

తెలంగాణ తెలంగాణ TELANGANA - 6 DEC 2019

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S.No: 25696 Date: 08/12/2019 201
Sold To: Kisan Jangam
S/o. D/o. W/o. V.S.S. Jangam
For Whom: Miles Education Pvt. Ltd.

S. ANJANMA
Licensed Stamp Vendor
Lic No. 9/94/R 13-7-01/2C*8
H.No 3 5-948/11, Gandhi Kutier,
Narayanauda, Hyderabad-500 029.
C: 9398812862/9866378260

AGREEMENT OF COOPERATION

This Agreement of Cooperation (hereinafter referred to as the "Agreement") is entered into and executed at 5-9-300, Caprotti Hall Building, Gunfoundry, Abids, Hyderabad, Telangana 500029, India, on this 05th day of December, 2019 (hereinafter referred to as the "Effective Date") by and between: -

Miles Education Private Limited, a Private Limited Company duly incorporated and registered in India under the Companies Act, 2013, bearing Corporate Identification No. U22219TG2011PTC076218, situated at 3rd Floor, A-3/6, IDA Kukatpally, Gandhinagar, Hyderabad 500037, and having PAN AAHCM5666J and GSTIN 36AAHCM5666J2ZY (hereinafter referred to as the "Miles") of the **FIRST PART**.

AND

St. Joseph's Degree & PG College, located at 5-9-1106, King Koti Rd, Shergate, Gun Foundry, Koti, Hyderabad, Telangana 500029 India (hereinafter referred to as "Institutional Partner") of the **SECOND PART**.

For the purposes of this Agreement, "Miles" and "Institutional Partner" have been individually referred to as a "Party" and collectively as "Parties".

WHEREAS:

A. Milesup-skills students and professionals across the world to help them be future-ready and enable their career progression. Founded by Harvard and Stanford alumni, Miles offers globally recognized certifications in finance and accounting, digital marketing, leadership and strategy, business analytics, and emerging technologies. Furthermore:

- Miles is the Platinum Partner with Wiley to offer industry recognized certifications in Business and Data Analytics, Data Science, Machine Learning (ML), Artificial Intelligence (AI), Robotic Process Automation (RPA), Internet of Things (IOT) and other emerging technologies.

Contd...2

[Handwritten signatures]

- b. Miles is a Platinum Approved Course Provider with the Institute of Management Accountants, U.S. (hereinafter referred to as "IMA") to offer the U.S. CMA (Certified Management Accountant) program
- c. Miles is a Registered Course Provider with the American Institute of Certified Public Accountants, U.S. (hereinafter referred to as "AICPA") to offer the U.S. CPA (Certified Public Accountant) program.
- d. Miles is an Authorized Channel Partner for the Association of International Certified Professional Accountants which is the most influential body of professional accountants, combining the strengths of the American Institute of CPAs (AICPA) and the Chartered Institute of Management Accountants (CIMA) (hereinafter referred to as "Association"). Miles offers the Association's programs including, but not limited to, Data Analytics and Visualization, Robotic Process Automation (RPA) Fundamentals, Artificial Intelligence (AI) and Blockchain Fundamentals.
- e. Miles is partnered with the Digital Marketing Institute (hereinafter referred to as "DMI") to offer the Certified Digital Marketing Professional (CDMP) program.

B. Miles has promoted CareerGraph which is a bridge between the academia and the industry. On the CareerGraph.com platform, students get an opportunity to "experience" and work on projects from companies as part of their "learning".

C. The Parties share the common interest of providing holistic learning and education opportunities for students to learn relevant skills and engage in project-based learning to enhance their future career prospects.

NOW THEREFORE, in consideration of the mutual covenants, terms and conditions and understandings set forth in this Agreement and other good and valuable consideration (the receipt and adequacy of which are hereby actually acknowledged), the Parties hereby have entered into this present Agreement.

- 1) **Responsibilities of Miles** –Miles hereby agrees to provide Study Materials and other support as detailed in Annexure A and Annexure B.
- 2) **Responsibilities of Institutional Partner**–The Institutional Partner will ensure payment of fee detailed in Annexure A and Annexure B to Miles on a timely basis.
- 3) The Parties undertake to keep confidential and not disclose the contents of this Agreement, as well as all information disclosed to or obtained by the Parties from each other pursuant to this Agreement, and other information or documents that may come into the possession of the Parties in connection with performance of their obligations under this Agreement.
- 4) All Notice/s to be given under this Agreement shall be delivered either by (1) Registered Post, or (2) by Courier Service, or (3) by electronic mail to the applicable Party at the contact details indicated below:

Miles:

Name: Miles Education Private Limited
Attention: Mr. Michael Wagner
Designation: Associate Vice President
Address: 3rd Floor, A-3/6, IDA Kukatpally, Gandhinagar, Hyderabad 500037
Email: michael.wagner@mileseducation.com

Institutional Partner:


Name: St. Joseph's Degree & PG College
Attention: Fr.Dr. D.Sunder Reddy
Designation: Principal
Address: 5-9-300, Caprotti Hall Building, Gunfoundry, Abids, Hyderabad, Telangana 500029
Email: info@josephscollege.ac.in


- 5) This Agreement is valid for a period of 3 years from the date of execution and is renewable for further additional periods through a written Addendum duly signed by both the parties at the time of renewal.
- 6) This Agreement, the construction and enforcement of its terms and the interpretation of the rights and duties of the Parties hereto shall be subject to and be governed by the applicable laws of India, and any conflicts thereon shall be tried by the competent courts of Hyderabad jurisdiction.

IN WITNESS WHEREOF, the Parties to this Agreement have hereunto subscribed their respective hands by its authorised signatories on the date first above mentioned, in presence of the Witnesses.

For Miles Education Private Limited

For St. Joseph's Degree & PG College


Name: Mr. Michael Wagner
Designation: Associate Vice President


Name: Fr. Dr. D. Sunder Reddy
Designation: Principal

Witness 1:

Witness 2:

Signature: 

Signature: 

Annexure A: Commercial Terms-Integrated course of PGDBM with Business Analytics

The below stated terms and conditions have been expressly agreed by and between Miles and Institutional Partner:

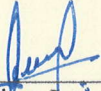
Sl.	Items	Details
a)	Miles Offerings & Support (Integrated Program)	1. Provide Business Analytics Study Materials. 2. Provide Admission Support. 3. Provide Examination Services
b)	Price	1. Business Analytics Study Materials = INR 50,000 2. Admission Support = INR 25,000 3. Examination Services= INR 50,000
c)	Payment Terms	Payable by the Institutional Partner to Miles: 1. Study Materials = INR 50,000 per student is payable at the beginning of Year I. 2. Admission Support= INR 25,000 per student is payable at the beginning of Year I. 3. Examination Services= INR 50,000 per student is payable at the beginning of Year II.

For Miles Education Private Limited



Name: Mr. Michael Wagner
Designation: Associate Vice President

Witness 1:



Signature: _____
Name: Mr. Kiran Jangam
Designation: Regional Manager

For St. Joseph's Degree & PG College



Name: Fr. Dr. D. Sunder Reddy
Designation: Principal

Witness 2:



Signature: _____
Name: Dr. R. Anitha
Designation: Dean Academics & Associate Professor

Annexure B: Commercial Terms for Integrated Program of US-CMA

The below stated terms and conditions have been expressly agreed by and between Miles and Institutional Partner:

Sl.	Items	Details
a)	Miles Offerings & Support (Integrated Program)	1. Provide CMA Study Materials. 2. Provide Admission Support. 3. Provide Examination Services for Integrated Subjects.
b)	Price	1. CMA Study Materials = INR 40,000 2. Admission Support = INR 15,000 3. Examination Services= INR 15,000
c)	Payment Terms	Payable by the Institutional Partner to Miles: 1. Study Materials= INR 40,000 per student is payable at the beginning of Year I. 2. Admission Support and Examination Services= INR 30,000 per student is payable at the beginning of Year II.

For Miles Education Private Limited



Name: Mr. Michael Wagner
Designation: Associate Vice President

Witness 1:

Signature: _____
Name: Mr. Kiran Jangam
Designation: Regional Manager

For St. Joseph's Degree & PG College

Name: Fr. Dr. D. Sunder Reddy
Designation: Principal

Witness 2:

Signature: _____
Name: Dr. R. Anitha
Designation: Dean Academics & Associate Professor