIZ - UNAGI****DATE: 18<sup>TH</sup> January 2019****TIME: 11:00 AM TO 2.00 PM****EVENT NAME - UNAGI - F.R.I.E.N.D.S QUIZ****ROOM NO: 501****FACULTY COORDINATOR: Ms. Ch. Kavya****STUDENT COORDINATORS:****WINNERS DETAILS:**

<b>PLACE</b>	<b>NAME OF THE PARTICIPANT</b>	<b>NAME OF THE COLLEGE</b>
--------------	--------------------------------	----------------------------

<b>NAME</b>	<b>CLASS</b>	<b>ROLL NUMBER</b>
ANURAAG PEESARA	BBA 3(B)	107
TANUJA PABBA	BBA 3(A)	033
NEHASHREE PRADHAN	BBA 3(A)	026
JAYWANTH PAUL	MBA 2(B)	071
ELISHA LAKHANI	BBA I (IT)	013
BURHANUDDIN M HUSSAIN	BBA 2 (IT)	007
KESHAV BANG	BBA I (IT)	056
AAKANKSHA PRAKASH	BBA I (IT)	050
PRITESH SONI	BBA I (IT)	029
JOGARAM CHOUDHARY	BBA I (IT)	017
NANDINI MALAY	BBA 1 (BA)	027
SRAVYA REDDY	BBA 1 (BA)	024
RUCHI SRIVASTAV	BBA I (IT)	022
VISHNU PRAKASH ASAWA	BBA I (IT)	009

1 <sup>st</sup>	Yeshawnini Nitya	St. Pious Degree College St. Francis degree college
2 <sup>nd</sup>	Ashutosh Farwa	St. Joseph's Degree and PG College, Main Campus
3 <sup>rd</sup>	Sonali Lonkar	Madina Degree college

This event in many ways was a tribute to a show that has managed to entertain billions over the last two and a half decades and is touted as the finest SITCOM of all time. Cashing in on the incredible popularity of the 90s most iconic TV show “F.R.I.E.N.D.S”, we organized an inquisition in our annual fest “JO’ZAPHIRE 2K19”.

One of the main purposes of this informal event was to send all the contestants on a nostalgic drive on the memory lane, which we managed quite brilliantly as most participants returned home with a smile.

We conducted two rounds for the contestants who came in from various colleges across the “City of Pearls”. The first round was a written test, where the participants had to answer 20 questions in 20 minutes. The questions included some background information and iconic dialogues about the show. This round started at 11.00 AM. And the entire participants were divided into two slots.

The second and final round was a “Question and Answer” session with the assistance of a PPT. It was organized using the “Bounce and Pounce System” and a total of 12 teams managed to reach the final round among the 16 teams that participated.

After the event and calculations of the scores the top scorers were declared. Participation certificates were distributed then and there itself. In the valedictory session the top three scorers were awarded with the mementos.

On the whole the event – Unagi was successful with a very good crowd. It was all fun and it paved path to nostalgia because of the PPT which was prepared by Anurag from BBA – III B. The feedback forms were given to the participants to fill.

This was all possible because of meticulous planning and co – operation between coordinator’s and Volunteers from different classes.

#### **PHOTOS:**





## LIST OF PARTICIPANTS

NAME OF THE PARTICIPANT	COLLEGE
1. Vishal Aelay, Sahil Lalani	St. Joseph's Degree & PG College
2. Lekhana, Vaishnavi	Bhavan's Degree College
3. Yeshaswini, Nitya	St. Pious Degree College, St. Francis Degree College
4. Sonali Lonkar	Madina Degree College
5. Darshan Desai, Uday Kiran	St. Joseph's Degree & PG College
6. Anchal Jain, Sherlina. P	St. Joseph's Degree & PG College
7. Shivani Thakur, Rishabh Bhati	St. Joseph's Degree & PG College
8. Murtuza Mohammed, Inam Altag	St. Pauls Degree College
9. S. Pranati, C. Aparna	Badruka Degree College
10. G. Sai Kumar, K. Pallavi	Badruka Degree College
11. D. Laasya, Vaishnavi Bang	Badruka Degree College
12. Saniya Fatima, Nausheen Anjum	St. Ann's Degree College
13. V. Aashutosh, Farwa Basith	St. Joseph's Degree & PG College
14. Azmeena Bhamani, Mohit Sharma	St. Joseph's Degree & PG College
15. KVS. Sai, Sai Vamsi	IIMC Degree College
16. Mahek and Ruthwik	St. Joseph's Degree & PG College



## **EVENT NAME: INNOVATE- BUSINESS MODEL CREATION**

**Room no:103**

**Date: 18-1-2019**

**Timings :11.30 am to 3.30 pm**

**Number of participants: 6**

**Faculty Coordinator : Mrs.K.Srivani**

### **Student coordinators :**

- Ms.Hasmath unnisa (MBA2 YR)
- Mr.Jayawant Paul (MBA 2 yr)
- Ms.Sakhi (MBA Ist yr)
- Ms.Keerti (MBAIst year)
- Ms.Nikita (BBA II-IT)
- Ms.Hatsha (BBA-II IT)
- Ms. Harini(BBA -I)
- Ms.....(BBA I )

**JUDGE: Mr.Daya sagar (Marketing head at shoppers Stop) (Alumni 2014-16 MBA batch)**

### **Winners details:-**

1. Maryam Quadri (BBM) from St. Ann's degree college
2. Bilquis Fatima (BBM) from St. Ann's degree college
3. Megha (BBM) from St. Ann's degree college

### **Brief Summary:**

Innovate business model is a creation of new business idea Execution that better satisfy the needs of the customers ,generates revenues, builds Brand and creates and sustainable business.

The event began with the short introduction about business model followed by introduction of event judge MR. K Daya Sagar , Marketing head at shoppers Stop

The event was diligently organised , It was truly a mesmerizing event ,There were total 6 participants from St. Ann's degree college,Aurora college and Anwarul uloom degree college who showcased their creative business ideas and enjoyed the event ,At the end they were provided with necessary feedback for enhancement of their skill by the event Judge.

### **Photo gallery :**



**EVENT NAME:** Memory Show COMPETITION

**Room no:**102

**Date:** 18-1-2019

**Timings :**11.30 am to 2.30 pm

**Number of participants:** 41

**Faculty Coordinator:** Mrs.K.Srivani

**Judge :** Ms.Magreena Dodda-Business head Lifestyle (Alumnus of MBA 2015-17 BATCH)

**Student coordinators:**

**BBA II IT**

Karanam Srujana, Suri Shankmukha Priya Madhuri, Shaga Mohana Srinitha, Nethula Sowjanya, Adesh Jain, Vamshi Chary.

**Summary:**

At Jo'zaphire Annual Fest Of St.Joseph's Degree & Pg College Extended Campus , Memory show competition was hosted .41 students from various colleges took part in our memory show.

The Competition was conducted in 4 slots. From each slot two winners were selected , as there was huge competition between participants. The event had good response. The event was well appreciated by participants and all participants felt it to be Interesting And Enthusiastic.

The games are conducted as follows-

- 1<sup>st</sup> slot – Memory test : Word power
- 2<sup>nd</sup> slot - Quick Memory test : Spot the difference
- 3<sup>rd</sup> slot- Grasping Power: Word power
- 4<sup>th</sup> slot- UNO place me if you can : Quick memory

**Winners :**

First slot :

1) student name (college name )

second slot

third slot

fourth slot

PHOTO GALLERY



**Judge – Magreena Dooda (Business Head of Life style ) Memory Show In charge- Mrs.K. Srivani**



**Organizers and volunteers – Karanam Srujana, Suri Shanmukha Priya Madhuri, Shaga Mohana Srinitha, Nethula Sowjanya, Adesh Jain and Vamshi Chary.**

**Participants-**





***“BEING CREATIVE IS NOT A HOBBY; IT IS WAY OF LIFE”***

**EVENT NAME: CREATIVE HOBBIES**

**Room No: Ground Floor Stage: Beat Boxing and Poetry**

**Library - Instant Handicraft ,Instant Painting, Instant Sketching and Origami**

**Date: 18-1-2019**

**Timings :11.30 am to 3.30 pm**

**FACULTY COORDINATORS – Ms . SMRITI NAGARIA AND MRS. JAYASREE**

**STUDENT CO -ORDINATORS -**

**Sindhuja,Shreshta,Santoshi,Rachitha,Pragithya,Shaik,Nidhi,Rakesh,**

**Objective: To bring out the latent talent in students**

Every person is born with some talent and it should be tapped in time to make it potential .In this connection St. Joseph’s Degree & PG College, Extended Campus Organized JO’ ZAPHIRE, 2019 where Creative Hobbies – An Informal Event was conducted . It consisted of the following events :

### **BEAT BOXING**

It is the art of using your lips, tongue and throat to imitate the sounds made by a full percussion drum kit (cymbals, hi-hat, kick and snare drums) , Keeping a steady rhythm with the sounds made to accompany a rapper or a singer and Imitating a variety of sounds and special effects to entertain a listening audience. We had 3 Judges for the event – Mr. Cris,Mr.Bala and Mr.Remo – TRIAD.

### **DETAILS OF PARTICIPANTS**

<b>S.NO</b>	<b>NAME OF THE PARTICIPANT</b>	<b>NAME OF THE COLLEGE</b>	<b>MARKS SCORED (TOTAL OF</b>	<b>PRIZE WON</b>

			THREE JUDGES)	
1	RAJEEV	ETHAMES	45/60	1 <sup>st</sup> PRIZE
2	BHARGAVA	ST.JOSEPH'S DEGREE & PG COLLEGE,MAIN CAMPUS	43/60	2 <sup>nd</sup> PRIZE
3	JOEL	GURU NANAK	38/60	3 <sup>rd</sup> PRIZE
4	PAWAN	CMR ENGINEERING COLLEGE	31/60	-

### POETRY

Participants had written their own poem and recited the same.

#### DETAILS OF PARTICIPANTS

S.NO	NAME OF THE PARTICIPANT	NAME OF THE COLLEGE	MARKS SCORED	PRIZE WON
1	SHRESHTA	ST.JOSEPH'S DEGREE & PG COLLEGE,EXTENDED CAMPUS	17	1 <sup>st</sup> PRIZE
2	HARIHARAN	ISO DEGREE COLLEGE	15	2 <sup>nd</sup> PRIZE
3	MIHIR	ST.JOSEPH'S DEGREE & PG COLLEGE,MAIN CAMPUS	14	3 <sup>rd</sup> PRIZE
4	YASHASWINI	ST.PIOUS	13	-

### INSTANT HANDICRAFT

Participants made decorative hanging with plastic cups.

S.NO	NAME OF THE PARTICIPANT	NAME OF THE COLLEGE	MARKS SCORED	PRIZE WON
1	G. PRAVALIK	ISO DEGREE COLLEGE	18	1 <sup>st</sup> PRIZE

### INSTANT PAINTING



Participants drew beautiful paintings of sceneries and portrait.

S.NO	NAME OF THE PARTICIPANT	NAME OF THE COLLEGE	MARKS SCORED	PRIZE WON
1	JOSHNA	ST.ANN'S COLLEGE	16	-
2	NAUSHEEN	ST.ANN'S COLLEGE	16	-
3	SANIYA FATHIMA	ST.ANN'S COLLEGE	18	-
4	MANASA	BHAVANS	17	2 <sup>nd</sup> PRIZE
5	SHIVANI	PENDEKANTI	19	1 <sup>st</sup> PRIZE
6	SOWMYA	ST.JOSEPHS DEGREE & PG COLLEGE	9	-
7	SHRESHTA	ST.JOSEPHS DEGREE & PG COLLEGE,EXTENDED CAMPUS	18	3 <sup>rd</sup> PRIZE

#### INSTANT SKETCHING

Participants drew beautiful sketches of nature.

S.NO	NAME OF THE PARTICIPANT	NAME OF THE COLLEGE	MARKS SCORED	PRIZE WON
1	EMMANUEL	ST.JOSEPH'S DEGREE & PG COLLEGE, MAIN CAMPUS	16	-
2	SUSAN	ST.JOSEPH'S DEGREE & PG COLLEGE, EXTENDED CAMPUS	23	2 <sup>nd</sup> PRIZE
3	DANIEL	ST.JOSEPH'S DEGREE & PG COLLEGE, EXTENDED CAMPUS	21	-
4	VALENTINE	ST.JOSEPH'S DEGREE & PG COLLEGE	16	-

		<b>EXTENDED CAMPUS</b>		
<b>5</b>	<b>ANAMIKA</b>	<b>ST.JOSEPH'S DEGREE &amp; PG COLLEGE,EXTENDED CAMPUS</b>	<b>185</b>	<b>1<sup>st</sup> PRIZE</b>
<b>6</b>	<b>SHIVANI</b>	<b>PENDEKANTI</b>	<b>19</b>	<b>-</b>
<b>7</b>	<b>SANTOSHI</b>	<b>ST.JOSEPH'S DEGREE &amp; PG COLLEGE</b>	<b>23</b>	<b>3<sup>rd</sup> PRIZE</b>
<b>8</b>	<b>PRAGITHYA</b>	<b>ST.JOSEPH'S DEGREE &amp; PG COLLEGE</b>	<b>20</b>	<b>-</b>

### **ORIGAMI**

<b>S.NO</b>	<b>NAME OF THE PARTICIPANT</b>	<b>NAME OF THE COLLEGE</b>	<b>MARKS SCORED</b>	<b>PRIZE WON</b>
<b>1</b>	<b>PRAVALIKA . G</b>	<b>ISO DEGREE COLLEGE</b>	<b>21</b>	<b>1<sup>st</sup> PRIZE</b>



**Participants at Beat Boxing**



**Felicitation of the Judge**



**Performance of Judges**



**Winner of Poetry Competition**



**Students Participating in  
Instant Painting Competition**



**Winners receiving Prize for Instant Painting**



**ACADEMIC YEAR 2018-19**  
**REPORT ON JO'ZAPHIRE VALEDICTORY SESSION -2019**

**DATE: 18<sup>th</sup> January 2019**

**TIME: 3:00 PM TO 4.00 PM**

The valedictory programme started by a formal welcome of the dignitaries



Rev. Fr. Dr. D. Sunder Reddy – Principal and Convenor, Dr.R.Anita , Dean, Academics ,Mrs.Srivani and Mr.Ganesh Anand Hod on the dias .



Dr. D. Sunder Reddy – Principal addressed the audience and appreciated the participants and congratulated the winners.

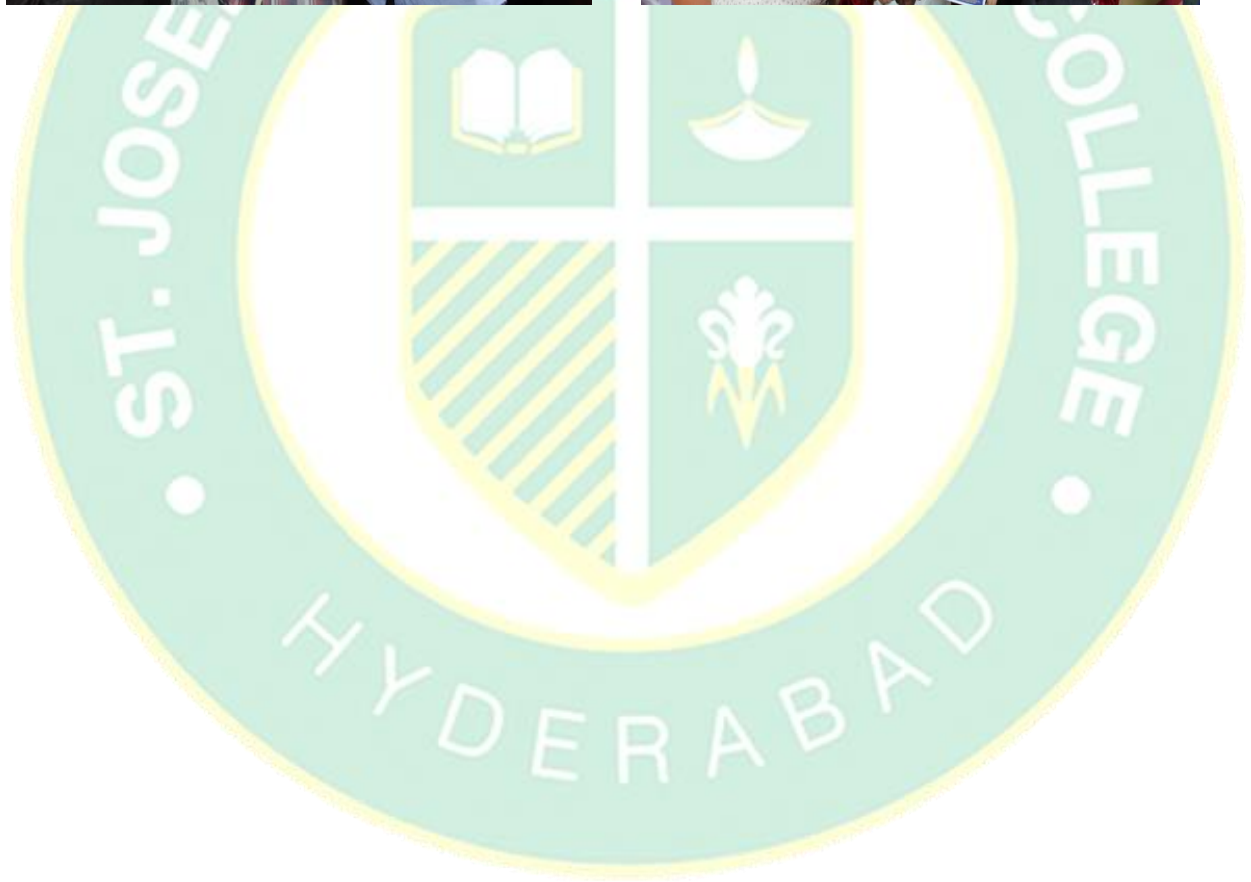
The address was followed by prize distribution .



Prizes were distributed for the following events by our principal , Dr. D. Sunder Reddy – Principal and Convenor, Dr.R.Anita , Dean, Academics ,Mrs.Srivani and Mr.Ganesh Anand Hod in Various categories .







## 18. REPORT ON MANAGEMENT CLUB ACTIVITIES

**Date: 05<sup>th</sup> Oct 2018**

- 1) Introduction by the group leader- Ms. Ankita

Group leader ankita introduced their group and explained the agenda for the day.

- 2) Business news by Mr. pulkit
- 3) Informal event 1: "guessing game"

Each team was given a company logo and were asked to guess the name of the company within 30seconds. The activity was conducted by Ravali.

- 4) Informal event 2: geeky round

Each group was given a situation:

- i)How will you sell me a pen?
- ii)How will you sell a comb to a bald man?

Students were given 5minutes to discuss and come up with innovative, out of the box ideas. The activity was conducted by sanjana.

- 5) Formal event – business quiz

In this activity, one of the team members had to pick up a chit with a question in it. Students were given 60seconds to answer the given question.



**15<sup>th</sup> Oct 2018**

- 1)Introduction:

Group leader Farha Naaz introduced their group and explained the agenda of the day.

2) Business News:

Business news was read by Yashwini Priya.

3) Informal activity – “compete while you save”:

One member from each group was given a balloon and a needle. The activity was to save their balloon while trying to blast others balloons. The one whose balloon survived till the last was the winner.

4) Guessing game:

Students had to guess the name of the company with the given tagline.

5) Formal activity 1: “rapid fire round”

Each team was asked 6 questions and the time limit was 30seconds each.

6) Formal activity 2: “group discussion”

One of the members in the group participated in the group discussion. Topic given was “opinion on playing national anthem in theatres.” The qualified groups were shortlisted for the next round, i.e. debate. The topic for the debate was- “separation/division of seats in RTC busses”.

**Date: 25<sup>th</sup> Oct 2018**

1) Introduction:

Marian Sylvester introduced the series of events and explained the agenda for the day

2) Business news was read by Sai Charan

3) Formal activity: Budget plan

Activity was conducted by Sakshi. Each team had to come up with a budget plan of a startup with 40Lakhs. 10minutes was given to the teams to plan the budget. 3minutes were given for presentation. After the presentation the team members were asked questions on the prepared budget.





#### 4) Formal activity 2: introduction to company

This activity was conducted by Keerthi. Each team was given a company by drawing a chit, after which one of the members of the team should speak about the company for 5 minutes.

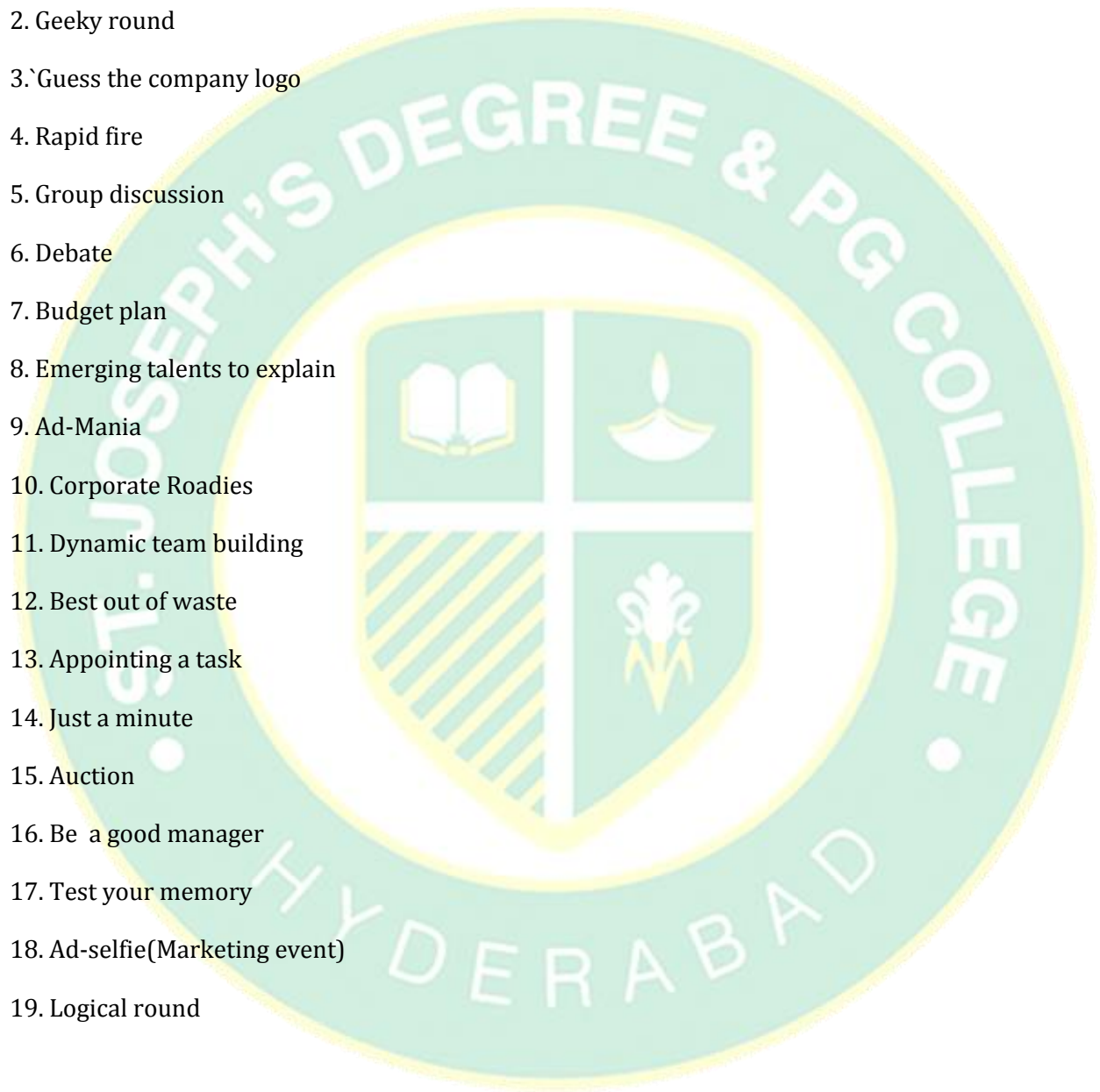
#### 5) Information activity: Coin building

The activity was conducted by Valantina. As the name suggests, one of the team members should arrange the coins in the form of a pillar one above the other while being blindfolded. The team member who can place the maximum number of coins one above the other would be the winner.



### **LIST OF FORMAL EVENTS ORGANISED BY MANAGEMENT CLUB**

1. Business quiz
2. Geeky round
3. Guess the company logo
4. Rapid fire
5. Group discussion
6. Debate
7. Budget plan
8. Emerging talents to explain
9. Ad-Mania
10. Corporate Roadies
11. Dynamic team building
12. Best out of waste
13. Appointing a task
14. Just a minute
15. Auction
16. Be a good manager
17. Test your memory
18. Ad-selfie(Marketing event)
19. Logical round



## 19.MBA ALUMNI MEET

### **Report on ALUMNI MEET – SAMYOGA 2018**

**Venue: Vianney Hall, Timings:10.30AM -1.00PM, Members Attended:71**

***We come as Strangers and leave as friend's .During this journey we get associated with people which lasts lifelong. The memories we cherish and share with our family and friends are refreshed at Alumni meets.***

The Alumni meet “**SAMYOGA**” was held on 1<sup>st</sup> December, 2018 at the college campus. Rev.Fr.Dr.D.Sunder Reddy, Principal of the college, founder Principal, Rev.Fr.Dr.V.K.Swamy, Dr.R.Anita, Dean Academics and Mr.P.Ganesh Anand HOD and Mr. Derick Solomon, first batch Alumni associated with Bank of America, as vice president Operations and compliance, presided over the function.

Mrs.A.Francina Associate professor & Alumni meet coordinator, started the program with a welcome note. Explained the importance of alumina meeting and started the first ever MBA alumni meet. She briefed the achievements made by the college since its year of inception 2003.



Then program was started with a lighting of the lamp, prayer song by college choir and a welcome dance by Ms.Veena of BBA-II IT.

Then all the dignitaries were asked to occupy the dias. Mrs.A.Mary Francina, briefed about the department which started in the year 2001 under the visionary leadership Rev.Fr.Dr.V.K.Swamy, founder principal of the college with the batch strength of 40. Department has been growing in leaps and bounds and has completed glorious 17 years of

establishment and to our credit 15 batches with almost 1500 students Post graduated in Business Management from the College.

Dr.N.Srinivas placement officer introduced our Principal, Rev.Fr,Dr.D.Sunder Reddy.Father addressed the gathering and said the Alumni of the College is well placed in the organizations in and around the globe. He also invited alumni to be continuously associated with the college in future.

Around 11.25 am, Dr.R.Anita , Dean Academics, addressed the gathering ,she opined that the institution has a long term relationship with the Alumni for the institutional development for student associations, Guest lectures, Industrial visits ,projects and Curriculum Development.

Mr.Ganesh Anand HOD , addressed the gathering around 11.30AM and was very delighted to see his old students who were very well placed in reputed organizations. Doing good with family and professional lives. He extended a professional bond for a bright future.

Mr.Derick Soleman, opined that the extracurricular activities taken up at the college helps a lot in once individual development

Dr.R.Anita introduced our founder Principal Rev.Fr.Dr.V.K.Swamy. Father addressed the session and said that Josephites are adaptable to all situations and they are highly skilled. He insisted on industry interface for management students for preparing them to face corporate challenges.

Our Principal Rev.Fr.Dr.D.Sunder Reddy felicitated Our founder Principal Rev.Fr..Dr.V.K.Swamy with shawl and Memento.

Then the college departmental video was displayed right from its inception ,the alumni recollected their sweet memories and cherished.

After the formal session was completed , 4 cultural performances was organized in sequence as given below :

- 1) MBA II year students, Mrs.Juveria,Mr.Anil,Ms Malvika.and Mr.Imran.
- 2) Ms.Juveria,Mr.Malvika,Ms.Rekha and Mr.Anil..
- 3) BBA(IT) II Year students around 12.10-12.15PM
- 4) Mr.Jaywanth paul and Mr.Sharon Thomas MBA II year students played Guitar, for about 15 minutes and entertained the alumni.

We had a photo session at the end.



All the students and staff were disbursed for snacks. All of them interacted freely for almost one and half hour the joyfully alumni interacted with teachers and present students.

It ended with a cheer full note welcoming all alumni for the next programs.

<https://drive.google.com/folderview?id=1zmzmBZCMBWfsMXsdBszGUuskn3PciT5h>

photo gallery :

Traditional welcome :



Registrations :





The alumni has been felicitated yearwise

Sl.NO	Batch	Details of Alumni
1	2003	DerickSoleman,Vice president,Bank of America.
2	2006	P.Sandeep,PramatiTechnology
3.	2007	P.Anthnoy,Founder&Trainer,Westren Review
4	2010	KhilBushan Jain,Synchrony Bank.
5	2011	Swetha Mary,Team Leader Cognizant.
6	2013	K.Aruna,Excellence in Digital Marketing
7	2014	Md.Haseeb,Sr.Process Excecutive,CTC.
8	2014	Ananda Bhanu,Product Management Executive,Agile CRM.
9	2015	Abhishek Agarwal,Tax consultant,Deloitte.
10	2016	Sreenik Soni,Company secretary,Dukus India group.
11	2016	Mary patrica,Asst.professor,Loyala Academy.
12.	2017	S.Manoj Kumar,Business Development Executive.
13.	2017	Ambika,Financial Analyst,Wellfargo

Mr.Vijay ,(batch 2014-16), shared his experiences in the college.

All the Staff and students partied for small tea break .

## **20. MBA Project List 2018-2019**

<b>S.N O</b>	<b>ROLL NO</b>	<b>STUDENT NAME</b>	<b>PROJECT TITLE</b>	<b>COMPANY</b>	<b>PROJECT AREA</b>
1	12141767200 1	A. RAJASHEKHAR REDDY	A Study on Non Performing Assets	ICICI Bank	Finance
2	12141767200 2	AFIFA QUALANI	A Stusy on Risk and Return Analysis of Pharmaceutical Companies	SAS Applied Research and Lab Equipments	Finance
3	12141767200 3	AGEER BHARGAV	A Project report on mutual fund schemes	HDFC	Finance
4	12141767200 4	ALLAM SHARMILA	A Study on Risk and Return Analysis of selected companies of Automobile Industry	India Infoline (IIFL)	Finance
5	12141767200 5	BUCHERLA MATAM SANJAY	A Study on Non Performing Assets	Andhra Bank	Finance
6	12141767200 6	BAKTHULA NEHA	A Study on Risk and Return Analysis of selected companies	Network Capital	Finance
7	12141767200 7	CHANDRAPALKA SWARAJ	A Study on Online Trading	Sharekhan Ltd	Finance
8	12141767200 8	GARLAPATI ADITHYA	A Study on Mutual Funds	ICICI Bank	Finance
9	12141767200 9	GADE BALA KARTHIK MANOJREDDY	A Stusy on Fixed Asset Management	Asian Paints Ltd	Finance
10	12141767201 0	G SRIHARSHA	A Study on Working Capital Management	J. S. W. Steel Ltd	Finance
11	12141767201 1	GUNDI SHARON	A Stusy on Fund Flow Analysis	IPN Bio Lab Pvt Ltd	Finance
12	12141767201 2	IMRAAN VIRANI	A Stusy on Portfolio Management	Karvy Stock Broking Ltd	Finance
13	12141767201 3	JUNJU ISAAC MARTIN	A Study on Financial StaTement Analysis	Heritage Food Pvt Ltd	Finance
14	12141767201 4	K MANISHA MARIA	A Stusy on Worklife Balance of school teachers	Selected Private and Government Schools	HR
15	12141767201 5	K SPANDANA	A Study on Training and Development	L G Electronics Ltd	HR
16	12141767201 6	KARTHIK KUMAR GRANDHE	A Study on Effectiveness of Marketing Research in Designing Sales	CIPLA Ltd	Marketing



			Promotion Techniques		
17	12141767201 7	MAHRIN UNNISA	A Stusy on Cpital Structure	Ultatech Cement Ltd	Finance
18	12141767201 8	MD NAWAB ARZOO	A Stusy on Derivatives	India Infoline (IIFL)	Finance
19	12141767201 9	MOHD MOINUDDIN ALI KHAN	A Study on Equity Analysis in Telecom Sector	Geojit Financial Services Ltd	Finance
20	12141767202 0	N PRADEEP KUMAR	A Study on an Analysis of Non Performing Assets	HDFC	Finance
21	12141767202 1	NIDHI TIWARI	A Study on Employee Motivation	Telangana Tourism	HR
22	12141767202 2	O MALAVIKA	A Study on Portfolio Management	Kotak Securities	Finance
23	12141767202 3	OMKAR KUBER	A Study on Budgetary Control	HDFC	Finance
24	12141767202 4	P SUCHARITHA	A Study on Commodities Market with reference to Gold and Silver	Sharekhan Ltd	Finance
25	12141767202 5	RANGA ROHITH GUPTHA	A Study on Equity Derivatives	Bulls and Bear Investment	Finance
26	12141767202 6	S GOWTHAM	A Study on Comparative Analysis of Stocks at NSE and BSE	SMC Global	Finance
27	12141767202 7	SHAIK AHMED	A Study on Human Resource Practices	Telangana State Tourism Development Corporation	HR
28	12141767202 8	SHARON THOMAS	A Study on Advertising Strategies	Veggie Delight, Vanasthalipuram	Marketing
29	12141767202 9	SYEDA FATIMA	A Study on Inventory Management	Jarsh Innovations Pvt Ltd	Operations
30	12141767203 0	THALUKA MANOJ KUMAR	A Study on Fundamental and Technical Analysis	Hero Moto Corp Ltd	Finance
31	12141767203 1	THAKUR AISHWARYA	A Study on Portfolio Management	India Infoline	Finance
32	12141767203 2	V SAI KRISHNA	A Study on Mutual Funds	Kotak Securities	Finance
33	12141767203 3	V. TULJANA	A Study on Impact of Motivational Practices on Employees Performance	Capital IQ	HR



34	12141767203 4	VARSHA	A Study on Portfolio Management	HDFC	Finance
35	12141767203 5	YERUVA PAVITHRA SINDUJA	A Study on Cost Analysis & Cost Control	Lakshmi Hyundai	Finance
36	12141767203 6	ALEKYA YERUVA	A Study on Mergers and Acquisitions	ICICI Bank	Finance
37	12141767203 7	BLAKE ASTLE MCLEOD	A Study on Worklife Balance of Employees	Sumega Technologies	HR
38	12141767203 9	GADE MANISH REDDY	A Study on Financial Performance	Sagar Cements	Finance
39	12141767204 0	HASHMATH UNISSA BEGUM	A Study on Non Performing Assets	AP Mahesh Cooperative Urban Bank Ltd	Finance
40	12141767204 1	KASINATH SHIRISHA	A Study on Mutual Funds	Religare	Finance
41	12141767204 2	MOHIT SHARMA	A Study on Portfolio Evaluation	Anand Rathi Securities	Finance
42	12141767204 3	PAWAR ANIL	A Study on Mutual Funds	India Bulls Securities Ltd	Finance
43	12141767204 4	RICHARD FRANCIS	A Study on Human Resource Practices	Lexiko Infrsystems	HR
44	12141767204 5	N. SHASHI KANTH	A Project report on Risk and Return Analysis	Selectes Sectors in India	Finance
45	12141767204 6	SUSHMA LAHOTI	A Study on Portfolio Management	Karvy Stock Broking Ltd	Finance
46	12141767204 7	VAISHALI SANGHI	A Comparative Analysis of Housing Loan schemes of Mahesh Bank with SBI	Mahesh Bank	Finance
47	12141767204 8	RASHMI	A Study on Online Trading	Karvy Stock Broking Ltd	Finance
48	12141767204 9	ALLAM SRAVYA	A Study on Customer Satisfaction	LG Electronics Ltd	Marketing
49	12141767205 0	SUSHMITHA PAUL	A Study on Financial Performance	Spark Insulators	Finance
50	12141767205 1	A. VALENTINA	A Study on Stress Management	UHG	HR
51	12141767205 2	JUVERIA FATIMA HUSSAIN	A Study on Gold Monetisation Scheme and its impact on the Indian Economy	Religare	Finance
52	12141767205 3	MADHU VAISHNAV	A Study on Performance of Mutual Funds	Religare Securities Ltd	Finance
53	12141767205 4	KONABAI REKHA	A Study on Inventory Management	PNG India Ltd	Operations

54	121417672055	THUMMA AKHILA	A Study on Working capital Management	Heritage Food Pvt Ltd	Finance
55	121417672056	ARUTLA SUSHMITHA	A Study on Working Capital Management	Sattava Enviro Pvt Ltd	Finance
56	121417672057	ANKITA KEDIA	A Study on Mutual Funds Schemes and it's Comparision	Kotak Mahindra Bank	Finance
57	121417672058	K. NAGA SRUTHI	A Study on Credit Risk Management	ICICI Bank	Finance
58	121417672059	MARAM MOUNIKA	A Study on the Management of Non Performing Assets	District Cooperative Central Bank Ltd, Khammam Dist.	Finance
59	121417672060	VATTI NIKHIL	A Study on Cash Flow Management	Sagar Cements	Finance

S.N O	ROLL NO	STUDENT NAME	PROJECT TITLE	COMPANY	PROJECT AREA
1	121417672061	ADURI PRANAYA	A Study on Quality of Worlife	Heritage	HR
2	121417672062	AKSHAY DESHMUKH	A Study on Logistics Management	Dr. Reddy's Laboratories	Operations
3	121417672063	ARTI A KHEMNANI	A Study on Employee Absenteeism	SAAS Softpro Leaders Pvt Ltd	HR
4	121417672064	B RISHIKA	A Study on Performance Appraisal	Care Hospitals	HR
5	121417672065	BARIKA MEHVEEN	A Study on customer loyalty of Amul products	Amul Stores	Marketing
6	121417672066	CAROLINE JOSEPH	A Stusy on Risk and Rewturn Analysis of selected mutual funds scheme	Sharekhan	Finance
7	121417672067	G AKSHAY KUMAR	A Study on Portfolio Management	Kotak Securities	Finance
8	121417672068	G SAI SHASHIDHER	A Study on Stress Management	Sai Sanjeevani Hospitals	HR
9	121417672069	GONA SRAVYA	A Study on Vendor Rating	NMDC	Operations
10	121417672070	I TWINKLE VIJAY KUMAR	A Study on Funds Flow Analysis	Gloster Cable Ltd	Finance
11	121417672071	JAYWANTH PAUL	A Study on Capital Budgeting	Shital Refineries Ltd	Finance
12	121417672072	K LIKHITHA	A Study on Risk and Return of selected funds	Sharekhan	Finance

13	121417672073	K S SINTHYA RUTH	A Study on Online Trading with reference to investors	Sharekhan Ltd	Finance
14	121417672074	K SUSHMITHA	A Study on Quality of Employee Worlife	Care Hospitals	HR
15	121417672075	MADIPELLI DEEPIKA	A Study on mutual funds	Sharekhan	Finance
16	121417672076	MARIA ROSE SIMON	A Study on Analysis of Equity share price behaviour in selected stocks	Sharekhan Ltd	Finance
17	121417672077	MEKALA MARY TEJASWI	A Study on Employee Engagement	Vestrics Solutions Pvt Ltd	HR
18	121417672078	N KALYAN JOSHI	A Study on Cashless Transaction System	HDFC	Finance
19	121417672081	P DIVYA SREE	A Study on Human Resource Planning	Capital IQ	HR
20	121417672082	POLSETTY SOWJANYA	A Study on Portfolio Management	Sharekhan	Finance
21	121417672083	P EZEKIEL AKASH	A Study on Human Resource Policies	Apex Covantage India Pvt Ltd	HR
22	121417672084	RISHIKA TOTLA	A Study on Portfolio Management	R. B. Jaju Securities	Finance
23	121417672085	SACHITH CHARLES PATNAIK	A Study on Portfolio Management	Sharekhan Ltd	Finance
24	121417672086	SHARON ELISHA	A Study on Investment in Commkodities Market	Sharekhan Ltd	Finance
25	121417672087	SHRUTI AJMANI	A Study on Mutual Funds	Karvy	Finance
26	121417672089	T JOHN PRAKASH	A Study on Technical Analysis of share prices in Banking Sector	Karvy	Finance
27	121417672090	TANAZ VIRAN	A Study on Loans offered	Ismalia Cooperative Credit Society	Finance
28	121417672091	U AKHIL KUMAR	A Study on Capital Structure Analysis	Maruti Suzuk i(Varun Motors)	Finance
29	121417672092	V SRIKANTH REDDY	A Study on Customer Loyalty	Big Bazaar	Marketing
30	121417672093	VADAKATTU VASUDHA	A Study on Mutual Funds	Sharekhan Ltd	Finance
31	121417672095	Y RAKESH	A Study on Customer Satisfaction on Logistic Activities	Bluedart	Operation s
32	121417672096	Y SUKESH REDDY	A Study on Capital Budgeting	ITC Ltd	Finance

33	121417672097	BRHAMDEV SHARMA	A Study on Performance of Mutual Funds with reference to growth funds	Sharekhan	Finance
34	121417672098	G MIDHUN SAI LAKSHMAN	A Study on Equity Analysis	India Infoline Pvt Ltd	Finance
35	121417672099	H AMBICA	A Study on Equity Analysis	Sharekhan Ltd	Finance
36	121417672100	KARNIKA BAJAJ	A Comparative Study on Car Loans	Maresh Cooperative Bank	Finance
37	121417672101	MADHURI DAGA	A Study on Fundamental Analysis	Sharekhan Ltd	Finance
38	121417672102	P S SOJI	A Study on Risk and Return of selected banking sectors	Sharekhan Ltd	Finance
39	121417672103	PAYAL BAJAJ	A Study on creating customer value through effective distribution management	Rashmi Cable Tv System	Marketing
40	121417672104	SAURABH KAILASH PALIWAL	A Comparative Study on Equity Oriented Select Mutual Fund Scheme	Sharekhan Ltd	Finance
41	121417672105	SOMYA JAIN	A Study on Performance of Mutual Funds	Sharekhan Ltd	Finance
42	121417672106	T RAJ VIJAY	A Study on mutual funds compritive analysis	Karvy Stock Broking	Finance
43	121417672107	VAISHNAVI SHARMA	A Study on Comparative Analysis of Housing Loan Schemes of Mahesh Bank with HDFC	Mahesh Bank	Finance
44	121417672108	DEEPTHI	A Study on Equity Derivatives with reference to futures	Sharekhan Ltd	Finance
45	121417672109	SAI PRIYA	A Study on Performance of Mutual Funds	Religare Securities Ltd	Finance
46	121417672110	SYED SHARFUDDIN	A Study on Performance of mutual funds	IDBI Federal Life Insurance Company	Finance
47	121417672111	LEEMA ROSE	A Stusy on The Effectiveness of Online Marketing on Integrated Marketing Communication	Digital Funnel Global	Marketing
48	121417672112	SWETHA	A Study on Currency Derivatives	Sharekhan Ltd	Finance
49	121417672113	SAI SURYA J	A Study on Performance of Mutual Funds with reference to growth funds	Religare Securities Ltd	Finance
50	121417672114	BOTTU EVANGELINE SHARON	A Study on Capital Budgeting	Bluedart Express Ltd	Finance
51	121417672115	GOKUMALLA CHANDRAKANTH	A Study on Performance of Personal Loans	HDFC Bank Ltd	Finance



52	121417672116	AAKASH TAPADIA	A Study on Analysis of Sources of Revenue	AP Mahesh Cooperative Urban Bank Ltd	Finance
53	121417672117	ABASHEK AGARWAL	A Study on mutual funds	Sharekhan Ltd	Finance
54	121417672118	KARISHMA JAISWAL	A Study on Capital Budgeting	Innovare Lab Pvt Ltd	Finance
55	121417672119	ANKITA JAIN	A Study on Financial Performance	Herbs and Crops Overseas Pvt Ltd, Ahmedabad, Gujarat	Finance
56	121417672120	TANUJ AGARWAL	A Study on Impact of Economic Factors on Stock Market performance	BSE Sensex	Finance

### MBA PROJECTS SUMMARY

S.NO	NO. OF STUDENTS	PROJECT AREA
1	87	Finance
2	16	HR
3	07	Marketing
4	05	Operations



21. Details of Students Registered with Placement cell, CRT details (module, dates of conduct, collaboration, resource persons) & Placement details company wise along with the rounds

Guest lectures undertaken through placement cell

## **PLACEMENT REPORT June to April, 2019**

**JOSEPH'S PLACEMENT CELL :** The Training & Placement Cell of St. Joseph's Degree & PG College has grown by leaps and bounds under the able leadership of the Principal Rev. Fr. Dr. D. Sunder Reddy with Dr. Nagunuri Srinivas as the Placement Officer. The Placement cell works in coordination with Faculty and Student coordinators.

The Pre-Placement Training Programmes conducted regularly at SJC and the Placement Officer also responsible for developing and maintaining the Corporate Relationships. It has been able to convince the top IT, Core finance, Manufacturing and service Multi-National companies for the recruitment of the graduating students from the campus.

The Institute conducts rigorous Pre-Placement Training Programmes for the under graduate and Post graduate students to make them Industry-ready throughout the academic year. In the academic year (2018 – 19) the Institute has tied-up with **SYNCHROSERVE GLOBAL SOLUTIONS PRIVATE LIMITED & TASK** to improve the students' communication & soft skills and train the students in Aptitude, Critical Reasoning, Spoken English, Group Discussions, Technical and HR Interview skills. The faculty members of SJC from all the streams are conducting in-house pre-placement training programmes consists of written tests and personal interviews.

### **PLACEMENT COMMITTEE**

#### **Chairman**

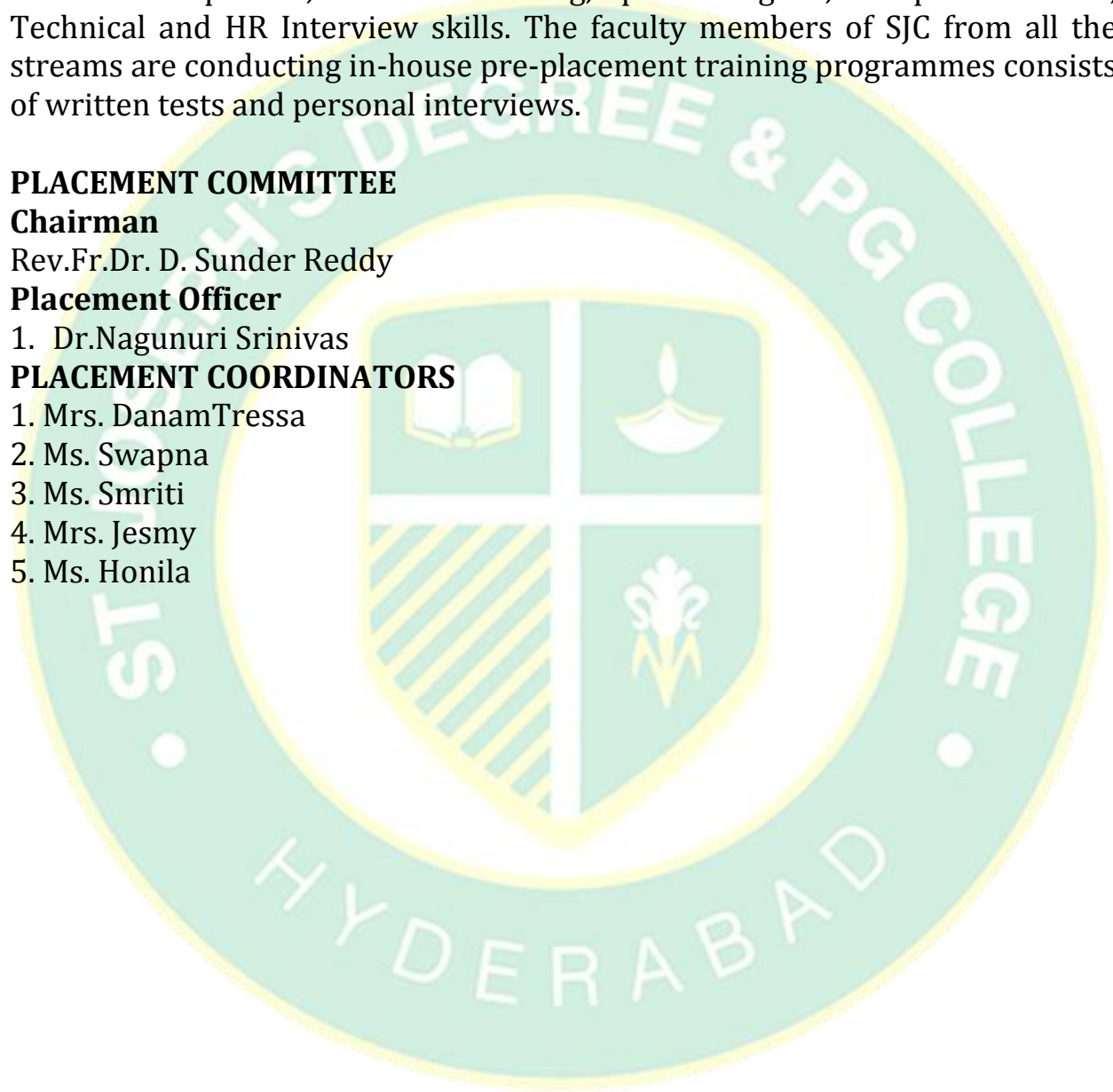
Rev.Fr.Dr. D. Sunder Reddy

#### **Placement Officer**

1. Dr.Nagunuri Srinivas

#### **PLACEMENT COORDINATORS**

1. Mrs. DanamTressa
2. Ms. Swapna
3. Ms. Smriti
4. Mrs. Jesmy
5. Ms. Honila



## PLACEMENT CELL USP'S

- 
- Corporate Meets
  - CEO Meets / Talks
  - Top Company Tie ups
  - CRT(Campus Recruitment Training Programme )
  - Domain Specific In-house training Programmes
  - Alumni Talks
  - Students Success Meets
  - HR Talks
  - Special Skill Training
  - Industry specific training
  - Domain Specific Glossary Books on (Marketing/HR/Finance/Operations/ IT/Ms-Excel)
  - Online skill Assessment tests
  - Career guidance and Support
  - Guest lectures
  - Peer group Learning Programmes
  - Workshops
  - 360° Information Process
  - Briefing session by Placement Coordinators & Placed Students
  - Experienced Faculty placement Coordinators
  - Student Placement Coordinators
  - MOU'S with companies
  - Summer Internships
  - Personality Development Program
  - Communication Skills Program
  - Group Discussion Practice
  - Entrepreneurship Development Program
  - Public Sector Competitive Exams Training
  - Mock Interview Sessions
  - Conducting Industry to Institute Convergence expert interaction sessions



## NEW INITIATIVES OF PLACEMENT CELL

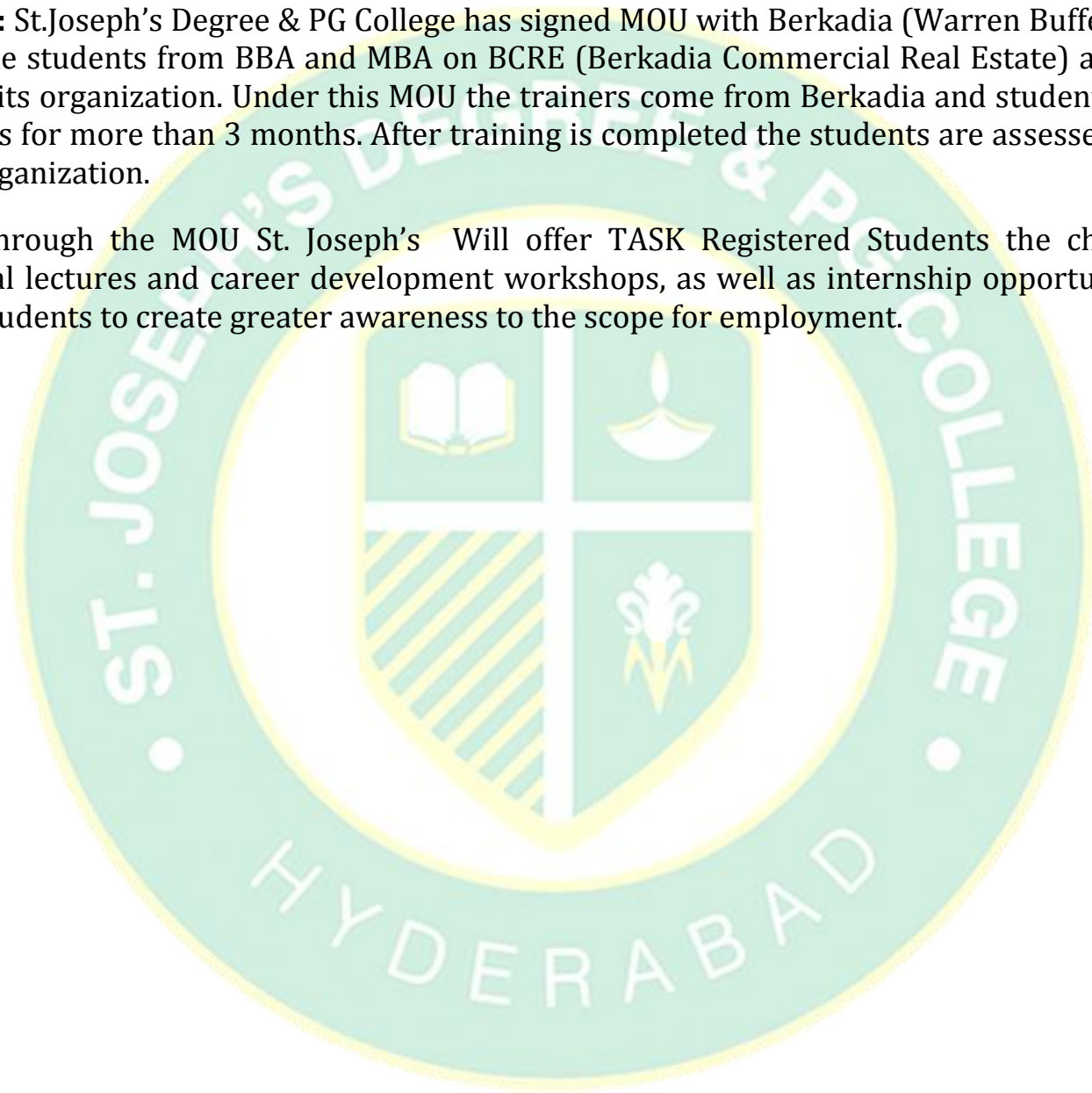
- Amazon Work from University Programme
- NSDC certificate Skill Training through Sychroserve
- Domain Specific Glossary Books on
- Domain Specific In-house training Programmes
- Skill Training through TASK (Telangana Academy for Skill and Knowledge)
- Tie up with AICTE & Internshala
- Bjobbed Campus National level Elite FMCG weekend online training programmes
- Placement cell active role in Industry specific curriculum design
- Motivation talks by Josh Talks
- Sessions by IBM Experts
- Career growth oriented talks by IFSF

## PLACEMENT CELL MOU'S

St.Joseph's Degree & PG College has collaboration with various companies in the industry for students' training and other activities.

- **Amazon Work from University (WFU):** An MOU was signed between College and Amazon CS team, as a pilot programme first time Amazon has launched a new concept of offering part time jobs to BBA & MBA college students through its programme "Work from University" at our college. It offers part-time jobs to the students who can work from their respective colleges after the college hours in tune with the concept of "Earn while you Learn".
- **Sychroserve (NMDC Training Partner):** This academic year St.Joseph's Degree & PG College has entered into a MoU with new training partner "SynchroServe Global Solutions Pvt. Ltd" to impart the "Employability Skills" through Campus recruitment Training (CRT) to train the BBA & MBA students in the areas of Aptitude, Quantitative Reasoning, Logical Reasoning and Verbal Skills.

- **Berkedia** : St.Joseph's Degree & PG College has signed MOU with Berkadia (Warren Buffet Company) for training the students from BBA and MBA on BCRE (Berkadia Commercial Real Estate) and then placing them into its organization. Under this MOU the trainers come from Berkadia and students get trained in the campus for more than 3 months. After training is completed the students are assessed and absorbed into the organization.
- **TASK** : Through the MOU St. Joseph's Will offer TASK Registered Students the chance to attend educational lectures and career development workshops, as well as internship opportunities. This will help the students to create greater awareness to the scope for employment.



## CAMPUS PLACEMENT SUMMARY (FULL TIME)

### PLACEMENT SUMMARY 2018 -19 June to April, 2019

Placement details for MBA

	<b>Total No. of Students Graduated</b> [Batch 2017-19]	<b>No. of Students Placed [Domestic]</b> [Batch 2017-19]	<b>No. of Students Placed [International]</b> [Batch 2017-19]	<b>No. of Students Opted Entrepreneurship</b> [Batch 2017-19]	<b>No. of students opted for Higher Studies</b> [Batch 2017-19]	<b>No. of Students Not Placed</b> [Batch 2017-19]
Number	115 – Total Strength  Registered For Placement - 89	45	NIL	3	-	70 ( Out of Total Strength)  44( Out of placement Registered Students )

Sl. No.	Details	Domestic
1	No. of Recruiters visited for placement on campus	12
2	No. of students finally placed	45
3	Domestic Average Salary offered per annum CTC [in Rupees]	3,68,278.71
4	Maximum salary offered to the Batch	6,00,000 p.a -Deloitte Tax
5	Minimum salary offered to the Batch	2,04,750 p.a – Amazon



**FULL TIME**

S.No.	Course	Registrations	Full Time Offers	% of FT Offers
1.	MBA	89	53	60%

**PART TIME**

S.No.	Course	Part Time Offers
2.	MBA I/II years	20
Total		20

### CAMPUS PLACEMENT SUMMARY (FULL TIME)

S.No	Student Name	Course	Company Name	Date of Visit	Position	Salary	Full time	Recruiter Name	SP1	SP2
1	Juveria Fatima Hussain	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	Fin	OP
2	Mahrin Unnisa	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	Fin	OP
3	Malavika O	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	Fin	HR
4	Sai Surya Jiddu	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	Fin	HR
5	Imraan Rafiq Virani	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	Fin	Mkt
6	Yarramsetty Rakesh	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	OP	Fin
7	Midhun Garlapati	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	OP	Fin
8	Ranga Rohith Guptha	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	OP
9	Sharon Elisha	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	HR
10	Afifa Qualani	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	HR

11	Saurabh Paliwal	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	OP
12	Gona Sravya	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Op	Fin
13	Thakur Aishwarya	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	Mkt
14	Kalepu Nagasruthi	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	OP
15	Bysani Rishika	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	HR
16	Omkar Kuber	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	OP
17	Gonela Sai Shashidher	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	Fin	HR
18	Sushmita Kondapalli	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	HR	Fin
19	Shirisha Kasinath	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	OP
20	Madhu Vaishnav	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	HR

								Team		
21	Maram Mounika	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	Hr
22	Mr. Manoj	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Mkt	Fin
23	Mr. Sanjay	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	HR
24	Sharon Thomas	MBA	Karachi Bakery	10/12/2018	Outlet Manager	3,50,000 PA	Full Time	Karachi Bakery	MKT	Fin
25	Karthik Manoj Reddy	MBA	Global Data Research Center	14/01/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin		
26	Manish Reddy	MBA	Global Data Research Center	14/01/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin		
27	Srikanth Reddy	MBA	Global Data Research Center	14/01/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin		
28	Gundi Sharon	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar & Team		
29	Sushmitha Arutla	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar & Team		
30	N. Pradeep Kumar	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar & Team		
31	V. Tuljana	MBA	Berkadia	30/01/2019	Associate	2,97,200	Full	Mr.Jayakar &		



				9	Analyst I	PA	Time	Team		
32	Rashmi Sandha	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar & Team		
33	Sushmitha Paul	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva		
34	Jaywanth Paul	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva		
35	R. Ezekiel Akash	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva		
36	Saurabh paliwal	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva		
37	Thakur aishwarya	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva		
38	Kalepu naga shruthi	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva		
39	Mr. Ezkal Akash	MBA	Barclays	2/04/2019	Hr Executive	2,40,000 PA	Full Time	Mr. Sebastian		
40	Ms. Caralin	MBA	Barclays	2/04/2019	Hr Executive	2,40,000 PA	Full Time	Mr. Sebastian		
41	Mr. Sharon Thamos	MBA	Ram Group	7/03/2019	Business Trainee	2,40,000 PA	Full Time	Ms. Srujana		

42	Ms.Mary Tejaswi	MBA	Ram Group	7/03/2019	Business Trainee	2,40,000 PA	Full Time	Ms. Srujana		
43	Mr. Abhishek	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
44	Ms. Maria Rose	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
45	Ms. Manisha	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
46	Ms. Hasmath	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
47	Mr.D. Akshay	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
48	Mr. Sheik	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
49	Ms. Twinkl	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas		
50.	Mr. Jaywanth	MBA	S&P Capital				Full	Ms. Sangeetha		

	Paul						Time			
51.	Ms.Sruthi	MBA	S&P Capital				Full Time	Ms. Sangeetha		
52	Mr. Sheik	MBA	S&P Capital		Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeetha		
53	Ms. Twinkl	MBA	S&P Capital		Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeetha		

## MBA

Highest Salary – 6,00,000 PA (Deloitte Tax)

Lowest Salary - 2,04,750 PA (Amazon)

### CAMPUS PLACEMENT SUMMARY (PART TIME)

S.No.	Student Name	Course	Company Name	Date of Visit	Position	Salary	Part time	Recruiter Name
1	keerti kapoor	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
2	SUSAN DALAVAI	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
3	AROCKIAM ANTHONY SYLVESTER	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
4	MARIA RITHIKA	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
5	Deepti daga	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
6	K S PRIYAN SHALOM	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
7	PULKIT AGARWAL	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
8	FARHA NAAZ TAHNIYATH	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
9	MIRZA ANWARULLAH ZAKIR BAIG	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny



10	MOHD. SARFARAZ AHMED	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
11	MOHIT PRADEEP KRIPALANI	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
12	Sushmitha Paul	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
13	SAURABH PALIWAL	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
14	JAYWANTH PAUL	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
15	THAKUR AISHWARYA	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
16	R. EZEKIEL AKASH	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
17	KALEPU NAGA SHRUTHI	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
18	Y Rakesh	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
19	Hemangi Shah	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
20	Shruti Ajmani	MBA II	IMI Mobile	5/9/2018	Hr Intern	15,000 PM	Part Time	Mr. Mahan



### COMPANIES APPROCHED FOR THE ACADEMIC YEAR -2019

S.No	Date	Company	Target group
1	4/10/2018	Ryan LLC	BBA/MBA final year
2	5/10/2018	Franklin Templeton	BBA/MBA final year
3	5/10/2018	Task AR and MOOCS	BBA/MBA final year
4	8/10/2018	Just Dial	BBA/MBA final year
5	8/10/2018	MacLeod's Pharmaceutical Ltd	BBA/MBA final year
6	9/10/2018	Resource Solution Pvt Ltd	BBA/MBA final year
7	10/10/2018	Capital First Limited	BBA/MBA final year
8	10/10/2018	TCS Pool Placement Drive	BBA
9	11/10/2018	Internshala Marketing Part time job	BBA/MBA final year
10	12/10/2018	Hinduja Global Solutions	BBA
11	15/10/2018	Just Dial Internship	MBA 1st year
12	24/10/2018	Benz Ram Group	MBA Marketing
13	26/10/2018	Google	BBA/MBA final year
14	31/10/2018	Kotak Bank	BBA/MBA final year
15	31/10/2018	GAR Aviation Academy	BBA/MBA final year
16	3/11/2018	TCS Pool Placement Drive	BBA/MBA final year
17	5/11/2018	HYSE Placement Walk-in	BBA/MBA final year
18	9/11/2018	Innovacx	BBA/MBA final year
19	17/11/2018	Jaro Education	BBA/MBA final year
20	13/11/2018	TV5	MBA Marketing
21	16/11/2018	Berger Paints	MBA 2nd year
22	16/11/2018	Delloitte Tax LLP	BBA/MBA final year
23	16/11/2018	All Colud Enterprise Solution Pvt Ltd	BBA/MBA final year
24	24/11/2018	Karachi Bakery	MBA Marketing

25	26/11/2018	Claim Life Cycle Management Co	MBA Finance/BBA
26	26/11/2018	Resource Solution Pvt Ltd	BBA/MBA final year
27	26/11/2018	Toppr (Learning App)	BBA/MBA final year
28	26/11/2018	Middle Earth HR	BBA/MBA final year
29	27/11/2018	Client curve Internship	BBA/MBA final year
30	28/11/2018	CBIT Pool Drive(Kptak Life Insurance	BBA/MBA final year
31	14/12/2018	Fortune Magazine	BBA/MBA final year
32	18/11/2018	Home Finance co	BBA/MBA final year
33	2/1/2019	Dell Internaship	BBA 3rd Years
34	2/1/2019	Organic India Pvt Ltd	MBA Marketing
35	3/1/2019	Global Data Research Centre	MBA 2nd year
36	4/1/2019	Concentrix Ltd	BBA 3rd Years
37	4/1/2019	Talent Acquisition Team	MBA HR
38	7/1/2019	Regalix India Pvt Ltd	MBA
39	7/1/2019	Aegis Global Pvt Ltd	MBA HR
40	8/1/2019	Synycs Enterprises	BBA/MBA
41	9/1/2019	Manya Education Pvt Ltd	BBA/MBA
42	9/1/2019	NIIT	BBA/MBA
43	10/1/2019	Entab Infotech Pvt Ltd	MBA Marketing
44	17/1/2019	HGS Drive	BBA
45	19/1/2019	Realpage Outperform(Walkin drive)	BBA/MBA final year
46	20/1/2019	Sutherland Globle Services	BBA
47	28/1/2019	RSVGroup drive(Genpact)	BBA/MBA final year
48	28/1/2019	Deloitte Internship	MBA 1st year
49	28/1/2019	Amazon WFU full time offers given	BBA/MBA final year
50	29/1/2019	Uber Drive	BBA
51	9/2/2019	Apollo Munich	MBA Marketing
52	9/2/2019	India Bulls	MBA Marketing



53	11/2/2019	TCS Ion	BBA/MBA final year
54	14/2/2019	Resolute-B2B	BBA/MBA final year
55	14/2/2019	Bharat Financial Inclusion Ltd	BBA/MBA final year
56	22/2/2019	Synergene intl	BBA II yr
57	20/2/2019	Resolute B2b Pvt Ltd	BBA/MBA Marketing
58	20/2/2019	Skill Stride Academy	BBA II yr
59	20/2/2019	Quezapp	BBA II yr
60	22/2/2019	Decathlon	BBA/MBA final year
61	25/2/2019	S&P Global	MBA Finance final year
62	25/2/2019	Intern Theory	BBA II Year
63	25/2/2019	Berkedia	MBA Final year
64	1/3/2019	Amazon	BBA/MBA final year
65	1/3/2019	Internshala Fair	BBA II yr
66	1/3/2019	Dell	BBA/MBA Final year
67	8/3/2019	Wipro	BBA Finl Yr
68	28/2/2019	Unisis Ltd	BBA/MBA Final yr
69	1/3/2019	Hetero Pharmaceuticals	MBA Marketing
70	2/3/2019	L & T Technology Services	BBA/MBA
71	8/3/2019	Muthoot Fincorp	MBA Marketing
72	11/3/2019	Berger Paints India Ltd	MBA I r Male candidates
73	12/3/2019	Conneqt Business Solution Ltd	BBA/MBA
74	12/3/2019	Miles Education	BBA II Yr
5	13/3/2019	Nijacart	MBA II Yr Marketing
76	13/3/2019	Fintech	MBA II Yr Finance
77	13/3/2019	Signity	BBA/MBA II Yr

78	15/3/2019	Flipkart	BBA II Yr
79	18/3/2019	Niche Hirer Consulting India Pvt Ltd	BBA II Yr
80	19/3/2019	Air World Wide	BBA
81	20/3/2019	M3BI India Pvt Ltd	BBA/MBA Final Yr
82	22/3/2019	Erudex Solutions	BBA/MBA Final Yr
83	25/3/2019	Scadea Solutions	BBA II Yr MBA I Yr
84	28/3/2019	Ninja Cart	MBA Marketing
85	2/4/2019	IDBI Federal	BBA/MBA Final Yr
86	10/4/2019	Ramky Enviro Engineers Ltd	MBA
87	9/4/2019	ICICI Bank	MBA
88	4/4/2019	S&P Capital	MBA
89	27/3/2019	Berger Paints India Ltd	MBA

## **MBA**

Highest Salary – 6,00,000 PA (Deloitte Tax)

Lowest Salary - 2,04,750 PA (Amazon)



### FULL TIME

S.No.	Course	Registrations	Full Time Offers	% of FT Offers	No of Selects	% of Selects
1.	MBA	89	53	60%	45	50.5%

### FULL TIME (Multiple Offers)

S.No.	Course	Registrations	Full Time Offers	% of FT Offers
1.	MBA	89	8	9%

### PART TIME

S.No.	Course	Part Time Offers
2.	MBA I/II years	25
Total		25

### Placement Summary (MBA - Full Time) June 2018 - December 2018

S.No.	Course	Date of Visit	Position	Salary	Full time	Recruiter Name	No Of Selects
1	MBA	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya & Team	7



2	MBA	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team	11
3	MBA	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	5
4	MBA	10/12/2018	Outlet Manager	3,50,000 PA	Full Time	Karachi Bakery	1
5	MBA	14/1/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin	3
6	MBA	30/1/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar & Team	5
7	MBA	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva	6
8	MBA	2/4/2019	Hr Executive	2,40,000 PA	Full Time	Mr. Sebastian	2
9	MBA	7/3/2019	Business Trainee	2,40,000 PA	Full Time	Ms. Srujana	2
10	MBA	28/2/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas	7
11	MBA	26/3/2019	Data Researcher	4,56,984	Full Time	Ms. Sangeetha	4
12	MBA	26/3/2019	Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeetha	
Total No Of selects							53

### Placement Summary (MBA – Part Time) June 2018 – December 2018

SL.NO.	NAME OF THE COMPANY	SPECIALIZATION	Position	DATE OF VISIT	NO OF STUDENTS APPEARED	NO OF STUDENTS SELECTED	PAY PACKAGE
1.	Amazon	MBA	Tax Associate	31/8/2018	32	19	10,000
2.	IMI Mobile	MBA	Management Trainee	5/10/2018	14	1	15,000
3.	Deloitte	MBA I year	Summer Intern	5/2/2019	67	5	25,000
TOTAL NO OF SELECTS						20	



### 9.3.2 List of Students Placed

#### CAMPUS PLACEMENT SUMMARY (FULL TIME)

S.No	Student Name	Course	Company Name	Date of Visit	Position	Salary	Full time	Recruiter Name	SP1	SP2	SECTOR
1	Juveria Fatima Hussain	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	Fin	OP	Finance
2	MahrinUnnisa	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	Fin	OP	Finance
3	Malavika O	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	Fin	HR	Finance
4	Sai Surya Jiddu	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	Fin	HR	Finance
5	ImraanRafiq Virani	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	Fin	Mkt	Finance
6	Yarramsetty Rakesh	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	OP	Fin	Finance
7	MidhunGarlapati	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	Full Time	Ms. Shreeya& Team	OP	Fin	Finance
8	RangaRohithGuptha	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	OP	Finance
9	Sharon Elisha	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	HR	Finance



10	AfifaQualani	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	HR	Finance
11	SaurabhPaliwal	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	OP	Finance
		MBA	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny			Service
12	GonaSravya	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Op	Fin	Finance
13	Thakur Aishwarya	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	Mkt	Finance
		MBA	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny			
14	KalepuNagarsuthi	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	OP	Finance
		MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva			

15	BysaniRishika	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	HR	Finance
16	OmkarKuber	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	OP	Finance
17	Gonela Sai Shashidher	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	Fin	HR	Finance
18	SushmitaKondapalli	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth& Team	HR	Fin	Finance
19	ShirishaKasinthath	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	OP	Finance
20	MadhuVaishnav	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	HR	Finance
21	MaramMounika	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	Hr	Finance
22	Mr. Manoj	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Mkt	Fin	Finance
23	Mr. Sanjay	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	Full Time	Mr. Sridhar & Team	Fin	HR	Finance

24	Sharon Thomas	MBA	Karachi Bakery	10/12/2018	Outlet Manager	3,50,000 PA	Full Time	Karachi Bakery	MKT	Fin	Marketing
		MBA	Ram Group	7/3/2019	Business Trainee	2,40,000 PA	Full Time	Ms. Srujana			Finance
25	KarthikManoj Reddy	MBA	Global Data Research Center	14/01/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin			Operatation
26	Manish Reddy	MBA	Global Data Research Center	14/01/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin			Operation
27	Srikanth Reddy	MBA	Global Data Research Center	14/01/2019	Senior Researcher	2,53,608 PA	Full Time	Mr.Ashwin			Operation
28	Gundi Sharon	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar& Team			Finance
29	SushmithaArutla	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar& Team			Finance
30	N. Pradeep Kumar	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar& Team			Finance
31	V. Tuljana	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar& Team			Finance
32	RashmiSandha	MBA	Berkadia	30/01/2019	Associate Analyst I	2,97,200 PA	Full Time	Mr.Jayakar& Team			Finance
33	Sushmitha Paul	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva			Service

34	R. Ezekiel Akash	MBA	Amazon	18/08/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva			Service
		MBA	Barclays	02/04/2019	HR Executive	2,40,000 PA	Full Time	Mr. Sebastian			Finance
35	Ms. Caralin	MBA	Barclays	2/04/2019	Hr Executive	2,40,000 PA	Full Time	Mr. Sebastian			Finance
36	Ms.MaryTejaswi	MBA	Ram Group	7/03/2019	Business Trainee	2,40,000 PA	Full Time	Ms. Srujana			Finance
37	Mr. Abhishek	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation
38	Ms. Maria Rose	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation
39	Ms. Manisha	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation
40	Ms. Hasmath	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation
41	Mr.D. Akshay	MBA	Unisys	28/02/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation



42.	Mr. Jaywanth Paul	MBA	S&P Capital	26/3/2019	Data Researcher	4,56,984	Full Time	Ms. Sangeetha			Finance /Service
		MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva			Service
43	Ms.Sruthi	MBA	S&P Capital	26/3/2019	Data Researcher	4,56,984	Full Time	Ms. Sangeetha			Finance /Service
44	Mr. Sheik	MBA	S&P Capital	26/3/2019	Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeetha			Finance /Service
		MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation
45	Ms. Twinkle	MBA	S&P Capital		Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeetha			Finance /Service
		MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas			Service / Operation

9.5

**MBA**

Highest Salary – 6,00,000 PA (Deloitte Tax)

Lowest Salary - 2,04,750 PA (Amazon)

## CAMPUS PLACEMENT SUMMARY (FULL TIME)

S.No.	Student Name	Course	Company Name	Date of Visit	Position	Salary	Full time	Recruiter Name
1	Juveria Fatima Hussain	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
2	Mahrin Unnisa	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
3	Malavika O	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
4	Sai Surya Jiddu	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
5	Imraan Rafiq Virani	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
	Yarramsetty Rakesh	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
7	Midhun Garlapati	MBA	Deloitte Tax	31/8/2018	Tax Associate	6,00,000 PA	FT	Ms. Shreeya & Team
8	Ranga Rohith Guptha	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
9	Sharon Elisha	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
10	Afifa Qualani	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
11	Saurabh Paliwal	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
12	Gona Sravya	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
13	Thakur Aishwarya	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
14	Kalepu Nagasruthi	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
15	Bysani Rishika	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
16	Omkar Kuber	MBA	Franklin Templeton	5/10/2018	Graduate Trainee -	3,46,000 PA	FT	Mr. Kranth & Team

					Operations			
17	Gonela Sai Shashidher	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
18	Sushmita Kondapalli	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	FT	Mr. Kranth & Team
19	Shirisha Kasinath	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	FT	Mr. Sridhar & Team
20	Madhu Vaishnav	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	FT	Mr. Sridhar & Team
21	Maram Mounika	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	FT	Mr. Sridhar & Team
22	Mr. Manoj	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	FT	Mr. Sridhar & Team
23	Mr. Sanjay	MBA	Ryan	4/10/2018	Tax Associate	3,20,000 PA	FT	Mr. Sridhar & Team
24	Sharon Thomas	MBA	Karachi Bakery	10/12/2018	Outlet Manager	3,50,000 PA	FT	Karachi Bakery
25	Karthik Manoj Reddy	MBA	Global Data Research Center	14/1/2019	Senior Researcher	2,53,608 PA	FT	Mr.Ashwin
26	Manish Reddy	MBA	Global Data Research Center	14/1/2019	Senior Researcher	2,53,608 PA	FT	Mr.Ashwin
27	Srikanth Reddy	MBA	Global Data Research Center	14/1/2019	Senior Researcher	2,53,608 PA	FT	Mr.Ashwin
28	Gundi Sharon	MBA	Berkadia	30/1/2019	Associate Analyst I	2,97,200 PA	FT	Mr.Jayakar & Team
29	Sushmitha Arutla	MBA	Berkadia	30/1/2019	Associate Analyst I	2,97,200 PA	FT	Mr.Jayakar & Team
30	N. Pradeep Kumar	MBA	Berkadia	30/1/2019	Associate Analyst I	2,97,200 PA	FT	Mr.Jayakar & Team
31	V. Tuljana	MBA	Berkadia	30/1/2019	Associate Analyst I	2,97,200 PA	FT	Mr.Jayakar & Team
32	Rashmi Sandha	MBA	Berkadia	30/1/2019	Associate Analyst I	2,97,200 PA	FT	Mr.Jayakar & Team
33	Sushmitha Paul	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	FT	Mr. Shiva

34	Jaywanth Paul	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	FT	Mr. Shiva
35	R. Ezekiel Akash	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	FT	Mr. Shiva
36	Saurabh paliwal	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	FT	Mr. Shiva
37	Thakur aishwarya	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	FT	Mr. Shiva
38	Kalepu naga shruthi	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	FT	Mr. Shiva
39	Mr. Ezkal Akash	MBA	Barclays	2/4/2019	Hr Executive	2,40,000 PA	FT	Mr. Sebastian
40	Ms. Caralin	MBA	Barclays	2/4/2019	Hr Executive	2,40,000 PA	FT	Mr. Sebastian
41	Mr. Sharon Thamos	MBA	Ram Group	7/3/2019	Business Trainee	2,40,000 PA	FT	Ms. Srujana
42	Ms. Mary Tejaswi	MBA	Ram Group	7/3/2019	Business Trainee	2,40,000 PA	FT	Ms. Srujana
43	Mr. Abhishek	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas
44	Ms. Maria Rose	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas
45	Ms. Manisha	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas
46	Ms. Hasmath	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas
47	Mr. D. Akshay	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas
48	Mr. Sheik	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas
49	Ms. Twinkl	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	FT	Mr. Srinivas



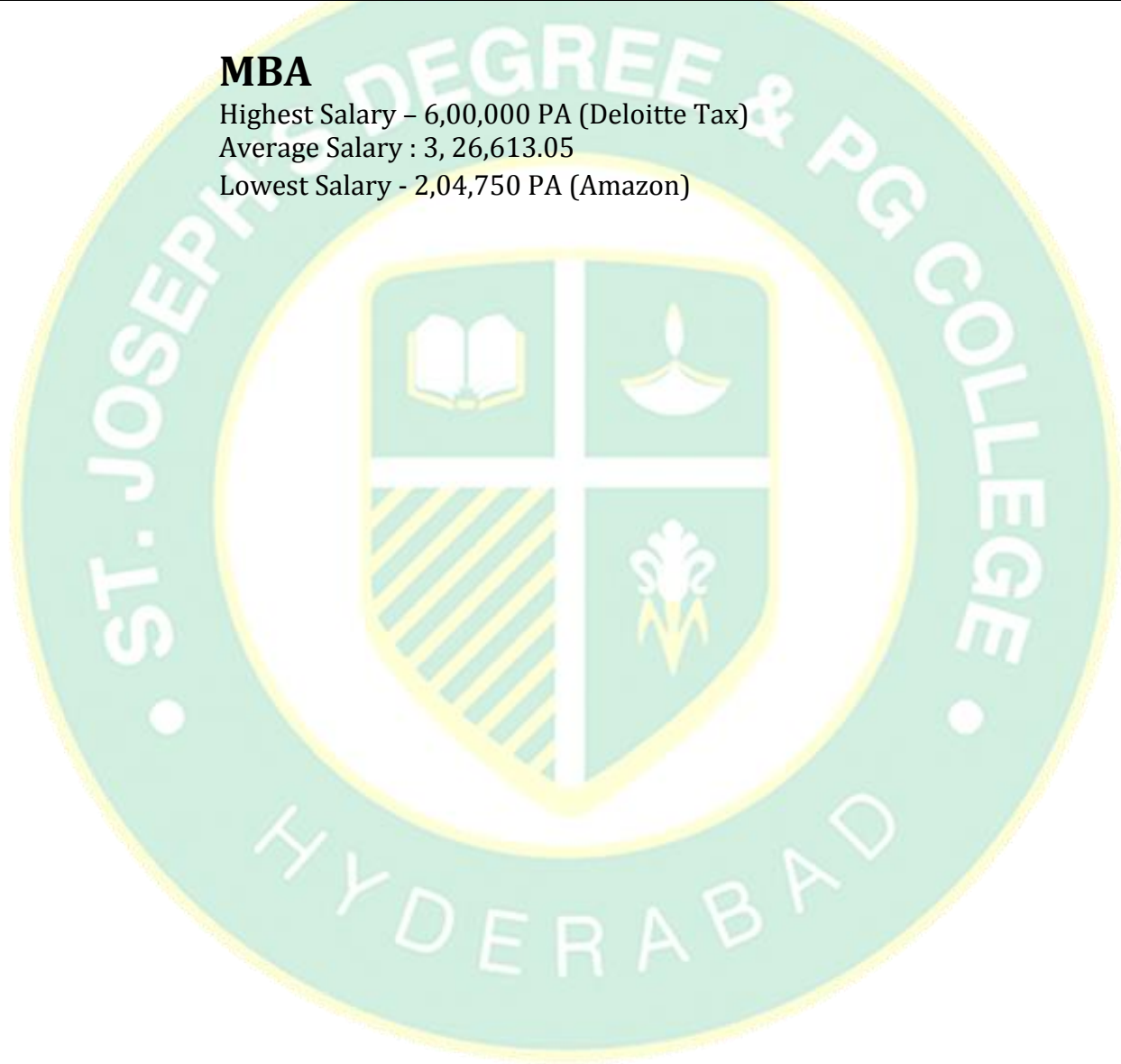
50	Mr. Jaywanth Paul	MBA	S&P Capital	26/3/2019	Data Resercher	4,56,984	FT	Ms. Sangeetha
51	Ms.Sruthi	MBA	S&P Capital	26/3/2019	Data Resercher	4,56,984	FT	Ms. Sangeetha
52	Mr. Sheik	MBA	S&P Capital	26/3/2019	Full Fillment Associate	4,20,000 PA	FT	Ms. Sangeetha
53	Ms. Twinkl	MBA	S&P Capital	26/3/2019	Full Fillment Associate	4,20,000 PA	FT	Ms. Sangeetha

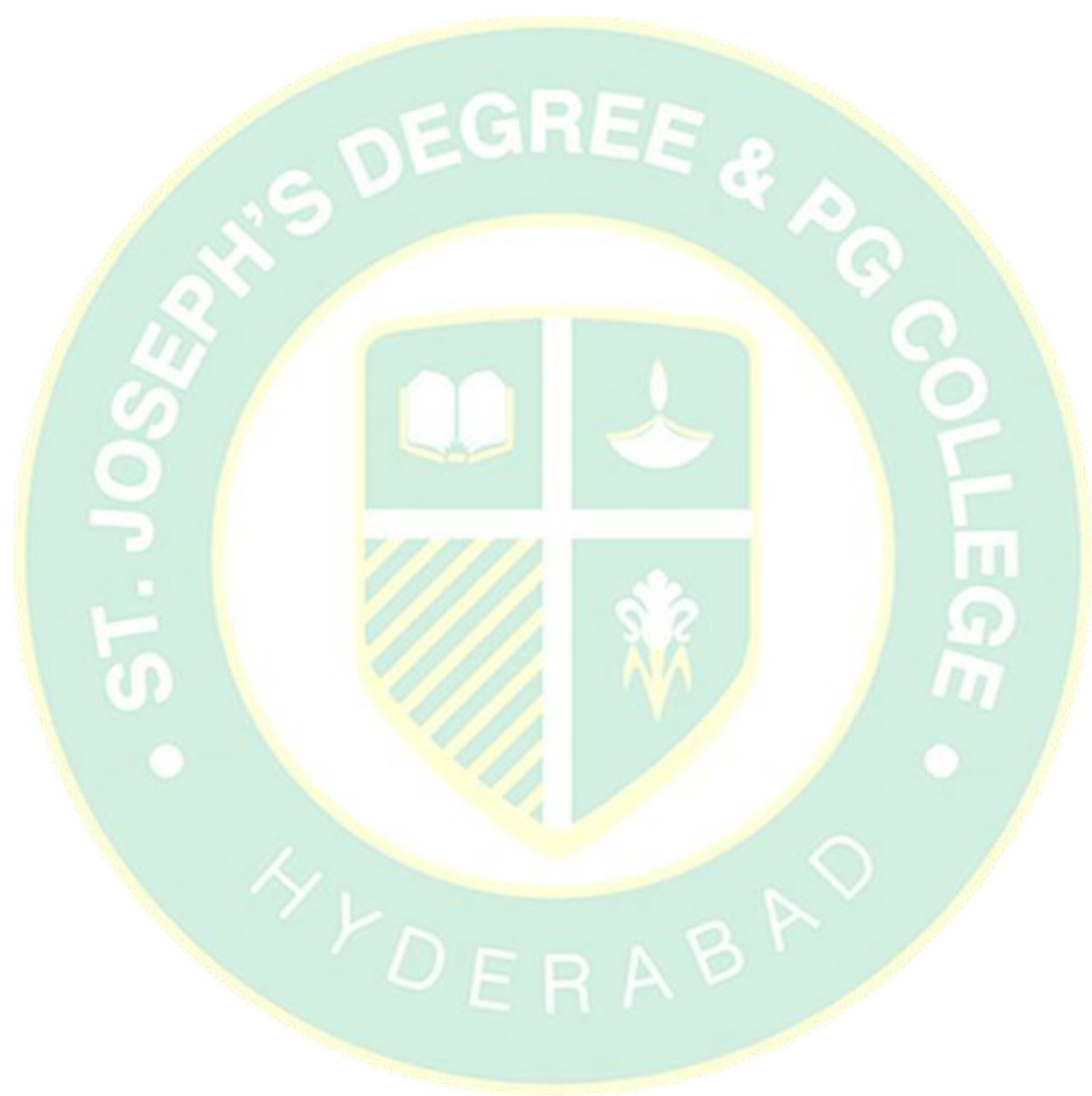
### **MBA**

Highest Salary – 6,00,000 PA (Deloitte Tax)

Average Salary : 3, 26,613.05

Lowest Salary - 2,04,750 PA (Amazon)

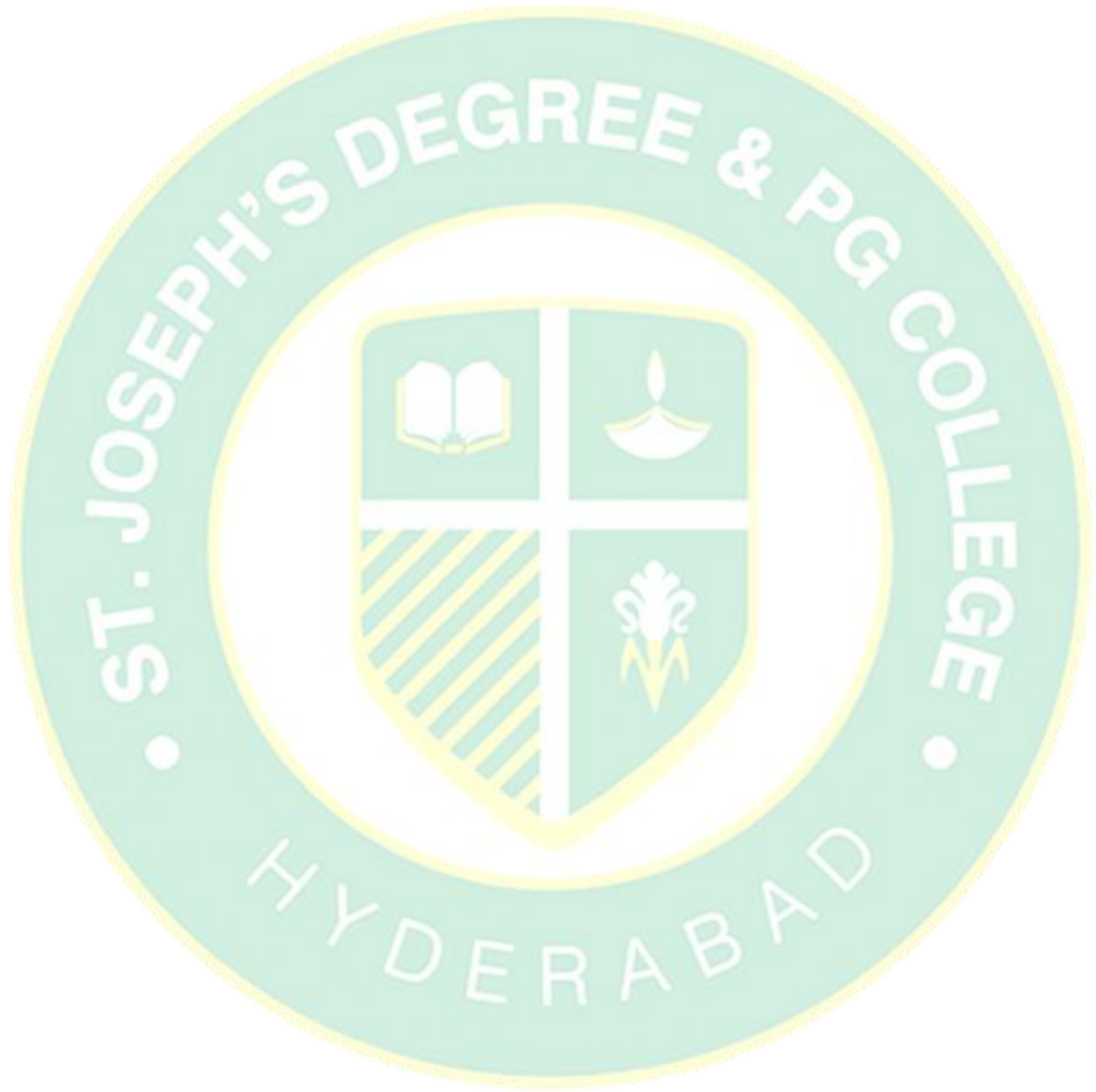




### CAMPUS PLACEMENT SUMMARY (FULL TIME) WITH MULTIPLE OFFERS

S.No.	Student Name	Course	Company Name	Date of Visit	Position	Salary	Full time	Recruite Name
1	Jaywanth Paul	MBA	S&P Capital	26/3/2019	Data Resercher	4,56,984	Full Time	Ms. Sangeeth
2	Jaywanth Paul	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva
3	Kalepu naga shruthi	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva
4	Kalepu Nagasruthi	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team
5	Mr. Ezekiel Akash	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva
6	Mr. Ezkal Akash	MBA	Barclays	2/4/2019	Hr Executive	2,40,000 PA	Full Time	Mr. Sebastian
7	Mr. Sharon Thamos	MBA	Ram Group	7/3/2019	Business Trainee	2,40,000 PA	Full Time	Ms. Srujana
8	Mr. Sharon Thomas	MBA	Karachi Bakery	10/12/2018	Outlet Manager	3,50,000 PA	Full Time	Karachi Bakery
9	Mr. Sheik	MBA	S&P Capital	26/3/2019	Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeeth
10	Mr. Sheik	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas
11	Ms. Twinkl	MBA	Unisys	28/2/2019	Technical Support Associate	3,38,200 PA	Full Time	Mr. Srinivas
12	Ms. Twinkl	MBA	S&P Capital	26/3/2019	Full Fillment Associate	4,20,000 PA	Full Time	Ms. Sangeeth
13	Saurabh Paliwal	MBA	Franklin Templeton	5/10/2018	Graduate Trainee - Operations	3,46,000 PA	Full Time	Mr. Kranth & Team
14	Saurabh paliwal	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva
15	Thakur	MBA	Franklin	5/10/2018	Graduate	3,46,000	Full Time	Mr.

	Aishwarya		Templeton		Trainee - Operations	PA		Kranth & Team
16	Thakur aishwarya	MBA	Amazon	18/8/2018	Customer Service Associate	2,04,750 PA	Full Time	Mr. Shiva





### CAMPUS PLACEMENT SUMMARY (PART TIME)

No.	Student Name	Course	Company Name	Date of Visit	Position	Salary	Part time	Recruite Name
	keerti kapoor	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	SUSAN DALAVAI	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	AROCKIAM ANTHONY SYLVESTER	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	MARIA RITHIKA	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	Deepti daga	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	K S PRIYAN SHALOM	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	PULKIT AGARWAL	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	FARHA NAAZ TAHNIYATH	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	MIRZA ANWARULLAH ZAKIR BAIG	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	MOHD. SARFARAZ AHMED	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	MOHIT PRADEEP KRIPALANI	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	Sushmitha Paul	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
	SAURABH PALIWAL	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny

JAYWANTH PAUL	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
THAKUR AISHWARYA	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
R. EZEKIEL AKASH	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
KALEPU NAGA SHRUTHI	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
Y RAKESH	MBA II	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
HEMANGI SHAH	MBA I	Amazon	18/8/2018	Customer Support Associate	10,000 PM	Part Time	Ms. Shiny
SHRUTI AJMANI	MBA II	IMI Mobile	5/9/2018	Summer Intern	15,000 PM	Part Time	Mr. Maha
SACHAL GUPTA	MBA I	Deloitte	5/2/2019	Summer Intern	25,000 PM	Tax Intern	Ms. Saksh
KUSHAL SINGH	MBA I	Deloitte	5/2/2019	Summer Intern	25,000 PM	Tax Intern	Ms. Saksh
SRINITHA BEEMREDDY REDDY	MBA I	Deloitte	5/2/2019	Summer Intern	25,000 PM	Tax Intern	Ms. Saksh
MARIA RITHIKA	MBA I	Deloitte	5/2/2019	Summer Intern	25,000 PM	Tax Intern	Ms. Saksh
MIRZA ANWARULLAH ZAKIR BAIG	MBA I	Deloitte	5/2/2019	Summer Intern	25,000 PM	Tax Intern	Ms. Saksh

### COMPANIES APPROCHED FOR THE ACADEMIC YEAR -2019

S.No	Date	Company	Target group
1	4/10/2018	Ryan LLC	BBA/MBA final year
2	5/10/2018	Franklin Templeton	BBA/MBA final year
3	5/10/2018	Task AR and MOOCS	BBA/MBA final year
4	8/10/2018	Just Dial	BBA/MBA final year

5	8/10/2018	MacLeod's Pharmaceutical Ltd	BBA/MBA final year
6	9/10/2018	Resource Solution Pvt Ltd	BBA/MBA final year
7	10/10/2018	Capital First Limited	BBA/MBA final year
8	11/10/2018	Internshala Marketing Part time job	BBA/MBA final year
9	15/10/2018	Just Dial Internship	MBA
10	24/10/2018	Benz Ram Group	MBA Marketing
11	26/10/2018	Google	BBA/MBA final year
12	31/10/2018	Kotak Bank	BBA/MBA final year
13	31/10/2018	GAR Aviation Academy	BBA/MBA final year
14	3/11/2018	TCS Pool Placement Drive	BBA/MBA final year
15	5/11/2018	HYSE Placement Walk-in	BBA/MBA final year
16	9/11/2018	Innovacx	BBA/MBA final year
17	17/11/2018	Jaro Education	BBA/MBA final year
18	13/11/2018	TV5	MBA Marketing
19	16/11/2018	Berger Paints	MBA 2nd year
20	16/11/2018	Delloitte Tax LLP	BBA/MBA final year
21	16/11/2018	All Colud Enterprise Solution Pvt Ltd	BBA/MBA final year
22	24/11/2018	Karachi Bakery	MBA Marketing
23	26/11/2018	Claim Life Cycle Management Co	MBA Finance/BBA
24	26/11/2018	Resource Solution Pvt Ltd	BBA/MBA final year
25	26/11/2018	Toppr (Learning App)	BBA/MBA final year
26	26/11/2018	Middle Earth HR	BBA/MBA final year
27	27/11/2018	Client curve Internship	BBA/MBA final year
28	28/11/2018	CBIT Pool Drive(Kptak Life Insurance	BBA/MBA final year

29	14/12/2018	Fortune Magazine	BBA/MBA final year
30	18/11/2018	Home Finance co	BBA/MBA final year
31	2/1/2019	Organic India Pvt Ltd	MBA Marketing
32	3/1/2019	Global Data Research Centre	MBA 2nd year
33	4/1/2019	Talent Acquisition Team	MBA HR
34	7/1/2019	Regalix India Pvt Ltd	MBA
35	7/1/2019	Aegis Global Pvt Ltd	MBA HR
36	8/1/2019	Synycs Enterprises	BBA/MBA
37	9/1/2019	Manya Education Pvt Ltd	BBA/MBA
38	9/1/2019	NIIT	BBA/MBA
39	10/1/2019	Entab Infotech Pvt Ltd	MBA Marketing
40	19/1/2019	Realpage Outperform(Walkin drive)	BBA/MBA final year
41	28/1/2019	RSVGroup drive(Genpact)	BBA/MBA final year
42	28/1/2019	Deloitte Internship	MBA 1st year
43	28/1/2019	Amazon WFU full time offers given	BBA/MBA final year
44	9/2/2019	Apollo Munich	MBA Marketing
45	9/2/2019	India Bulls	MBA Marketing
46	11/2/2019	TCS Ion	BBA/MBA final year
47	14/2/2019	Resolute-B2B	BBA/MBA final year
48	14/2/2019	Bharat Financial Inclusion Ltd	BBA/MBA final year
49	20/2/2019	Resolute B2b Pvt Ltd	BBA/MBA Marketing
50	22/2/2019	Decathlon	BBA/MBA final year
51	25/2/2019	S&P Global	MBA Finance final year
52	25/2/2019	Berkedia	MBA Final year
53	1/3/2019	Amazon	BBA/MBA final year
54	1/3/2019	Dell	BBA/MBA Final year
55	28/2/2019	Unisis Ltd	BBA/MBA Final yr



56	1/3/2019	Hetero Pharmaceuticals	MBA Marketing
57	2/3/2019	L & T Technology Services	BBA/MBA
58	8/3/2019	Muthoot Fincorp	MBA Marketing
59	11/3/2019	Berger Paints India Ltd	MBA I r Male candidates
60	12/3/2019	Conneqt Business Solution Ltd	BBA/MBA
61	13/3/2019	Nijacart	MBA II Yr Marketing
62	13/3/2019	Fintech	MBA II Yr Finance
63	13/3/2019	Signity	BBA/MBA II Yr
64	20/3/2019	M3BI India Pvt Ltd	BBA/MBA Final Yr
65	22/3/2019	Erudex Solutions	BBA/MBA Final Yr
66	28/3/2019	Ninja Cart	MBA Marketing
67	2/4/2019	IDBI Federal	BBA/MBA Final Yr
68	10/4/2019	Ramky Enviro Engineers Ltd	MBA
69	9/4/2019	ICICI Bank	MBA
70	4/4/2019	S&P Capital	MBA
71	27/3/2019	Berger Paints India Ltd	MBA

## SUMMARY SHEET OF THE PRE-PLACEMENT ACTIVITIES 2018-2019

SL.NO	DATE	DETAILS	RESOURCE PERSON
1	29-06-2018 11.30 AM to 1.40 PM	EFFECTIVE RESUME WRITING SESSION	Dr. Neeta Gulati, founder IT Nurture Den Consultancy and Mr. Praveen Kumar, freelancer Trainer & Ex HR head Accenture
2	25 <sup>th</sup> July, 2018 10.10 AM – 11.00 AM	MOCK CORPORATE TRAINING PROGRAM	<ul style="list-style-type: none"> <li>Mr. Malcolm mackness . Sr. Manager- Training.</li> </ul> Other Resource Persons: <ul style="list-style-type: none"> <li>Mrs. Arti Senpal, Communication &amp; soft skill- Sr. Trainer.</li> </ul> Mr. Ravi Kumar, Accounts Trainer
3	18-07-2018 10:30 AM to 1:30 PM	TASK	Mrs. Sravanthi, Cluster Manager Mr. C. Sai Krishna Prasad, Management Trainee
4	3 <sup>rd</sup> Oct – 4 <sup>th</sup> Oct 2018	MOOCs – Aptitude & Reasoning	<ul style="list-style-type: none"> <li>TASK Trainers</li> </ul>
5	10-10-18 & 11-10-18 10:00 am – 4 :00 pm	TASK SOFT SKILLS TRAINING	The Trainers from TASK
6	15-10-18 12:00 pm – 1:30 pm	AMAZON SUCCESS MEET	Dr. R. Anita, Dean Academics, Mr.P. Ganesh Anand, HoD, Dr. N. Srinivas, Placement Officer, Mrs. Danam Tressa, Senior Placement Coordinator
7	13 <sup>th</sup> to 24 <sup>th</sup> August 2018 9.00 AM – 5.00 PM	CAMPUS RECRUITMENT TRAINING	Trainers from Synchroserve

	36 sessions	PROGRAMME	
8	11 <sup>th</sup> March 2019	Mentoring	Ms. Megha, Trainer and counselor, Mentor mind
9			

## REPORTS ON VARIOUS ACTIVITIES ORGANIZED BY PLACEMENT CELL

### **1.PRE-PLACEMENT ACTIVITY** **REPORT ON** **EFFECTIVE RESUME WRITING SESSION** **MBA-2017-19 Batch**

**DATE: 29-06-2018      VENUE: Vianney Hall      TIME: 11.30 AM to 1.40 PM**

The Effective Resume writing session for MBA II Year was organized by the Placement team. The resource persons for the session were **Dr. Neeta Gulati, founder IT Nurture Den Consultancy** and **Mr. Praveen Kumar, freelancer Trainer & Ex HR head Accenture**

**Objective of the session:** The main objective of conducting this session was to orient students on preparing an effective Resume and how to brand onself.

Afifa (MBA-IIA) welcomed the guests and Juveria Fatima Hussain (MBA-IIA) introduced the resource persons Dr. Neeta Gulati, founder IT Nurture Den Consultancy and Mr. Praveen Kumar, freelancer Trainer & Ex HR head Accenture by reading their profiles.

Dr. Neeta Gulkar started the session with a small activity to make students lively & active. She also motivated them with inspiring words spoken former president Dr. APJ. Abdul Kalam. She communicated to students preparing "A powerful and Irresistible Resume". She enlightened the students the





importance of a well prepared resume when they attend an interview. She said resume is “Narration about you without your physical entry” and “Promoting yourself”. She elaborated on each and every point that is covered in the resume with sample resumes. She also explained how to write covering letter and rules to be followed for writing a resume.

The following were the highlighting points presented by the resource person:

**1. Steps to build a resume**

- Laying the foundation
- Building the resume
- Finishing the resume

**2. Statement**

- First few lines of professional resume are brand building opportunity.
- Need to do SWOT analysis and to highlight the strengths.
- Education qualification should follow in chronological order and rather than marks, GPA must be taken..

**3. Special skills that need to be acquired and to be reflected in the resume**

- Technical and personal
- Interpersonal skills
- Quick comprehension.

**4. Activities and honors**

- Foreign language
- Leader position

**5. Details to be included in Covering letter**

- Your name
- Address
- Date

**6. Rules to be followed for preparing resume and**

**finishing checks.**

She gave the list of “DO’s” and “DON’T’s” of writing a resume. Finally, at the end of the session she interacted and took some resumes from students to check the mistakes like educational qualifications and informed them not to write in a table form, not to give too much personal details, not to write resume on the top of the page etc.



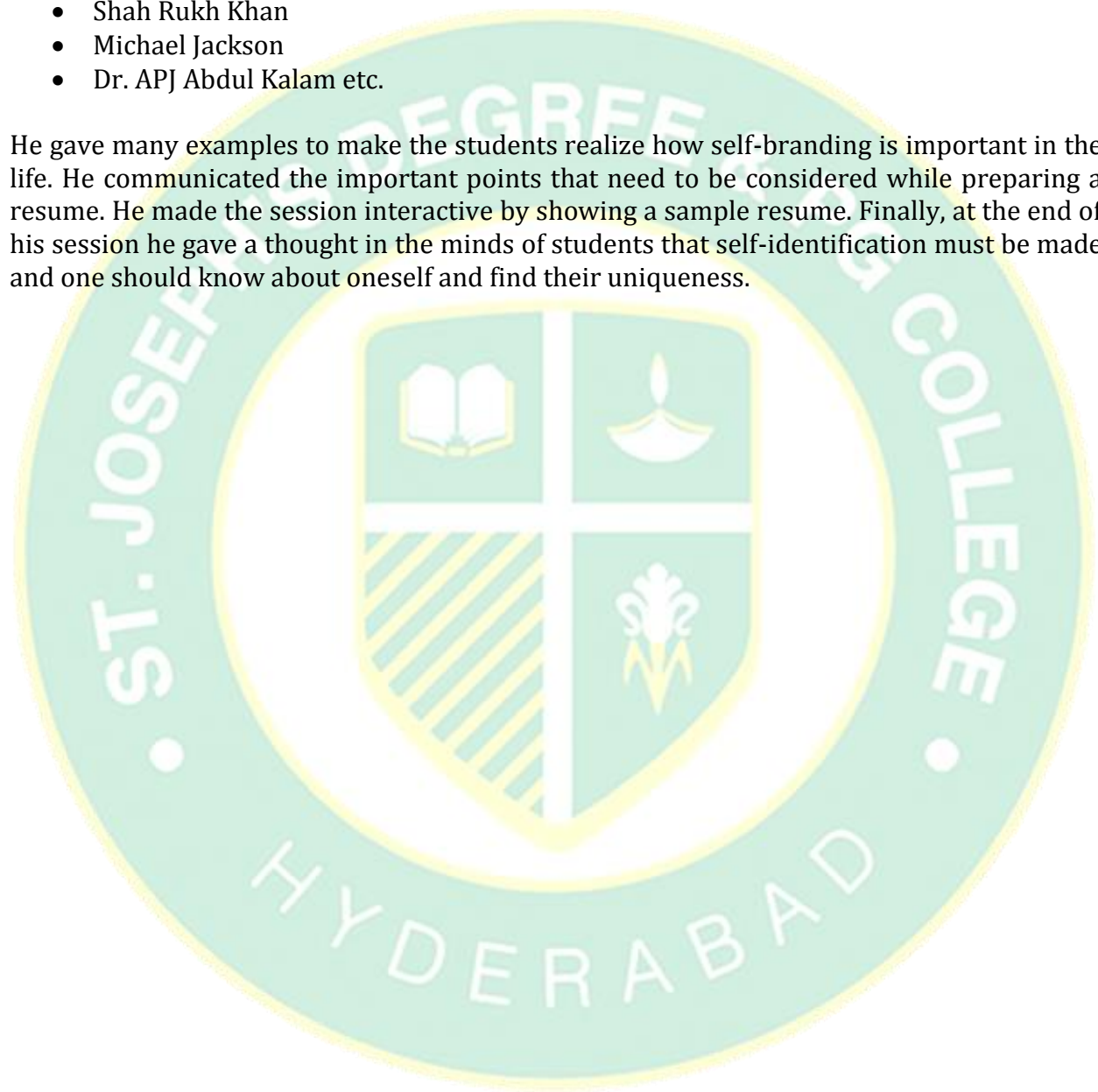


**Session by Mr. Praveen Kumar, freelancer Trainer & Ex HR head Accenture**

Mr. Praveen Kumar spoke on “branding” and illustrated with examples of personalities like:

- Mahatma Gandhi
- Sachin Tendulker
- Shah Rukh Khan
- Michael Jackson
- Dr. APJ Abdul Kalam etc.

He gave many examples to make the students realize how self-branding is important in the life. He communicated the important points that need to be considered while preparing a resume. He made the session interactive by showing a sample resume. Finally, at the end of his session he gave a thought in the minds of students that self-identification must be made and one should know about oneself and find their uniqueness.



**2.REPORT ON**  
**A MOCK CORPORATE TRAINING PROGRAM FOR MBA FINAL YEAR STUDENTS.**  
**Date: 25<sup>th</sup> July, 2018**                      **Venue: Vianney Hall**

**Time: 10.10 AM – 11.00 AM (MBA II YEAR)**

**Resource Persons:**

- **Mr. Malcolm Mackness . Sr. Manager- Training.**
- Other Resource Persons:**
- **Mrs. Arti Senpal., Communication & soft skill- Sr. Trainer.**
- **Mr. Ravi Kumar, Accounts Trainer.**

**Profile of .Mr. Malcolm Mackness . Sr. Manager- Training.**

Malcolm who is a highly motivated and talented Corporate Learning and Development professional carries 17+ years work experience across functional domains of Learning & Development, Team leading and Managing key business projects independently, Customer Relationship Management, Coaching and Mentoring. Voice Operations - Training Need Identification/Analysis/ Content design & development, Customization of Content basis contextual knowledge. Strong ability to handle Customer concerns, Audit Training effectiveness of trainers in order to excel in program deliverables. Training operations, Delivery, TNI, Client Relationship, Content Development, Consulting, Quality, Corporate Training, managed several campus recruitment Training assignments, Government, and Retail Training Certified Trainer in Communication and Customer Service, Induction, Call Coaching. Supervised training programmes for Wipro, Genpact UBS, CA, Infotech, ADP, WNS, Genpact, Knoah solutions, 24/7 Customer Care, Avantel, Xenosoft Technologies, Accenture, Syscon, WNS



Providing Campus Recruitment Training programs for Engineering and PG Colleges across AP

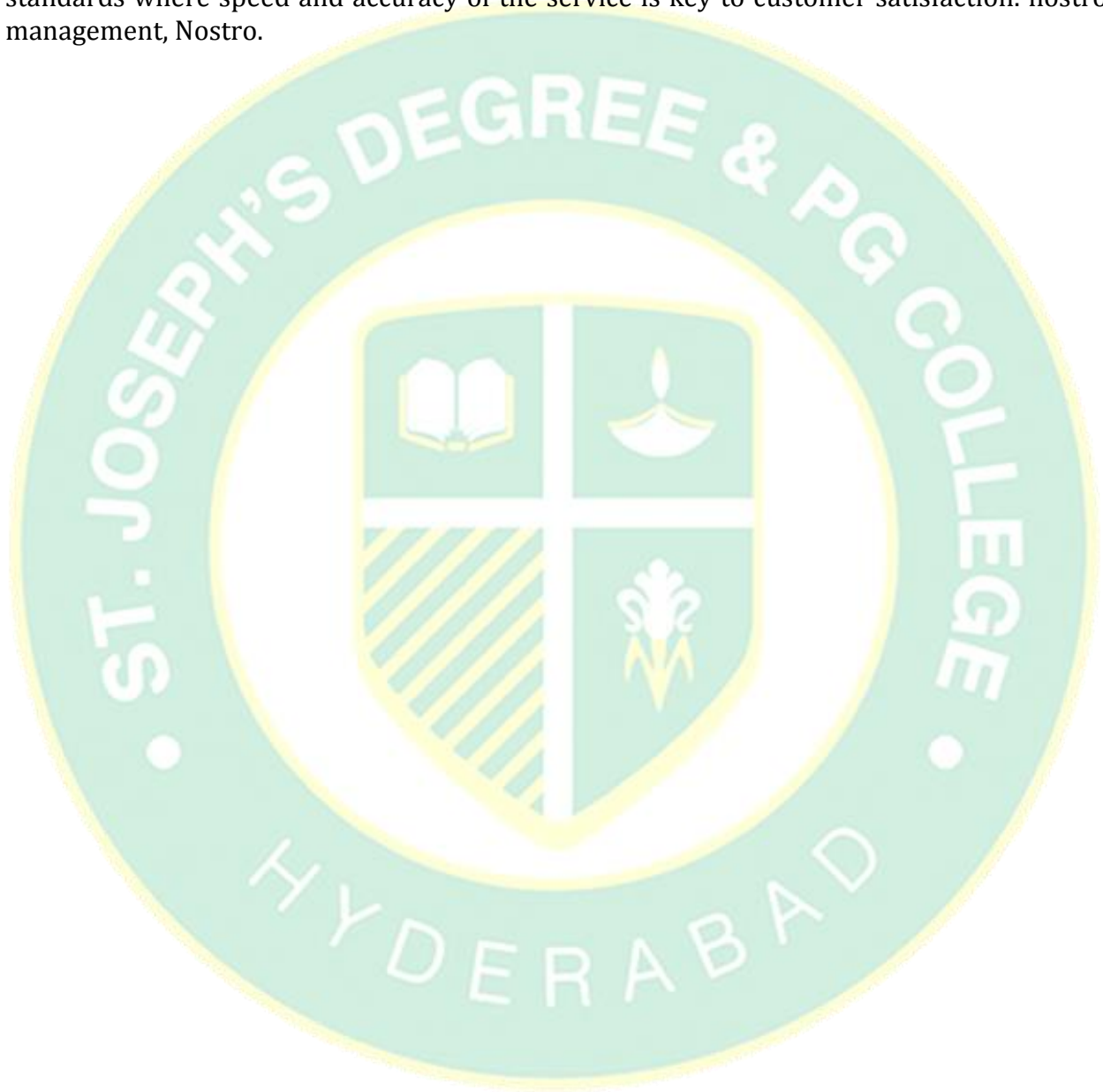
JNTU-Kakinada, ACE Engineering College, Samskruthi College, Vignan Institute of technology and Science, RBRR Reddy's Women's College, SRKR Engineering College, Villa Marie Degree College and many.

**Government Programmes :** Directorate Resettlement programmes for Armed Forces Supply Chain Management, Facilities Management, EGMM Programmes - Train and Hire

model

Banking experience at HSBC Assistant Manager: Learning and Development Induction, Deliver Communication and Customer Service workshops and Call Coaching Workshops

As Process Associate worked for Outward Payments, Payments investigations /Wire Transfers/Funds Transfer/Domestic and International Operations- enabling high-quality standards where speed and accuracy of the service is key to customer satisfaction. nostro management, Nostro.





## PROGRAMME ORGANISED IN COLLABORATION WITH



### **Synchoserve global solutions Pvt Ltd.**

Our custom-built Centers of Training Excellence impart training based on a revolutionary new methodology of decoding desired attributes/professionalism. Foundational Level: provides a holistic development that empowers individuals and propels them towards self-excellence. At the Next Level we build basic skills for specific industry verticals, be it ITES (BPO) Industry, Finance & Accounting, Banking, Insurance, Manufacturing, Airlines, Healthcare etc. And, at the Third Level, we take it a step further and provide specialization in any specific area of operation. A strong partnership with our clients ensures that we give quality results that are repetitive and scalable.



**The company** offers Training & Placement services for different individuals at various levels in line with industry specific requirements. With expertise in diverse areas, SynchroServe is an organization that provides quality solutions in instruction, assessment and real time performance support for diverse industries like BPOs, Retail, Airline & Hospitality, Financial Services and Insurance, with an objective to develop individuals for self directed growth and long term career options.

**Our delivery process** involves Five Major Steps - 1. Sourcing of candidates, 2. Assessing, 3. Training, 4. Certification, 5. Placements. Assessments are done at regular intervals during the training and individual specific inputs are provided in order to improve their employable skills. A robust and rigorous Training & Performance Review mechanism accelerates learning paths and develops excellence in individuals, thus making them a 'right-fit' for the industry.

**Aim** at building a continuous and steady chain for industries by supplying a ready resource pool 'just in time'. To take it a step further, we enhance an individual's employability through training programmes to Train-the -Trainer and for Middle / Senior Management Levels. Making them climb up the ladder of success a more fulfilling one. With a strong focus on research and innovation, SynchroServe is committed towards accelerating learning paths and developing excellence in individuals.

**Points discussed during the training sessions were:** Mr. Malcolm discussed about various interview skills need to possess so that they can become more competent during the



interview session. He conducted a role play session for students to make them understand different mistakes a student can perform during an interview sessions.

**Ms. Arti Senpal, Communication & soft skill- Sr. Trainer.** explained students about the effective team building management techniques. She was excellent in making students in understanding the spirit of team building with reference to the movie “LAGAAN MOVIE”. She spoke about the soft skills. She emphasized on holistic development of the student.

Mr. Ravi Kumar, Accounts Trainer. Spoke about the essence of punctuality in a student’s life. He told students various instances in which punctuality helped people.

By the end of the session an assesement test was conducted by the organization to judge the capability of students in aptitude & reasoning knowledge  
Finally Vote of Thanks was proposed by Mrs Rahath Fatima.

#### **Parameters on which the program was judged**

<b>S. No.</b>	<b>Parameters</b>	<b>Highly Satisfied</b>	<b>Satisfies</b>	<b>Neither satisfied nor dissatisfied</b>	<b>Dissatisfied</b>	<b>Highly dissatisfied</b>
<b>1.</b>	<b>Content</b>	<b>3</b>	<b>5</b>	<b>1</b>		
<b>2.</b>	<b>Time management</b>	<b>2</b>	<b>5</b>			
<b>3.</b>	<b>Body Language</b>	<b>6</b>	<b>2</b>	<b>1</b>		
<b>4.</b>	<b>Audience Attention Management</b>	<b>6</b>	<b>2</b>	<b>1</b>		

**ORIENTATION  
ON**

**3.TELANGANA ACADEMY FOR SKILL AND KNOWLEDGE (TASK)**

**DATE:** 18-07-2018

**TIME:** 10:30 AM to 1:30 PM

**VENUE:** Vianney Hall

**TARGET GROUP:** MBA II Year

**RESOURCE PERSON:** Mrs. Sravanthi, Cluster Manager

Mr. C. Sai Krishna Prasad, Management Trainee

**ORGANISATION:** TELANGANA ACADEMY FOR SKILL & KNOWLEDGE

**OVERVIEW OF THE SESSION**

The session was started by welcoming and introducing the resource persons by Dr. N. Srinivas, Placement Officer

Mrs. Sravanthi started the session by giving an overview about Telangana Academy for Skill and Knowledge established by the Government of Telangana to enable a platform between Government, Academia and Industry to enhance employability quotient of youth in the state.

She gave an overview about various benefits that are offered to the registered students such as:

- Access to Industry relevant skilling modules on technology skills, personal skills and organization skills
- English Language Skilling
- Internship Opportunities
- Mentor Talks
- Entrepreneurship Development
- Access to Maker Space Labs
- Opportunity to participate in placement drives across organizations
- Online access to e-learning content
- Access to MOOCs
- Career Development Workshops

Mr. C. Sai Krishna Prasad explained to the students about the registration process, familiarity with TASK Website.



**Mrs. Sravanthi explaining to the students about TASK**



HYDERABAD



#### 4. DETAILS OF MASSIVE OPEN ONLINE COURSES [MOOCS]



## ST. JOSEPH'S DEGREE & PG COLLEGE

Autonomous - Affiliated to Osmania University  
A Catholic Christian Minority Institution (Co-Education)

To,  
The Officer on Special Duty,  
Telangana Academy for Skill and Knowledge.

Respected Madam,

We request you to provide MOOC's (Massive open online Courses) program on Aptitude and Reasoning for our students from **3 October, 2018 to 4 October, 2018**.

We will be providing the required infrastructure and resource person from our college for implementing MOOC's on Aptitude and Reasoning for these days.

Following are the details:

Name of the Resource person/Mobile/email id	No. of Students	No. of working systems available	Bandwidth	Date
1. Dr. N. Srinivas – 9949550576, n.srinivas10@gmail.com	89 (MBA)	55	100mbps	03-10-2018 3 <sup>rd</sup> Oct 2018
2. Honila – 7893190064, honila424@gmail.com				
3. Ms. Swapna – 96037 34564, sangyamswapna@gmail.com	145 (BBA)	55	100mbps	04-10-2018 4 <sup>th</sup> Oct 2018
4. Mrs. Jesmy Thomas – 7416404748, jesmythomas@gmail.com				

Thanks and Regards,

PRINCIPAL

Managed by Hyderabad Archdiocese Educational Society  
**Extended Campus:** 5-9-300, Caprotti Hall Building, Gunfoundry, Abids, Hyderabad - 500 001.  
Ph.: +91-40-23244259, 9391848212, 9849039824  
E-mail: info@josephspgcollege.ac.in, principal@josephspgcollege.ac.in, www.josephspgcollege.ac.in





**STUDENTS ATTENDING MOOC's- Aptitude and reasoning – 4HRS**

Name of the Courses	Duration	No. of Faculties Involved	No. of Students Enrolled
Aptitude and Reasoning	4 hrs	04	89

## 5 REPORT ON TASK SOFT SKILLS TRAINING

**DATE – 10-10-18 & 11-10-18**

**TIME – 10:00 am – 4 :00 pm**

Effective communication and interpersonal skills are crucial to increase employment opportunities and to compete successfully in the business environment. The real key to the



effectiveness of professionals is their ability to put their domain knowledge into effective practice. In this context, soft skills have a crucial role to play. The College has conducted Soft skills training in collaboration with TASK on 10<sup>th</sup> & 11<sup>th</sup> Oct, 2018 to the placement registered students. The Trainers from TASK were the resource persons for the program. The main motive of the sessions were to make students ready to face the interviews.

The sessions focused on the following skill enhancement:

### **OCTOBER 10<sup>TH</sup> 2018 – (DAY 1)**

- DRESSING CODES FOR INTERVIEWS (BOYS AND GIRLS)
- DO'S AND DONT'S IN AN INTERVIEW
- INTERVIEW PREPARATIONS
- PRESENTATION SKILLS
- DO'S AND DONT'S WHILE PRESENTING
- TELEPHONIC INTERVIEWS
- DO'S AND DONT'S OF THE TELEPHONIC INTERVIEWS
- TYPES OF COMMUNICATION
- MOCK TELEPHONIC INTERVIEWS
- MOCK INTERVIEWS
- TYPES OF NON VERBAL COMMUNICATION
- ORGANISATION AND PLANNING SKILLS
- RESUME WRITING
- FORMAT FOR A IDEAL RESUME
- TIPS FOR INTRODUCING ONE SELF
- EMAIL WRITING
- TIPS FOR THE BEHAVIOUR TO BE SHOWN IN AN INTERVIEW

- FREQUENTLY ASKED INTERVIEW QUESTIONS

**OCTOBER 11<sup>TH</sup> 2018- (DAY 2)**

- INTERVIEW SKILLS
- JAM SESSIONS
- PLACEMENT PROCESS FOR MOST COMPANIES
- THE TYPES OF ROUNDS/INTERVIEWS
- HR INTERVIEW
- MOCK JAM SESSION ( on topics like unemployment , favourite idol , self confidence , use of phones )
- GROUP DISCUSSIONS
- DO'S AND DONT'S FOR A GROUP DISCUSSION
- IDEAL GROUP DISCUSSION
- DO'S AND DONT'S FOR A JAM
- PREPPING FOR A JAM
- MOCK GROUP DISCUSSION ( on topics like women empowerment – cause of divorces , vegetarianism v/s non vegetarianism , TV – not a idiot box anymore , Honouring National Anthem in movie theatres)
- SWOT ANALYSIS (STRENGTHS)
- COMPANY RESEARCH BEFORE INTERVIEW (PREPARING FOR THE INTERVIEW)



## 6 REPORT ON AMAZON SUCCESS MEET

**DATE – 15-10-18**

**VENUE – Vianney Hall**

**TIME – 12:00 pm – 1:30 pm**

The Placements team conducted success meet for all the Amazon Work From University selects from both UG and PG. Parents of the selected students were invited to the success meet. Host for the day Ms. S. Swapna, welcomed Dr. R. Anita, Dean Academics, Mr.P. Ganesh Anand, HoD, Dr. N. Srinivas, Placement Officer, Mrs. Danam Tressa, Senior Placement Coordinator on to the dias. The session started with a prayer song by MBA IIInd year students, followed by Lighting of the Lamp by all the dignitaries and parents.



**Prayer song by MBA-II yr students**

**Lighting of the Lamp**

### **Address by Dr. R. Anita, Dean Academics :**

Dr. R. Anita, Dean Academics firstly thanked the parents for sparing their valuable time. Mam mentioned that out of 400 interviewed, 50 students were selected which is big in number. Mam also stated that this is a new innovative approach started by the college for



the benefit of students. Mam said that it will not stop here, this idea of work from university will be continued in future too. Mam also said that Amazon recruit students from St. Joseph's every year, this is due to the credibility of the previous students who have worked with Amazon.



**Address by Dr. R. Anita, Dean Academics**

**Address by Mr. P. Ganesh Anand, HoD :**

Mr. P. Ganesh Anand, HoD firstly thanked the management for providing this opportunity to the students. Sir mentioned that the idea behind Work From University Program is to save time and avoid long hours in traffic. Sir appreciated the efforts put in by placements team. Sir concluded by promising that the training sessions and placements provided in St. Joseph's will reach parent's expectations.



**Address by Mr. P. Ganesh Anand, HoD**

**Address by Dr. N. Srinivas, Placements Officer :**

Dr. N. Srinivas, Placement Officer said that the motto behind conducting the success meet is to show the efforts behind the program. Sir mentioned that St. Joseph's is the first college with high number of selects for the Work From University Program. Sir also mentioned that adaptability of the companies are increasing and hence the competition. He said students that they need to be multi talented to face the current challenge in the market. Sir concluded by thanking Principal, Rev. Fr. Dr. D. Sunder Reddy for introducing this program for the first time in the college, parents for permitting their kids to work in the evening and placements team for their contributions.



**Address by Dr. N. Srinivas, Placement Officer**

**Address by Mrs. Danam Tressa, Senior Placements Coordinator :**

Mrs. Danam Tressa, Senior Placement Coordinator stated that she is grateful to Principal, Rev. Fr. Dr. D. Sunder Reddy for the initiation of Work From University Program. Mam said that the primary aim of the program is to place students before they finish their course and making them ready for the industry. Mam concluded by thanking the parents and placement team for their support.





**Address by Mrs. Danam Tressa, Senior Placements Coordinator**

**Students sharing their experience:**

Points that are shared by the Amazon Work From University Selects:

- Friendly Work Environment
- Approachable trainers
- Hierarchal and formal communication

**Parents sharing their experience:**

Parents thanked the Principal and placements team for taking the initiation and encouraging students.





### **MBA Student sharing his experience**

As we say 'thankfulness is beginning of gratitude and gratitude is completion of thankfulness', the session ended with a formal vote of thanks proposed by Dr. N. Srinivas, Placement Officer.

### 7.REPORT ON MENTOR TALK BY MENTOR MIND – 11 MARCH 2019

The mentoring session was held in the Vianney Hall, the session started at 10:00am. The spokesperson was Ms.Megha, Co-founder of Mentor Mind assisted by Mr. Clinton and Mr. Francis. All the students from MBA, BBA, BBA (IT) and BBA (BA) attended the session.

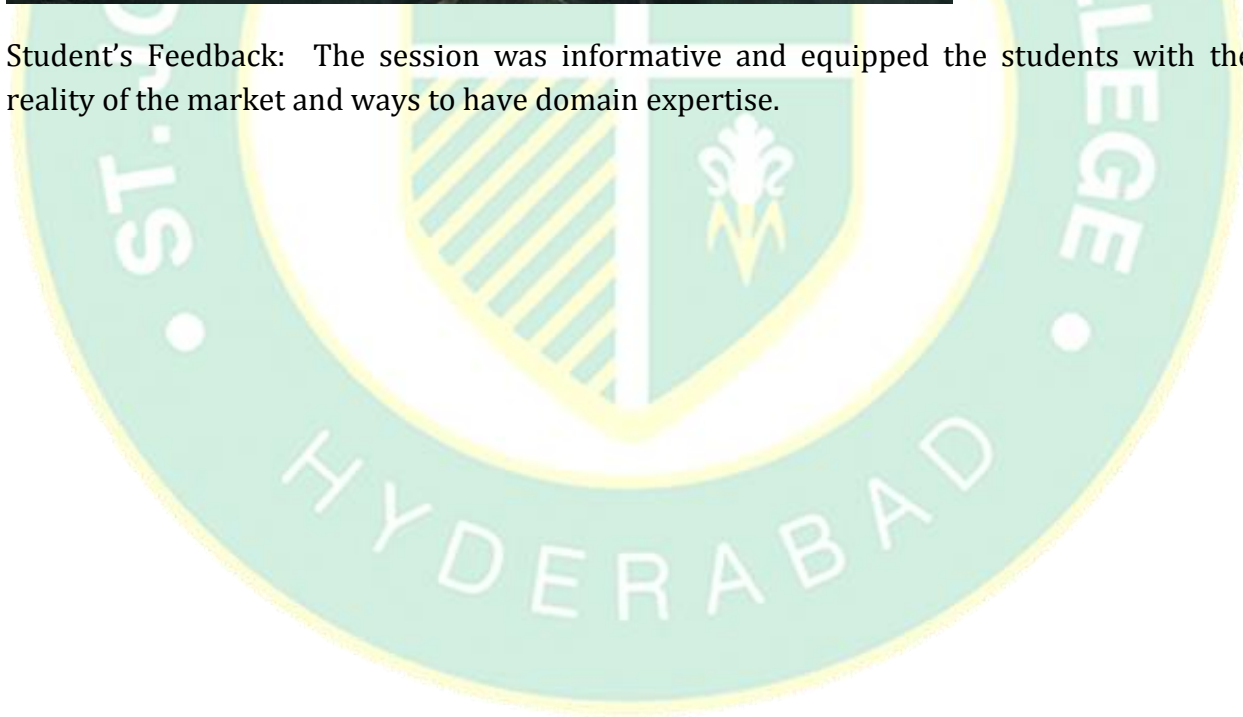


In the mentoring session Ms. Megha spoke about how young college students need mentoring and how important it is for the students to be experienced and have domain expertise as it is the most sought after trait in the companies. The session also included challenges and interactive sessions where students were to answer tricky questions and interact in the activities and put forth their views and experiences.

Mentor mind is an Online platform where students can register themselves for Rs. 999/- and take up projects (menternships) which include various tasks. Upon the completion of the project the student will be rewarded with a certificate by Mentor Mind and the respective company. This certificate will be of great value while applying for internships and placements as it approves of the student's experience and subject knowledge.



Student's Feedback: The session was informative and equipped the students with the reality of the market and ways to have domain expertise.





## **8.CAMPUS RECRUITMENT TRAINING PROGRAMME (CRT) FOR PLACEMENT REGISTERED STUDENTS**

**Date: 13<sup>th</sup> to 24<sup>th</sup> August 2018**

**Total No. of Sessions: 36**

*The Training & Placement Cell of St. Joseph's Degree & PG College has grown by leaps and bounds under the able leadership of the Principal Rev. Fr. Dr. D. Sunder Reddy with Dr. Nagunuri Srinivas the Placement Officer. The Placement cell works in coordination with the Department placement coordinators and Pre-Placement Training Programmes conducted regularly at SJC and the Placement Officer also responsible for developing and maintaining the Corporate Relationships. It has been able to convince the top IT, Core finance, Manufacturing and service Multi-National companies for the recruitment of the graduating students from the campus.*

*The Institute conducts rigorous Pre-Placement Training Programmes for the under graduate and Post graduate students to make them Industry-ready throughout the academic year. In the academic year (2018 - 19) the Institute has tied-up with SynchroServe Global Solutions Pvt. Ltd, Hyderabad to improve the students' communication & soft skills and train the students in Aptitude, Critical Reasoning, Spoken English, Group Discussions, Technical and HR Interview skills.*

*The training was provided to the students on various aspects such as*

- *Vocabulary, Grammar & Comprehension*
- *Quantitative ability*
- *Applied Mathematics*
- *Logical ability*
- *Reasoning*

### **Trainers deployed for Training:**

Mr. Ajay Kalyan

Mrs. Gayathri

Mr. Shyam Swaroop

Mr. Uma Mahesh Thylam

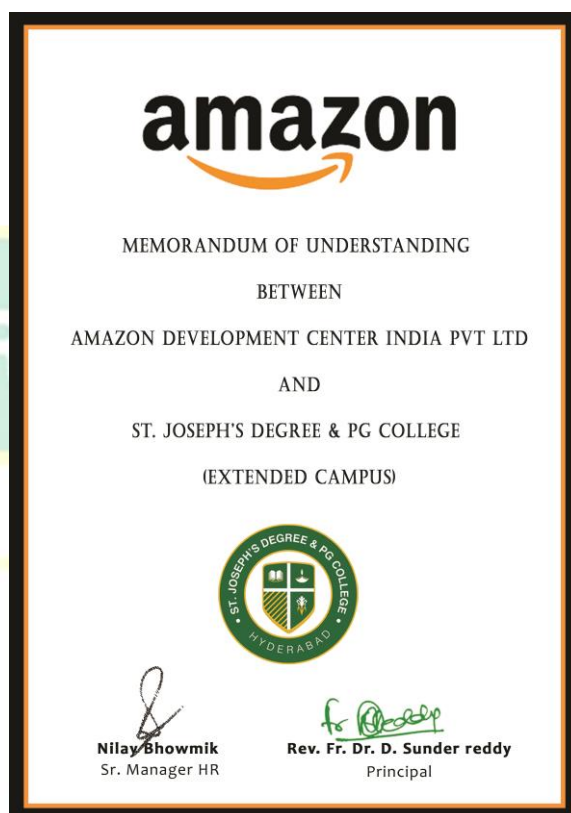
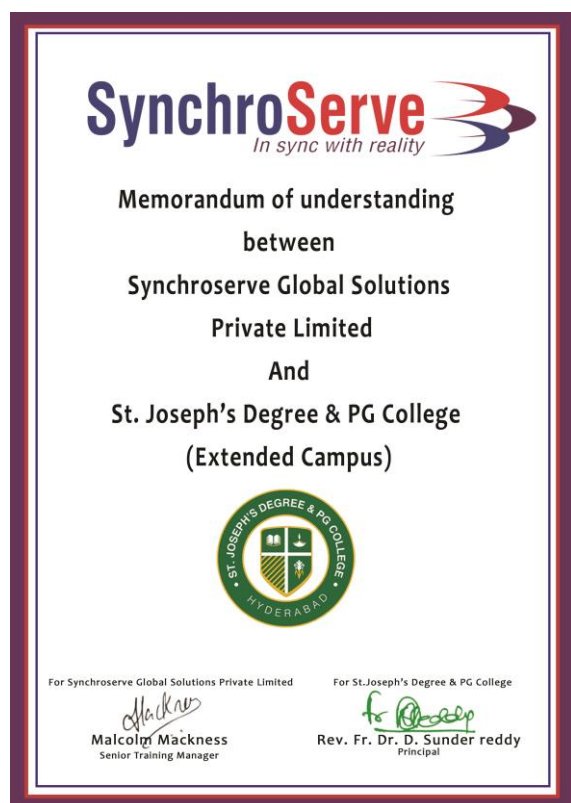
Communication and Soft skills trainer

Communication and Soft Skills Trainer

Aptitude Trainer

Aptitude trainer





St Joseph's College Time Table- TRAINER DETAILS				
Section	8:30 to 11:00	11:30 to 1:00 pm	1:30 pm to 2:30 pm	3:00 pm to 4: pm
Section A	Shyam- Aptitude	Ajay - Soft skills	Uma Mahesh- Aptitude	Gayathir - Soft skills
Section B	Uma Mahesh-Aptitude	Gayathir -Soft skills	Shyam- Aptitude	Ajay - Soft skills
Section C	Ajay - Soft skills	Shyam- Aptitude	Gayathir -Soft skills	Uma Mahesh- Aptitude
Section D	Gayathri -Soft skills	Uma Mahesh-Aptitude	Ajay - Soft skills	Shyam- Aptitude

## MODULE

TOPICS COMM SKILLS	TOPICS APTITUDE SKILLS
Effective Communication Skills	NUMBER SYSTEM, GCD&LCM, TIME & WORK
Verbal and Non Verbal Communication	RATIOS & PROPORTIONS, ALLIGATIONS
Presentation skills	PERCENTAGES
Team Building, How to be an effective team player	PATNERSHIP, AGES
Customer Service skills	MENSURATION
Presentation skills	NUMBER SERIES, ALPHA SERIES, COADING & DECODING
Corporate culture - Etiquette	PUZZLES TEST, SEATING ARRANGMENT
Telephone Etiquette	TIME & WORK, PIPES & CISTERNS
Time Management	ALLIGATIONS & MIXTURES
Interpersonal Skills	PROFIT, LOSS & DISCOUNT
Interview Skills	SIMPLE INTEREST & COMPOUND INTEREST
Mock Interviews	PERMUTATIONS & COMBINATIONS, PROBABILITY
Resume Writing	BLOOD RELATIONS & DIRECTIONS
Assertiveness	TIME SEQUENCE & RANKING, CUBES & DICES
Negotiation Skills	PERCENTAGES
How to great your Brand Image	RATIOS & PROPORTIONS, ALLIGATIONS
	PATNERSHIP & LEAVE, MENSURATION
	BLOOD RELATIONS & DIRECTIONS
	PUZZLE TEST, SEATING ARRANGMENT
	TIME & WORK
	PROFIT, LOSS & DISCOUNT
	ALLIGATIONS & MIXTURES
	AGES, NUMBER SYSTEM, GCD&LCM
	PERMUTATIONS & COMBINATIONS
	TIME SEQUENCE & RANKING
	NUMBER SERIES, ALPHA SERIES, COADING & DECODING
	TIME & WORK, PIPES & CISTERNS

## 22. NEW INITIATIVES TAKEN BY THE DEPARTMENT

### BRIEF REPORT OF THE ACTIVITIES CONDUCTED IN THE YEAR 2018-2019 & NEW INITIATIVES TAKEN

#### 1.CURRICULUM ASPECTS

SL.NO	DETAILS	Initiatives in 2018-2019
1	11 MOUs signed for academic development and placements	<ul style="list-style-type: none"> <li>• 5 MOUs for the certificate courses (E-MOBITISE, Moksha Associates, ICICI-Direct Center For Financial Learning, Quality Thought, Impact Education)</li> <li>• MoU with TASK for FDP &amp; SDP</li> <li>• MoU with NSIC (National Small Industries Corporation) for FDP &amp; SDP</li> <li>• MoU with Amazon for WORK FROM UNIVERSITY PROGRAMME</li> <li>• MoU with SynchroServe Global Solutions</li> <li>• MoU with Mentor Mind</li> <li>• NATIONAL STOCK EXCHANGE</li> <li>• Initiated Collaboration with NI-MSME, for Development of Entrepreneurship Cell.</li> </ul>
3	New Courses introduced for academic year 2019-2020	<p><b>At PG Level</b></p> <ul style="list-style-type: none"> <li>• Extra MBA section of 60 students was Approved by AICTE</li> <li>• PGDM (Business Management) approved</li> </ul> <p>Note:</p> <ul style="list-style-type: none"> <li>• Collaborated with NSIC &amp; Ni-MSME for Entrepreneurial development subjects and R programming in MBA</li> <li>• Collaborated with Berkedia for Finance elective</li> <li>• Collaborated with NSE India for Finance elective papers</li> </ul>

## 2.RESEARCH

SL.NO	DETAILS	Initiatives in 2018-2019
1	Conducted international conference	<p>1<sup>st</sup> International Conference exclusively by the Department of Business Management/Extended Campus) with 29 resource persons/management experts (16 academicians + 13 industry experts)</p> <p>80 plus papers published with ISBN and ISSN no.</p> <p>*separate website created for the conference</p>
2	Encouragement given to faculty to pursue PhD	<p>Faculty Pursuing PhD                      5</p> <ul style="list-style-type: none"> <li>• Ms. Honila qualified in UGC NET from in August 2018</li> <li>• *Ms. Smriti Nagaria got enrolled into PhD (OU) in August 2018</li> <li>• Ms. Swapna for enrolled into PhD (OU) in August 2018</li> </ul>
3	FDP s conducted	<p>6 FDPs were conducted</p> <ul style="list-style-type: none"> <li>• State level inter-collegiate FDP was conducted on MCX commodities</li> <li>• 5 intra college FDPs</li> </ul>

## 3.INFRASTRUCTURAL FACILITIES ADDED

SL.NO	DETAILS	Initiatives in 2018-2019
1	Language lab	Setup language lab with 17 computers and other electric equipment
2	Examination branch	Set up MBA examination branch with system, printer and other facilities
3	Internet facilities	New internet lines for the language lab and office 100 Mbps
4	LCDs	2 Nos
5	Printers	Xerox machine printer 1 printer
6	Swipe machine	For cash dealings
7	Computers	18 Nos for library, lab and classrooms



#### 4.STUDENT DEVELOPMENT ACTIVITIES

*This year had more involvement of students in the all the events and programmes conducted by the department (Guest lectures, international conference and other students initiatives taken)*

SL.NO	DETAILS	Initiatives in 2018-2019
1	Student orientation programmes	More clarity in the course orientation, specialization and project orientation – by internal faculty and industry experts
2	Guest lectures + Career orientated lectures	<p>Increased no. of extension and guest lectures when compared to previous years 14 CEO level , 31 middle level manager, 7 top managers and 21 academicians-</p> <p>325 plus guest lectures were conducted for UG &amp; PG from industries and academic institutions</p> <p>(Middle Earth HR Consultants, IBM, Victoria university, TASK, MCX Commodities, OU, IPE, BSE, NSIC etc.)</p>
3	Vidyastra- intercollegiate Competitions to celebrate the National Education Day	<ul style="list-style-type: none"> <li>Earlier this event was only internal in the college</li> </ul> <p>The event was very successful with the participation of 100 + students from more than 8 colleges from twin cities</p>
4	JO'ZAPHIRE	STUDENT MANAGEMENT FEST conducted in January 2019 more than 15 colleges participated and 250 plus participated
5	Independence day, republic day, teachers day celebrations	First time in extended campus and republic day first time in college we conducted
6	Kanti Velugu programme	First time
7	Campus radio and every day prayer	First time

8	PG Alumni Meet	Successful with the participation of 80 Alumni
9	Student participation in inter collegiate events and paper presentations	first time our students won the second prize national level case study competition.
10	ED cell activities	Was vibrant this academic year with 4 workshops and 1 idea generation competition was held
11	CRT programme	In collaboration with Synchroserve with a NSDC certificate
12	Placement	<p>*TASK guest lectures, training programme,</p> <p>*Higher education awareness programme in overseas – International Guest lectures</p> <p>*Glossary book released for the first time</p> <p>*increase in placements from 27% to 51% for MBA programme</p>

#### 24.BOARD OF STUDIES COMPOSITION ACADEMIC YEAR 2019-2020

**Principal:** Rev. Fr. Dr. D. Sunder Reddy

**Head of the Department concerned (Chairman).**

1. Mr P Ganesh Anand-HoD, Dept. of Business Management, St. Joseph's Degree & PG College

**Two Subject experts from outside the parent university (to be nominated by the Academic Council.)**

1. Dr. Chetan Srivastava, Associate Professor, Hyderabad Central University

2. Dr.Vidyadhar Reddy Aileni, Professor & Director -Centre for Management Studies,NALSAR University of Law

**Expert Nominated by Vice-Chancellor OU**

1. Prof.R.Venketeshwar Rao-Chairman Board of Studies Dept. of Business Management, Osmania University

**One representative from industry/corporate sector/allied area relating to placement.**

1. Mr. Mario David, Head-Learning and Development, Apollo Health & Lifestyle, Hyderabad
2. Mr. Vinayak, NSE

**PG Alumnus(One postgraduate meritorious alumnus to be nominated by the principal)**

1. Ms.K.Rebekkah Christopher, Senior Analyst, CTS Evolving workforce, Deloitte Consulting Pvt.Ltd.

**Faculty:**

1. Dr. R. Anita, Dean Academics & Associate Professor
2. Mrs. Danam Tressa, Associate Professor
3. Mrs.K. Srivani , Associate Professor
4. Mrs A Mary Francina, Associate Professor
5. Dr. N. Srinivas, Associate Professor & Placement Officer
6. Ms. Smriti Nagaria, Assistant Professor
7. Ms. K. Jesmy Thomas, Assistant Professor
8. Ms. Swapna Sangyam, Assistant Professor
9. Dr. VandanaSamba, Professor
10. Mrs. Harriet,Assistant Professor
11. Mrs. Laxmi Madhuri, Assistant Professor
12. Mrs. Jayasree, Assistant Professor
13. Mr. Ayyappa ,Assistant Professor
14. Dr. Martina,Assistant Professor
15. Ms.Honila,Assistant Professor
16. MsKavya Assistant Professor

## SUMMARY OF ACTIVITIES

### 1.COMPETENCY BUILDING ACTIVITIES

Competency Building Activities [List of Soft Skills Curriculum only with duration of more than 3 months]	Duration
Corporate Communication	4 months
Others	
Guest Lecture on Motivation by Mrs. Nirmala Garg, Principal consultant/lead learning, Facilitator at Middle Earth HR consultants (Event I details in enclosure)	2 hrs
Mock Corporate training programme - Skill Enhancement by Synchro Serve Global Solutions Pvt ltd. <ul style="list-style-type: none"> <li>• Mr. Malcolm Mackness, Sr. Manager- Training</li> <li>• Mrs. Arti Senpal, Communication &amp; soft skill- Sr. Trainer</li> <li>• Mr. Ravi Kumar, Accounts Trainer</li> </ul> (Event II details in enclosure)	2 hrs
Guest Lecture on Goal Setting by Mr. Sujiv Nair is the Chief Executive Officer for Telangana Academy for Skill and Knowledge (TASK) (Event III details in enclosure)	2 hrs
Reading Skills by Col. Virender Khanna (Rtd.) (Event IV details in enclosure)	20 hrs
Session on soft skills training by Ms. Rose Mary, Soft Skills Trainer at TASK (Event V details in enclosure)	14 hrs



MARG- Management Club activities that includes are conducted all throughout the semester (Event VI details in enclosure)	Weekly once
Campus Recruitment Training- Training on soft skills, body language, etiquettes, self grooming, Interpersonal skills, Relationship Building, Interview Facing (Event VII details in enclosure)	15 Days
Session on mentoring by Ms. Megha, Trainer and counselor, Mentoring mind ((Event VIII details in enclosure)	3 hrs

2. Number of business / thought leaders who visited your school during 2018-19:

CEO : 14 Nos

S.NO	Dates	Topic	Resource Person	Organisation	Level Designated
1	29.06.2018	The Effective Resume writing session	Dr. Neeta Gulati, and	founder IT Nurture Den Consultancy	CEO
2	8-8-2018.	Digital Marketing	Mr. Manikanta	Josh Talks	CEO
3	8-8.2018		Huzefa Kapadia	Entrepreneur	CEO
4	14-08-2018 & 31 <sup>st</sup> Jan 2019	Corporate expectations & Panel Discussion for international conference	Mr.Sujiv Nair	CEO, TASK	CEO
5	20-09-2018	Commodity Derivatives	Mr. Malleshu	Managing Director,	CEO

				Keyman Education Services Pvt Ltd	
6	05.12.2018	Entrepreneurship Awareness Camp	Mr. Sridhar Mateti	CEO & Founder - Best ideas advertising	CEO
7	12-1-2019	National Youth Day	Mr. Rahul Batra,	CEO, WHOOSHH- Tapping the Potential (An Interface for overall student development)	CEO
8	6.03.2019	Josephite's Idea Hub-Competitions	Mr. Ajay Jacob	CEO, FITZFA	CEO
9	30 <sup>th</sup> January 2019	International Conference – Inaugural Session	Mr. Laurent Meurette	COO Kalburgi Cement	CEO
10	30 <sup>th</sup> January 2019	International Conference – Inaugural Session	Dr. Sanjeev Chathurvedi	Director, NiMSME	CEO
11	31 <sup>st</sup> January 2019	General Management & IT Session	Mr. Raghavendra	H- Founder & CEO, Thoughtfolks	CEO
12	31 <sup>st</sup> January 2019	General Management & IT Session	Mrs. Bhanu Mudireddy	Programme Director, Governance- WATSON DATA PLATFORM, IBM Analytics	CEO

13	31 <sup>st</sup> January 2019	Panel Discussion	Mr. Karthigeyan	MD, CFM Aircraft Engine Support South Asia Pvt. Ltd	CEO
14	31 <sup>st</sup> January 2019	Valedictory Session	Madame Aude Emeline LORIOT NURBIANTO,	Director of Alliance Française of Hyderabad	CEO

#### Middle level – 27 Nos

S.NO	Dates	Topic	Resource Person	Organisation	Level Designated
1	08.06.2018	Staff Development Programme Investor Awareness Initiative On Investment In Mutual Funds	Mr. Anil Battula,	Unit Manager, HDFC AMC, Hyderabad	Middle Level
2	19-6-2018	Motivation	Mrs. Nirmala Garg	Principal consultant/lead learning, Facilitator at Middle Earth HR consultants.	Middle Level
3	29.06.2018	The Effective Resume writing session	Mr. Praveen Kumar	freelancer Trainer & Ex HR head Accenture	Middle Level
4	25.7.2018.	Skill Enhancement	Mr. Ravi Kumar	Synchro Serve Global Solutions pvt ltd.	Middle Level
5	25.7.2018	Skill Enhancement	Mr. Malcolm Mackness, Sr. Manager-Training	Synchro Serve Global Solutions pvt ltd.	Middle Level
6	25.7.2018	Skill	Mrs. Arti	Synchro Serve	Middle Level

		Enhancement	Senpal., Communication & soft skill- Sr. Trainer.	Global Solutions pvt ltd.	
7	23.08.2018	Women Health Issues	Dr. Surekha	Gynecologist Fernandez Hospital.	Middle Level
8	08.10.2018	Women Empowerment By She Teams	L.Venkatesh warulu	S.I of police	Middle Level
9	24.01.2019	National Girl Child Day	Mr. Rithwik Bhattacharya	Manager- fund raising, BOSCONET	Middle Level
10	1-10-2018 8-10-2018 10-10-2018 26-10-2018 10-01-2019 13-03-2019 18-03-2019	Reading skills	Mr.Virendra Khanna	Special trainer	Middle Level
11	8-10-2018	Women Empowerment	L. Venkateshwa rulu	She Teams , Cyberabad, police	Middle Level
12	12-1-2019	National Youth Day	Mary Charmine	Financial analyst IBM Bangalore	Middle Level
13	18.01.2019	JO'ZAPHIRE - HR Event	Mr. Thakur Shashant Singh	Talent Acquisition Team, Amazon Development Centre India Pvt Ltd	Middle Level Manager
14	18.01.2019	JO'ZAPHIRE - ROAR - SPEAK OUT (INFORMAL EVENT)	Mr. Gratus Rahul	Tax Consultant, Deloitte India Pvt. Ltd	Middle Level



15	18.01.2019	Jo'zaphire - Innovate-Business Model Creation	Mr.Dayasagar	Marketing head at shoppers Stop	Middle Level Manager
16	18.01.2019	Jo'zaphire - Innovate-Business Model Creation	Ms.Magreena Dodda	Business head Lifestyle	Middle Level Manager
17	29-10-2018	Waste Management	Mr.Madhu	HOD, Green Products, DCS Techno Services Private Ltd	Middle Level
18	26.06.2018 23-01-2019	Swatch Bharat Programme Tally & GST Workshop	Dr. Vani.H	Assistant Manager NSIC, Hyderabad.	Middle Level
19	18-03-2019	Supply Chain Management	Col. M.S.S. Krishnan	Retired Col	Middle Level
20	30.10.2018	Workshop On Entrepreneurship Development	Dr. N. Manoharan	Former banker and Certified Faculty for Soft Skills & entrepreneurship development and Motivator	Middle Level
21	30 <sup>th</sup> January 2019	Finance Session	Mr. Savio Dominic	Senior Manager, People Group, Ryan	Middle Level
22	30 <sup>th</sup> January 2019	Finance Session	Ms. Pooja Singh	Talent Acquisition, Ryan	Middle Level
23	30 <sup>th</sup> January 2019	Finance Session	Mr. Kiran Tekur	Programme Director, Fintec Studies	Middle Level
24	30 <sup>th</sup> January 2019	Finance Session	Mr. Mario David	Head-Learning and Development, Apollo Health &	Middle Level

				Lifestyle, Hyderabad	
25	31 <sup>st</sup> January 2019	Strategic HRM Session	Mr. Tarun Kumar	Head Associate Services, Tech Mahindra	Middle Level Manager
26	04.05.2019  9.30am – 12.30 pm	Specialisation & Project Areas Orientation- DAY 2	Mr. Himaraj,	Branch Sales Manager at Shiksha.com (A division of Information Edge India Ltd.)- marketing spl.	Middle Level Manager
27	04.05.2019	Specialisation & Project Areas Orientation- DAY 2	Mrs. Deepika Yerram	, DCM – Treasury, Banking and Insurance- Finance spl	Middle Level Manager

#### Academic leader – 23 Nos

S.NO	Dates	Topic	Resource Person	Organisation	Level Designated
1	20-6-18	Career Guidance in Finance	Mr. Dileep	International School of Financial studies (ISFS)	Academic Leader from Business School
2	22.12.2018	Christmas Celebrations	Father K. Lourdhu Marreddy	Professor at St. John's regional seminary	Academic Leader
3	3-10-2018	Corporate Re- structuring	Dr. Sudha .Vepa	Associate Professor, Dept of Business Mgmt, Osmania University.	Academic Leader from Business School

4	5-11-2018	Expectations from budding professionals	Prof. M. L. Sai kumar	IPE	Academic Leader from Business School
5	19-12-2018	Capital Market Awareness	Mr. K. Bhavnarayana	Retd. Professor	Academic Leader from Business School
6	8-01-2019 & 31 <sup>st</sup> January 2019	Conceptual Awareness to Clarity to a Thorough Understanding of HR Terms & Resource person for the international conference – area of strategic HRM	Prof. A. Suryanarayana	Former Dean & BOS Dept. of Business Management Osmania University	Academic Leader from Business School
7	30 <sup>th</sup> January 2019	International Conference – Inaugural Session	Prof. S. Ramchandra m	Vice Chancellor, Osmania University	Academic leader
8	30 <sup>th</sup> January 2019	Finance Session	Dr. V. Sudha	Associate Professor	Academic Leader
9	30 <sup>th</sup> January 2019	Finance Session	Prof. R.Venkateswar. Rao	Chairman- BOS, OU	Academic Leader
10	30 <sup>th</sup> January 2019	Finance Session	Prof. Vijay Bhaskar Marisetty	Professor of Finance, University of Hyderabad	Academic Leader
11	30 <sup>th</sup> January 2019	Finance Session	Prof. S Sreenivasa Murthy	Dean & Head - Placement , Institute of Public Enterprise	Academic Leader

12	30 <sup>th</sup> January 2019	Finance Session	Prof. V. Shekar	Professor, OU	Academic Leader
13	30 <sup>th</sup> January 2019	Finance Session	Dr. R. Sampath Kumar	Assistant Professor, OU	Academic Leader
14	30 <sup>th</sup> January 2019	Finance Session	Major General. M.S.S Krishnan	Visiting faculty, V V Institute of systems and management	Academic Leader
15	31 <sup>st</sup> January 2019	Strategic HRM Session	Prof. P. Venkatiah	Head, Department of Business Management, OU	Academic Leader
16	31 <sup>st</sup> January 2019	General Management & IT Session	Prof. Somayajulu,	Chairman, ICT Academy, NIT	Academic Leader
17	31 <sup>st</sup> January 2019	General Management & IT Session	Prof. K. Mallikarguna Reddy	Dean, Faculty of Business Management, OU	Academic Leader
18	31 <sup>st</sup> January 2019	General Management & IT Session	Prof. D. Sreeramulu	Dean CDC, OU	Academic Leader
19	31 <sup>st</sup> January 2019	Panel Discussion	Prof. Sindhu	Chairman, Board of Studies (BOS) , SMS, JNTUH	Academic Leader
20	31 <sup>st</sup> January 2019	Panel Discussion	Prof. A.Vidyadhar Reddy	Director, CMS, NALSAR	Academic Leader
21	31 <sup>st</sup> January 2019	Valedictory Session	Prof. R. Nageswar Rao	Director IQAC, OU	Academic Leader



22	04.05.2019 9.30am – 12.30 pm	Specialisation & Project Areas Orientation-DAY 2	Mr. Vivek Rajsekhar	Visiting Professor Vishwa Vishwani Institute of Systems and Management and Finance Trainer	Academic Leader
23	04.05.2019 9.30am – 12.30 pm	Specialisation & Project Areas Orientation-DAY 2	Dr. Debojyoti,	WOXSEN School of Business	Academic Leader

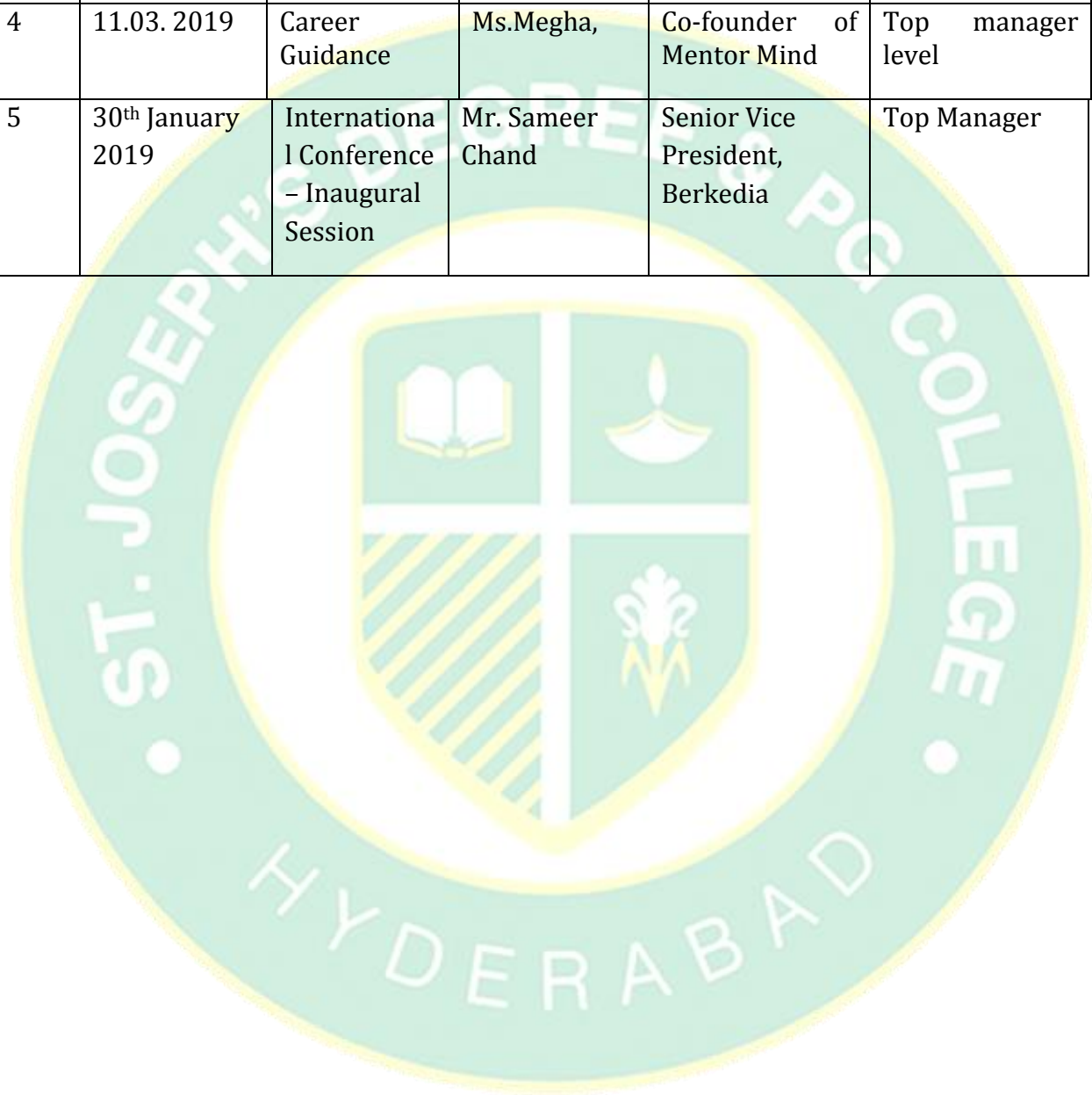
#### Public Personality – 1 No

S.NO	Dates	Topic	Resource Person	Organisation	Level Designated
	20-11-18	Vidyasra	Prof. K.Nageshwar who is India's	political analyst, a former MLC, Editor of Hans India, English daily, and Professor in the Department of Journalism, Osmania University, Hyderabad	Public Personality

#### TOP MANAGER- 5 Nos

S.NO	Dates	Topic	Resource Person	Organisation	Level Designated
1	29.11.2018	Commodity Derivatives	Shrikant Koundinya FCMA, CGMA	AVP at 'The Multi Commodity Exchange' (MCX)	Top manager
2	18.01.2019	JO'ZAPHIRE	Dr. A.	Officer on	Top Level Manager

			Shailaja	Special Duty, TASK	
3	18.01.2019	JO'ZAPHIRE - Finance Event	Mr.CA Praveen Kumar	Planet Finance, Hyd	Top manager
4	11.03. 2019	Career Guidance	Ms.Megha,	Co-founder of Mentor Mind	Top manager level
5	30 <sup>th</sup> January 2019	Internationa l Conference - Inaugural Session	Mr. Sameer Chand	Senior Vice President, Berkedia	Top Manager



## SPECIAL FEATURES OF DEPARTMENT

1. Regular update of curriculum as per the industry/market needs and innovative certificate courses in collaboration with the industry
2. Regular conduct of orientation/induction programs for students and faculty.
3. Adoption of learner-centered teaching methodologies with judicious blend of lecture-based and experiential learning activities.
4. Teacher quality is maintained through Orientation/Faculty Development Programs, monitoring and regular feedback from students.
5. Organizing seminars/Guest Lectures (International)/Workshops/Exhibs/Educational Tours/Field Trips for student development.
6. Continuous efforts to enhance research culture of the college through establishment of research cell.
7. Regular conduct of Entrepreneurial Awareness Programs.
8. Students are counseled regularly and 100% personal/career support is provided by the faculty.
9. Celebrating special days like National Education Day and National Youth Day
10. Provides consultancy services to corporate and also organises Management Development Programs
11. Conduct of CRT Programs/Pre-placement activities for enhancing placement opportunities in collaboration with market trainers.
12. Regular conduct of community service programs under the banner of Centre for Social Transformation (JSR, NSS, YRC, JGG).
13. Organizing national and international seminars and conferences
14. Encouraging students' participation in intercollegiate competitions.
15. Regular conduct of college annual academic and cultural fest.
16. Encouraging and recognizing students for their achievements during annual day celebrations.
17. Financial support to students from economically poor background.
18. Regular participation in B-School surveys to enhance the brand image of the college.
19. Active functioning of IQAC and SQAC towards sustaining and enhancing quality
20. Regular publication of Annual News letter "JOSEPH'S CHRONICLE"
21. Celebrating special days like Ethnic Day, Teachers Day, Batkamma, National Integration Day etc.
22. Timely upgradation of Infrastructure facilities.



**ఘనంగా సెయింట్ జోసెఫ్ కళాశాల ప్రైవేట్ దే**



ಗೋಡೆ, ಪಾಠ್ಯ ಪುಸ್ತಕಗಳ ಬಳಕೆ  
ಎ. ಕಾರ್ಯ ನಿರ್ವಹಿಸುವ ಸಮಿತಿಯ  
ಒಂದು ಸಭೆಯಲ್ಲಿ (ಪ್ರತಿವಾರ್ಷಿಕ)  
ಮಾನ್ಯ ಸಚಿವರು ಸಭೆಯಲ್ಲಿ ಭಾಗವಹಿಸಿ  
ಮಾನ್ಯ ಸಚಿವರು 2018-19ನೇ ಸಾಲಿನ  
ಜನಗಣತಿ ಬಗ್ಗೆ, ಅದರ ಪ್ರಗತಿ, ಸಮಸ್ಯೆ  
ಮಾನ್ಯ ಸಚಿವರು 2018-19ನೇ ಸಾಲಿನ  
ಜನಗಣತಿ ಬಗ್ಗೆ, ಅದರ ಪ್ರಗತಿ, ಸಮಸ್ಯೆ  
ಮಾನ್ಯ ಸಚಿವರು 2018-19ನೇ ಸಾಲಿನ  
ಜನಗಣತಿ ಬಗ್ಗೆ, ಅದರ ಪ್ರಗತಿ, ಸಮಸ್ಯೆ

హైదరాబాద్: గుంటూరులోని ఓ సామాన్య వాణిజ్య బ్యాంకులోని ఓ డబ్బోలో ఉన్నట్లు తెలుసుకున్న పోలీసులు, దానిని సీల్ చేసి పరిశోధించారు. దానిలో ఉన్నట్లు తెలుసుకున్న పోలీసులు, దానిని సీల్ చేసి పరిశోధించారు.

అల్లుశర్మ, పింగళి శివ ప్రసాద్

మారుతున్న టెక్నాలజీని  
అందిపుచ్చుకోవాలి

కాచిగూడ, అక్టోబర్ 0: విద్యార్థులు మారుతున్న టెక్నాలజీని అందిపుచ్చుకుని ఆయా రంగాల్లో రాణించాలని సెయింట్ జోసెఫ్ డిగ్రీ అండ్ పీజీ కళాశాల ప్రెసిడెంట్ ఫాదర్ డా.సుందర్ రెడ్డి అన్నారు. సెయింట్ జోసెఫ్ ఎంబీఏ విద్యార్థులు ప్రెషర్ డే వేడుకలు శనివారం కాచిగూడలో నిర్వహించారు. కార్యక్రమానికి ముఖ్యఅతిథిగా విచ్చేసిన సుందర్ రెడ్డి త్వరిత ప్రజ్వలన చేసి వేడుకలను ప్రారంభించారు. విద్యార్థులు కష్టపడి చదివిపూడి ఉన్నత స్థాయికి చేరుకుంటారని పేర్కొన్నారు. సీనియర్, జూనియర్ విద్యార్థులు ప్రదర్శించిన పలు నృత్యాలు అలరించాయి.

క్యాంపస్ డ్రైవ్ను సద్వినియోగం చేసుకోవాలి



క్యాంపస్ డ్రైవ్లో ఎంపికైన విద్యార్థులను అభినందిస్తున్న ప్రెస్విటేరియన్ సుండర్ రెడ్డి

[illegible]

కార్యసంఘం ఉంటుందన్నాడు. ఇందుకూగా అమె  
జాన్ కుమార్తెను నువ్వవు కాలం కాండ్లాడే  
కుదుర్కున్నట్లు తెలిపాడు. అదేదినా 6  
నెలల పాటు ఎవరినీ విద్యార్థకు కుమార్తె శర  
వున ఇంటరన్షిప్ ఇవ్వలేదాడు. డివైజ్ 80  
మంది విద్యార్థులు ఉద్యోగాలు పొందినామో తెలి  
పాడు. దీనిని, ఎందుకీ విద్యార్థులు ఈ ప్రేమింబో  
డైజ్లో హాజరుపై వెంటింపాడు. కార్యక్రమంలో  
కళాం ప్రేమింబో ఉటూరి డాక్టర్ గ్రీన్వాన్  
అమెకాన్ సభదరులు పాల్గొన్నారు.

పలుషారుగా సెయింట్ జోసఫ్ ప్రైవేట్

**రవీంద్రభారతి, జూలై 28 (ఆంధ్రజ్యోతి):** అదిరిపోయే స్పెషల్లు.. ఆకట్టుకునే ప్రదర్శనలతో విద్యార్థులు హోరెత్తించారు. శనివారం భారతీయ విద్యావనంలో సెయింట్ జోసెఫ్ డిగ్రీ అండ్ వీజీ కాలేజ్ ప్రెవెన్ట్ పాస్టివేడుకలు ఉత్సాహంగా జరిగాయి. సందర్భంగా డీటీఏ, ఎంటీఏలో నూతనంగా చేరిన విద్యార్థులకు స్వాగతం వలుకుతూ నిర్వహించిన కార్యక్రమం హాషానగా సాగింది. డాన్సులు, సందేశకాత్మక నాటికలు, ఆసక్తికర మాటలతో విద్యార్థులు అదరగొట్టారు. తెలుగు, హిందీ, ఇంగ్లీష్ పాటలకు డుమ్మరేపే స్పెషలేనీ అలరించారు. చివరగా మిస్ ప్రెవెన్ట్, మిస్టర్ ప్రెవెన్ట్ రీలను ఎంపిక చేసి వారిని ఘనంగా నత్తురించి అభినందించారు. కార్యక్రమంలో కళాశాల యాజమాన్యంతో పాటూ పలువురు ప్రముఖులు పాల్గొని విద్యార్థులను అభినందించారు.



Senior BBA students of St. Joseph's Degree & PG College Abids, Guntfoundry welcomed freshers with 'Novato Fiesta 2018- BE YOU' on Saturday at Bharathiya Vidya Bhavan. Apart from dance and music performances, the Miss Fresher and Mr. Fresher 2018 contest was conducted in which the emotional and intelligence quotient of students was tested through rounds like talent and opinions on social issues. The event was held in the presence of Chief Guest, Peter Samuel, Site Director Berkedla, Guest of Honour, Msgr Swarna Bernard, Vice Chairman HAES and Principal Rev.Fr. D. Sunder Reddy.



తెలుగుయూనివర్శిటీ, సెప్టెంబర్ 15: సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ ఎక్స్టెండెడ్ కళాశాల ప్రెసిపాల్, రెవరెండ్ పాదర్ డి.సుందర్ రెడ్డి జువహర్లాల్ నెహ్రూ యూనివర్శిటీ డిపిటీ ర్టీమెంట్ ఇంగ్లీషులో ఇంప్లాజ్ ఆఫ్ కాలర్ ఆన్ ద లాంగ్వేజ్ ఎబిలిటీ ఆఫ్ స్టూడెంట్స్ ఎట్ సెకండరీ లెవెల్ ఆన్ అంశంపై పరిశోధన చేసినందుకుగాను గౌరవ డాక్టరేట్ ను శనివారం పొందారు. జెఎన్టీయూ సోషల్, సైన్సెస్, హ్యూమానిటీ విభాగం అసిస్టెంట్ ప్రొఫెసర్ డాక్టర్ ఎన్.వి.ఎస్.ఎన్.రత్న ప్రధానపాత్రలో సుందర్ రెడ్డి పరిశోధన చేసే డాక్టరేట్ అందు కున్నందుగాను సెయింట్ జోసెఫ్ ఎక్స్టెండెడ్ కళాశాల బోధన, బోధనాతర నిబ్బంది తదితరులు పాల్గొని ఆయనను ఘనంగా సత్కరించారు. కళాశాల డీన్ డాక్టర్ ఆర్. అనిత, హెచ్.డి.ఆనంద్, ప్రిన్సిపాల్ అధికారి డాక్టర్ నరసూరి శ్రీనివాస్ పాల్గొన్నారు.

ఘనంగా ప్రెషర్స్ డే..



ప్రేషర్స్‌డేలో పాల్గొన్న విద్యార్థులు

తెలుగుయూనివర్సిటీ, జూలై 28 : ప్రముఖకవి, సమస్యకవి మేటిగి ఇతరులకు ఆదర్శంగా నిలుస్తూ విద్యలో రాణించి ఉన్నత శిఖరాలను అధిరోపించాలని సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ ఎగ్జిక్యూటివ్ కళాశాల సీనియర్ విద్యార్థులు జూనియర్లకు తమదైన శైలిలో సంఘాన్ని నమమా స్వాగతం పలికారు. భారతీయ విద్యభ్రమ అడిమిరేయంలో శనివారం సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ ఎగ్జిక్యూటివ్ విభాగం ఆదర్శంలో నాబాలో ఫెస్టా 2018 పీరుతో నిర్వహించిన ప్రైవేట్ వేడుకలు ఆద్యంతం ఉత్సాహంగా జరిగాయి. సాంస్కృతిక కార్యక్రమాలు విద్యార్థులలో నూతన ఉత్సాహాన్ని నింపుతాయని సైట్ డైరెక్టర్ వీటర్ సామూయల్ అన్నారు. హెచ్ఎఫఎస్ చైర్మన్ స్వర్ణ విరాట్, ఎగ్జిక్యూటివ్ క్యాంపస్ ప్రిన్సిపాల్ సుందర్దేవి, వాక్టర్ శ్రీనివాస్ తదితరులు పాల్గొని విద్యార్థులను తమ ప్రసంగాల ద్వారా తీవ్రపరచేశారు.

నిరంతర విద్యాభోధనకు  
పరిశోధనలు దోహదపడుతాయి.

[illegible]

సుందర్ రెడ్డికి డాక్టరేట్



రాజ్ కర్ ముందరీకర్తవి ముక్తానిమిత్తము ఈనాడు బోధన సిద్ధుంది

[illegible]



క్యాంపస్ ఫ్లీస్మెంట్స్ను

## విద్యార్థులు సద్వినియోగం చేసుకోవాలి



ఫ్లీస్మెంట్ డైవ్ లో సరికొత్త అనుభవ విద్యార్థులు

నవతెలంగాణ - నారాయణగూడ

విద్యార్థులు క్యాంపస్ ఫ్లీస్మెంట్స్ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల ప్రిన్సిపాల్ రెవరెండ్ ఫాదర్ సుందర్ రెడ్డి సూచించారు. అదివారం గన్ పొండ్రిలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలలో అమెజాన్ కంపెనీ ఆధ్వర్యంలో ఫ్లీస్మెంట్ డైవ్ కార్యక్రమాన్ని నిర్వహించారు. ఈ సందర్భంగా సుందర్ రెడ్డి మాట్లాడుతూ... కమ్యూనికేషన్ స్కిల్స్ విద్యార్థుల భవిష్యత్తు ఎదుగుదలకు ఎంతో కీలకమన్నారు. ఈ డైవ్ లో కంపెనీకి ఎంపికైన విద్యార్థులు కళాశాల ముగిసిన అనంతరం కళాశాలలోని

ఆయా కంపెనీలలో వర్క్ చేసే విధంగా కార్యచరణ ఉంటుందన్నారు. ఇందుకుగాను అమెజాన్ కంపెనీతో సంవత్సర కాలపు కాంట్రాక్టు కుదుర్చుకున్నట్లు తెలిపారు. అదే విధంగా ఎంపికైన విద్యార్థులకు ఆరు నెలలపాటు కంపెనీ తరుపున ఇంటర్నెషివ్ ఉంటుందని తెలిపారు. ఈ ఫ్లీస్మెంట్ డైవ్ లో 50 మంది విద్యార్థులు ఉద్యోగాలు సాధించారని తెలిపారు. ఓబీఏ, ఎంబీఏ విద్యార్థులు ఈ డైవ్ లో హాజరైనట్లు వెల్లడించారు. ఈ కార్యక్రమంలో ఫ్లీస్మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, అమెజాన్ ప్రతినిధులు తదితరులు పాల్గొన్నారు.



## 'క్యాంపస్ ఫ్లీస్మెంట్స్ను సద్వినియోగం చేసుకోవాలి'

రవీంద్రభారతి, అగస్టు 18 (ఆంధ్రజ్యోతి):

విద్యార్థులు క్యాంపస్ ఫ్లీస్మెంట్స్ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల ప్రిన్సిపాల్ ఫాదర్ సుందర్ రెడ్డి సూచించారు. శనివారం గన్ పొండ్రిలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలలో అమెజాన్ కంపెనీ ఆధ్వర్యంలో ఫ్లీస్మెంట్ డైవ్ నిర్వహించారు. ఈ సందర్భంగా సుందర్ రెడ్డి మాట్లాడుతూ విద్యార్థులు భవిష్యత్ లో ఎదిగేందుకు కమ్యూనికేషన్ స్కిల్స్ ఎంతో ఉపయోగపడతాయని చెప్పారు. ఇప్పటి వరకు ఏ కళాశాలలో లేని విధంగా వర్క్ షాప్ యూనివర్సిటీ ఆన్ నూతన విధానాన్ని అమలు చేస్తున్నట్లు తెలిపారు.

ఇందులో కంపెనీకి ఎంపికైన విద్యార్థులు, కళాశాల ముగిసిన అనంతరం ఇక్కడే ఆయా కంపెనీల వర్క్ చేసే విధంగా కార్యచరణ ఉంటుందని వివరించారు. ఇందుకుగాను అమెజాన్ కంపెనీతో సంవత్సరం పాటు ఒప్పందాన్ని కుదుర్చుకున్నట్లు తెలిపారు. ఎంపికైన విద్యార్థులకు ఆరు నెలల పాటు కంపెనీ తరుపున ఇంటర్నెషివ్ ఇస్తారన్నారు. ఈ డైవ్ లో 50 మంది విద్యార్థులు ఉద్యోగాలు సాధించారని తెలిపారు. ఓబీఏ, ఎంబీఏ విద్యార్థులు ఫ్లీస్మెంట్ డైవ్ కు హాజరయ్యాని తెలిపారు. కార్యక్రమంలో ఫ్లీస్మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, అమెజాన్ ప్రతినిధులు తదితరులు పాల్గొన్నారు.

సెయింట్ జోసెఫ్ నుంచి..

## అమెజాన్ కు 50 మంది ఎంపిక

బేగంబజార్, అగస్టు 18 : విద్యార్థులు క్యాంపస్ ఫ్లీస్మెంట్స్ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ (ఎక్స్ టెండ్ క్యాంపస్) కళాశాల ప్రిన్సిపాల్ రెవరెండ్ ఫాదర్ సుందర్ రెడ్డి సూచించారు. శనివారం గన్ పొండ్రిలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలలో అమెజాన్ సంస్థ ఆధ్వర్యంలో ఫ్లీస్మెంట్ డైవ్ ను నిర్వహించారు. ఈ డైవ్ లో 50 మంది విద్యార్థులు కంపెనీలో ఉద్యోగాలు సాధించారని పేర్కొన్నారు. ఈ కార్యక్రమంలో కళాశాల ఫ్లీస్మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, అమెజాన్ సంస్థ ప్రతినిధులు పాల్గొన్నారు.

ఘనంగా సెయింట్ జోసెఫ్ కళాశాల ప్రైవేట్ డే

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## కొత్త ఆలోచనలతో విద్యార్థులు ముందుకెళ్ళాలి



### సదస్సులో పాల్గొన్న పలువురు వక్తలు

గన్ఫౌండ్రీ: విద్యార్థులు ప్రస్తుత పోటీ ప్రపంచంలో రాణించాలంటే కొత్త తరహా ఆలోచనలతో ముందుకు వెళ్లాలని హెచ్ఎఈఎస్ వైస్ చైర్మన్ స్వర్ణ బెర్నర్డ్ సూచించారు. శుక్రవారం ఫ్యాప్స్ ఆడిటోరియంలో సెయింట్ జోసెఫ్ డిగ్రీ ఆండ్ పీజీ కళాశాల (ఎక్స్టెండెడ్ క్యాంపస్) ఆధ్వర్యంలో తెలంగాణ రాష్ట్ర ఉన్నత విద్యామండలి సౌజన్యంతో ఇనోవేషన్ ఆండ్ రీ ఇంజనీరింగ్ మేనేజ్మెంట్ ఆఫ్ ప్రాక్టీస్ ఫర్ స్థిరత్వం అనే అశంపై నిర్వహిస్తున్న మూడు రోజుల అంతర్జాతీయ సదస్సులో ఆయన ముఖ్య అతిథిగా హాజరై ప్రసంగించారు. ఈ సందర్భంగా ఆయన మాట్లాడుతూ... విద్యార్థులు విజ్ఞానం

సముపార్జనలో ఉత్సాహంగా ఉంటేనే జీవితంలో ఉన్నత స్థితిలో ఉంటారన్నారు. సెయింట్ జోసెఫ్ కళాశాల ప్రిన్సిపాల్ డాక్టర్ డి.సుందర్ రెడ్డి మాట్లాడుతూ... జాతీయ, అంతర్జాతీయ స్థాయి విద్యారంగ నిపుణులతో విద్యార్థులకు మార్గ నిర్దేశం చేస్తున్నట్లు వెల్లడించారు. ఈ సందర్భంగా హెచ్ఆర్, జనరల్ మేనేజ్మెంట్, ఐటీ తదితర అంశాలపై విద్యారంగ నిపుణులు ప్రాఫెసర్లు పి.వెంకటయ్య, ఎ.సూర్యనారాయణ, మల్లికార్జున రెడ్డి, సోమయాజులు ప్రసంగించారు. ఈ కార్యక్రమంలో ఐక్యూఎసీ డైరెక్టర్ ప్రాఫెసర్ ఆర్.నాగేశ్వరరావు, సదస్సు కో కన్వీనర్ డాక్టర్ శ్రీనివాస్ తదితరులు పాల్గొన్నారు.



## ఉత్సాహంగా సెయింట్ జోసెఫ్ వార్షికోత్సవం



వేడుకలో పాల్గొన్న విద్యార్థులు. డ్యాన్స్ చేస్తున్న దృశ్యం

గన్ ఫౌండ్రీ: విద్యార్థులు ఆటపాటలతో సందడి చేశారు. శుక్రవారం కింగ్ కోరిలోని భారతీయ విద్యాభవన్ లో సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాల (ఎక్స్ టెండ్ క్యాంపస్) వార్షికోత్సవాలను

ఘనంగా నిర్వహించారు. ఈ సందర్భంగా కళాశాల అకాడమిక్ విభాగంలో, వివిధ పోటీలలో అత్యుత్తమ ప్రతిభ కనబరిచిన విద్యార్థులకు కళాశాల ప్రెసిడెంట్ డాక్టర్ డి.సుందర్ రెడ్డి బహుమతు



లను ప్రదానం చేశారు. ఈ సందర్భంగా విద్యార్థుల ర్యాంప్ వాక్, నృత్య ప్రదర్శనలు ఆకట్టుకున్నాయి. ఈ కార్యక్రమంలో కళాశాల బోధన సిబ్బంది, విద్యార్థులు తదితరులు పాల్గొన్నారు.

తొలిసారిగా ఆమె నాన్నలు చిన్నప్పటి నుండి కార్యక్రమాలను వివరించారు. యూనివర్సిటీ ఆఫ్ మెక్సికో ప్రొఫెసర్ ఫిరోజా జస్సావాలా మాట్లాడుతూ స్థానిక సాహిత్య మూలాలను మర్చిపోకుండా కాపాడుకోవాలని సూచించారు. ప్రొఫెసర్లు యాదవరాజు, కరుణాకర్, విజయ, కొండా నాగేశ్వర్ రావు పాల్గొన్నారు.



తెలుగు యూనివర్సిటీ: కొత్త తరహా అలోచనలతో పోటీ ప్రపంచంలో రాణించాలంటే విద్యార్థులు అందుకు తగినట్లుగా సిద్ధం కావాలని హెచ్ఎఇఎస్ వైస్ చైర్మన్ స్వర్ణ బెర్నార్డ్ సూచించారు. రెడ్ హిల్స్ ఫ్యాషీ ఆడిటోరియంలో సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాల (ఎక్స్ టెండ్ క్యాంపస్) ఆధ్వర్యంలో మూడు రోజుల పాటు కొనసాగనున్న అంతర్జాతీయ స్థాయి సదస్సులు రెండవ రోజు శుక్రవారం కొనసాగాయి. ఉన్నత విద్యా మండలి సౌజన్యంతో ఇన్నోవేషన్ అండ్ రీ ఇంజనీరింగ్ ఆఫ్ మేనేజ్మెంట్ ప్రాక్టీసెస్ ఫర్ సస్టైనబిలిటీ అనే అంశంపై నిర్వహించిన సదస్సుకు ఆయన ముఖ్యఅతిథిగా హాజరై మాట్లాడారు.

ఓయూ వీసీ ఆచార్య రామచంద్రం

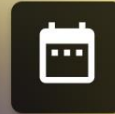
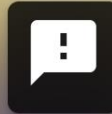


సీడీ ఆవిష్కరణలో ఓయూ వీసీ రామచంద్రం తదితరులు

రెడ్ హిల్స్, న్యూనటేడే: పరిశోధనలు, నవ్యావిష్కరణలే దేశ పురోభివృద్ధికి కీలకమని ఉస్మానియా విశ్వవిద్యాలయం ఉపాధ్యక్షులు ఆచార్య ఎన్.రామ చంద్రం అన్నారు. కింగ్ కోలిలోని సేయింట్ జోసెఫ్ డిగ్రీ, అండ్ మీజీ (ఎక్స్ టెండ్ క్యాంపస్) ఆధ్వర్యంలో తెలంగాణ రాష్ట్ర ఉన్నత విద్యామండలి సహకారంతో 'ఇన్నోవేషన్ అండ్ రీ ఇంజినీరింగ్ ఆఫ్ మేనేజ్మెంట్ ప్రాక్టీసెస్ ఫర్ సస్టేనబిలిటీ' అంశంపై అంతర్జాతీయ సదస్సు గురువారం ఎమ్ ట్యాప్స్ లో ప్రారంభమైంది. ముఖ్యఅతిథిగా హాజరైన ఆచార్య ఎన్.రామచంద్రం మాట్లాడుతూ.. డిగ్రీ, మీజీ, ఇంజినీరింగ్ కళాశాలల్లో పిల్లలను పరిశోధనలపై ప్రోత్సహించేలా యాజమాన్యాలు, అధ్యాపకులు చొరవ తీసుకోవాలన్నారు. ఎన్ఐ-ఎంఎస్ఎంఈ సంచాలకులు డా.సంజయ్ చతుర్వేది మాట్లాడుతూ.. ప్రతి విద్యార్థి పరిశోధనలపై దృష్టిని సారిస్తే భవిష్యత్తులో ఎదురయ్యే అనేక సమస్యలకు పరిష్కారాన్ని చూపించగలరన్నారు. సభలో ఆర్చ్ బిషప్ ఆఫ్ హైదరాబాద్, హెచ్ఏఇఎస్ వైర్యన్ మోస్ట్ రెవరెండ్ తుమ్ము బాల, కల్బర్గి సిమెంట్ సీటు, లోరెంట్ మ్యూరెట్, భద్రుకా సీనియర్ ఉపాధ్యక్షులు సమీర్ చంద్, హెచ్ఏఈఎస్ కార్యదర్శి రెవరెండ్ ఫాదర్ అల్లం ఆరోగ్యరెడ్డి, కళాశాల ప్రిన్సిపల్ రెవరెండ్, ఫాదర్ డా. డి. శంకర్ రెడ్డి, ఉపాధ్యక్షులు, అధ్యాపకులు, విద్యార్థులు, బిలియన్







## సాంకేతిక శిక్షణ కోసం అవగాహన ఒప్పందం



**కోరిలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలతో ఒప్పందం కుదుర్చుకుంటున్న దృశ్యం**

ఏఎస్హెచ్ఎస్: విద్యార్థులకు అవసరమైన సాంకేతిక శిక్షణ అందించేందుకు రెండు కళాశాలలతో గురువారం ఎన్ఎస్ఐసీ అవగాహన ఒప్పందం కుదుర్చుకుందని ఎన్ఎస్ఐసీ జీఎం ఎ.బీ. ప్రభురాజు తెలిపారు. కోరిలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల, సైనిక్ పురి భవన్ రామకృష్ణ విద్యాలయంతో అవగాహన ఒప్పందం కుదుర్చుకు



**సైనిక్ పురి భవన్ రామకృష్ణ విద్యాలయంతో ఒప్పందం కుదుర్చుకుంటున్న దృశ్యం**

న్నాయి. డిసెంబర్ 2018 నుంచి డిసెంబర్ 2019 వరకు ఆ రెండు కళాశాలల విద్యార్థులకు ఎన్ఎస్ఐసీలో ట్రాల్, జీఎస్టీలలో శిక్షణ ఇస్తామని తెలిపారు. కార్యక్రమంలో ఎన్ఎస్ఐసీ డీజీఎం భోగ విష్ణుమూర్తి, భవన్ కళాశాల నుంచి అశోక్, డాక్టర్ వాణి, హర్షణహళ్లి, జోసెఫ్ కళాశాల నుంచి డాక్టర్ సుందర్ రెడ్డి పాల్గొన్నారు.

## ఉపాధి కోర్సుల నిర్వహణకు ఒప్పందం

గన్ఫౌండ్రీ: విద్యాభ్యాసం ముగిసిన అనంతరం విద్యార్థులకు ఉపాధి అవకాశాలు కల్పించడమే లక్ష్యమని సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాల (ఎక్స్టెండెడ్ క్యాంపస్) ప్రిన్సిపాల్ డాక్టర్ సుందర్ రెడ్డి అన్నారు. కళాశాల యూజీ, పీజీ విద్యార్థులకు ఉద్యోగ, ఉపాధి కోర్సుల నిర్వహణకు జాతీయ చిన్న పరిశ్రమల కార్పొరేషన్ టెక్నికల్ సర్వీసెస్ సెంటర్ తో ఒప్పందం కుదు





# ఘనంగా పూర్వ విద్యార్థుల సమ్మేళనం



## పూర్వ విద్యార్థులతో ప్రిన్సిపాల్ ప్రిన్సిపాల్ డాక్టర్ సుందర్ రెడ్డి

గన్ఫౌండ్రీ: సెయింట్ జోసెఫ్ డిగ్రీ ఆండ్ పీజీ కళాశాల (ఎక్స్టెండెడ్ క్యాంపస్) 2001 నుంచి 2017 వరకు ఎంబీఏ పూర్వ విద్యార్థులు తమ చిన్ననాటి అనుభవాలను నెమరవేసుకున్నారు. శనివారం గన్ఫౌండ్రీ చాపెల్ రోడ్డులోని కళాశాలలో 2001 నుంచి 2017 వరకు విద్యా సంవత్సరాలలో విద్యనభ్యసించిన విద్యార్థుల అల్పామిని మీట్ జరిగింది. పలువురు విద్యార్థులు తమ

చిన్ననాటి జ్ఞాపకాలను గుర్తు చేసుకున్నారు. కళాశాల అభివృద్ధికి సహకరిస్తామని ప్రతి ఏటా ఒక సారి అల్పామిని మీట్ను నిర్వహించాలని తీర్మానించారు. ఈ సందర్భంగా ప్రిన్సిపాల్ డాక్టర్ డి. సుందర్ రెడ్డి పూర్వ విద్యార్థులను ఘనంగా సన్మానించారు. కార్యక్రమంలో కళాశాల ఫౌండర్ ప్రిన్సిపాల్ వీకె స్వామి, ప్లేస్మెంట్ ఆఫీసర్ డాక్టర్ శ్రీనివాస్ తదితరులు పాల్గొన్నారు.





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## యువత వ్యాపార రంగం వైపు శ్రద్ధ చూపాలి



### విద్యార్థులను ఉద్దేశించి మాట్లాడుతున్న సుందర్ రెడ్డి

గన్ఫౌండ్రీ: విద్యార్థ్యాసం ముగిసిన తరువాత యువకులు వ్యాపారం వైపు అడుగులు వేయాలని సెయింట్ జోసెఫ్ డిగ్రీ అండ్ పీజీ కళాశాల ప్రిన్సిపాల్ డాక్టర్ డి. సుందర్ రెడ్డి సూచించారు. మంగళవారం గన్ఫౌండ్రీలోని సెయింట్ జోసెఫ్ డిగ్రీ (ఎక్స్టెన్డెడ్ క్యాంపస్)లో కళాశాల ఎంట్రప్రెన్యూర్షిప్ డెవలప్ మెంట్ ఆధ్వర్యంలో విద్యార్థులకు వ్యాపారం రంగంలో అవకాశాలు అనే అంశంపై వర్క్ షాపు నిర్వహించారు. ఈ సందర్భంగా

డి.సుందర్ రెడ్డి మాట్లాడుతూ... ప్రతి విద్యార్థి స్వతంత్ర్యంగా ఎదగాలి అనే ఆలోచన కలిగి ఉండాలన్నారు. రాబోయే రోజుల్లో మేకిన్ ఇండియా, స్టార్టప్ ఇండియా వంటి అంశాలలో యువతకు వ్యాపార రంగంలో ఉజ్వల భవిష్యత్ ఉంటుందని తెలిపారు. ఈ కార్యక్రమంలో అచీవర్ ఆకాడమీ సీఈఓ డాక్టర్ ఎన్.మనోహరమ్, కళాశాల ఈడీసె ల్ కన్వీనర్ డాక్టర్ ఎన్.శ్రీనివాస్ తదితరులు పాల్గొన్నారు.







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క్యాంపస్ ఫ్లేస్ మెంట్స్ ను

## విద్యార్థులు సద్వినియోగం చేసుకోవాలి



ఫ్లేస్ మెంట్ డ్రైవ్ లో సెలెక్టు అయిన విద్యార్థులు

సవతెలంగాణ - నారాయణగూడ

విద్యార్థులు క్యాంపస్ ఫ్లేస్ మెంట్స్ ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల ప్రిన్సిపల్ రెవరెండ్ ఫాదర్ సుందర్ రెడ్డి సూచించారు. ఆదివారం గన్ ఫౌండ్రీ లోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలలో ఆమెజాన్ కంపెనీ అధ్యక్షులలో ఫ్లేస్ మెంట్ డ్రైవ్ కార్యక్రమాన్ని నిర్వహించారు. ఈ సందర్భంగా సుందర్ రెడ్డి మాట్లాడుతూ... కమ్యూనికేషన్ స్కిల్స్ విద్యార్థుల భవిష్యత్తు ఎదుగుదలకు ఎంతో కీలకమన్నారు. ఈ డ్రైవ్ లో కంపెనీకి ఎంపికైన విద్యార్థులు కళాశాల ముగిసిన అనంతరం కళాశాలలోని

ఆయా కంపెనీలలో వర్క్ చేసే విధంగా కార్యచరణ ఉంటుందన్నారు. ఇందుకుగాను ఆమెజాన్ కంపెనీతో సంవత్సర కాలపు కాంట్రాక్టు కుదుర్చుకున్నట్లు తెలిపారు. అదే విధంగా ఎంపికైన విద్యార్థులకు ఆరు నెలలపాటు కంపెనీ తరుపున ఇంటర్న షిప్ ఉంటుందని తెలిపారు. ఈ ఫ్లేస్ మెంట్ డ్రైవ్ లో 50 మంది విద్యార్థులు ఉద్యోగాలు సాధించారని తెలిపారు. బీబీఏ, ఎంబీఏ విద్యార్థులు ఈ డ్రైవ్ లో హాజరైనట్లు వెల్లడించారు. ఈ కార్యక్రమంలో ఫ్లేస్ మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, ఆమెజాన్ ప్రతినిధులు తదితరులు పాల్గొన్నారు.

## క్యాంపస్ డ్రైవ్‌ను సద్వినియోగం చేసుకోవాలి

గన్‌ఫౌండ్రీ: విద్యార్థులు క్యాంపస్ ప్లేస్‌మెంట్స్‌ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల (ఎక్స్‌టెండ్ క్యాంపస్) ప్రిన్సిపల్ రెవరెండ్ ఫాదర్ సుందర్‌రెడ్డి సూచించారు. శనివారం గన్‌ఫౌండ్రీలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల (ఎక్స్‌టెండ్ క్యాంపస్)లో అమెజాన్ కంపెనీ ఆధ్వర్యంలో ప్లేస్‌మెంట్ డ్రైవ్ నిర్వహించారు. ఈ సందర్భంగా సుందర్‌రెడ్డి మాట్లాడుతూ కమ్యూనికేషన్ స్కిల్స్ విద్యార్థుల భవిష్యత్ ఎదుగుదలకు ఎంతో కీలకమన్నారు. ఇప్పటి వరకు ఏ కళాశాలలో లేనటువంటి వర్క్ ఫ్రమ్ యూనివర్సిటీ అనే నూతన విధానాన్ని అమలు చేయనున్నట్లు తెలిపారు. ఇందులో కంపెనీకి ఎంపికైన విద్యార్థులు కళాశాల ముగిసిన అనంతరం కళాశాలలోని ఆయా కంపెనీల వర్క్‌చేస్ విధంగా



క్యాంపస్ డ్రైవ్‌లో ఎంపికైన విద్యార్థులను అభినందిస్తున్న ప్రిన్సిపల్ సుందర్‌రెడ్డి

కార్యచరణ ఉంటుందన్నారు. ఇందుకుగాను అమెజాన్ కంపెనీతో సంవత్సర కాలం కాంట్రాక్ట్‌ను కుదుర్చుకున్నట్లు తెలిపారు. అదేవిధంగా 6 నెలల పాటు ఎంపికైన విద్యార్థులకు కంపెనీ తరపున ఇంటర్నషిప్ ఇస్తారన్నారు. డ్రైవ్‌లో 60

మంది విద్యార్థులు ఉద్యోగాలు సాధించారని తెలిపారు. బీబీఏ, ఎంబీఏ విద్యార్థులు ఈ ప్లేస్‌మెంట్ డ్రైవ్‌లో హాజరైనట్లు వెల్లడించారు. కార్యక్రమంలో కళాశాల ప్లేస్‌మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, అమెజాన్ ప్రతినిధులు పాల్గొన్నారు.

## 'క్యాంపస్ ప్లేస్‌మెంట్స్‌ను సద్వినియోగం చేసుకోవాలి'

**రవీంద్రభారతి, ఆగస్టు 18 (ఆంధ్రజ్యోతి):** విద్యార్థులు క్యాంపస్ ప్లేస్‌మెంట్స్‌ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాల ప్రిన్సిపల్ ఫాదర్ సుందర్‌రెడ్డి సూచించారు. శనివారం గన్‌ఫౌండ్రీలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలలో అమెజాన్ కంపెనీ ఆధ్వర్యంలో ప్లేస్‌మెంట్ డ్రైవ్ నిర్వహించారు. ఈ సందర్భంగా సుందర్‌రెడ్డి మాట్లాడుతూ విద్యార్థులు భవిష్యత్‌లో ఎదిగేందుకు కమ్యూనికేషన్ స్కిల్స్ ఎంతో ఉపయోగపడతాయని చెప్పారు. ఇప్పటి వరకు ఏ కళాశాలలో లేని విధంగా వర్క్‌ఫ్రమ్ యూనివర్సిటీ అనే నూతన విధానాన్ని అమలు చేస్తున్నట్లు తెలిపారు.

ఇందులో కంపెనీకి ఎంపికైన విద్యార్థులు, కళాశాల ముగిసిన అనంతరం ఇక్కడే ఆయా కంపెనీల వర్క్ చేసే విధంగా కార్యచరణ ఉంటుందని వివరించారు. ఇందుకుగాను అమెజాన్ కంపెనీతో సంవత్సరం పాటు ఒప్పందాన్ని కుదుర్చుకున్నట్లు తెలిపారు. ఎంపికైన విద్యార్థులకు ఆరు నెలల పాటు కంపెనీ తరపున ఇంటర్నషిప్ ఇస్తారన్నారు. ఈ డ్రైవ్‌లో 50మంది విద్యార్థులు ఉద్యోగాలు సాధించారని తెలిపారు. బీబీఏ, ఎంబీఏ విద్యార్థులు ప్లేస్‌మెంట్ డ్రైవ్‌కు హాజరయ్యాని తెలిపారు. కార్యక్రమంలో ప్లేస్‌మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, అమెజాన్ ప్రతినిధులు తదితరులు పాల్గొన్నారు.

**సెయింట్ జోసెఫ్ నుంచి..**

## **అమెజాన్ కు 50 మంది ఎంపిక**

బేగంబజూర్, ఆగస్టు 18 : విద్యార్థులు క్యాంపస్ ప్లేస్ మెంట్స్ ను సద్వినియోగం చేసుకోవాలని సెయింట్ జోసెఫ్ డిగ్రీ (ఎక్స్ టెండ్ క్యాంపస్) కళాశాల ప్రిన్సిపాల్ రెవరెండ్ ఫాదర్ సుందర్ రెడ్డి సూచించారు. శనివారం గన్ ఫౌండ్రీలోని సెయింట్ జోసెఫ్ డిగ్రీ కళాశాలలో అమెజాన్ సంస్థ ఆధ్వర్యంలో ప్లేస్ మెంట్ డ్రైవ్ ను నిర్వహించారు. ఈ డ్రైవ్ లో 50 మంది విద్యార్థులు కంపెనీలో ఉద్యోగాలు సాధించారని పేర్కొన్నారు. ఈ కార్యక్రమంలో కళాశాల ప్లేస్ మెంట్ అధికారి డాక్టర్ శ్రీనివాస్, అమెజాన్ సంస్థ ప్రతినిధులు పాల్గొన్నారు.

## **హుషారుగా సెయింట్ జోసెఫ్ ఫ్రెషర్స్**

రవీంద్రభారతి, జూలై 28 (ఆంధ్రజ్యోతి): అదిరిపోయే స్టెప్పులు.. ఆకట్టుకునే ప్రదర్శనలతో విద్యార్థులు హోరెత్తించారు. శనివారం భారతీయ విద్యాభవన్ లో సెయింట్ జోసెఫ్ డిగ్రీ అండ్ వీజీ కాలేజ్ ఫ్రెషర్స్ పార్టీ వేడుకలు ఉత్సాహంగా జరిగాయి. సందర్భంగా బీబీఏ, ఎంబీఏలో నూతనంగా చేరిన విద్యార్థులకు స్వాగతం పలుకుతూ నిర్వహించిన కార్యక్రమం హుషారుగా సాగింది. డాన్సులు, సందేశాత్మక నాటికలు, ఆసక్తికర మాటలతో విద్యార్థులు అదరగొట్టారు. తెలుగు, హిందీ, ఇంగ్లీష్ పాటలకు దుమ్మురేపే స్టెప్పులేసి అలరించారు. చివరగా మిస్ ఫ్రెషర్, మిస్టర్ ఫ్రెషర్ లను ఎంపిక చేసి వారిని ఘనంగా సత్కరించి అభినందించారు. కార్యక్రమంలో కళాశాల యాజమాన్యంతో పాటూ పలువురు ప్రముఖులు పాల్గొని విద్యార్థులను అభినందించారు.



అంబెడకర్  
July 29, 2018



### అదరగొట్టిన అందాలు

గన్ఫాండ్రిలోని సెయింట్ జోసెఫ్ డిగ్రీ అండ్ పీజీ (ఎత్తైవెం డెడ్ క్యాంపస్) కళాశాల, జీజీపి సీనియర్ విద్యార్థుల ఆధ్వర్యంలో నోవాటో ఫియస్టా-2018 వేడుకలు కింగ్కోరిలోని భారతీయ విద్యాభవన్‌లో అట్టహాసంగా జరిగాయి. సూటు, బూటులో దొరబాబులను మరిపించిన యువకులు సంగీతానికి అడుగులు వేసి మెప్పించారు. సినీగీతాలతో పాటు పాశ్చాత్య సంగీతానికి అమ్మాయిలు లయబద్ధంగా అడుగులు వేసి అదరగొట్టారు. - స్టూడెంట్, నారాయణగూడ.

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సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాల ఆధ్వర్యంలో 'ఫ్రెషర్ డే' వేడుకలను భారతీయ విద్యా భవన్‌లో నిర్వహించారు. విద్యార్థుల నృత్య ప్రదర్శనలు ఆకట్టుకున్నాయి.